

**AGENDA**  
**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**  
**April 6, 2023**  
**8:30 a.m.**

**MEETING PLACE**  
**2400 AVIATION DRIVE**  
**BOARD ROOM – DFW AIRPORT HEADQUARTERS BUILDING**  
**DFW AIRPORT, TX 75261**

This meeting location is accessible. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting by contacting Alicia Smith at (972) 973-4755, or T.D. 1-800-RELAY-TX (1-800-735-2989) for information or assistance.

For DFW Airport Board Meeting Information or to register to speak at a Board Meeting, please call (972) 973-4755 by 5:00 p.m. the day before the meeting.

Consent Agenda – all items under this heading are a part of the Consent Agenda and require little or no deliberation by the Board. Approval of the Consent Agenda authorizes the Chief Executive Officer or his designee to implement each item in accordance with staff recommendation.

A closed executive session may be held with respect to a posted agenda item if the discussion concerns one of the following:

1. Contemplated or pending litigation or matters where legal advice is requested of the Board's Legal Counsel. Texas Government Code Section 551.071.
2. Discussion concerning sale or lease of real property, or negotiated contracts for donations to the Board, when such discussions would have a detrimental effect on the negotiating position of the Board. Texas Government Code Section 551.072.
3. Personnel matters involving discussions of the qualifications or performance of identifiable individuals already employed or being considered for employment by the Board. Texas Government Code Section 551.074.
4. The deployment, or specific occasions for implementation, of security personnel or devices. Texas Government Code Section 551.076.

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## **AGENDA**

- A. Invocation – Chaplain DD Hayes
- B. Pledge of Allegiance
- C. Announcements
- D. FY2022 Business Diversity Goals & Accomplishments – Tamela Lee
- E. Financial Report – Chris Poinsette
- F. Approve Minutes of the Regular Board Meeting of March 2, 2023

**OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of February 28, 2023.

**Consent Items for Consideration**

- |                  |  |
|------------------|--|
| Tammy Huddleston | 2. Approve an Amendment to Reimbursement Agreement No. 5001003, for Aircraft Rescue Fire Fighting Station Consolidation Project, with the Federal Aviation Administration Southwest Region, in an amount not to exceed \$73,514.74, for a revised not to exceed Agreement amount of \$191,001.16.  |
| Bobby Rodriguez  | 3. Approve the execution of Contract No. 7007373, for the Supply of Condenser Water Inhibitor Treatment, with Chem-Aqua, Inc., of Irving, Texas, for the initial three-year Contract amount of \$242,064 and two, one-year options in the amount of \$161,376 for a total estimated Contract of \$403,440; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion. |
| JT Taylor        | 4. Approve Purchase Order No. 279707, for SWAT Communications Headsets, with DISCO32, of Aberdeen, North Carolina, in the amount of \$50,965.81.   |

**Action Items for Consideration**

- |                  |  |
|------------------|--|
| Tammy Huddleston | 5. Approve ratification of Contract No. 9500823, for Emergency Repair of Heating Water Pipe to Hyatt Regency Facility, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$500,000, for the 150-calendar day term of the Contract.   |
|                  | 6. Approve an increase to Contract No. 9500702, for Energy Plaza Condenser Water System Rehab, with Manhattan Construction Company, of Dallas, Texas, in an amount not to exceed \$891,000, for a revised not to exceed Contract amount of \$12,908,208.   |
|                  | 7. Approve the execution of Contract No. 9500814, for Carousel Secondary Roadway Signage Program, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$4,100,000, for the 210-calendar day term of the Contract.   |
|                  | 8. Approve the execution of Contract No. 9500817, for Airfield Pavement Remediation 2023, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$12,555,555, for the 276-calendar day term of the Contract; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,255,000, for a total action amount of \$13,810,555. |

9. Approve an increase to Contract No. 9500729, for Aircraft Rescue Fire Fighting Station Consolidation with J.E. Dunn Construction Company, of Dallas, Texas, in an amount not to exceed \$85,638,560, for a revised not to exceed Contract amount of \$89,011,690; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,375,000, for a total action amount of \$87,013,560.
- Bobby Rodriguez 10. Approve the execution of Contract No. 7007361, for Industrial Electrical Switchgear Maintenance, with Energy EPC Solutions, LLC dba S&B Services, of Flower Mound, Texas, for the initial four-year Contract amount of \$4,378,997.54; and one, one-year option in the amount of \$1,149,264.17, for a total estimated Contract of \$5,528,241.71; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.

### **CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

11. Approve the minutes of the Concessions/Commercial Development Meeting of February 28, 2023.

### **Consent Item for Consideration**

- Zenola Campbell 12. Approve Lease Agreement with Premium Port Dallas Fort Worth LLC and the Dallas Fort Worth International Airport Board.

### **Action Items for Consideration**

- Zenola Campbell 13. Approve Lease Agreement with Tricopian, Inc. dba FuelRod.
14. Approve to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from April 6, 2023, to September 30, 2023.

### **FINANCE/AUDIT COMMITTEE**

15. Approve Minutes of the Finance/Audit Committee Meeting of February 28, 2023.
- Abel Palacios 16. Financial Report.

### **Consent Items for Consideration**

- Bruce Collins 17. Approve an Interlocal Agreement with the Aldine Independent School District, of Houston, Texas, for an indefinite term in support of best practices of the Procurement and Materials Management Department including collaborative, efficient centralized purchasing and contracting.
- Cindy Demers 18. Approve a request by American Airlines to exercise its option to purchase a CAE Boeing B767-300 Full Flight Simulator; identified by FAA ID number 596.

- Elaine Rodriguez
19. Approve an increase to Legal Services Contract No. 8005115 with the firm Milby LLC, Dallas, Texas in an amount not to exceed \$100,000.00 for a revised contract not to exceed \$795,000.00.
  20. Approve an increase to Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP in the amount of \$300,000.00 for a revised amount not to exceed \$588,750.00.

### **Action Items for Consideration**

- Michael Youngs
21. Approve the execution of Contract No. 8005515, for the Comprehensive Pre-Paid Parking System, with KMP Associates dba AeroParker, of Austin, Texas, for the initial two-year Contract amount of \$447,400, and eight, one-year options in the amount of \$1,389,600, for a total estimated Contract of \$1,837,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.
  22. Approve the execution of Contract No. 7007390, for Firewall Hardware Replacement, Network Maintenance and Support, with Netsync, LLC, of Carrollton, Texas, for the initial five-year Contract amount of \$2,026,623.85 and one, one-year option in the amount of \$200,000 for a total estimated Contract of \$2,226,623.85; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.
  23. Approve the execution of a Cooperative Agreement, Contract No 7007391, between the Board and 1Government Procurement Alliance of Phoenix, Arizona; and execute Contract No. 7007389, for IT Infrastructure Monitoring and Alerting System, with Presidio Networked Solutions Group, LLC, of Irving, Texas, in an amount not to exceed \$8,375,008.29, for the initial three-year term of the Contract, with options to renew for two additional one-year options.

### **Discussion Item**

- Tamela Lee
24. Monthly D/S/M/WBE Expenditure Report.

### **FULL BOARD**

25. Registered Speakers (items unrelated to agenda items)
26. Next Committee meetings – May 2, 2023  
Next Regular Board meeting – May 4, 2023

**AGENDA**  
**OPERATIONS COMMITTEE MEETING**  
**Tuesday, April 4, 2023**  
**12:30 p.m.**

**OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of February 28, 2023.

**Consent Items for Consideration**

- |                  |  |
|------------------|--|
| Tammy Huddleston | 2. Approve an Amendment to Reimbursement Agreement No. 5001003, for Aircraft Rescue Fire Fighting Station Consolidation Project, with the Federal Aviation Administration Southwest Region, in an amount not to exceed \$73,514.74, for a revised not to exceed Agreement amount of \$191,001.16.  |
| Bobby Rodriguez  | 3. Approve the execution of Contract No. 7007373, for the Supply of Condenser Water Inhibitor Treatment, with Chem-Aqua, Inc., of Irving, Texas, for the initial three-year Contract amount of \$242,064 and two, one-year options in the amount of \$161,376 for a total estimated Contract of \$403,440; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion. |
| JT Taylor        | 4. Approve Purchase Order No. 279707, for SWAT Communications Headsets, with DISCO32, of Aberdeen, North Carolina, in the amount of \$50,965.81.   |

**Action Items for Consideration**

- |                  |  |
|------------------|--|
| Tammy Huddleston | 5. Approve ratification of Contract No. 9500823, for Emergency Repair of Heating Water Pipe to Hyatt Regency Facility, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$500,000, for the 150-calendar day term of the Contract. |
|                  | 6. Approve an increase to Contract No. 9500702, for Energy Plaza Condenser Water System Rehab, with Manhattan Construction Company, of Dallas, Texas, in an amount not to exceed \$891,000, for a revised not to exceed Contract amount of \$12,908,208.     |
|                  | 7. Approve the execution of Contract No. 9500814, for Carousel Secondary Roadway Signage Program, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$4,100,000, for the 210-calendar day term of the Contract.           |

8. Approve the execution of Contract No. 9500817, for Airfield Pavement Remediation 2023, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$12,555,555, for the 276-calendar day term of the Contract; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,255,000, for a total action amount of \$13,810,555.
  9. Approve an increase to Contract No. 9500729, for Aircraft Rescue Fire Fighting Station Consolidation with J.E. Dunn Construction Company, of Dallas, Texas, in an amount not to exceed \$85,638,560, for a revised not to exceed Contract amount of \$89,011,690; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,375,000, for a total action amount of \$87,013,560.
- Bobby Rodriguez
10. Approve the execution of Contract No. 7007361, for Industrial Electrical Switchgear Maintenance, with Energy EPC Solutions, LLC dba S&B Services, of Flower Mound, Texas, for the initial four-year Contract amount of \$4,378,997.54; and one, one-year option in the amount of \$1,149,264.17, for a total estimated Contract of \$5,528,241.71; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> FAA Reimbursable Agreement - Aircraft Rescue Fire Fighting Station Consolidation	<b>Resolution #</b>
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**Action**

That the Chief Executive Officer or designee be authorized to amend Reimbursement Agreement No. 5001003, for Aircraft Rescue Fire Fighting Station Consolidation Project, with the Federal Aviation Administration Southwest Region, in an amount not to exceed \$73,514.74, for a revised not to exceed Agreement amount of \$191,001.16.

**Description**

- Amend the Federal Aviation Administration Reimbursement Agreement for the Aircraft Rescue Fire Fighting Station Consolidation Project.

**Justification**

- This reimbursement agreement with the Federal Aviation Administration (FAA) was originally put in place to provide support during the initial design phase of the Aircraft Rescue Fire Fighting (ARFF) Station Consolidation project. The construction of this Contract includes work near existing FAA infrastructure and facilities at numerous locations.
- Increasing the reimbursement agreement will allow FAA to assist the Airport during final design and construction activities with such services as, but not limited to:
  - ◆ Locate and mark FAA electrical lines, control cables and other infrastructure and provide access to FAA facilities as needed.
  - ◆ Provide technical support, inspection, and oversight of all work associated with FAA infrastructure and facilities, ensuring compliance with FAA rules and regulations.

**D/S/M/WBE Information**

- The annual goal for the DBE Program is 20%.
- N/A - Not subject to the Board's Business Diversity Program Policies. (Reimbursement to Federal Agency)

**Schedule/Term**

- The current Agreement completion date will be extended by 573-calendar days, for a revised final completion date of June 14, 2026.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b>	<b>Revised Amount</b>
	5001003		NTE \$73,514.74	\$191,001.16

<b>For Information contact</b>	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Tammy Huddleston 3-6132 Esmeralda Ramirez 3-1743	Joint Capital Acct	26859-01		\$73,514.74

**Additional Information**

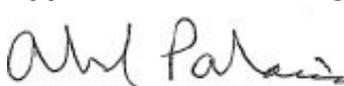
- On September 2, 2021, by Resolution No. 2021-09-164, the Airport executed Agreement No. 5001003, for Aircraft Rescue Fire Fighting Station Consolidation, with the Federal Aviation Administration Southwest Region.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to amend Reimbursement Agreement No. 5001003, for Aircraft Rescue Fire Fighting Station Consolidation Project, with the Federal Aviation Administration Southwest Region, in an amount not to exceed \$73,514.74, for a revised not to exceed Agreement amount of \$191,001.16.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:22 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:04 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:18 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 10:53 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Supply of Condenser Water Inhibitor Treatment	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007373, for the Supply of Condenser Water Inhibitor Treatment, with Chem-Aqua, Inc., of Irving, Texas, for the initial three-year Contract amount of \$242,064 and two, one-year options in the amount of \$161,376 for a total estimated Contract of \$403,440; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a Contract for the Supply of Condenser Water Inhibitor Treatment in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• Replaces an existing Contract that has been in place for one year.</li> <li>• The Airport receives reclaimed water from Fort Worth's Village Creek Wastewater Plant. The Airport's Energy Plaza is the only facility in the DFW Metroplex that uses reclaimed water in its cooling towers as a source of makeup water.</li> <li>• By using reclaimed water Airport staff expects to save approximately 100,000,000 gallons of potable water annually.</li> <li>• Additionally, Airport staff has identified the various chemical formulas required to stabilize metal ions and passivate surfaces in the reclaimed water to prevent corrosion on energy production equipment.</li> <li>• Chemical blends are designed specifically for the unique characteristics of the reclaimed makeup water.</li> <li>• These products prevent corrosion damage to the condenser water/cooling system that provides air conditioning to the Terminals.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: April 2023</li> <li>• Contract Term: Three years with two, one-year options</li> </ul>			
<b>Contract #</b> 7007373	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$403,440.00
			<b>Revised Amount</b> \$0
<b>For Information contact</b> Robert Rodriguez 3-1783 Julian Cano 3-5076	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>          <b>Amount</b> \$403,440.00

**Additional Information**

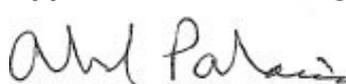
- Two Bids, none from M/WBE firms, were received on or before the due date of March 3, 2023
- Bid Tabulation attached.
- Chem-Aqua, Inc., of Irving, Texas, is the lowest responsive, responsible Bidder.

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007373, for the Supply of Condenser Water Inhibitor Treatment, with Chem-Aqua, Inc., of Irving, Texas, for the initial three-year Contract amount of \$242,064 and two, one-year options in the amount of \$161,376 for a total estimated Contract of \$403,440; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 9:43 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:34 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 11:35 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Mar 22, 2023 12:13 pm

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**Contract No. 7007373**  
**Supply of Condenser Water Treatment**  
**Bid Tabulation**

<b>Bidders</b>	<b>Bid Amount</b>
Chem-Aqua, Inc. Irving, Texas	\$403,440
Chem Treat, Inc. Glen Allen, Virginia	\$480,239.95

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> SWAT Communications Headsets	<b>Resolution #</b>
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**Action**  
That the Chief Executive Officer or designee be authorized to issue Purchase Order No. 279707, for SWAT Communications Headsets, with DISCO32, of Aberdeen, North Carolina, in the amount of \$50,965.81.

**Description**

- Issue a Purchase Order for SWAT Communications Headsets in support of the Airport's Department of Public Safety through the Homeland Security Grant Program.

**Justification**

- This action is required to satisfy requirements set forth by the Office of the Governor.
- This purchase of SWAT Communications Headsets allows the Airport's Department of Public Safety to further improve local and regional terrorism prevention, preparedness and response capabilities.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

**Schedule/Term**

- Purchase Date: April 2023

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b> 279707	<b>Action Amount</b> \$50,965.81	<b>Revised Amount</b> \$0
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<b>For Information contact</b> Jon Taylor 3-3530 Melissa Turner 3-5632	<b>Fund</b> DFW Capital Acct	<b>Project #</b> 27068-01	<b>External Funding Source</b> USAI Grant# 4489101	<b>Amount</b> \$50,965.81
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**Additional Information**

- This purchase is exempt from public procurement in accordance to Local Government Code 252.223, as it is a procurement necessary to preserve or protect the public health and safety of the Airport's traveling public, tenants and employees.

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

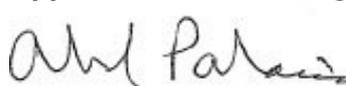
That the Chief Executive Officer or designee be authorized to issue Purchase Order No. 279707, for SWAT Communications Headsets, with DISCO32, of Aberdeen, North Carolina, in the amount of \$50,965.81.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:22 pm

**Approved as to Funding by**



Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:05 am

**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:19 am

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head  
Public Safety  
Mar 22, 2023 8:57 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Emergency Repair of Heating Water Pipe to Hyatt Regency Facility	<b>Resolution #</b>
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**Action**

That the Airport Board ratify Contract No. 9500823, for Emergency Repair of Heating Water Pipe to Hyatt Regency Facility, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$500,000, for the 150-calendar day term of the Contract.

**Description**

- Ratify an emergency action issued for the Repair of Heating Water Pipe to Hyatt Regency Facility.

**Justification**

- A leak was recently discovered in an underground hot water line that provides heating and hot water to the Hyatt Regency Facility at Terminal C from the Central Utility Plant. It was imperative that this matter be addressed quickly.
- This Contract includes all work necessary to restore the hot water service line.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%
- N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Contract Ratification/Reconciliation)

**Schedule/Term**

- Start Date: February 2023
- Contract Duration: 150-calendar days

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
9500823			NTE \$500,000	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Tammy Huddleston 3-6132 Abigail Burch 3-1725	Operating Fund			\$500,000

**Additional Information**

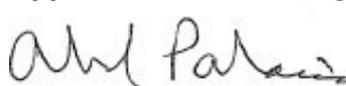
- This Contract is exempt from competitive bidding in accordance with Local Government Code 252.022, as it is necessary to protect the public health and safety of the Airport's traveling public, tenants and employees.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Airport Board ratify Contract No. 9500823, for Emergency Repair of Heating Water Pipe to Hyatt Regency Facility, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$500,000, for the 150-calendar day term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:23 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:05 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:19 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 10:55 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Energy Plaza Condenser Water System Rehab	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to increase Contract No. 9500702, for Energy Plaza Condenser Water System Rehab, with Manhattan Construction Company, of Dallas, Texas, in an amount not to exceed \$891,000, for a revised not to exceed Contract amount of \$12,908,208.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Increase the Contract for Energy Plaza Condenser Water System Rehab.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• The scope of this project included removing existing waterproofing at the end of its service life in the condenser units at the Central Utility Plant and replacing with new waterproofing.</li> <li>• The existing waterproofing was thought to be adhered to the concrete structure in such a manner that blasting techniques could be utilized to remove it. However, attempts to remove it using the blasting techniques were unsuccessful. The contractor was ultimately required to remove the waterproofing using methods that were much more difficult and time consuming than originally contemplated in the contract documents.</li> <li>• This action will reimburse the contractor for the additional resources and time needed to remove the existing waterproofing and prepare the concrete surfaces, prior to installation of the new waterproofing.</li> <li>• Contingent upon MII approval.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 20%</li> <li>• Manhattan Construction Company committed to achieving 68% M/WBE participation on his contract and is currently achieving 53.08%.</li> <li>• Manhattan Construction Company has submitted compliance plan documentation to the satisfaction of BDDD in relation to their M/WBE commitment</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• The Contract Completion date will be increased by 38-calendar days, for a revised final completion date of August 1, 2023.</li> </ul>			
<b>Contract #</b> 9500702	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$891,000
			<b>Revised Amount</b> \$12,908,208
<b>For Information contact</b> Tammy Huddleston 3-6132 Abigail Burch 3-1725	<b>Fund</b> Joint Captial Acct	<b>Project #</b> 26658-01	<b>External Funding Source</b>    <b>Amount</b> \$891,000

**Additional Information**

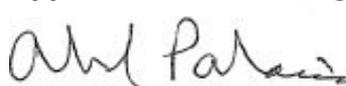
- On June 3, 2021, by Resolution No. 2021-06-108, the Airport awarded Contract No. 9500702, for Energy Plaza Condenser Water System Rehab, with Manhattan Construction Company, of Dallas, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Contract No. 9500702, for Energy Plaza Condenser Water System Rehab, with Manhattan Construction Company, of Dallas, Texas, in an amount not to exceed \$891,000, for a revised not to exceed Contract amount of \$12,908,208.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:24 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:06 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:22 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 10:56 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Carousel Secondary Roadway Signage	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 9500814, for Carousel Secondary Roadway Signage Program, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$4,100,000, for the 210-calendar day term of the Contract.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a Contract for Carousel Secondary Roadway Signage Program.</li> </ul> <b>Justification</b>  <ul style="list-style-type: none"> <li>• Signage along the carousel and secondary roadways in the central terminal area provides essential information for our customers as they navigate to and from the terminals. Based on recent assessments, the signage has reached the end of its service life and needs to be rehabilitated and updated.</li> <li>• This Contract will provide the needed rehabilitation and updating, improving the legibility and visibility of the signage, and bringing the signage up to current industry standards. Completion of this work will also provide consistency with the roadway signage along International Parkway which was also recently rehabilitated and updated.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%</li> <li>• In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 17%</li> <li>• Synergy Signs &amp; Services, LLC has committed to achieving 17% M/WBE participation utilizing Tito's Manufacturing (HM-C)</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: April 2023</li> <li>• Contract Duration: 210-calendar days</li> </ul>			
<b>Contract #</b> 9500814	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$4,100,000
			<b>Revised Amount</b> \$0
<b>For Information contact</b> Tammy Huddleston 3-6132 Abigail Burch 3-1725	<b>Fund</b> Joint Capital Acct	<b>Project #</b> 26968-01	<b>External Funding Source</b>   <b>Amount</b> \$4,100,000

**Additional Information**

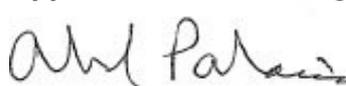
- One Bid, not from a M/WBE firm, was received on or before the due date of March 1, 2023
- Synergy Signs & Services, LLC, of Fort Worth, Texas, is the lowest responsive, responsible Bidder.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 9500814, for Carousel Secondary Roadway Signage Program, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$4,100,000, for the 210-calendar day term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:24 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:07 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:22 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 10:57 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Airfield Pavement Remediation 2023	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 9500817, for Airfield Pavement Remediation 2023, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$12,555,555, for the 276-calendar day term of the Contract; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,255,000, for a total action amount of \$13,810,555.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a Contract for Airfield Pavement Remediation 2023.</li> <li>• This action specifically authorizes the CEO or designee to execute change orders for future Contact change requirements on an as-needed basis up to an amount not to exceed \$1,255,000.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• Based on recent assessments, airfield pavements and associated infrastructure at various locations throughout the airfield need rehabilitation.</li> <li>• This work includes, but not limited to: <ul style="list-style-type: none"> <li>◆ Full and partial depth replacement of airfield pavement.</li> <li>◆ Airfield lighting, erosion and drainage and Airport Operations Area fence rehabilitation.</li> </ul> </li> <li>• Rehabilitating the pavement and associated infrastructure will reduce maintenance activities, avoid potential operational impacts, and extend the overall life of the airfield pavements.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%</li> <li>• In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 32%</li> <li>• Reyes Group, Ltd. (HM-C) has committed to achieving 37% M/WBE participation, including 35% self-performance and 2% subcontracting participation utilizing EAS Contracting, LP (BM-C: 2%)</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: April 2023</li> <li>• Contract Duration: 276-calendar days</li> </ul>			
<b>Contract #</b> 9500817	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$13,810,555
			<b>Revised Amount</b> \$0
<b>For Information contact</b> Tammy Huddleston 3-6132 Abigail Burch 3-1725	<b>Fund</b> Joint Capital Acct	<b>Project #</b> 26928-02	<b>External Funding Source</b>   <b>Amount</b> \$13,810,555

**Additional Information**

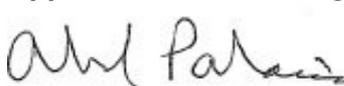
- Three Bids, including one from a M/WBE firm, were received on or before the due date of March 7, 2023.
- Bid Tabulation attached.
- The Bid submitted by Flatiron Constructors, Inc., of Bedford, Texas, was determined non-responsive as the submission did not meet the specifications outlined in the Airport's solicitation.
- Reyes Group, Ltd., of Grand Prairie, Texas, is the lowest responsive, responsible Bidder.

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 9500817, for Airfield Pavement Remediation 2023, with Reyes Group, Ltd., of Grand Prairie, Texas, in an amount not to exceed \$12,555,555, for the 276-calendar day term of the Contract; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,255,000, for a total action amount of \$13,810,555.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:33 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:07 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:23 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 11:00 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**Contract No. 9500817**  
**Airfield Pavement Remediation 2023**  
**Bid Tabulation**

<b>Bidders</b>	<b>Bid Amount</b>
Reyes Group, Ltd. Grand Prairie, Texas	\$12,555,555
Flatiron Constructors, Inc. Bedford, Texas	\$12,016,842.41
Gilbert May, Inc. dba Phillips/May Corporation <sup>N1</sup> Dallas, Texas	\$17,515,376.45
Note: 1. Bid price variance is attributed to mobilization, fencing, aggregate base, pavement saw cut grooving and embankment work.	

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Operations	<b>Subject</b> Aircraft Rescue Fire Fighting Station Consolidation	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to increase Contract No. 9500729, for Aircraft Rescue Fire Fighting Station Consolidation with J.E. Dunn Construction Company, of Dallas, Texas, in an amount not to exceed \$85,638,560, for a revised not to exceed Contract amount of \$89,011,690; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,375,000, for a total action amount of \$87,013,560.			
<b>Description</b>  <ul style="list-style-type: none"> <li>● Increase Contract for design and construction of the Aircraft Rescue Fire Fighting (ARFF) Station Consolidation.</li> <li>● This action also specifically authorizes the CEO or designee to execute change orders for future Contract change requirements on an as-needed basis up to an amount not to exceed \$1,375,000.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>● This Contract will provide for the facilities design, demolition, and construction needed to consolidate four existing ARFF Stations, three of which were constructed when the Airport was originally built, into two new stations designated as East and West ARFF Stations. It also includes the implementation of a new Fumigation facility.</li> <li>● Consolidating stations allows the opportunity to maximize operational efficiency, and implement industry best practices for personnel assignment during responses, resulting in enhanced first response capability.</li> <li>● The new facilities will be constructed to current building codes and standards providing enhanced protection for emergency personnel and equipment, increased energy and operational efficiency, and critical infrastructure resiliency.</li> <li>● Currently, \$45,960,854 has been received in Federal grants to assist in funding a portion of this Contract.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>● The annual goal for the DBE Program is 20%.</li> <li>● J.E. Dunn has committed to achieving 26.72% DBE participation for Design and 20% DBE participation for Construction on this contract and is currently achieving 24.84% for Design.</li> <li>● J.E. Dunn has committed to achieving the original 26.72% DBE commitment for Design and 20% DBE commitment for Construction inclusive of this Board Action.</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>● The current Contract completion date will be extended by 418-calendar days, for a revised final completion date of June 14, 2026.</li> </ul>			
<b>Contract #</b> 9500729	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$87,013,560
			<b>Revised Amount</b> \$89,011,690
<b>For Information contact</b> Tammy Huddleston 3-6132 Monica Allen 3-1709	<b>Fund</b> Joint Capital Acct	<b>Project #</b> 26859-001	<b>External Funding Source</b>          <b>Amount</b> \$87,013,560

**Additional Information**

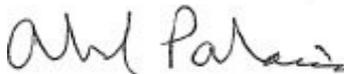
- On September 2, 2021, by Resolution No. 2021-09-163, the Airport awarded Contract No. 9500729, for Aircraft Rescue Fire Fighting Station Consolidation, with J.E. Dunn Construction Company, of Dallas, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to increase Contract No. 9500729, for Aircraft Rescue Fire Fighting Station Consolidation with J.E. Dunn Construction Company, of Dallas, Texas, in an amount not to exceed \$85,638,560, for a revised not to exceed Contract amount of \$89,011,690; and execute change orders to such Contract on an as-needed basis, in the aggregate amount not to exceed \$1,375,000, for a total action amount of \$87,013,560.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:09 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:08 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:23 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 22, 2023 11:01 am

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date



**Additional Information**

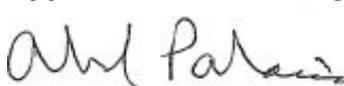
- One Bid, not from a M/WBE firm, was received on or before the due date of January 25, 2023.
- Energy EPC Solutions, LLC dba S&B Services, of Flower Mound, Texas, is the lowest responsive, responsible Bidder.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007361, for Industrial Electrical Switchgear Maintenance, with Energy EPC Solutions, LLC dba S&B Services, of Flower Mound, Texas, for the initial four-year Contract amount of \$4,378,997.54; and one, one-year option in the amount of \$1,149,264.17, for a total estimated Contract of \$5,528,241.71; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 9:59 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:34 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 11:35 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Mar 22, 2023 12:13 pm

Pending

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**Chief Executive Officer**

Date

**AGENDA**  
**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**  
**Tuesday, April 4, 2023**  
**12:40 p.m.**

**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

11. Approve the minutes of the Concessions/Commercial Development Meeting of February 28, 2023.

**Consent Item for Consideration**

- Zenola Campbell      12. Approve Lease Agreement with Premium Port Dallas Fort Worth LLC and the Dallas Fort Worth International Airport Board.

**Action Items for Consideration**

- Zenola Campbell      13. Approve Lease Agreement with Tricopian, Inc. dba FuelRod.
14. Approve to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from April 6, 2023, to September 30, 2023.

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Concessions/Commercial Development	<b>Subject</b> Approval to enter into a Lease Agreement with Premium Port Dallas Fort Worth LLC.	<b>Resolution #</b>
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**Action**

That the Chief Executive Officer or designee be authorized to execute a Lease Agreement with Premium Port Dallas Fort Worth LLC and the Dallas Fort Worth International Airport Board.

**Description**

- Premium Port Dallas Fort Worth LLC, dba ALWAYS Meet and Greet, was issued Permit No. 010703 to operate a fee-based meet and greet service. This service supports the general public and members of the CapitalOne Lounge.
- Permit No. 010703 will be extended to a Lease Agreement coterminous with Lease Number 010783, CapitalOne Lounge.
- Concessionaire shall pay the following Percent Rents:
  - ◆ 10% of Gross Receipts for services
  - ◆ 10% of all other Gross Receipts not listed above, hereafter known as Category MISC.

**Justification**

- This action supports the Board's Concessions Policy to provide and improve the shopping, dining, and service experience as DFW International Airport.

**D/S/M/WBE Information**

The existing ACDBE and M/WBE commitments will continue to apply to the new lease term.

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0

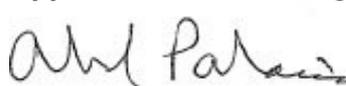
For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a Lease Agreement with Premium Port Dallas Fort Worth LLC and the Dallas Fort Worth International Airport Board.

**Approved as to Form by**

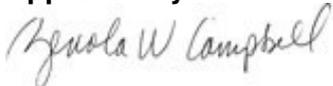

Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:01 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:10 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:29 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 21, 2023 10:05 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Concessions/Commercial Development	<b>Subject</b> Approval to enter into a Lease Agreement with Tricopian, Inc. dba FuelRod.	<b>Resolution #</b>
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**Action**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Tricopian, Inc. dba FuelRod.

**Description**

- Tricopian, Inc. will operate a minimum of five kiosks in terminals A, B, C, D, E and the Rental Car Center.
- Concessionaire shall pay Percent Rent for a term of 12 months as follows:
  - ◆ Twelve Percent of Gross Receipts for the sale of Specialty Retail, hereafter know as Category 14.
  - ◆ Twelve Percent of all other Gross Receipts not listed above, hereafter known as Category MISC.

**Justification**

- The FuelRod is the first reusable, patented, portable charging system that allows you to fuel (charge) your mobile device on the go, and then recharge or swap for a fresh one.
- The FuelRod company currently is operating in 45 airports in the United States.
- This action supports the Board's Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.

**D/S/M/WBE Information**

- The annual goal for the ACDBE program is 31%.
- In accordance with the Board's ACDBE Program, the ACDBE goal for this lease is 10% and the M/WBE goal for design and construction is 30%.
- Tricopian, Inc dba FuelRod is committed to 10% ACDBE participation utilizing The Forest Group, LLC dba Content Kartel, Fly on Me Jet. (ACDBE: BM-C, 10%)

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
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<b>For Information contact</b> Zenola Campbell 3-4830	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
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**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

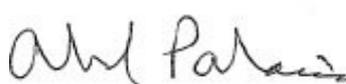
That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Tricopian, Inc. dba FuelRod.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:08 am

**Approved as to Funding by**



Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:10 am

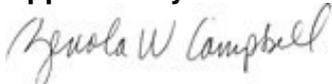
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:30 am

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head

Mar 21, 2023 10:05 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Concessions/Commercial Development	<b>Subject</b> Amend Leases to Percent Rent Only In lieu of Minimum Annual Guarantee	<b>Resolution #</b>
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**Action**

That the Chief Executive Officer or designee be authorized to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from April 6, 2023 to September 30, 2023.

**Description**

- This action would authorize staff to amend the following Concession Lease Agreements, to suspend the minimum annual guarantee from April 6, 2023 to September 30, 2023.
  - ◆ Lease No. 010607, dba Freshens / Boar's Head Deli, Location ID E-1-ES2-A01
  - ◆ Lease No. 010584, dba CNBC News, Location ID E-2-ES1-A01
  - ◆ Lease No. 010604, dba AV8 Bar, Location ID E-2-ES2-A01
  - ◆ Lease No. 010593, dba Whataburger, Location ID E-2-ES3-A01
  - ◆ Lease No. 010613, dba Dickey's, Location ID E-2-ES4-A01
  - ◆ Lease No. 010594, dba Starbucks, Location ID E-2-ES5-A01
- All other lease terms and conditions of said Lease shall remain in effect.

**Justification**

- This action is necessary to provide financial relief to Concessionaires as a result of the decrease in regional jet operations specifically in Terminal E Satellite.

**D/S/M/WBE Information**

The existing ACDBE and M/WBE commitments will continue to apply to the respective lease terms.

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

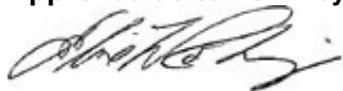
**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

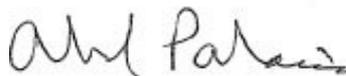
That the Chief Executive Officer or designee be authorized to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from April 6, 2023 to September 30, 2023

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:08 am

**Approved as to Funding by**



Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:10 am

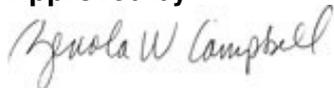
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:29 am

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head

Mar 21, 2023 10:05 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**AGENDA**  
**FINANCE/AUDIT COMMITTEE MEETING**  
**Tuesday, April 04, 2023**  
**12:45 p.m.**

**FINANCE/AUDIT COMMITTEE**

15. Approve Minutes of the Finance/Audit Committee Meeting of February 28, 2023.
- Abel Palacios 16. Financial Report.

**Consent Items for Consideration**

- Bruce Collins 17. Approve an Interlocal Agreement with the Aldine Independent School District, of Houston, Texas, for an indefinite term in support of best practices of the Procurement and Materials Management Department including collaborative, efficient centralized purchasing and contracting.
- Cindy Demers 18. Approve a request by American Airlines to exercise its option to purchase a CAE Boeing B767-300 Full Flight Simulator; identified by FAA ID number 596.
- Elaine Rodriguez 19. Approve an increase to Legal Services Contract No. 8005115 with the firm Milby LLC, Dallas, Texas in an amount not to exceed \$100,000.00 for a revised contract not to exceed \$795,000.00.
20. Approve an increase to Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP in the amount of \$300,000.00 for a revised amount not to exceed \$588,750.00.

**Action Items for Consideration**

- Michael Youngs 21. Approve the execution of Contract No. 8005515, for the Comprehensive Pre-Paid Parking System, with KMP Associates dba AeroParker, of Austin, Texas, for the initial two-year Contract amount of \$447,400, and eight, one-year options in the amount of \$1,389,600, for a total estimated Contract of \$1,837,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

22. Approve the execution of Contract No. 7007390, for Firewall Hardware Replacement, Network Maintenance and Support, with Netsync, LLC, of Carrollton, Texas, for the initial five-year Contract amount of \$2,026,623.85 and one, one-year option in the amount of \$200,000 for a total estimated Contract of \$2,226,623.85; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.
23. Approve the execution of a Cooperative Agreement, Contract No 7007391, between the Board and 1Government Procurement Alliance of Phoenix, Arizona; and execute Contract No. 7007389, for IT Infrastructure Monitoring and Alerting System, with Presidio Networked Solutions Group, LLC, of Irving, Texas, in an amount not to exceed \$8,375,008.29, for the initial three-year term of the Contract, with options to renew for two additional one-year options

**Discussion Item**

Tamela Lee

24. Monthly D/S/M/WBE Expenditure Report.



# KPIs and Financial Report – FY 2023

Five months ending February 28, 2023 - Unaudited

# Key Performance Indicator Scorecard

Five months ending February 28, 2023 – Unaudited

(\$ in millions)

Key Performance Indicator	Year-To-Date				FY 2023		
	FY 2022 Actuals	FY 2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget	
DFWCC Total Revenues	\$161.2	\$193.2	\$182.4	\$10.8	5.9%	■	\$476.5
Total Expenditure Budget	\$408.0	\$472.0	\$470.3	\$1.7	0.4%	■	\$1,173.3
Total Passengers (Ms)	26.9	30.2	30.2	(0.0)	(0.0%)	■	78.3
Total Landed Weights (Bs)	18.0	18.9	19.2	(0.3)	(1.5%)	■	48.6

## Results Status Bar

- Improved/Constant
- Worse

# DFW Cost Center

Five months ending February 28, 2023 – Unaudited

(in millions)	Year-To-Date					FY 2023	
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget	
<b>Revenues</b>							
Parking	<b>1</b>	\$66.6	\$81.0	\$75.8	\$5.2	6.9%	\$202.1
Concessions	<b>2</b>	37.9	43.6	42.2	1.4	3.4%	108.2
Rental Car		15.5	17.9	16.9	0.9	5.6%	47.5
Commercial Development		27.1	30.4	29.7	0.8	2.6%	71.7
Other Revenues	<b>3</b>	14.1	20.2	17.8	2.5	13.8%	47.0
Total Revenues before FRP		161.2	193.2	182.4	10.8	5.9%	476.5
<b>DFW CC Expenditures</b>							
Operating Expenditures		52.1	60.3	62.0	(1.8)	(2.8%)	155.0
Debt Service, net		21.3	19.9	19.6	0.4	2.0%	47.8
Total Expenditures		73.5	80.2	81.6	(1.4)	(1.7%)	202.8
Gross Margin - DFW Cost Center		87.7	113.0	100.8	12.2	12.1%	273.7
<b>Less Transfers and Skylink</b>							
DFW Terminal Contribution		1.2	2.6	2.6	(0.0)	(0.0%)	6.2
Skylink Costs		20.3	21.8	22.8	(1.0)	(4.5%)	57.4
Net Revenues		\$66.3	\$88.6	\$75.5	\$13.2	17.5%	\$210.1

# Airfield and Terminal Cost Centers

Five months ending February 28, 2023 – Unaudited

(in millions)	Year-To-Date				FY 2023	
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
<b>Revenues</b>						
Landing Fees	\$40.1	\$34.2	\$34.7	(\$0.5)	(1.4%)	\$79.4
Other Airfield	6.1	6.2	6.0	0.2	3.8%	14.6
Transfer from DFW Cost Center	<b>4</b> 34.3	41.6	31.7	9.9	31.2%	97.8
<b>Total Airfield Revenue</b>	<b>80.6</b>	<b>82.0</b>	<b>72.4</b>	<b>9.6</b>	<b>13.3%</b>	<b>191.8</b>
Terminal Leases	135.0	139.9	139.6	0.3	0.2%	341.4
FIS Fees	<b>5</b> 8.3	12.6	11.4	1.3	11.1%	34.7
Turn Fees	<b>6</b> 8.3	13.3	14.3	(1.1)	(7.4%)	36.9
Other Terminal	9.8	12.0	11.3	0.7	6.3%	28.3
<b>Total Terminal Revenues</b>	<b>161.4</b>	<b>177.8</b>	<b>176.6</b>	<b>1.2</b>	<b>0.7%</b>	<b>441.3</b>
DFW Terminal Contributions	1.2	2.6	2.6	(0.0)	(0.0%)	6.2
<b>Total Revenues before FRP</b>	<b>243.1</b>	<b>262.5</b>	<b>251.6</b>	<b>10.9</b>	<b>4.3%</b>	<b>639.3</b>
<b>Expenditures</b>						
Operating Expenditures	144.8	171.8	163.4	8.3	5.1%	412.4
Debt Service, net	107.7	133.4	134.8	(1.4)	(1.0%)	326.9
<b>Total Expenditures</b>	<b>252.5</b>	<b>305.1</b>	<b>298.2</b>	<b>7.0</b>	<b>2.3%</b>	<b>739.3</b>
<b>Net Income/(Loss) before FRP</b>	<b>(9.4)</b>	<b>(42.7)</b>	<b>(46.6)</b>	<b>3.9</b>	<b>(8.5%)</b>	<b>(100.0)</b>
Federal Relief Proceeds (FRP)	18.1	43.4	43.4	(0.0)	(0.0%)	100.0
<b>Net Income/(Loss)</b>	<b>\$8.7</b>	<b>\$0.7</b>	<b>(\$3.3)</b>	<b>\$3.9</b>	<b>(121.0%)</b>	<b>\$0.0</b>

# Operating Fund – Total Expenditures

Five months ending February 28, 2023 – Unaudited

(in millions)	Year-To-Date					FY 2023	
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget	
<b>Operating Expenditures</b>							
Salaries and Wages	<b>7</b>	\$64.3	\$67.8	\$66.1	\$1.7	2.6%	\$171.0
Benefits		29.8	31.4	32.1	(0.7)	(2.1%)	79.1
Facility Maintenance Contracts	<b>8</b>	35.0	50.2	46.4	3.8	8.2%	113.7
Other Contract Services		46.8	55.5	56.0	(0.5)	(1.0%)	150.1
Utilities		11.7	13.4	13.0	0.3	2.6%	30.9
Equipment and Other Supplies	<b>9</b>	7.6	11.0	9.2	1.9	20.6%	24.7
Insurance		4.4	4.7	4.9	(0.2)	(4.9%)	14.1
Fuels		1.4	1.7	2.2	(0.5)	(20.7%)	5.1
General, Administrative, and Other		1.6	2.6	3.1	(0.4)	(14.0%)	16.9
Change in Operating Reserves		12.6	12.8	12.8	(0.0)	(0.0%)	12.8
<b>Total Operating Expenditures</b>		<b>215.3</b>	<b>251.2</b>	<b>245.8</b>	<b>5.4</b>	<b>2.2%</b>	<b>618.4</b>
Debt Service, gross	<b>10</b>	192.7	220.7	224.5	(3.8)	(1.7%)	554.8
<b>Total Operating Fund Expenditures</b>		<b>\$408.0</b>	<b>\$472.0</b>	<b>\$470.3</b>	<b>\$1.7</b>	<b>0.4%</b>	<b>\$1,173.3</b>

# Notes to the Statement of Revenues and Expenses

## Five months ending February 28, 2023 – Unaudited

<b>Parking</b>	<b>1</b>	Parking revenues were \$81.0 million, \$5.2 million (6.9%) higher than budget primarily due to higher parking and ground transportation utilization.
<b>Concessions</b>	<b>2</b>	Concessions revenues were \$43.6 million, \$1.4 million (3.4%) higher than budget primarily due to advertising and food & beverage.
<b>Other Revenues</b>	<b>3</b>	Other revenues were \$20.2 million, \$2.5 million (13.8%) higher than budget primarily from higher interest income due to higher interest rates.
<b>Transfer from DFW Cost Center</b>	<b>4</b>	Transfer from DFW Cost Center revenues were \$41.6 million, \$9.9 million (31.2%) higher than budget primarily due to increased DFW Cost Center net revenues, 75% of which are shared with the airlines.
<b>FIS Fee</b>	<b>5</b>	FIS Fees revenues were \$12.6 million, \$1.3 million (11.1%) higher than budget primarily due to an increase in international passengers.
<b>Turn Fees</b>	<b>6</b>	Turn Fees were \$13.3 million, \$1.1 million (7.4%) lower than budget due to lower than expected increase in flights from international carriers.
<b>Salaries and Wages</b>	<b>7</b>	Salaries and wages were \$67.8 million, \$1.7 million (2.6%) higher than budget primarily due to higher overtime and accrued vacation.
<b>Facility Maint. Contracts</b>	<b>8</b>	Facility maintenance contracts were \$50.2 million, \$3.8 million (8.2%) higher than budget primarily due to higher custodial expenses.
<b>Equipment and Other Supplies</b>	<b>9</b>	Equipment and Other Supplies were \$11.0 million, \$1.9 million (20.6%) higher than budget primarily due to deicing, equipment repairs and supplies related to the winter weather event.
<b>Gross Debt Service</b>	<b>10</b>	Gross debt service expenses were \$220.7 million, \$3.8 million (1.7%) lower than budget due to postponed new commercial paper issuance and coverage savings from bond refundings.

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Interlocal Agreement with Aldine Independent School District	<b>Resolution #</b>
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**Action**  
That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement with the Aldine Independent School District, of Houston, Texas, for an indefinite term in support of best practices of the Procurement and Materials Management Department including collaborative, efficient centralized purchasing and contracting.

**Description**

- Authorization for the execution of an interlocal purchasing agreement with the Aldine Independent School District.

**Justification**

- Aldine Independent School District has expressed an interest in purchasing goods and services under the same terms, conditions, and pricing provided under established Airport Contracts.
- This action will authorize the Board and Aldine Independent School District to establish an interlocal agreement to permit the school district to utilize the Total Rewards Consultant for Benefits Contract.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Interlocal/Interagency Agreement)

**Schedule/Term**

- Authorization to begin upon Board approval with an indefinite term. Termination is at the mutual consent of the parties.

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
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<b>For Information contact</b> Bruce D. Collins 3-5610 Sara Porras Ramirez 3-2995	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
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**Additional Information**

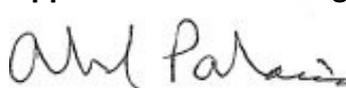
- Section 791.011 of the Texas Government Code authorizes a local government to contract or agree with another local government to perform governmental functions and services.
- Suppliers are provided an opportunity to permit other governmental entities to participate use of under the same terms, conditions, and pricing as part of their bid or proposal to the Board.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement with the Aldine Independent School District, of Houston, Texas, for an indefinite term in support of best practices of the Procurement and Materials Management Department including collaborative, efficient centralized purchasing and contracting.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:47 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:09 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:24 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Procurement & Materials Mgmt  
Mar 22, 2023 11:18 am

Pending

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**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Approve request by American Airlines to exercise its option to purchase a CAE Boeing B767-300 Full Flight Simulator.	<b>Resolution #</b>
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**Action**  
That the Airport Board approves a request by American Airlines to exercise its option to purchase a CAE Boeing B767-300 Full Flight Simulator; identified by FAA ID number 596.

**Description**

- In the past, the Dallas Fort Worth Facility Improvement Corporation (FIC) has financed flight simulators for American Airlines (AA) using tax-exempt bonds. These bonds have been fully repaid by AA and were not obligations of the FIC or the airport. In order to finance using tax-exempt bonds, the Airport had to technically own the equipment, which was leased back to AA, under the terms of a Master Equipment Lease.
- Pursuant to Article 12 of the Master Equipment Lease, as amended, AA has the option to purchase the equipment at Fair Market Value.
- AA has informed the Airport that a CAE Boeing B767-300 Full Flight Simulator; FAA ID number 596, is now surplus equipment and AA is requesting that the Airport Board approves AA's right to exercise its option to purchase the equipment for the amount of \$9,500,000. AA will then sell the simulator to a 3rd party for the same amount. The proceeds from the sale will be used for eligible projects. To determine Fair Market Value, AA underwent a competitive bidding process with eight key market players who submitted purchase offers in the combination of cash and/or cash and services. AA has selected the highest cash offer.

**Justification**

- This action provides for the disposal of surplus equipment at the AA training facility, in accordance with the terms of the Master Equipment Lease and applicable Federal Tax Laws.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Conveyance/Selling of Airport Board Property or Facilities.)

<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0
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<b>For Information contact</b> Cindy Demers 3-5447	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0
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**Additional Information**

The following bidders and amounts were received by AA through the competitive bidding process:

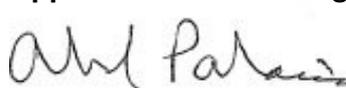
<b><u>Bidder</u></b>	<b><u>Purchase Price</u></b>
	(in thousands)
Paramount Aviation Services	\$ 9,500
Avenger Flight Group	\$ 6,500
CAE	\$ 5,000
JETTRAN	\$ 3,860
PAN AM	\$ 3,500
Boeing Global Services	\$ 3,500
Simulator Equipment Financing	\$ 3,250
Fly ATI	\$ 1,500

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Airport Board approves a request by American Airlines to exercise its option to purchase a CAE Boeing B767-300 Full Flight Simulator; identified by FAA ID number 596.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 22, 2023 3:51 pm

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:33 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 9:24 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Mar 14, 2023 10:52 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**BILL OF SALE**

**DATE:** \_\_\_\_\_

**SELLER:** **Dallas Fort Worth International Airport Board**  
P.O. Box 619428  
DFW Airport, TX 75261-9428

**BUYER:** **American Airlines, Inc.**  
P.O. Box 619616  
Fort Worth, TX 75261-9616

**CONSIDERATION:** Nine Million Five Hundred Thousand USD (\$9,500,000.00) and other good and valuable consideration

**EXHIBITS: A – EQUIPMENT**

Seller, for the Consideration, the receipt and sufficiency of which is hereby acknowledged, sells, transfers and delivers, the equipment, as more particularly described in Exhibit A attached hereto (the “**Equipment**”), to Buyer, together with all and singular the rights and appurtenances thereto in any way belonging, to have and to hold it to Buyer and Buyer’s successors and assigns forever. Seller binds itself, its successors and assigns, to warrant and defend the title to all of the equipment unto Buyer, its successors and assigns forever against every person whomsoever lawfully claiming or to claim such Equipment or any part thereof.

Seller represents and warrants that Seller has good and merchantable title to the Equipment, free and clear of any security interests, pledges, claims, demands, charges, options or other encumbrances whatsoever.

Except for the warranty of title contained herein, it is understood and agree that **SELLER IS NOT MAKING ANY WARRANTIES OR REPRESENTATIONS OF ANY KIND OR CHARACTER, EXPRESS OR IMPLIED, WITH RESPECT TO THE EQUIPMENT, INCLUDING BUT NOT LIMITED TO, WARRANTIES OR REPRESENTATIONS AS TO MATTERS OF TITLE (OTHER THAN SELLER’S WARRANTY OF TITLE SET FORTH HEREIN), TAX CONSEQUENCES, PHYSICAL CONDITION, VALUATION, GOVERNMENTAL APPROVALS, GOVERNMENTAL REGULATIONS OR ANY OTHER MATTER OR THING RELATING TO OR AFFECTING THE EQUIPMENT, INCLUDING, WITHOUT LIMITATION: (I) THE VALUE, CONDITION, MERCHANTABILITY, MARKETABILITY, PROFITABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR USE OR PUPOSE OF THE EQUIPMENT OR (II) THE MANNER, QUALITY, STATE OF REPAIR OR LACK OF REPAIR OF THE EQUIPMENT.**

Buyer agrees that with respect to the Equipment, Buyer has not relied upon and will not rely upon, either directly or indirectly, any representation or warranty of Seller, other than Seller’s warranty of title set forth herein. Buyer agrees that Buyer shall accept

the Equipment **“AS IS, WHERE IS” AND WITH ALL FAULTS**, and Buyer further acknowledges and agrees that there are no oral agreements, warranties or representations, collateral to or affecting the Equipment by Seller.

From and after the date hereof, Buyer assumes full responsibility for the Equipment and shall **RELEASE, INDEMNIFY, DEFEND AND HOLD HARMLESS SELLER, ITS SUCCESSORS, ASSIGNS, AFFILIATES, PARTNERS, REPRESENTATIVES, EMPLOYEES, OFFICERS AND DIRECTORS FROM AND AGAINST ANY AND ALL CLAIMS, EXPENSES, LOSS OR DAMAGE OR CAUSES OF ACTION ARISING FROM ANY CAUSE WHATSOEVER OUT OF THE ACQUISITION, USE, OPERATION, MAINTENANCE, DISREPAIR, DEFECTS OR SUBSEQUENT REMOVAL OF SAID EQUIPMENT.**

Buyer is executing this Bill of Sale to acknowledge Buyer’s acceptance of the Equipment subject to the terms hereof.

IN WITNESS WHEREOF, the parties hereto have executed this agreement to be effective for all purposes on the date first set forth above.

SELLER:

**Dallas Fort Worth International Airport Board**

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

BUYER:

**American Airlines, Inc.**

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

## **EXHIBIT A – EQUIPMENT**

### SIMULATOR DESCRIPTION:

One (1) CAE Boeing B767-300 Full Flight Simulator; FAA ID number 596, currently qualified Level D. Simulator is inclusive of the flight compartment(s) and all associated aircraft parts, avionics, instruments (real or simulated), instructor station, visual systems (including image generator, electronic displays, optical displays, data bases and associated cabling), host computer and linkage systems (including all associated cables and peripherals), with the Simulator as of the Delivery Date BUT EXCLUDING ANY DATA OR SOFTWARE LICENSES.

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Increase to Legal Services Contract 8005115 with the firm of Milby, LLC			<b>Resolution #</b>
<p><b>Action</b> That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005115 with the firm Milby LLC, Dallas, Texas in an amount not to exceed \$100,000.00 for a revised contract not to exceed \$795,000.00.</p>					
<p><b>Description</b></p> <ul style="list-style-type: none"> <li>This action would increase the Board's contract for Legal Services regarding representation in the connection with construction and/or engineering matters.</li> </ul> <p><b>Justification</b></p> <ul style="list-style-type: none"> <li>On September 11, 2017, the Board entered into legal services contract with Mitchell Milby for general advice and counsel in connection with construction and/or engineering matters.</li> </ul>					
<p><b>D/S/M/WBE Information</b></p> <ul style="list-style-type: none"> <li>In accordance the Board's historical SBE Program, no SBE goal was determined for this Contract increase due to no availability of SBE firms that can perform this service.</li> <li>Milby LLC is a certified Small Business Enterprise (WM-C) and will be counted towards the Board's historical SBE Program goal.</li> </ul>					
<b>Contract #</b> 8005115	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$100,000.00	<b>Revised Amount</b> \$795,000.00	
<b>For Information contact</b> Elaine Rodriguez 735487	<b>Fund</b> Operating	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$100,000.00	

**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

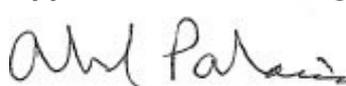
That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005115 with the firm Milby LLC, Dallas, Texas in an amount not to exceed \$100,000.00 for a revised contract not to exceed \$795,000.00.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 9:59 am

**Approved as to Funding by**



Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:34 am

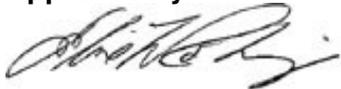
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 11:36 am

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head  
Legal  
Mar 22, 2023 2:33 pm

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Increase to Legal Services Contract No. 8005262 with the firm of Kelly Hart & Hallman LLP			<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP in the amount of \$300,000.00 for a revised amount not to exceed \$588,750.00.					
<b>Description</b> <ul style="list-style-type: none"> <li>This action would increase the Board's contract for legal services in connection with car sharing issues, including the pending lawsuit against Turo, Inc.</li> </ul> <b>Justification</b> <ul style="list-style-type: none"> <li>The Letter Agreement is entered into between the Dallas Fort Worth International Airport Board and Kelly Hart &amp; Hallman, LLP, effective June 14, 2021.</li> </ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"> <li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract increase due to no availability of M/WBE firms that can perform this service.</li> </ul>					
<b>Contract #</b> 8005262	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$300,000.00	<b>Revised Amount</b> \$588,750.00	
<b>For Information contact</b> Elaine Rodriguez 735487	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$300,000.00	

**Additional Information**

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

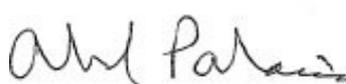
That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP in the amount of \$300,000.00 for a revised amount not to exceed \$588,750.00.

**Approved as to Form by**



Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 9:59 am

**Approved as to Funding by**



Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:34 am

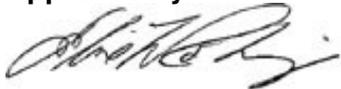
**Approved as to M/WBE by**



Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 11:36 am

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head  
Legal  
Mar 22, 2023 2:34 pm

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Comprehensive Pre-Paid Parking System	<b>Resolution #</b>
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**Action**

That the Chief Executive Officer or designee be authorized to execute Contract No. 8005515, for the Comprehensive Pre-Paid Parking System, with KMP Associates dba AeroParker, of Austin, Texas, for the initial two-year Contract amount of \$447,400, and eight, one-year options in the amount of \$1,389,600, for a total estimated Contract of \$1,837,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Description**

- Award a Contract to assist the Airport's Parking business with updating the current Prepaid Parking Online (PPO) reservation system, and acquiring a new Revenue Management System (RMS)

**Justification**

- Replaces an existing Contract that has been in place for six years.
- Provides the traveling public using the Airport's parking facilities with a simple, customer-friendly system that will permit customers to easily book parking online at discounted prices.
- Provides Airport staff with the ability to leverage technology to maximize parking revenue and optimize the customer experience.
- Provides Airport staff with the ability to offer tailored online parking products and promotional prices that are better targeted to our customers' needs, thereby enhancing their travel planning and parking experience.
- Provides Airport staff with a platform for a robust, multi-faceted revenue/yield management system that interfaces with the online customer booking system to optimize prices based on demand forecasts.
- Provides Airport staff with new and improved ways of developing marketing/promotional campaigns, financial forecasts, and customer satisfaction data to ensure a best-in-class parking experience that stimulates new customer acquisition and repeat business from existing customers.

**D/S/M/WBE Information**

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE Goal for this contract is 10%.
- KMP Associates dba AeroParker has committed to achieving 10% M/WBE participation utilizing PriceSenz (IF-C).

**Schedule/Term**

- Start Date: April 2023
- Contract Term: Two years with eight, one-year options

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
8005515			NTE \$1,837,000	

For Information contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350	Operating			\$1,737,000
Miriam Seymour 3-5631	DFW Capital Acct	26592-06		\$100,000

**Additional Information**

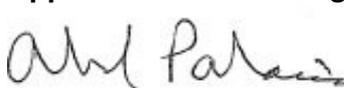
- Three Proposals, none from M/WBE firms, were received on or before the due date of November 2, 2022.
  - ◆ KMP Associates dba AeroParker, of Austin, Texas
  - ◆ The Chantry Corporation, Ltd., of Maidenhead Berkshire
- The Proposal submitted by Transaction Network Services, Inc., of Reston, Virginia, was determined non-responsive as the submission did not meet the specifications outlined in the Airport's solicitation.
- Based on the evaluation of the Proposals submitted, the selection committee recommends award of the Contract to KMP Associates dba AeroParker, of Austin, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 8005515, for the Comprehensive Pre-Paid Parking System, with KMP Associates dba AeroParker, of Austin, Texas, for the initial two-year Contract amount of \$447,400, and eight, one-year options in the amount of \$1,389,600, for a total estimated Contract of \$1,837,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:00 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:35 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 11:37 am

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Mar 22, 2023 2:52 pm

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Firewall Upgrade	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007390, for Firewall Hardware Replacement, Network Maintenance and Support, with Netsync, LLC, of Carrollton, Texas, for the initial five-year Contract amount of \$2,026,623.85 and one, one-year option in the amount of \$200,000 for a total estimated Contract of \$2,226,623.85; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Award a Contract for implementation of next generation firewalls in support of the Airport's Cybersecurity Program.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• Replaces an existing Contract that has been in place for three years. Providing maintenance and support of firewalls that have reached end of life.</li> <li>• Cisco is offering attractive pricing, through their local value-added reseller Netsync, that will save DFW approximately \$5 million over the initial five-year term of the Contract.</li> <li>• Firewalls are a key component of DFW's cybersecurity program providing secure access and segmentation of DFW networks.</li> <li>• DFW is migrating to Cisco firewalls to provide tighter integration with other Cisco network devices and security software.</li> <li>• The agreement will allow DFW to move to an enterprise license agreement providing additional annual savings on maintenance costs for hardware and software DFW already owns.</li> <li>• Cisco will provide training, at no additional cost, to help DFW migrate to their firewall technology.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE program is 31%.</li> <li>• N/A - Not subject to a goal per the M/WBE policy (Interlocal/Interagency Agreement).</li> <li>• Netsync, LLC is a certified M/WBE (HF-C) and will count towards the Boards overall M/WBE program goal.</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: May 2023</li> <li>• Contract Term: Five years, with annual one-year options</li> </ul>			
<b>Contract #</b> 7007390	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$2,226,623.85
			<b>Revised Amount</b> \$0
<b>For Information contact</b> Michael Youngs 3-5350 Casey Daniels 3-1132	<b>Fund</b> Various	<b>Project #</b>	<b>External Funding Source</b>  <b>Amount</b> \$2,226,623.85

**Additional Information**

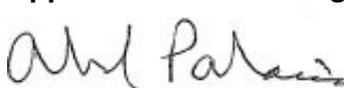
- This Contract is being recommended for award through the Texas Department of Information Resources (DIR), Contract No. DIR SO-4167, which is available to local government agencies, and which was approved by the Board by Resolution No. 97-01-21, on January 9, 1997.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007390, for Firewall Hardware Replacement, Network Maintenance and Support, with Netsync, LLC, of Carrollton, Texas, for the initial five-year Contract amount of \$2,026,623.85 and one, one-year option in the amount of \$200,000 for a total estimated Contract of \$2,226,623.85; and that the Chief Executive Officer or designee is authorized to exercise option year at the Airport's discretion.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Mar 23, 2023 10:00 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Mar 23, 2023 9:35 am

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Mar 23, 2023 12:21 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Mar 22, 2023 2:53 pm

Pending

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**Chief Executive Officer**

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 04/06/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> IT Infrastructure Monitoring and Alerting System	<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No 7007391, between the Board and 1Government Procurement Alliance of Phoenix, Arizona; and execute Contract No. 7007389, for IT Infrastructure Monitoring and Alerting System, with Presidio Networked Solutions Group, LLC, of Irving, Texas, in an amount not to exceed \$8,375,008.29, for the initial three-year term of the Contract, with options to renew for two additional one-year options.			
<b>Description</b>  <ul style="list-style-type: none"> <li>• Authorize a Cooperative Agreement with 1Government Procurement Alliance, to permit the Airport to engage in agreements for mutual services.</li> <li>• Award a Contract for IT Infrastructure Monitoring and Alerting for the Airport's Technology Program.</li> </ul>			
<b>Justification</b>  <ul style="list-style-type: none"> <li>• Award new Contract for monitoring all critical IT assets, including servers, storage, network routers, Access Points, and network switches.</li> <li>• Replaces an existing Contract that provided monitoring for only the Access Control and Video Management environments with limited professional services.</li> <li>• The new agreement will provide comprehensive monitoring and near real-time notifications for all DFW-managed IT assets.</li> <li>• Includes professional services to assist with critical processes such as Backups, Patching, and other essential IT administrative functions.</li> <li>• Supports DFW Digital Strategy to move toward proactive operations and identifying and quickly resolving issues with critical IT infrastructure to minimize any impact to customer experience or operations.</li> </ul>			
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE program is 31%</li> <li>• N/A - Not subject to a goal per the Board's M/WBE policy due to the nature of the procurement. (Interlocal/Interagency Agreement).</li> </ul>			
<b>Schedule/Term</b>  <ul style="list-style-type: none"> <li>• Start Date: May 2023</li> <li>• Contract Term: Three years with two, one-year options</li> </ul>			
<b>Contract #</b> 7007389	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> NTE \$8,375,008.29
		<b>Revised Amount</b> \$0	
<b>For Information contact</b> Michael Youngs 3-5350 Casey Daniels 3-1132	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>  <b>Amount</b> \$8,375,008.29

**Additional Information**

- This Contract will be made through the 1Government Procurement Alliance, of Phoenix, Arizona, Contract No. 22-02PV-17, which is available to local government agencies, contingent upon Board approval.
- Section 791.011 of Texas Government Code authorizes a local government to contract or agree with another local government to perform governmental functions and services.
- Suppliers are provided an opportunity to permit other governmental entities to participate use of under the same terms, conditions, and pricing as part of their bid or proposal to the Board.

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

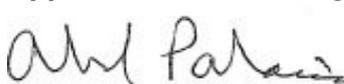
That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No 7007391, between the Board and 1Government Procurement Alliance of Phoenix, Arizona; and execute Contract No. 7007389, for IT Infrastructure Monitoring and Alerting System, with Presidio Networked Solutions Group, LLC, of Irving, Texas, in an amount not to exceed \$8,375,008.29, for the initial three-year term of the Contract, with options to renew for two additional one-year options.

**Approved as to Form by**



Rodriguez, Elaine  
 Legal Counsel  
 Mar 23, 2023 10:01 am

**Approved as to Funding by**



Palacios, Abel  
 Vice President Finance  
 Finance  
 Mar 23, 2023 9:35 am

**Approved as to M/WBE by**



Lee, Tamela  
 Vice President Business Diversity  
 and Development  
 Business Diversity and  
 Development  
 Mar 23, 2023 12:23 pm

**SIGNATURE REQUIRED FOR APPROVAL**

**Approved by**



Department Head  
 Information Technology Svcs  
 Mar 22, 2023 2:54 pm

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**AGENDA**  
**FINANCE/AUDIT COMMITTEE SPECIAL MEETING**  
**Tuesday, April 4, 2023**  
**1:15 p.m.**

**FINANCE/AUDIT COMMITTEE**

**Discussion Item**

Aaron Munoz            1.        Interview External Audit Firms



**AGENDA**  
**FINANCE/AUDIT COMMITTEE SPECIAL MEETING**  
**Thursday, April 6, 2023**  
**9:15 a.m.**

**FINANCE/AUDIT COMMITTEE**

**Discussion Item**

Aaron Munoz            1. Interview External Audit Firms