

**MINUTES**  
**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**  
**Tuesday, November 2, 2021**  
**1:07 p.m.**

**Convening of the Meeting** – The Regular Meeting of the Concessions/Commercial Development Committee of the Dallas Fort Worth International Airport Board was duly convened and held in the Board Room of the DFW Airport Headquarters building at 1:07 p.m., on Tuesday, November 2, 2021, pursuant to earlier notification thereof to the members of the Board and public. The following quorum was present:

Vernon Evans, Chair  
Ben Leal, Vice Chair  
Henry Borbolla III  
Gloria M. Tarpley

**Other Board Members in Attendance:**

Matrice Ellis-Kirk  
William Meadows  
Raj Narayanan  
Mario Quintanilla  
Eddie Reeves

**Board Staff in Attendance:**

Sean Donohue, John Ackerman, Ken Buchanan, Chris McLaughlin, Khaled Naja, Chris Poinatte, Paul Puopolo, Elaine Rodriguez, Rosa Maria Meagher, Dee Amos Baker, Zenola Campbell, Ron Duncan, Catrina Gilbert, Robert Horton, Tammy Huddleston, Tamela Lee, James Mauldin, Abel Palacios, Bobby Rodriguez, Michael Youngs, Donna Schnell.

**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

32. The minutes of the Concessions/Commercial Development Meeting of October 5, 2021 were approved.

**Consent Items for Consideration**

33. The Committee recommended to the Board to approve ratification of the termination of Concession Lease Agreements as a result of the Concessions Voluntary Termination Process.
34. The Committee recommended to the Board to approve the reconception of Lease Agreement 010378 between the Dallas Fort Worth International Airport Board and Paradies Lagardere @ DFW 2017 (F&B), LLC.

### **Action Items for Consideration**

35. The Committee recommended to the Board to approve the reconception and change control of Lease Nos. 008641, Blimpie's/Cereality, 009814, Stampede 66, and Lease No. 008640, UFood Grill.
36. The Committee recommended to the Board to approve the rescinding of award of Contract No. 7007063, for Luggage Cart Services, with APS USA LLC, of Miami, Florida, and reject all bids received, and approve an increase and extension to Contract No. 7005254, for Luggage Cart Operations, with Smarte Carte, Inc., of St. Paul, Minnesota in an amount not to exceed \$625,000.00, for a revised Contract amount of \$7,145,358.81.
37. The Committee recommended to the Board to approve execution of Contract No. 7007108, for Custodial Services for Terminal B, with APPRO, Inc., of Tulsa, Oklahoma, in an amount not to exceed \$30,753,145.90, for the initial three-year term of the Contract, with options to renew for two additional one-year periods.

### **Discussion Item**

38. Permit issued by Concessions was distributed to the Board.