



JT Taylor

9. Approve to execute Contract No. PA1268, for firefighting foam with Perimeter Solutions of Clayton, Missouri, for the initial one-year contract amount of \$339,200, and four, one-year options in the amount of \$307,152, for a total estimated contract amount of \$646,401; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Operations	<b>Subject</b> Air Handler Upgrades	<b>Resolution #</b>
---------------------------	--------------------------------	--	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2650, for Air Handler Upgrades, with Johnson Controls, of Irving, Texas, in the amount of \$248,700.

**Description**

- Purchase of Air Handler Upgrades in support of the Airport's Energy, Transportation & Asset Management Department.

**Justification**

- The project is to upgrade the largest 20 Air Handler Controllers in Terminal D.
- This supports an infrastructure upgrade to legacy heating, ventilation and air conditioning controllers. Required for the success of the digital twin project.
- The upgrade will enable alarms, monitoring, and analytics, for predictive maintenance prior to failure.
- Included in the scope are a number of VAV box hardware controllers which require replacement.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 18%.
- Johnson Controls Inc, has committed to achieving 20.1% M/WBE participation utilizing JaCom Enterprises, LLC (WF-C).

**Schedule/Term**

- Purchase Date: January 2024

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
		DFW2650	\$248,700	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez 3-1783 Melissa Turner 3-5632	DFW Capital Acct	2716001		\$248,700

**Additional Information**

- This purchase will be made through Sourcewell, contract no. 070121-JHN, which is available to local Government agencies, and was approved by Resolution No. 2023-08-187, dated August 10, 2023.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2650, for HVAC - Air Handler Upgrades, with Johnson Controls, of Irving, Texas, in the amount of \$248,700.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:37 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:38 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:13 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Dec 20, 2023 11:40 am

Pending

---

**Chief Executive Officer**

Date



**Additional Information**

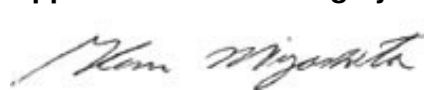
- This purchase will be through OMNIA Partners contract no. 4400008468, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2657, for Rescue OPS Equipment, with Safeware Inc., of Westminster, Colorado, in the amount of \$63,358.39.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 9:50 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 8:56 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:15 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Public Safety  
Dec 14, 2023 3:15 pm

Pending

---

**Chief Executive Officer**

Date



**Additional Information**

- This contract will be made through Sourcewell, Contract No. 010720-AXN, which is available to local Government agencies, and was approved by Resolution No. 2023-08-187 dated August 10, 2023.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1261, for Video and Data Collaboration Platform with Axon Enterprise, Inc., of Scottsdale, Arizona, for the initial one-year contract amount of \$150,000, and two, one-year options in the amount of \$300,000, for a total estimated contract amount of \$450,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 9:53 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 8:59 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:16 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Public Safety  
Dec 15, 2023 10:55 pm

Pending

---

**Chief Executive Officer**

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Operations	<b>Subject</b> Skylink Automatic Train Control Replacement	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to increase Contract No. 7006752, Skylink Automatic Train Control Replacement with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$3,900,000, for a revised not to exceed contract amount of \$37,301,337.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Increase the contract for Skylink Automatic Train Control Replacement.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• The scope of this contract includes upgrading the existing Skylink train control system and completing the upgrades with minimal impact to ongoing Skylink operations. This action includes two items related to the system upgrades: <ul style="list-style-type: none"> <li>◆ Throughout the course of the upgrades the contractor encountered unanticipated interruptions to their activities, primarily related to the availability of specific Skylink elements due to operational concerns. This action includes compensation for the additional resources and time needed for completion of the system upgrades.</li> <li>◆ Revisions to the systems graphic user interface were recently requested in order to make the system more intuitive and seamless for system operators. This action also includes compensation and time for those requested revisions.</li> </ul> </li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the historical SBE Program is 20%.</li> <li>• N/A - Not subject to a goal per the Board's historical SBE Policy due to the nature of the procurement. (Government Code Exemption)</li> <li>• Alstom Group committed to achieving 3% SBE participation on this contract and is currently achieving 4.3%.</li> <li>• Alstom Group has committed to achieving the original SBE commitment inclusive of this Board Action.</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• The current contract completion date will be extended up to March 29, 2024, to complete the remaining scope of work.</li> </ul>			
<b>Contract #</b> 7006752	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE 3,900,000
			<b>Revised Amount</b> \$37,301,337
<b>For Information contact</b> Tammy Huddleston 3-6132 Monica Allen 3-1709	<b>Fund</b> Joint Capital Acct	<b>Project #</b> 26763-01	<b>External Funding Source</b>   <b>Amount</b> \$3,900,000

**Additional Information**

- On March 3, 2022, by Resolution No. 2022-03-048, the Airport decreased contract no. 7006752 for Skylink Automatic Train Control Replacement, with Alston Group of Pittsburgh, Pennsylvania.
- On April 11, 2019, by Resolution No. 2019-04-075, the Airport awarded contract no. 7006752 for Skylink Automatic Train Control Replacement, with Bombardier Transportation (Holdings), Inc. of Pittsburgh, Pennsylvania (now known as Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania).

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006752, Skylink Automatic Train Control Replacement with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$3,900,000, for a revised not to exceed contract amount of \$37,301,337.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:38 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:12 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:17 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 20, 2023 10:30 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Operations	<b>Subject</b> Roadside Marking Services	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute contract no. PA1162 Roadside Marking Services, with Magnum Power Wash, LLC of Garland, Texas, in an amount not to exceed \$1,251,160.66, for the three-year term of the contract.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a Contract for Roadside Marking Services in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li> </ul> <b>Justification</b>  <ul style="list-style-type: none"> <li>• Replaces an existing contract that has been in place for four years.</li> <li>• This contract will augment Airport staff, in providing roadside marking services including removal and application of roadside markings, curbside markings, traffic signs, and pavement markers.</li> <li>• All work shall comply with Texas Department of Public Transportation (TxDOT) requirement for pavement markings.</li> <li>• The services will be provided on an as-needed basis and the Airport will have no obligation to purchase any quantity under the contract.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%</li> <li>• In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 40%</li> <li>• Magnum Power Wash, LLC has committed to achieving 40% M/WBE participation utilizing Duran Industries, Inc (HM-C).</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: February 2024</li> <li>• Contract Term: Three years</li> </ul>			
<b>Contract #</b> PA1162	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$1,251,160.66
			<b>Revised Amount</b> \$0
<b>For Information contact</b> Robert Rodriguez 3-1783 Jeremy Jones 9-2166	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>  <b>Amount</b> \$1,251,160.66













**Additional Information**

- Seven bids, none from M/WBE firms, were received on or before the due date of November 7, 2023.
- Bid Tabulation attached.
- JBT AeroTech Corporation of Roy, Utah, is the lowest responsive and responsible bidder.

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1147 for Non-Terminal Mechanical, Electrical, Plumbing and Building/Structural Services, with JBT AeroTech Corporation of Roy, Utah, in an amount not to exceed \$30,191,965, for the five-year term of the contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:42 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:00 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:18 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Dec 20, 2023 11:42 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date











23. Approve to execute Contract No. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.

**Discussion Items**

Tamela Lee

24. Monthly D/S/M/WBE Expenditure Report.

---

# KPIs and Financial Report – FY 2024

Two months ending November 30, 2023 – Unaudited





# DFW Cost Center

Two months ending November 30, 2023 – Unaudited

(in millions)	Year-To-Date					FY 2024
	FY 2023 Actuals	FY2024 Actuals	FY 2024 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
<b>Revenues</b>						
Parking	\$35.3	\$38.8	\$37.9	\$0.9	2.4%	\$220.6
Concessions	17.7	21.2	19.2	2.0	10.4%	121.4
Rental Car	8.0	8.4	7.6	0.8	10.9%	44.6
Commercial Development	12.1	13.1	13.0	0.0	0.3%	77.0
Other Revenues	7.5	10.3	9.4	1.0	(0.6%)	56.8
<b>Total Revenues</b>	<b>80.5</b>	<b>91.9</b>	<b>87.1</b>	<b>4.7</b>	<b>5.4%</b>	<b>520.4</b>
<b>DFW CC Expenditures</b>						
Operating Expenditures	25.4	27.1	27.8	(0.8)	(2.7%)	167.8
Debt Service, net	7.8	10.4	10.5	(0.1)	(1.4%)	64.9
<b>Total Expenditures</b>	<b>33.1</b>	<b>37.4</b>	<b>38.3</b>	<b>(0.9)</b>	<b>(2.4%)</b>	<b>232.8</b>
<b>Gross Margin - DFW Cost Center</b>	<b>47.4</b>	<b>54.4</b>	<b>48.8</b>	<b>5.6</b>	<b>11.6%</b>	<b>287.6</b>
<b>Less Transfers and Skylink</b>						
Skylink Costs	8.8	9.7	9.5	0.2	2.6%	57.7
<b>Net Revenues</b>	<b>\$38.6</b>	<b>\$44.7</b>	<b>\$39.3</b>	<b>\$5.4</b>	<b>13.7%</b>	<b>\$229.9</b>

# Airline Cost Centers

Two months ending November 30, 2023 – Unaudited

(in millions)	Year-To-Date				FY 2024	
	FY 2023 Actuals	FY2024 Actuals	FY 2024 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
<b>Revenues</b>						
Landing Fees	\$14.4	\$28.8	\$27.4	\$1.4	5.1%	\$173.0
Other Airfield	2.5	2.7	2.7	0.0	0.9%	15.9
Terminal Leases	55.5	61.3	61.5	(0.2)	(0.3%)	367.5
FIS Fees	4.7	6.5	6.4	0.2	2.7%	42.9
Turn Fees	5.5	4.8	4.1	0.7	17.7%	24.9
Other Terminal	4.7	5.6	4.8	0.9	18.4%	29.6
Transfer from DFW Cost Center	19.0	23.0	18.9	4.0	21.4%	109.2
<b>Total Revenues</b>	<b>106.4</b>	<b>132.7</b>	<b>125.7</b>	<b>7.0</b>	<b>5.6%</b>	<b>762.9</b>
<b>Expenditures</b>						
Operating Expenditures	65.8	74.7	76.9	(2.2)	(2.9%)	454.9
Debt Service, net	52.3	49.3	50.0	(0.7)	(1.4%)	308.1
<b>Total Expenditures</b>	<b>118.1</b>	<b>124.1</b>	<b>127.0</b>	<b>(2.9)</b>	<b>(2.3%)</b>	<b>762.9</b>
<b>Net Income/(Loss)</b>	<b>(\$11.8)</b>	<b>\$8.6</b>	<b>(\$1.3)</b>	<b>\$10.0</b>	<b>N/M</b>	<b>(\$0.0)</b>

# Operating Fund – Total Expenditures

Two months ending November 30, 2023 – Unaudited

(in millions)	Year-To-Date				FY 2024
	FY 2023 Actuals	FY2024 Actuals	FY 2024 Budget	Actuals vs. Budget Increase/(Decrease)	Annual Budget
Operating Expenditures					
Salaries and Wages	\$26.0	\$27.9	\$27.3	\$0.6 2.4%	\$184.4
Benefits	11.8	13.2	13.3	(0.1) (0.7%)	83.7
Facility Maintenance Contracts	17.6	20.0	20.5	(0.4) (2.1%)	124.0
Other Contract Services	19.5	22.7	24.5	(1.8) (7.5%)	162.9
Utilities	5.2	5.5	5.1	0.4 7.3%	37.7
Equipment and Other Supplies	2.7	3.5	4.3	(0.9) (19.9%)	28.4
Insurance	1.9	2.2	2.3	(0.1) (4.6%)	15.3
Fuels	0.8	0.8	0.8	(0.0) (1.0%)	4.8
General, Administrative, and Other	13.8	14.4	14.8	(0.4) (2.8%)	31.4
Total Operating Expenditures	99.2	110.2	113.0	(2.7) (2.4%)	672.4
Debt Service, gross	87.0	89.8	91.1	(1.4) (1.5%)	570.8
Total Operating Fund Expenditures	\$186.2	\$200.0	\$204.1	(\$4.1) (2.0%)	\$1,243.2



**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005418, with Carrington Coleman Sloman & Blumenthal L.L.P., in an amount not to exceed \$48,000, for a revised not to exceed contract amount of \$197,500.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:43 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 7:57 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:19 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Legal  
Dec 20, 2023 9:12 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Legal Services with Carter Arnett PLLC		<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005483, with the firm Carter Arnett PLLC of Dallas, Texas, in the amount of \$125,000, for a revised amount not to exceed \$218,000.				
<b>Description</b>  <ul style="list-style-type: none"> <li>• This action would increase the Board's contract for legal Services in connection with the CorpCare, Inc. v DFW International Airport lawsuit.</li> </ul>				
<b>Justification</b>  <ul style="list-style-type: none"> <li>• On May 24, 2022, the Board entered into a legal services agreement with Carter Arnett PLLC, for legal advice and representation in connection with the defense of the CorpCare lawsuit.</li> </ul>				
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• Carter Arnett is a certified Minority Business Enterprise (BM-C) therefore its self-performance will count towards the annual M/WBE Program goal.</li> </ul>				
<b>Contract #</b> 8005483	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$125,000	<b>Revised Amount</b> \$218,000
<b>For Information contact</b> Elaine Rodriguez 3-5487	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$125,000

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Legal Services contract no. 8005483, with the firm Carter Arnett PLLC of Dallas, Texas, in the amount of \$125,000, for a revised amount not to exceed \$218,000.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:43 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 7:57 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:19 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Legal  
Dec 20, 2023 9:12 am

Pending

---

**Chief Executive Officer**

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Board Agenda Management Software	<b>Resolution #</b>
---------------------------	--------------------------------------	--	---------------------

**Action**

That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No. PA1260, between the Board and The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, of Pittsburg, Texas; and execute Contract No. PA1259, for Board Agenda Management Software with CivicPlus of Manhattan, Kansas, for the initial two-year contract amount of \$39,544.70, and five, one-year options in the amount of \$109,664.44, for a total estimated contact of \$149,209.14; and that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

**Description**

- Award a contract for board agenda management software.

**Justification**

- This action will implement a new board management software solution that provides time-saving automation while allowing customization as needed for non-routine tasks.
- This software streamlines the entire agenda management process to include, creating agenda items, coordinating approval with airport leadership, managing the after-board meeting documents and process, and archiving documents.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/BWE goal was determined for this contract due to no availability of M/WBE forms that perform this service.

**Schedule/Term**

- Start Date: January 2024
- Contract Term: Two years, with five, one-year options

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			NTE \$149,209.14	\$

For Information contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350	Operating Fund			\$149,209.14
Heath Montgomery 3-2329				
Casey Daniels 3-1132				

**Additional Information**

- This contract will be made through The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, contract no. 220105, which is available to local government agencies, contingent upon Board approval.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No. PA1260, between the Board and The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, of Pittsburg, Texas; and execute Contract No. PA1259, for Board Agenda Management Software with CivicPlus of Manhattan, Kansas, for the initial two-year contract amount of \$39,544.70, and five, one-year options in the amount of \$109,664.44, for a total estimated contact of \$149,209.14; and that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:44 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 7:55 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:22 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Net Motion Mobility Software Support	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute contract no. PA1247, for Net Motion Mobility Software Support with Mobile Wireless LLC of Plano, Texas, for the initial two-year contract amount of \$55,146.53, and three, one-year options in the amount of \$173,219, for a total estimated contract amount of \$228,365.53; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a contract for Net Motion Mobility Software Support in support of the Airport's Technology Program.</li> </ul> <b>Justification</b>  <ul style="list-style-type: none"> <li>• Replaces an existing contract that has been in place for five years.</li> <li>• Provides secure remote connection for DPS and AOC from their devices to the Airport network.</li> <li>• Includes training for a designated DFW system administrator to manage new features.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• N/A - Not subject to a goal for the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products).</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: January 2024</li> <li>• Contract Term: Two years with three, one-year options</li> </ul>			
<b>Contract #</b> PA1247	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$228,365.53
		<b>Revised Amount</b> \$0	
<b>For Information contact</b> Michael Youngs 3-5350 Jonathan Garza 3-1153	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>   <b>Amount</b> \$228,365.53

**Additional Information**

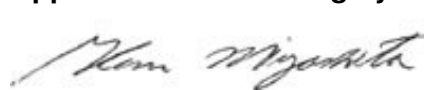
- This contract will be made through Texas Department of Information (DIR), contract no. DIR-CPO-4723, which is available to local Government agencies, and was approved by Resolution No. 97-01-24, dated January 9, 1997.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1247, for Net Motion Mobility Software Support with Mobile Wireless LLC of Plano, Texas, for the initial two-year contract amount of \$55,146.53, and three, one-year options in the amount of \$173,219, for a total estimated contract amount of \$228,365.53; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:44 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 7:50 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:22 am

Pending

---

**Chief Executive Officer**

Date



**Additional Information**

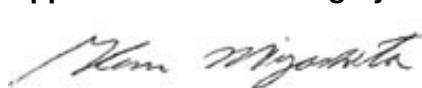
- On July 11, 2013, by Resolution No. 2013-07-203, the Airport awarded contract no. 7005847, for Computer Aided Dispatch and Records Management System to TriTech Software Systems of San Diego, California (now known as CentralSquare Technologies, LLC for Lake Mary, Florida).
- On September 5, 2019, by Resolution No. 2019-09-208, the Airport increased awarded contract no. 7005847, for Computer Aided Dispatch and Records Management System to TriTech Software Systems of San Diego, California.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7005847, for Computer Aided Dispatch and Records Management System, with CentralSquare Technologies, LLC of Lake Mary, Florida, in an amount not to exceed \$445,329.17, for a revised not to exceed contract amount of \$6,099,444.84.

**Approved as to Form by**

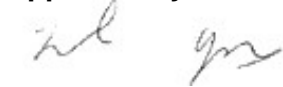

Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:45 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:34 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:22 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project	<b>Resolution #</b>
---------------------------	--------------------------------------	--	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project in an amount not to exceed \$3,468,226.00.

**Description**

- This agreement will allow American Airlines, Inc., (AA) to proceed with the design for the Terminal E Swap. It will be expedited to avoid any impact on the project schedule and gate availability.
- AA will be relocating their operations at Terminal E from the South end to the North end. This will require the reconfiguration of lobby and gate counters, support areas on the concourse and ramp levels, and branding of hold rooms. There will also be airside modifications to the BHS, restriping, and re-alignment of ADVGS.
- Additionally, AA will be relocating from its current location at the southern end of Terminal E (8 regional gates, E34-E38B) to the northern end of Terminal E (6 mainline gates, E4-E9). This move will optimize operations by placing them immediately adjacent to the operations at Terminal C.

**Justification**

- The Airport needs to relocate operations throughout the construction implementation of CTA Expansion and Terminal F Programs. This will ensure operations are able to continue while construction occurs.

**D/S/M/WBE Information**

- American Airlines has set a 31% M/WBE goal on reimbursable agreement projects.
- American Airlines has awarded the Architecture/Design scope to Ghafari Associates, L.L.C., and the remaining scope to multiple primes.
- Ghafari Associates, L.L.C. and American Airlines have committed to achieving a total of 35% M/WBE participation for this project. See attached list of M/WBE subcontractors and primes.
- The 35% M/WBE committed participation excludes \$396,250 in Owner's (American Airlines) contingency and \$1.09M in exempt/specified equipment and services. Any M/WBE participation achieved on the contingency amount will be credited toward the M/WBE commitment.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$3,468,226.00	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	--	------------------------------

<b>For Information contact</b> Donnell Harvey 3-4640	<b>Fund</b> Joint Capital Acct	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$3,468,226.00
--	-----------------------------------	------------------	--------------------------------	---------------------------------

**Additional Information**Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project t in an amount not to exceed \$3,468,226.00.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:07 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 9:56 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:21 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 19, 2023 10:53 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date





**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Reimbursement Agreement with American Airlines, Inc for the Terminal C Redevelopment	<b>Resolution #</b>
---------------------------	--------------------------------------	--	---------------------

**Action**

That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal C Redevelopment Project in an amount not to exceed \$22,273,441.

**Description**

- This agreement will allow American Airlines, Inc., (AA) to proceed with the design for the Terminal C Redevelopment Project.
- The Terminal C Redevelopment Project has multiple components, and some will be managed by the Airport and some by AA.
- The Airport and AA agree that sharing the management of the work will allow for the fastest delivery of the new gates, which are critical for the AA operation.

**Justification**

- The relocated functions are critical to the airline operation, and relocating them enables the continuing redevelopment of Terminal C.
- This project will require close coordination with affected stakeholders to minimize conflicts and improve project delivery, which can be more efficiently planned and implemented by AA.

**D/S/M/WBE Information**

- American Airlines has set a 31% M/WBE goal on reimbursable agreement projects.
- American Airlines has awarded the Design scope to Corgan Associates, Inc., and the remaining scope to multiple primes.
- Corgan Associates, Inc. and American Airlines have committed to achieving a total of 34% M/WBE participation for this project. See attached list of M/WBE subcontractors and primes.
- The 34% M/WBE committed participation excludes \$3.7M in Owner's (American Airlines) contingency. Any M/WBE participation achieved on the contingency amount will be credited toward the M/WBE commitment.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$22,273,441	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	--	------------------------------

<b>For Information contact</b> Donnell Harvey 3-4640	<b>Fund</b> Joint Capital Acct	<b>Project #</b> 26908-92	<b>External Funding Source</b>	<b>Amount</b> \$22,273,441
--	-----------------------------------	------------------------------	--------------------------------	-------------------------------

**Additional Information**Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal C Redevelopment Project in an amount not to exceed \$22,273,441.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:08 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 10:59 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:24 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 19, 2023 10:53 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> State Legislative Consulting Services	<b>Resolution #</b>
---------------------------	--------------------------------------	---	---------------------

**Action**

That the Chief Executive Officer or designee be authorized to execute three contracts for State Legislative Consulting Services: contract no. 8005580, with McWilliams Governmental Affairs Consultants, Inc., of Austin, Texas, for the initial one-year contract amount of \$78,000, and three, one-year options in the amount of \$258,000, for a total estimated amount of \$336,000; contract no. PA1217, with Strategies 360 Texas, LLC, of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; and contract no. PA1267, with Warner Seale Public Affairs of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; a total action amount of \$1,056,000, and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Description**

- Award three contracts for State Legislative Consulting Service in support of the Airport's Government Relations Department.

**Justification**

- Replaces three existing contracts that have been in place for approximately three years.
- This action will provide support to the Government Relations Department as they advocate for the Airport's legislative priorities during the Texas Legislative Session.
- Consultants will perform services including, but not limited to, advising and developing strategy for positions on proposed legislation to influence state legislative and regulatory activities; preparing testimony for public hearings held by legislative committees and state agencies; securing meetings with key decision makers; providing reports and other deliverables to aid in the Airport's advocacy efforts.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to the limited availability of M/WBE firms that perform this service.

**Schedule/Term**

- Start Date: February 2024
- Contract Term: One year with three, one-year options

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
8005580			NTE \$336,000	\$0
PA1217			NTE \$360,000	\$0
PA1267			NTE \$360,000	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Erica A. Mulder 3-5863 Helen Chaney 3-2523	Operating Fund			\$1,056,000

**Additional Information**

- Four proposals, none from M/WBE firms, were received on or before the due date of October 4, 2023:
  - ◆ Hance Scarborough, LLP, of Austin, Texas
  - ◆ McWilliams Government Affairs Consulting, Inc., of Austin, Texas
  - ◆ Strategies 360 Texas, LLC, of Austin, Texas
  - ◆ Warner Seale Public Affairs of Austin, Texas
- Based on the evaluation of the qualification documents, the selection committee recommends award of the contracts to McWilliams Government Affairs Consulting, Inc., of Austin, Texas; Strategies 360 Texas, LLC, of Austin, Texas; and Warner Seale Public Affairs of Austin, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute three contracts for State Legislative Consulting Services: contract no. 8005580, with McWilliams Governmental Affairs Consultants, Inc., of Austin, Texas, for the initial one-year contract amount of \$78,000, and three, one-year options in the amount of \$258,000, for a total estimated amount of \$336,000; contract no. PA1217, with Strategies 360 Texas, LLC, of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; and contract no. PA1267, with Warner Seale Public Affairs of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; a total action amount of \$1,056,000, and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:47 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 10:11 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 21, 2023 4:49 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Government Relations  
Dec 21, 2023 8:49 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Legal Services with the firm of Kelly Hart & Hallman, LLP	<b>Resolution #</b>
---------------------------	--------------------------------------	---	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP of Fort Worth, Texas, in the amount not to exceed \$500,000, for a revised not to exceed amount of \$2,088,750.

**Description**

- The action would increase the Airport's contract for legal services in connection with car sharing issues, including the pending lawsuit against Turo, Inc.

**Justification**

- The Letter Agreement was entered into between the Dallas Fort Worth International Airport and Kelly Hart & Hallman, LLP effective June 14, 2021.

**D/S/M/WBE Information**

- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract increase due to the limited availability of M/WBE firms with the required expertise.

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
8005262			\$500,000	\$2,088,750

For Information contact	Fund	Project #	External Funding Source	Amount
Elaine Rodriguez 3-5487	Operating Fund			\$500,000

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Legal Services contract no. 8005262 with Kelly Hart & Hallman, LLP of Fort Worth, Texas, in the amount not to exceed \$500,000, for a revised not to exceed amount of \$2,088,750.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:49 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 7:47 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:29 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Legal  
Dec 20, 2023 9:20 am

Pending

---

**Chief Executive Officer**

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Sensor Messaging Platform	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute contract no. PA1269 for HiveMQ Sensor Messaging Platform, with Carahsoft Technology Corp, or Reston, Virginia, for the initial one-year contract amount of \$210,500, and four, one-year options in the amount of \$675,000, for a total estimated contract of \$885,500, and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a contract for Sensor Messaging Platform in support of the Airport's Technology Program.</li> </ul> <b>Justification</b>  <ul style="list-style-type: none"> <li>• New software solution provides for secure real-time communication from a wide array of Internet of Things (IoT) devices and sensors on the Airport campus.</li> <li>• The Airport completed a proof of concept to prove the software met and exceeded all requirements, including data encryption and safeguarding of industrial controls.</li> <li>• The software provides a standardized mechanism to connect to and communicate with sensors that use differing protocols.</li> <li>• Supports DFW Digital Strategy to leverage data for proactive operations and optimizing facility maintenance.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to limited availability of M/WBE firms that can perform this service.</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: January 2024</li> <li>• Contract Term: One year with four, one-year options</li> </ul>			
<b>Contract #</b> PA1269	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$885,500
			<b>Revised Amount</b> \$
<b>For Information contact</b> Michael Youngs 3-5350 Casey Daniels 3-1132	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>  <b>Amount</b> \$885,500

**Additional Information**

- This contract will be made through OMNIA Partners contract no. R191902, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1269 for HiveMQ Broker Mangement System, with Carahsoft Technology Corp, or Reston, Virginia, for the initial one-year contract amount of \$210,500, and four, one-year options in the amount of \$675,000, for a total estimated contract of \$885,500, and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**

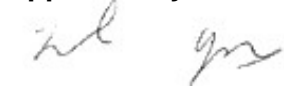

Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:50 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:28 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:30 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:22 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> Business Continuity and Disaster Recovery System		<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute contract no. PA1113 for Business Continuity and Disaster Recovery System, with Carahsoft Technology Corp. of Reston, Virginia, for the initial three-year contract amount of \$501,299.02 and two, one-year options in the amount of \$364,878.84 for a total estimated contract of \$866,177.86; and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.				
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a contract for Fusion Risk Management in support of the Airport's Technology Program.</li> </ul>				
<b>Justification</b>  <ul style="list-style-type: none"> <li>• Fusion Framework System (FFS) is a Business Continuity, Disaster Recovery, and Resiliency Enterprise Software Solution.</li> <li>• FFS will be used to track Disaster Recovery Plans internally and managed by 3rd parties.</li> <li>• A business continuity plan gives an organization the ability to maintain essential processes before, during, and after a disaster.</li> <li>• DFW Administrative policy requires maintaining and updating BCDR for critical processes and systems.</li> <li>• This platform will help collect, automate, and report on critical data allowing us to accurately analyze, prepare, and respond to threats and disruptions.</li> <li>• The HIPAA Law requires the Airport to have Disaster Recovery Plans and procedures in place to restore any loss of patient data.</li> </ul>				
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to limited availability of M/WBE firms that can perform this service.</li> </ul>				
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: January 2024</li> <li>• Contract Term: Three years with two, one-year options</li> </ul>				
<b>Contract #</b> PA1113	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$866,177.86	<b>Revised Amount</b> \$0
<b>For Information contact</b> Michael Youngs 3-5350 Jonathan Garza 3-1153		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>   <b>Amount</b> \$866,177.86

**Additional Information**

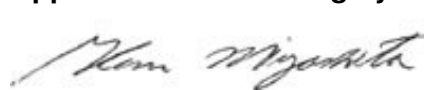
- This contract will be made through OMNIA Partners contract no. R191902, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1113 for Business Continuity and Disaster Recovery System, with Carahsoft Technology Corp. of Reston, Virginia, for the initial three-year contract amount of \$501,299.02 and two, one-year options in the amount of \$364,878.84 for a total estimated contract of \$866,177.86; and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 12:51 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:30 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:30 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:23 am

Pending

---

**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Finance/Audit/IT	<b>Subject</b> IT Infrastructure and Security Master Service Agreement		<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute contract no. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.				
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a contract for IT Infrastructure and Security Master Service Agreement in support of the Airports Technology Program.</li> </ul> <b>Justification</b>  <ul style="list-style-type: none"> <li>• This contract will replace four existing contracts for purchase and maintenance of various IT hardware components that will be expiring.</li> <li>• Provides for purchase and maintenance of commodity IT hardware items such as network routers, switches, servers, and storage.</li> <li>• Allows the Airport to leverage competitive pricing negotiated by the State of Texas Department of Information Resources for IT Hardware.</li> <li>• Items will be ordered on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.</li> </ul>				
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE goal is 31%.</li> <li>• In accordance with the Board's M/WBE program, the M/WBE goal for this contract is 26%.</li> <li>• Presidio Network Solutions Group LLC, has committed to achieving 26% M/WBE participation for the professional services associated with this contract.</li> </ul>				
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: January 2024</li> <li>• Contract Term: Two years with three, one-year options</li> </ul>				
<b>Contract #</b> PA1112	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$23,750,000	<b>Revised Amount</b> \$0
<b>For Information contact</b> Michael Youngs 3-5350 Casey Daniels 3-1132		<b>Fund</b> Various	<b>Project #</b>	<b>External Funding Source</b>          <b>Amount</b> \$23,750,000

**Additional Information**

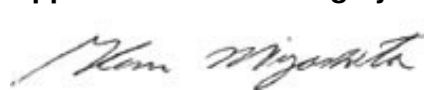
- This contract will be made through Texas Department of Information (DIR), contract nos. DIR-TSO-4167; DIR-TSO-4331; DIR-CPO-4859; DIR-CPO-5185; DIR-TSO-4259; and DIR-TSO-4288, which is available to local Government agencies, and was approved by Resolution No. 97-01-21, dated January 9, 1997.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute contract no. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 1:11 pm

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:14 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 21, 2023 4:48 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Dec 20, 2023 9:24 am

Pending

---

**Chief Executive Officer**

Date

**AGENDA**  
**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**  
**Tuesday, January 9, 2024**  
**4:45 p.m.**

**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

- 25. Approve the minutes of the Concessions/Commercial Development Meeting of December 05, 2023.

**Consent Item for Consideration**

- Zenola Campbell      26. Approve to amend Lease Number 010535 with Stellar Partners, Inc. and the Dallas Fort Worth International Board.

**Action Items for Consideration**

- Zenola Campbell      27. Approve to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.
- 28. Approve to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.
- 29. Approve to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.
- 30. Approve to re-concept and extend the term of Lease No. 008571 between ASI-Cowboys Joint Venture and Dallas Fort Worth International Airport Board.
- 31. Approve to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC. and the Dallas Fort Worth International Airport Board.
- Sharon McCloskey    32. Approve to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.







**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to amend Lease Number 010535 with Stellar Partners, Inc. and the Dallas Fort Worth International Board.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Dec 21, 2023 1:12 pm

**Approved as to Funding by**



Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 21, 2023 8:59 am

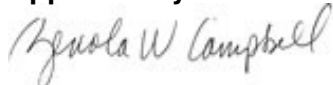
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:30 pm

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head

Dec 20, 2023 10:06 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Approval to enter into a Lease Agreement with Bugatti Bar Group	<b>Resolution #</b>
---------------------------	---	--	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.

**Description**

- As the result of a request for proposal, Bugatti Bar Group was awarded a Food and Beverage location.
- Bugatti Bar Group will operate Bugatti Bar & Taverna, an upscale Italian restaurant and bar, featuring chef inspired food and cocktails as well as a variety of beer and wines, in Terminal A, Gate A17.
- The minimum annual guarantee will be \$103,937 for a term of 10 years.
- Concessionaire shall pay the following Percent Rents:
  - ◆ Seventeen Percent of Gross Receipts for the sale of Coffee.
  - ◆ Eighteen Percent of Gross Receipts for the sale of all food and non-alcoholic beverages.
  - ◆ Fourteen Percent of all other Gross Receipts.

**D/S/M/WBE Information**

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- Bugatti Bar Group is comprised of M2 Concepts LLC (SBEC: BM-C, 60%), Bugatti's, Inc. (SBEC: IM-C, 25%), Charles Bush Consulting (SBEC: BM-C, 10%) and RH Concessions LLC (SBEC: BM-C, 5%).
- Bugatti Bar Group is committed to 30% M/WBE participation in the design and construction of the lease space.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	-----------------------------	------------------------------

<b>For Information contact</b> Zenola Campbell 3-4830	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
---	-------------	------------------	--------------------------------	----------------------

**Additional Information**

- Three bar concept concession lease proposals, including three from SBEC firms, was received on or before the due date of August 14, 2023.
  - ◆ M2 Concepts of Fort Worth, Texas
  - ◆ D&B Mitchell Group, LLC of McKinney, Texas
  - ◆ JAVASTAR, Inc., of Dallas, Texas
- Based on the evaluations of submissions, the recommended award for this lease is M2 Concepts, of Fort Worth, Texas.

**Justification**

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.

**Approved as to Form by**

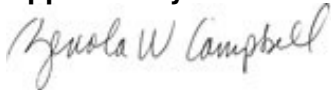

Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:09 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 11:01 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:31 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 20, 2023 10:06 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Approval to enter into a Lease Agreement with JAVASTAR, Inc.	<b>Resolution #</b>
---------------------------	---	---	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.

**Description**

- As the result of a request for proposal, JAVASTAR, Inc. was awarded a Travel Essential location.
- JAVASTAR, Inc. will operate Sundance Travel Essentials, a Travel Essential location in Terminal B, Gate B43.
- The minimum annual guarantee will be \$94,283 for a term of 7 years.
- Concessionaire shall pay the following Percent Rents:
  - ◆ Sixteen Percent of Gross Receipts for the sale of Prepared or Pre-Packaged Food.
  - ◆ Seventeen Percent of Gross Receipts for the sale of Non-Alcoholic Beverages.
  - ◆ Eighteen Percent of Gross Receipts for the sale of Bottled Water.
  - ◆ Fourteen Percent of all other Gross Receipts.

**Justification**

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

**D/S/M/WBE Information**

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- JavaStar, Inc. is a certified Small Business Enterprise Concessions (SBEC: HM-C, 100%) Firm.
- JavaStar, Inc. is committed to 30% M/WBE participation in the design and construction of the lease space.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	-----------------------------	------------------------------

<b>For Information contact</b> Zenola Campbell 3-4830	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
---	-------------	------------------	--------------------------------	----------------------

**Additional Information**


- Four travel essentials concessions concept lease proposals, all from SBEC firms, were received on or before the due date of August 14, 2023.
  - ◆ Gideon Total Management Services, LLC of Fort Worth, Texas
  - ◆ JAVASTAR, Inc., of Dallas, Texas
  - ◆ M2 Concepts LLC of Fort Worth, Texas
  - ◆ Love from DFW, LLC of Chicago, Illinois
- Based on the evaluations of submissions, the recommended award for this lease concept is JAVASTAR, Inc., of Dallas, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.

**Approved as to Form by**

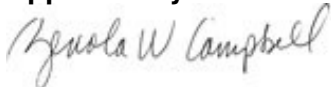

Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:35 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 11:03 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:31 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 20, 2023 10:27 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Approval to enter into a Lease Agreement with Corliss Stone-Littles, LLC	<b>Resolution #</b>
---------------------------	---	--	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.

**Description**

- As the result of a request for proposal, Corliss Stone-Littles, LLC was awarded a Personal Care location.
- Corliss Stone-Littles, LLC will operate L'Occitane En Provence, a personal care location, in Terminal A Gate A19.
- The minimum annual guarantee will be \$101,367 for a term of 7 years.
- Concessionaire shall pay the following Percent Rents:
  - ◆ Sixteen Percent of Gross Receipts for the sale apparel, hats, souvenirs, batteries and all other retail merchandise.
  - ◆ Thirteen Percent of all other Gross Receipts.

**Justification**

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

**D/S/M/WBE Information**

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- Corliss Stone-Littles, LLC is a certified Small Business Enterprise Concessions (SBEC: BF-C, 100%) Firm.
- Corliss Stone-Littles, LLC is committed to 30% m/WBE participation in the design and construction of the lease space.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	-----------------------------	------------------------------

<b>For Information contact</b> Zenola Campbell 3-4830	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
---	-------------	------------------	--------------------------------	----------------------

**Additional Information**

- One personal care concept concession lease proposal, from a SBEC firm, was received on or before the due date of August 13, 2023.
- Based on the submission evaluation, the recommended award for this lease concept is Corliss Stone-Littles, LLC of Colleyville, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.

**Approved as to Form by**

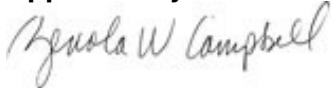

Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:10 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 11:01 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:31 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 20, 2023 10:07 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Approval to re-concept and extend the term of Lease No. 008571 with ASI-Cowboys Joint Venture	<b>Resolution #</b>
---------------------------	---	--	---------------------

**Action**  
That the Chief Executive Officer or designee be authorized to re-concept and extend the term of Lease No. 008571 between ASI-Cowboys Joint Venture and Dallas Fort Worth International Airport Board.

**Description**

- Concessionaire shall re-concept Cantino Laredo located in Terminal D, Gate D24, ID No. D-NC103A to Chili's/Maggiano's.
- The minimum annual guarantee will increase from \$351,653 to \$446,599.
- The minimum annual guarantee will be waived during the first year of operations.
- The term will be reset to seven years in light of the investment the concessionaire will make.
- All other terms and conditions of said Lease remain in effect.

**Justification**

- Concessionaire will revitalize this location to provide new and relevant services to meet passenger needs.
- This action supports the Boards Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.

**D/S/M/WBE Information**

- The existing ACDBE and M/WBE commitments will continue to apply to the lease term extension.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
-------------------	--------------------	-------------------------	-----------------------------	------------------------------

<b>For Information contact</b> Zenola Campbell 3-4830	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
---	-------------	------------------	--------------------------------	----------------------

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to re-concept and extend the term of Lease No. 008571 between ASI-Cowboys Joint Venture, dba Cantina Laredo to Chili's/Maggiano's and Dallas Fort Worth International Airport Board.

**Approved as to Form by**

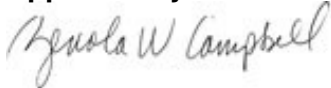

Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:20 am

**Approved as to Funding by**


Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 11:03 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:32 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Dec 20, 2023 10:05 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Approval to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC.	<b>Resolution #</b>
---------------------------	---	--	---------------------

**Action**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC. and the Dallas Fort Worth International Airport Board.

**Description**

- Host Java DFW SBC-GAB, LLC. will operate Great American Bakery, located in Terminal D, Gate D34, ID No. D-NC107A.
- The minimum annual guarantee will be \$233,247.92.
- Concessionaire will pay the following Percentage Rents:
  - ◆ Fifteen Percent of Gross Receipts for the sale of food and beverage and non-alcoholic beverages
  - ◆ Eighteen Percent of Gross Receipts for the sale of coffee
- The term of the lease shall be seven years.

**Justification**

- This action supports the Boards Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.
- This action supports the Boards Concession Policy, 2.2.1 Direct Negotiation (C) Relocation.
- This lease agreement is a result of the termination of the space known as Great American Bakery as a part of Lease Agreement No. 10535.

**D/S/M/WBE Information**

- The existing ACDBE and M/WBE commitments will continue to apply to the lease term.

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC. and the Dallas Fort Worth International Airport Board.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Dec 20, 2023 10:11 am

**Approved as to Funding by**



Miyashita, Glenn  
Assistant Vice President Capital  
Planning  
Finance  
Dec 20, 2023 11:02 am

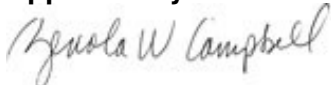
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Dec 20, 2023 5:31 pm

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head

Dec 20, 2023 10:07 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 01/11/2024	<b>Committee</b> Concessions/Comm Dev	<b>Subject</b> Janitorial Paper Products and Dispensers	<b>Resolution #</b>
---------------------------	---	--	---------------------

**Action**

That the Chief Executive Officer or designee be authorized to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

**Description**

- Award five contracts for Janitorial Paper Products and Dispensers in support of the Airport's Customer Experience Department.
- Total amount of this action is \$1,686,402.50.

**Justification**

- Replaces an existing contract that has been in place for four years.
- These contracts will provide paper supplies and dispensers to be utilized throughout the Airport campus, primarily in back-of-house locations.
- These five contracts are awarded based on lowest, responsive and responsible item pricing.
- Purchases will be made on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)
- M.A.N.S. Distributors, Inc. is a certified Minority Business Enterprise (IF-C) and will be counted towards the Board's overall M/WBE Program goal.

**Schedule/Term**

- Start Date: January 2024
- Contract Term: One year with four, one-year options

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
PA1089			NTE \$9,867.60	\$0
PA1241			NTE 806,161.50	\$0
PA1242			NTE \$149,647.40	\$0
PA1256			NTE \$321,606.00	\$0
PA1211			NTE \$399,120.00	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Sharon McCloskey 3-4620 Steven Rathers 3-6378	Operating Fund			\$1,686,402.50

**Additional Information**

- Seventeen bids, including three from M/WBE firms, were received on or before the due date of November 9, 2023
- Bid tabulation attached.
- The bids submitted by E77 LLC of Fort Worth, Texas; Malor & Company, Inc., of New York, New York; Prosystem Group LLC of Sugar Land, Texas; R.S. Hughes Co., Inc., of DFW Airport, Texas; and United Sales USA Corp of Brookly, New York, were determined non-responsive as the submissions did not meet the specifications outlined in the Airport's solicitation.
- These contracts are awarded by line item, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, awarded one item; Vertiv Operating Company of Carrollton, Texas, awarded three items; Brady Industries of Texas LLC dba Brady IFS, of Fort Worth, Texas, awarded one item; Imperial Bag & Paper Co. LLC of Jersey City, New Jersey, awarded one item; and M.A,N,S.. Distributors, Inc., of Carrollton, Texas, awarded one item.
- Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, for the initial one-year contract amount of \$1,973.52, and four, one-year options in the amount of \$7,894.08 for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company of Carrollton, Texas, for the initial one-year contract amount of \$161,232.30 and four, one-year options in the amount of \$644,929.20, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, of Fort Worth, Texas, for the initial one-year contract amount of \$29,929.48, and four, one-year options in the amount of \$119,717.92, for a total estimated contact amount of \$149,647.40; and contract no. PA1256, with Imperial Bag & Paper Co. LLC of Jersey City, New Jersey, for the initial one-year contract amount of \$64,321.20 and four, one-year options in the amount of \$257,284.80, for a total estimated contact amount of \$321,606.00; Contract No. PA1211, with M.A,N,S.. Distributors, Inc., of Carrollton, Texas, for the initial one-year contract amount of \$79,824.00; and four, one-year options in the amount of \$319,296.00 for a total estimated contact amount of \$399,120.00.

Additional Attachments: **Y**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

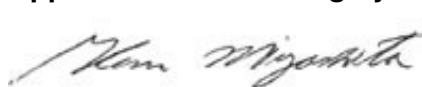
That the Chief Executive Officer or designee be authorized to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

**Approved as to Form by**



Rodriguez, Elaine  
 Legal Counsel  
 Dec 21, 2023 1:12 pm

**Approved as to Funding by**



Miyashita, Glenn  
 Assistant Vice President Capital  
 Planning  
 Finance  
 Dec 21, 2023 7:45 am

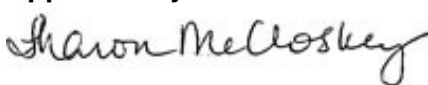
**Approved as to M/WBE by**



Lee, Tamela  
 Vice President Business Diversity  
 and Development  
 Business Diversity and  
 Development  
 Dec 20, 2023 5:32 pm

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head  
 Customer Service  
 Dec 20, 2023 9:40 am

**Chief Executive Officer**

Pending

Date

**Contract No. PA1089  
Janitorial Paper Products and Dispensers  
Bid Tabulation**

<b>Bidders</b>	<b>Bid Amount</b>
M.A.N.S. Distributors, Inc. <sup>N1</sup> Carrollton, Texas	\$1,464,834.05
Complete Supply Farmers Branch, Texas	\$1,647,950.75
Vertiv Operating Company Carrollton, Texas	\$1,984,757.10
Torrez Paper Company <sup>N1</sup> Farmers Branch, Texas	\$2,000,695.30
HD Supply Facilities Maintenance, Ltd. Atlanta, Georgia, Texas	\$2,135,171.30
Competitive Choice, Inc. <sup>N1</sup> Houston, Texas	\$3,396,435.30
Imperial Bag & Paper Co., LLC Jersey City, New Jersey	\$3,433,133.35
Brady Industries of Texas LLC dba BradyIFS Fort Worth, Texas	\$3,648,221.00
Pollock Investments Inc. Grand Prairie, Texas	\$3,769,892.90
Ferguson Enterprises LLC dba Ferguson Facilities Supply Grand Prairie, Texas	\$3,976,743.10
Maxari Austin, Texas	\$4,193,414.30
Infinite Concepts & Solutions <sup>N2</sup> Fayetteville, Georgia	\$5,948,744.10
<p><b>Note:</b></p> <ol style="list-style-type: none"> <li>1. M/WBE certified through the North Central Texas Regional Certification Agency</li> <li>2. The bid price variance is attributed to higher item prices for hand roll towels and toilet paper products.</li> <li>3. These contracts are awarded by line item, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, awarded item number 1; Vertiv Operating Company of Carrollton, Texas, awarded item numbers 5,6 and 7; Brady Industries of Texas LLC dba BradyIFS, of Fort Worth, Texas, awarded item number 2; Imperial Bag &amp; Paper Co. LLC of Jersey City, New Jersey, awarded item number 3; and M.A.N.S. Distributors, Inc., of Carrollton, Texas, awarded item number 4.</li> </ol>	