

# - NOTICE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD OF DIRECTORS COMMITTEE MEETINGS TUESDAY, NOVEMBER 6, 2018

Operations Committee: 12:30 p.m. Finance/Audit Committee: 12:40 p.m.

Concessions/Commercial Development Committee: 12:55 p.m.

AGENDA
DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD
November 8, 2018
8:30 a.m.

MEETING PLACE
2400 AVIATION DRIVE
BOARD ROOM – DFW AIRPORT HEADQUARTERS BUILDING
DFW AIRPORT, TX 75261



THIS MEETING LOCATION IS ACCESSIBLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING BY CONTACTING DONNA SCHNELL AT 972-973-5752, FAX 972-973-4651, OR T.D. 1-800-RELAY-TX (1-800-735-2989) FOR INFORMATION OR ASSISTANCE. ADDITIONAL SEATING IS AVAILABLE IN THE MULTI-PURPOSE ROOM 1B1002T ACROSS FROM THE BOARD ROOM.

FOR DFW AIRPORT BOARD MEETING INFORMATION OR TO REGISTER TO SPEAK AT A BOARD MEETING, PLEASE EMAIL THE BOARD SECRETARY OR CALL 972 973-5752 BY 5 P.M. THE DAY BEFORE THE MEETING.

Consent Agenda – all items under this heading are a part of the Consent Agenda and require little or no deliberation by the Board. Approval of the Consent Agenda authorizes the Chief Executive Officer or his designee to implement each item in accordance with staff recommendation.

A closed executive session may be held with respect to a posted agenda item if the discussion concerns one of the following:

- 1. Contemplated or pending litigation or matters where legal advice is requested of the Board's Legal Counsel. Texas Government Code Section 551.071.
- 2. Discussion concerning sale or lease of real property, or negotiated contracts for donations to the Board, when such discussions would have a detrimental effect on the negotiating position of the Board. Texas Government Code Section 551.072.
- Personnel matters involving discussions of the qualifications or performance of identifiable individuals already employed or being considered for employment by the Board. Texas Government Code Section 551.074.
- 4. The deployment, or specific occasions for implementation, of security personnel or devices. Texas Government Code Section 551.076.

#### **AGENDA**

- A. Invocation Chaplain DD Hayes
- B. Pledge of Allegiance
- C. Announcements
- D. Approve Minutes of the Regular Board Meeting of October 11, 2018
- E. Air Service Highlights Milton De La Paz
- F. Financial Report Max Underwood



# **OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of October 9, 2018.

# **Consent Item for Consideration**

- R. Hodapp
- 2. Approve a decrease to Contract No. 9500594, Rehabilitate Airfield Lighting Systems FY2016 Vault Modifications, M.C. Dean, Inc., of Addison, Texas, in a deductive amount not less than (\$165,041.92), for a revised Contract amount of \$2,079,552.83.
- T. Huddleston
- 3. Approve rejection of a bid from Four Stars Chevrolet, LLC, and execution of Purchase Order No. 275439, for Vehicles, to Rockdale Country Ford, of Rockdale, Texas, in the amount of \$60,376.00.

## **Action Items for Consideration**

- R. Hodapp
- 4. Approve an increase to Reimbursement Agreement No. 5000845, for Runway 17C/35C Rehabilitation, with the Federal Aviation Administration, Southwest Region, in an amount not to exceed \$362,880.00 for a revised Contract amount of \$845,693.09.
- 5. Approve execution of Contract No. 8500363, Materials Testing and Inspection Services, with Alliance Geotechnical Group, Inc., of Dallas, Texas, in an amount not to exceed \$6,000,000.00, for the initial three-year term of the Contract.
- T. Huddleston
- 6. Approve the annual contract escalation for the Amended and Restated Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$1,571,674.96, for a revised Contract amount of \$170,816,746.86.
- 7. Approve execution of Contract No. 7006720, for Baggage Handling System Parts, with Kaman Corporation, of Arlington, Texas, in an amount not to exceed \$107,027.29, Contract No. 7006721, for Baggage Handling System Parts, with Thyssenkrupp Airport Systems, Inc., of Fort Worth, Texas, in an amount not to exceed \$186,989.00; Contract No. 7006650, for Baggage Handling System Parts, with Bearing Distributors Inc. dba BDI, of Cleveland, Ohio, in an amount not to exceed \$1,706,302.05, for the initial one-year term of each Contract, with options to renew for four additional one-year terms. Total amount of Action is \$2,000,318.34.

### **Discussion Items**

R. Hodapp

8. There are no Construction and Professional Services Contract Increase(s) approved by Authorized Staff for this reporting period.



9. There are no Decrease(s)/Increase(s) in Scope of Work approved by Authorized Staff for this reporting period.

# **FINANCE/AUDIT COMMITTEE**

- 10. Approve Minutes of the Finance/Audit Committee Meeting of October 9, 2018.
- M. Underwood 11. Financial Report.
- R. Darby 12. FY 2018 External Audit Process.

# **Consent Items for Consideration**

- E. Rodriguez 13. Approve an increase to Legal Services Contract No. 8004258 with Munck Wilson Mandala in the amount of \$50,000.00 for a new not to exceed amount of \$297,500.00.
  - 14. Approve an increase to Legal Services Contract No 8005119 with the firm of Littler Mendelson, P.C. of Dallas, Texas, in an amount not to exceed \$100,000.00 for a revised contract amount not to exceed \$149,000.00.
- G. Spoon 15. Approve authorization to exercise options for multi-year Contracts for the second quarter of Fiscal Year 2019.
- M. Youngs

  16. Approve an increase to Contract No. 7006061, for Terminal In-Building Antenna System for Trunked Radio, with Dali Wireless, Inc., of Menlo Park, California, in an amount not to exceed \$110,100.00, for revised Contract amount of \$5,669,688.92.
  - 17. Approve an increase to Contract No. 7003610, for Infor EAM Software Maintenance Support, with Infor (US), Inc., of Alpharetta, Georgia, in an amount not to exceed \$265,017.73, for a revised Contract amount of \$3,491,980.36.

#### **Action Items for Consideration**

- J. Benvegnu 18. Approve execution of a Reimbursement Agreement with DFW Fuel Company LLC to relocate the Aircraft Fueling Facility located near Terminal D in an amount not to exceed \$13,400,000.00.
- G. Spoon

  19. Approve execution of an Interlocal Agreement Contract No. 7006724, between the Board and the City of Arlington, Texas, that authorizes the City of Arlington to purchase goods and services from Airport Contracts.
- M. Youngs

  20. Approve an increase to Contract No. 7006084, for P25 Radio System Replacement Project, with E. F. Johnson Company, of Irving, Texas, in an amount not to exceed \$2,350,971.90, for a revised Contract amount of \$11,004,799.64.



# **Discussion Items**

R. Darby 21. Department of Audit Services' Quarterly Audit Update.

T. Lee 22. Monthly D/S/M/WBE Expenditure Report.

G. Spoon 23. Purchase Orders/Contracts and Professional Services Contracts approved

by Authorized Staff.

J. Benvegnu 24. Aviation Real Estate Permits and Agreements.

# **CONCESSIONS/COMMERCIAL DEVELOPMENT**

25. Approve the minutes of the Concessions/Commercial Development Meeting of October 9, 2018.

# **Consent Item for Consideration**

K. Smith 26. Approve an increase to Contract No. 7006248, for Non-Public Custodial

Services, with Oriental Building Services, Inc., of Dallas, Texas, in an amount not to exceed \$130,399.86, for a revised Contract amount of

\$1,580,153.68; and extend the term of the Contract for one month.

Z. Campbell 27. Approve authorization to re-concept Lease No. 009812 between the Dallas

Fort Worth International Airport Board and Paradies-DFW 2015 (F&B), LLC.

### **Action Items for Consideration**

J. Badin 28. Approve execution of an Interlocal Agreement Contract No. 7006723,

between the Airport Board and the Metropolitan Washington Airport Authority (MWAA), of Washington, D.C., that authorizes the Airport Board and MWAA to enter into agreements with each other and to purchase goods and services from each entity and execute Contract No. 7006728 for Biometric Identification Software and Support Services, in the amount of \$630,000.00, for the initial two-year term with options to renew annually for

additional one-year periods.

Z. Campbell 29. Approve authorization to Amend Lease Number 009779 and enter into two

new Lease Agreements with TRG Duty Free Joint Venture.

30. Approve authorization to revise the entity name and re-concept Lease No. 008861 between the Dallas Fort Worth International Airport Board and

MBC/CI Joint Venture.

J. Terrell 31. Approve execution of a ground lease agreement with DFW Mustang Park 1,

LLC for +/-26.26 acres of land.

32. Approve execution of a ground lease agreement with DFW Mustang Park 2,

LLC for +/-26.46 acres of land.



- 33. Approve execution of a ground lease agreement with DFW Mustang Industrial, L.P. for +/-9.92 acres of land.
- 34. Approve execution of a reimbursement agreement with DFW Mustang Industrial, L.P. in an amount not to exceed \$235,645.00.
- 35. Approve execution of a reimbursement agreement with DFW Mustang Park 1, LLC in an amount not to exceed \$1,491,517.00.

#### P. Tomme

36. Approve acceptance of \$17,000 in settlement of a dispute with Chesapeake Exploration, LLC regarding royalties owed for reinjected gas, and to recommend that the Cities of Dallas and Fort Worth approve such settlement.

### **FULL BOARD**

#### **CLOSED SESSION**

- 37. In accordance with the provisions of the Texas Government Code, Section 551.076 and Section 418.183(f), a closed session will be held to discuss:
  - a) The deployment, or specific occasions for implementation, of security personnel or devices;
  - b) A security audit; and
  - c) Information relating to preventing, detecting, responding to, investigating and managing emergencies and disasters, including those caused by terrorism or related criminal activity.

#### **OPEN SESSION**

# **FULL BOARD**

### **Discussion Items**

- 38. Registered Speakers (items unrelated to agenda items)
- 39. Next Committee meetings December 4, 2018
  Next Regular Board meeting December 6, 2018



# AGENDA OPERATIONS COMMITTEE MEETING TUESDAY, NOVEMBER 6, 2018 12:30 p.m.

# **OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of October 9, 2018.

# **Consent Items for Consideration**

- T. Huddleston 2.
- 2. Approve a decrease to Contract No. 9500594, Rehabilitate Airfield Lighting Systems FY2016 Vault Modifications, M.C. Dean, Inc., of Addison, Texas, in a deductive amount not less than (\$165,041.92), for a revised Contract amount of \$2,079,552.83.
  - Approve rejection of a bid from Four Stars Chevrolet, LLC, and execution of Purchase Order No. 275439, for Vehicles, to Rockdale Country Ford, of Rockdale, Texas, in the amount of \$60,376.00.

# **Action Items for Consideration**

- R. Hodapp
- 4. Approve an increase to Reimbursement Agreement No. 5000845, for Runway 17C/35C Rehabilitation, with the Federal Aviation Administration, Southwest Region, in an amount not to exceed \$362,880.00 for a revised Contract amount of \$845,693.09.
- 5. Approve execution of Contract No. 8500363, Materials Testing and Inspection Services, with Alliance Geotechnical Group, Inc., of Dallas, Texas, in an amount not to exceed \$6,000,000.00, for the initial three-year term of the Contract.
- T. Huddleston 6.
  - Approve the annual contract escalation for the Amended and Restated Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$1,571,674.96, for a revised Contract amount of \$170,816,746.86.
  - 7. Approve execution of Contract No. 7006720, for Baggage Handling System Parts, with Kaman Corporation, of Arlington, Texas, in an amount not to exceed \$107,027.29, Contract No. 7006721, for Baggage Handling System Parts, with Thyssenkrupp Airport Systems, Inc., of Fort Worth, Texas, in an amount not to exceed \$186,989.00; Contract No. 7006650, for Baggage Handling System Parts, with Bearing Distributors Inc. dba BDI, of Cleveland, Ohio, in an amount not to exceed \$1,706,302.05, for the initial one-year term of each Contract, with options to renew for four additional one-year terms. Total amount of Action is \$2,000,318.34.



# **Discussion Items**

- R. Hodapp 8. There are no Construction and Professional Services Contract Increase(s) approved by Authorized Staff for this reporting period.
  - 9. There are no Decrease(s)/Increase(s) in Scope of Work approved by Authorized Staff for this reporting period.

Date	Committee	Subject	Resolution #
11/08/2018	Operations	Airfield Lighting Systems - Vault Modifications	

#### Action

That the Chief Executive Officer or designee be authorized to decrease Contract No. 9500594, Rehabilitate Airfield Lighting Systems FY2016 - Vault Modifications, M.C. Dean, Inc., of Addison, Texas, in a deductive amount not less than (\$165,041.92), for a revised Contract amount of \$2,079,552.83.

# Description

• This action accounts for final quantity adjustments between the estimated quantities and the actual quantities installed at the completion of the project.

### Justification

- Final adjustments have been determined on actual quantities installed, resulting in a credit of (\$165,041.92).
- The final contract work quantities are field verified by the Board's Quality Assurance (QA) representatives.

# D/S/M/WBE Information

- In accordance with the Board's MBE Program, the MBE goal for this contract is 36%.
- M.C. Dean, Inc. committed to achieving 36% MBE participation on this contract and is currently achieving 44.89%

#### Schedule/Term

3-1730

The contract term is not affected by this action.

<b>Contract #</b> 9500594	Agreeme	nt # Purchase (	Order #	Action Amount NLT (\$165,041.92)	<b>Revised Amount</b> \$2,079,552.83
For Informatio	n contact	Fund	Project #	External Funding Source	Amount
Rusty Hodapp 3-3670		DFW Capital Acct	26272-07		(\$165,041.92)
Brett Peveto					

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• On October 10, 2017, by Resolution No. 2017-10-240, the Board approved award of Contract No. 9500594, for Rehabilitate Airfield Lighting Systems FY2016 - Vault Modifications, with M.C. Dean, Inc.

Additional Attachments: N

# BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to decrease Contract No. 9500594, Rehabilitate Airfield Lighting Systems FY2016 - Vault Modifications, M.C. Dean, Inc., of Addison, Texas, in a deductive amount not less than (\$165,041.92), for a revised Contract amount of \$2,079,552.83.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:21 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:07 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:38 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Oct 25, 2018 10:10 am

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Operations	Vehicles	

#### Action

That the Chief Executive Officer or designee be authorized to reject a bid from Four Stars Chevrolet, LLC, and execute Purchase Order No. 275439, for Vehicles, to Rockdale Country Ford, of Rockdale, Texas, in the amount of \$60,376.00.

# Description

 Reject a bid from Four Stars Chevrolet, LLC, and execute a purchase order for two Double Cab Pickup Trucks to Rockdale Country Ford for the Airport's Energy, Transportation and Asset Management Department.

#### **Justification**

- Double cab pickup trucks in yellow are no longer available from Chevrolet, which resulted in the rejected bid.
- This purchase of replacement vehicles is for the Airport's Asset Management Department, for use in the performance of their job functions.
- Vehicles selected for replacement have met the criteria established in the Airport's Fleet Vehicle Policy and Procedures (accumulated mileage, condition, life cycle costs, etc.) and are assessed for replacement by the vehicle Maintenance Shop.
- Replaced vehicle will be declared surplus and sold at public auction.

### D/S/M/WBE Information

• N/A - Not subject to the goal per the Board's SBE Policy due to the nature of the procurement (Goods/Finished Products).

# Schedule/Term

Keith White 3-5638

Purchase Date: November 2018Delivery Date: April 2019

Contract # Agreeme		ent # Purchase Order #		<b>Action Amount</b>	Revised Amount
		275439		\$60,376.00	\$0
For Information	n contact	Fund	Project #	External Funding Source	e Amount
Tammy Huddles 3-6132	ston	DFW Capital Acct	26665-01		\$60,376.00

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• On August 2, 2018, by Resolution No. 2018-08-149, the Board awarded Purchase Order No. 275248, for Vehicles, to Four Stars Chevrolet, LLC, of Henrietta, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to reject a bid from Four Stars Chevrolet, LLC, and execute Purchase Order No. 275439, for Vehicles, to Rockdale Country Ford, of Rockdale, Texas, in the amount of \$60,376.00.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:23 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital Planning

Finance

Oct 25, 2018 4:11 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:38 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Oct 25, 2018 11:57 am

Pending

**Chief Executive Officer** 

<b>Date</b> 11/08/2018	Committee Operations	Subject Reimbursable Agreement Amendment for Runway 17C/35C Rehabilitation	Resolution #
		T terrapilitation	

#### Action

That the Chief Executive Officer or designee be authorized to increase Reimbursement Agreement No. 5000845, for Runway 17C/35C Rehabilitation, with the Federal Aviation Administration, Southwest Region, in an amount not to exceed \$362,880.00 for a revised Contract amount of \$845,693.09.

# **Description**

• This Action will increase the value of the Reimbursement Agreement between DFW Airport and the Federal Aviation Administration (FAA), Southwest (SW) Region, for construction support services cost associated with the East Airfield Runway Status Lights, as part of the Runway 17C/35C Rehabilitation project.

# **Justification**

 This amendment provides for the reimbursement of FAA's actual direct costs to provide construction inspection and technical support services for the installation of a new runway status lighting system as part of the Runway 17C/35C Rehabilitation project.

# D/S/M/WBE Information

• N/A - Not subject to the Board's D/S/M/WBE Program policies (Reimbursements).

#### Schedule/Term

• The current Contract term is not affected by this action.

<b>Contract #</b> 5000845	Agreeme	nt # Purchase Ord	der#	Action Amount NTE \$362,880.00	Revised Amount \$845,693.09
For Information	n contact	Fund	Project #	External Funding Sour	ce Amount
Rusty Hodapp 3-1891		Joint Capital Account	26581-03		\$362,880.00
Tegene Tegene 3-1881	Э				

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• On March 8, 2018, by Resolution No. 2018-03-038, the Board approved Reimburse Agreement No. 5000844, FAA Reimbursable Agreement Amendment for Runway 17C with the Federal Aviation Administration, Southwest Region.

Additional Attachments: N

# BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Reimbursement Agreement No. 5000845, for Runway 17C/35C Rehabilitation, with the Federal Aviation Administration, Southwest Region, in an amount not to exceed \$362,880.00 for a revised Contract amount of \$845,693.09

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:27 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital Planning

Finance

Oct 25, 2018 4:12 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:38 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Oct 25, 2018 10:10 am

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Operations	Materials Testing and Inspection Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute Contract No. 8500363, Materials Testing and Inspection Services, with Alliance Geotechnical Group, Inc., of Dallas, Texas, in an amount not to exceed \$6,000,000.00, for the initial three year term of the Contract.

# **Description**

• Provide materials testing and inspection services for current and future Airport construction projects.

#### Justification

- Materials testing and inspection services are an essential element of the Board's Construction Quality Assurance Program.
- This Contract provides professional materials testing and inspection services on an as-needed basis for quality control and quality assurance testing for Airport construction projects.
- This Contract replaces the current materials testing and inspection services contract which is expiring.

# D/S/M/WBE Information

- In accordance with the Board's DBE Program, the DBE goal for this contract is 25%.
- Alliance Geotechnical Group, Inc. has committed to achieving 100% DBE participation (including 75% self-performance) and utilizing T. Smith Inspection and Testing, LLC (BM-C: 22%), and Steel Inspectors of Texas (WF-C: 3%).

#### Schedule/Term

Contract Start Date: November 2018Contract Duration: Three years

Contract #	Agreeme	nt#	Purchase Order #	Action Amount	Revised Amount
8500363				NTE \$6,000,000.00	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Rusty Hodapp		Various			\$6,000,000.00

Bobby Davis 3-1889

3-1891

#### **Additional Information**

- Seven (7) responses were received and opened on July 6, 2018.
  - ◆ Wood Environmental & Infrastructure Solutions, Inc., of Dallas, Texas
  - ◆ Fugro USA Land, of Dallas, Texas
  - ◆ Alliance Geotechnical Group, of Dallas, Texas
  - ◆ T. Smith Inspection and Testing, LLC, of Fort Worth, Texas
  - ◆ ECS Southwest, LLP, of Carrollton, Texas
  - ◆ Kleinfelder, Inc., of Irving, Texas
  - ◆ Professional Service Industries, Inc., of Dallas, Texas
- Based on the evaluation of the qualification documents, the selection committee recommends award of the Contract to Alliance Geotechnical Group, Inc., of Dallas, Texas.

Additional Attachments: N

# BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute Contract No. 8500363, Materials Testing and Inspection Services, with Alliance Geotechnical Group, Inc., of Dallas, Texas, in an amount not to exceed \$6,000,000.00, for the initial three year term of the Contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 3:28 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 4:13 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Oct 25, 2018 2:38 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Oct 25, 2018 10:10 am

**Chief Executive Officer** 

	Committee Operations	Subject Skylink Operations and Maintenance - Annual Contract Escalation	Resolution #
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#### Action

That the Chief Executive Officer or designee be authorized to approve the annual contract escalation for the Amended and Restated Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$1,571,674.96, for a revised Contract amount of \$170,816,746.86.

# **Description**

• Annual contract escalation for the Amended and Restated Contract for Skylink Operations and Maintenance to adjust the lump sum price for the eighth year of maintenance, rehabilitation and replacement, for the Airport's Energy, Transportation and Asset Management Department.

### Justification

- In accordance with the Contract, the annual lump sum price for each year of Skylink operations will be adjusted for inflation, at the beginning of each Contract year.
- Escalation of prices at the beginning of each Contract year benefits the Airport by eliminating inflation risk. Without escalation provisions, proposal prices would have included forecasts for ten years in the future at the time of the offer.
- This Contract provides for the maintenance and repair of the entire Skylink system, including all operating system equipment and fixed facilities incidental to the operation.

#### D/S/M/WBE Information

- In accordance with the Board's historical M/WBE Program, the M/WBE goal for this Contract is 20%.
- Bombardier Transportation (Holdings) USA, Inc. committed to achieving 20.12% M/WBE participation and is currently achieving 21.56%. The M/WBE subcontracting commitment is applicable to the increase amount.

#### Schedule/Term

Robert Ramert

3-5677

• The current Contract completion date of May 17, 2021, is not affected by this action.

Contract #	Agreeme	nt # Purchase Ord	der#	Action Amount	Revised Amount
7005350				NTE \$1,571,674.96	\$170,816,746.86
For Information	contact	Fund	Project #	External Funding Source	e Amount
Tammy Huddles	ton	0102			\$1,538,149.65
3-6132		DFW Captial Account	Various		\$33.525.31

#### Additional Information

- On April 7, 2011, by Resolution No. 2011-04-089, the Board awarded Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania.
- On June 29, 2017, by Resolution No. 2017-07-138, the Board awarded an Amended and Restated Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to approve the annual contract escalation for the Amended and Restated Contract No. 7005350, for Skylink Operations and Maintenance, with Bombardier Transportation (Holdings) USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$1,571,674.96, for a revised Contract amount of \$170,816,746.86.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:30 pm Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:14 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:39 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

**Energy & Transportation Mgmt** 

Oct 25, 2018 12:09 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Operations	Baggage Handling System Parts	

#### Action

That the Chief Executive Officer or designee be authorized to execute Contract No. 7006720, for Baggage Handling System Parts, with Kaman Corporation, of Arlington, Texas, in an amount not to exceed \$107,027.29, Contract No. 7006721, for Baggage Handling System Parts, with Thyssenkrupp Airport Systems, Inc., of Fort Worth, Texas, in an amount not to exceed \$186,989.00; Contract No. 7006650, for Baggage Handling System Parts, with Bearing Distributors Inc. dba BDI, of Cleveland, Ohio, in an amount not to exceed \$1,706,302.05, for the initial one-year term of each Contract, with options to renew for four additional one-year terms. Total amount of Action is \$2,000,318.34.

# **Description**

• Award Contracts for Baggage Handling Systems Parts in support of the Airport's Energy, Transportation, and Asset Management Department.

#### Justification

- These are replacements for an existing Contract which has been in place for three years.
- These Contracts will provide parts for Baggage Handling Systems at Terminal D.
- Parts will be used to perform maintenance and repair of the Baggage Handling Systems.
- Parts will be ordered on an as needed basis.

#### D/S/M/WBE Information

• N/A - Not subject to the goal per the Board's SBE Policy due to the nature of the procurement (Goods/Finished Products).

### Schedule/Term

Start Date: November 2018End Date: November 2019

Contract #	Agreement #	Purchase Order #	<b>Action Amount</b>	Revised Amount
7006720			NTE \$107,027.29	\$0
7006721			NTE \$186,989.00	\$0
7006650			NTE \$1,706,302.05	\$0

For Information contact	Fund	Project #	<b>External Funding Source</b>	Amount
Tammy Huddleston 3-6132	0102			\$2,000,318.34
Cathy Halliburton 3-5776				

### **Additional Information**

• Five (5) bids, none from SBE firms, were received on or before June 28, 2018.

Bidders	Bid Amount
Kaman Industrial Technologies Arlington, Texas	\$107,027.29
Thyssenkrupp Airport Systems, Inc. Fort Worth, Texas	\$186,989.00
Bearing Distributors. Inc. Dallas, Texas	\$1,706,302.05

- The bids submitted by Ammeraal Beltech, and Vanderlande Industries, were determined to be non-responsive as they did not meet the specifications outlined in the Airport's solicitation.
- Thyssenkrupp Airport Systems, Inc of Fort Worth, Texas, Kaman Industrial Technologies, of Arlington, Texas, and Bearing Distributors, Inc., of Dallas, Texas, were the lowest responsive, responsible Bidders.

Additional Attachments: N

# BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute Contract No. 7006720, for Baggage Handling System Parts, with Kaman Corporation, of Arlington, Texas, in an amount not to exceed \$107,027.29, Contract No. 7006721, for Baggage Handling System Parts, with Thyssenkrupp Airport Systems, Inc., of Fort Worth, Texas, in an amount not to exceed \$186,989.00; Contract No. 7006650, for Baggage Handling System Parts, with Bearing Distributors Inc. dba BDI, of Cleveland, Ohio, in an amount not to exceed \$1,706,302.05, for the initial one-year term of each Contract, with options to renew for four additional one-year terms. Total amount of Action is \$2,000,318.34.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:37 pm Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:14 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:39 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Oct 25, 2018 11:58 am

Pending

**Chief Executive Officer** 



# AGENDA FINANCE/AUDIT COMMITTEE MEETING TUESDAY, NOVEMBER 6, 2018 12:40 p.m.

# **FINANCE/AUDIT COMMITTEE**

- 10. Approve Minutes of the Finance/Audit Committee Meeting of October 9, 2018.
- M. Underwood 11. Financial Report.
- R. Darby 12. FY 2018 External Audit Process.

# **Consent Item for Consideration**

E. Rodriguez 13. Approve an increase to Legal Services Contract No. 8004258 with Munck Wilson Mandala in the amount of \$50,000.00 for a new not to exceed

amount of \$297,500.00.

- 14. Approve an increase to Legal Services Contract No 8005119 with the firm of Littler Mendelson, P.C. of Dallas, Texas, in an amount not to exceed \$100,000.00 for a revised contract amount not to exceed \$149,000.00.
- G. Spoon 15. Approve authorization to exercise options for multi-year Contracts for the second guarter of Fiscal Year 2019.
- M. Youngs

  16. Approve an increase to Contract No. 7006061, for Terminal In-Building Antenna System for Trunked Radio, with Dali Wireless, Inc., of Menlo Park, California, in an amount not to exceed \$110,100.00, for revised Contract amount of \$5,669,688.92.
  - 17. Approve an increase to Contract No. 7003610, for Infor EAM Software Maintenance Support, with Infor (US), Inc., of Alpharetta, Georgia, in an amount not to exceed \$265,017.73, for a revised Contract amount of \$3,491,980.36.

### **Action Items for Consideration**

- J. Benvegnu 18. Approve execution of a Reimbursement Agreement with DFW Fuel Company LLC to relocate the Aircraft Fueling Facility located near Terminal D in an amount not to exceed \$13,400,000.00.
- G. Spoon

  19. Approve execution of an Interlocal Agreement Contract No. 7006724, between the Board and the City of Arlington, Texas, that authorizes the City of Arlington to purchase goods and services from Airport Contracts.



M. Youngs

20. Approve an increase to Contract No. 7006084, for P25 Radio System Replacement Project, with E. F. Johnson Company, of Irving, Texas, in an amount not to exceed \$2,350,971.90, for a revised Contract amount of \$11,004,799.64.

# **Discussion Items**

- R. Darby 21. Department of Audit Services' Quarterly Audit Update.
- T. Lee 22. Monthly D/S/M/WBE Expenditure Report.
- G. Spoon 23. Purchase Orders/Contracts and Professional Services Contracts approved by Authorized Staff.
- J. Benvegnu 24. Aviation Real Estate Permits and Agreements.

<b>Date</b> 11/08/2018	Committee Finance/Audit	Subject Increase to Legal Services Contract No. 8004258 with the firm of Munck Wilson Mandala.	Resolution #

#### Action

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8004258 with Munck Wilson Mandala in the amount of \$50,000.00 for a new not to exceed amount of \$297,500.00.

# Description

• This action would increase the Board's contract for legal services in connection with intellectual property rights matters.

# Justification

- On October 26, 2011, under the authority of the Chief Executive Officer, the Board entered into a contract with the firm of Munck Wilson Mandala (formerly Munck Carter, LLP) to provide legal services in connection with intellectual property rights matters.
- Such matters include, but are not limited to, the patent application for interactive interface for a touch screen, an end user licensing agreement, a patent application for the system and method for supporting training of airport firefighters and other personnel and trademark work.
- This action will increase the amount of the contract to fund continued legal services regarding such intellectual property matters as they arise.

#### D/S/M/WBE Information

• In accordance with the Board's historical M/WBE Program, no M/WBE goal was set for this Contract due to the nature of the procurement which does not lend itself to subcontracting opportunities.

Contract # Agree 8004258	ement #	Purchase Order #	* Action Amount \$50,000.00	Revised Amount \$297,500.00
For Information conta Elaine Rodriguez 3-5487	Fund 102	Project #	External Funding Source	<b>Amount</b> \$50,000.00

Additional Information		
		Additional Attachments: N
	AS FORT WORTH INTERNATIONA	
	designee be authorized to increase amount of \$50,000.00 for a new not	Legal Services Contract No. 8004258 to exceed amount of \$297,500.00.
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obrible 15	/Kom Mysouth	Tanule Ger
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Burks Lee, Tamela Vice President Business Diversity
Oct 25, 2018 3:37 pm	Planning Finance	and Development Business Diversity and
	Oct 25, 2018 4:14 pm	Development
CIONATURE REQUIRER FOR AR	DDOVAL	Oct 25, 2018 2:39 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Paul Tonne		
Department Head		Pending
Legal Oct 25, 2018 9:29 am	Chief Executive	

Date	Committee	Subject	Resolution #
11/08/2018	Finance/Audit	Increase to Legal Services Contract No. 8005119 with the firm of Littler Mendelson, P.C.	

#### Action

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No 8005119 with the firm of Littler Mendelson, P.C. of Dallas, Texas, in an amount not to exceed \$100,000.00 for a revised contract amount not to exceed \$149,000.00.

# **Description**

• This action would increase the Board's contract for Legal Services regarding representation in the Douglas Patterson lawsuit.

#### **Justification**

- The Board entered into a legal services contract with Littler Mendelson, P.C. (Dennis M. Brown and Edward F. Berbarie) for legal representation in connection with the case styled: <u>Douglas Patterson</u>, <u>Individually</u>, <u>and on behalf of all others similarly situated under 29 USC 216(b) Plaintiffs</u>, <u>v. Dallas/Fort Worth International Airport Board</u>, in the United States District Court for the Northern District of Texas, Dallas Division, Case No.: 3:18-cv-00307-N.
- This action will continue to fund representation in this lawsuit.

#### D/S/M/WBE Information

• In accordance with the Board's SBE Program, no SBE goal was set for this Contract due to the original contract being less than \$50,000.00.

Contract # Agree 8005119	ment #	Purchase Orde	er # Action Amount \$100,000.00	<b>Revised Amount</b> \$149,000.00
For Information conta	ct Fund	Project #	External Funding Source	Amount
Elaine Rodriguez 3-5487	0102	•	·	\$100,000.00

		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
That the Chief Executive Officer or with the firm of Littler Mendelson	designee be authorized to increase, P.C. of Dallas, Texas, in an amo	L AIRPORT BOARD  Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc	designee be authorized to increase, P.C. of Dallas, Texas, in an amoreed \$149,000.00.	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a
That the Chief Executive Officer or with the firm of Littler Mendelson	designee be authorized to increase, P.C. of Dallas, Texas, in an amo	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc	designee be authorized to increase, P.C. of Dallas, Texas, in an amoreed \$149,000.00.	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc Approved as to Form by  Rodriguez, Elaine Legal Counsel	designee be authorized to increase , P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc Approved as to Form by Rodriguez, Elaine	r designee be authorized to increase p. P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase p. P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc Approved as to Form by  Rodriguez, Elaine Legal Counsel	designee be authorized to increase P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 4:15 pm	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc Approved as to Form by  Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:37 pm	designee be authorized to increase P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 4:15 pm	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc.  Approved as to Form by  Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:37 pm  SIGNATURE REQUIRED FOR AF	designee be authorized to increase P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 4:15 pm	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer or with the firm of Littler Mendelson revised contract amount not to exc.  Approved as to Form by  Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:37 pm  SIGNATURE REQUIRED FOR AF	designee be authorized to increase P.C. of Dallas, Texas, in an amore eed \$149,000.00.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 4:15 pm	Legal Services Contract No 8005119 unt not to exceed \$100,000.00 for a  Approved as to M/WBE by  Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development

Date	Committee	Subject	Resolution #
11/08/2018	Finance/Audit	Contract Renewal List for the Second Quarter of Fiscal Year 2019	

#### Action

That the Chief Executive Officer or designee be authorized to exercise options for multi-year Contracts for the second quarter of Fiscal Year 2019.

# Description

• Exercise Contract Options in the amounts set forth on the attached information sheet pending performance and D/S/M/WBE contractual compliance.

### Justification

- To ensure continuity of contracted services in accordance with the terms and conditions of the Contracts listed on the attached information sheet.
- Approval to exercise future Contract Options not listed herein will be brought forth separately as required.

# D/S/M/WBE Information

• Contract options are subject to D/S/M/WBE contractual compliance as stated above.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Greg Spoon 3-5610					\$0

Additional Information		
		Additional Attachments: <b>Y</b>
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	
That the Chief Executive Officer of the second quarter of Fiscal Year 2	•	e options for multi-year Contracts for
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obited 25	Hom Myorata	Tanule Ger
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Burks Lee, Tamela Vice President Business Diversity
Oct 25, 2018 3:38 pm	Planning	and Development
	Finance Oct 25, 2018 4:15 pm	Business Diversity and Development
CICNATURE REQUIRED FOR AR	INDROVAL	Oct 25, 2018 2:40 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by		
Department Head		Pending
Procurement & Materials Mgmt		

Seq	N	Contract #	Contractor Name	Contract Title	MWBE Code Buy/Sell Transact	Sole / Specified Source	Self SB Perform Comn	Achieve	CA	NTP Date	End Date	Final End Date	End Date after Renewal	Terms Options	Remaining Contract Amount	Original Award Amount	# of Previous Renewals	Amount of Previous Renewals	Other Contract Amount Changes	Renewal Amount
1		7006439	A+ FOOD INDUSTRY INSPECTIONS, INC.	FOOD INSPECTION SERVICES	WM		0.0	% 0.0%	BROWN-KILLYON	SON 16-Mar-17	15-Mar-19	15-Mar-22	14-Mar-20	1 YR/4-1 YR OPT	\$ 26,040.00	\$ 67,400.00	0	\$ -	\$ -	\$ 67,400.00
2		8004994	AIRPORT CONCESSION CONSULTANTS, INC.	CONSULTING SVCS: CONCESSIONS JV AGREEMENTS	WF	×	0.0	6 100.09	DUNAGAN, MR. A	16-Feb-15	15-Feb-19	15-Feb-18	15-Feb-20	1 YR/2-1 YR OPT + 1 YR	\$ 11,454.07	\$ 15,000.00	3	\$ 52,000.00	\$ 48,500.00	\$ 36,000.00
3		7006600	AMAZON.COM	MISCELLANEOUS ONLINE PURCHASES	WM		0.0	6 0.0%	BEACHAM, KAY	1-Oct-16	30-Sep-18	30-Sep-20	30-Sep-19	1 YR/YR-YR OPT	\$ 120,079.73	\$ 54,848.47	2	\$ 420,000.00	\$ 80,000.00	\$ 270,000.00
4		8005199	AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES (AAAE)	ACE TRUSTED AGENT TRAINING	WM		0.0	6 0.0%	SEYMOUR, MIRIA	26-Feb-18	25-Feb-19	25-Feb-19	25-Feb-20	1 YR/YR-YR OPT	\$ -	\$ 39,430.00	0	\$ -	\$ -	\$ 39,430.00
5		7006580	BLACK LAKE SECURITY, LLC	OPERATING SYSTEM & EXTERNAL THREAT MALWARE DETECTION			0.0	6 0.0%	SCHMIDT, TIMOTE	Y 12-Mar-18	11-Mar-23	11-Mar-23	10-Mar-24	1 YR/4-1 YR OPT	\$ -	\$ 76,500.00	0	\$ -	\$ -	\$ 115,000.00
6	N1	7006240	CITY WIDE BUILDING SERVICES, LLC	PRESSURE WASHING SERVICES	WM-C		X 20.0	% 100.0%	CLEVELAND, Ms.	AQL 12-Nov-15	11-Nov-18	11-Nov-20	11-Nov-19	3 YR/2-1 YR OPT	\$ 276,187.18	\$ 1,441,200.00	0	\$ -	\$ -	\$ 502,200.00
7	N1	7006153	CONSUMER AND MARKETING INSIGHTS, LLC	PARKING MYSTERY SHOPPER SVCS	BF-C		X 0.0	6 100.09	BROWN-KILLYON	SON 2-Mar-15	1-Mar-19	1-Mar-20	29-Feb-20	1 YR/4-1 YR OPT	\$ 87,900.23	\$ 99,996.00	3	\$ 315,046.30	\$ -	\$ 116,020.70
8		7006594	CRITICAL START LLC	MALWARE MACHINE ENGINE FOR THREAT DETECTION	WM		0.0	6 0.0%	SCHMIDT, TIMOTH	Y 12-Mar-18	11-Mar-19	11-Mar-23	10-Mar-20	1 YR/4 1-YR OPT	\$ -	\$ 106,521.00	0	\$ -	\$ -	\$ 138,000.00
9		8005083	DEL CARMEN CONSULTING, LLC	DPS PROFILING AUDIT SEARCH STUDY	WM		0.0	6 0.0%	WATKINS, PEGGY	13-Jan-17	12-Jan-19	12-Jan-22	12-Jan-20	1 YR/4-1 YR OPT	\$ -	\$ 20,970.00	0	\$ -	\$ 20,970.00	\$ 20,970.00
10		8004820	DEVELOPMENT DIMENSIONS INTERNATIONAL, INC	HIRING SELECTION PROGRAM	WM	х	0.0	6 0.0%	DUNAGAN, MR. A	1-Feb-13	9-Mar-19	9-Mar-20	8-Mar-20	1 YR +37 DYS/YR-YR OPT	\$ 1,951.49	\$ 11,000.00	5	\$ 47,150.00	\$ 93,490.00	\$ 10,000.00
11		7006533	DIIO LLC	AVIATION DATA SUBSCRIPTION	WM	х	0.0	6 0.0%	HAMILTON, SHAN	ION 1-Mar-17	1-Mar-19	1-Mar-20	29-Feb-20	1 YR/YR-YR OPT	\$ 22,000.00	\$ 40,000.00	1	\$ 45,000.00	\$ -	\$ 38,500.00
12		7006399	EULESS WRECKER SERVICE, INC	AUTO TOWING AND STORAGE SERVICE	WM		0.0	6 0.0%	WATKINS, PEGGY	11-Jan-17	10-Jan-19	10-Jan-22	10-Jan-20	1 YR/4-1 YR OPT	\$ 14,262.25	\$ 20,000.00	0	\$ -	\$ 12,340.00	\$ 20,000.00
13		7006345	GUARDIAN POWER CLEANING OF DALLAS, INC.	VENT/HOOD CLEANING SVCS	WM		0.0	6 0.0%	CLEVELAND, Ms.	AQL10-Aug-16	9-Aug-19	9-Aug-21	8-Aug-20	3 YR/2-1 YR OPT	\$ 629,142.29	\$ 3,189,033.62	0	\$ -	\$ -	\$ 2,262,274.35
14	N1	7006564	HAMILTON GROUP	EMTELLE FIBER EQUIPMENT AND INSTALLATION	WM-C		X 15.0	% 100.09	HAMILTON, SHAN	ION 5-Feb-18	4-Feb-19	4-Feb-23	4-Feb-20	1 YR/4-1 YR OPT	\$ 2,252,127.27	\$ 2,592,200.00	0	\$ -	\$ -	\$ 2,592,200.00
15		7006112	HARRIS CORPORATION	FLIGHT IDENTIFICATION & TRACKING SYSTEM (FITS) SVCS	WM		0.0	6 0.0%	SEYMOUR, MIRIA	1-Feb-15	31-Jan-19	31-Jan-25	31-Jan-20	3 YRS/7-1 YR OPT	\$ 201,108.83	\$ 951,000.00	1	\$ 166,034.00	\$ 43,958.33	\$ 396,250.00
16		7003978	HONEYWELL INTERNATIONAL, INC.	CENTRAL FIRE ALARM SYSTEM MAINTENANCE	WM	×	0.0	6 0.0%	STELLER, Ms. KA	HIE 1-Jan-08	28-Feb-19	28-Feb-20	28-Feb-20	3 YR/YR-YR OPT	\$ 4,197.37	\$ 394,500.00	9	\$ 1,596,903.59	\$ 11,250.00	\$ 230,000.00
17		7006601	нүатт	HOSPITALITY/MEETINGS SERVICES AT HYATT PROPERTIES ON AIRPORT	WM		0.0	6 0.0%	DUNCAN, MR. RO	1-Oct-15	30-Sep-18	30-Sep-20	30-Sep-19	1 YR/YR-YR OPT	\$ -	\$ 191,433.15	3	\$ 1,500,000.00	\$ -	\$ 750,000.00
18		7006101	HYATT REGENCY DFW	AMBASSADOR EVENTS		х	0.0	% 0.0%	WATKINS, PEGGY	8-Aug-14	6-Aug-19	7-Aug-20	5-Aug-20	1 YR/YR-YR OPT	\$ 114,710.07	\$ 65,500.00	2	\$ 164,950.00	\$ 195,227.61	\$ 87,836.40
19		7005371	INX LLC	REMOTE MONITORING & ALERT SVCS / SMART-NET WARRANTY	WM		0.0	6 0.0%	SCHMIDT, TIMOTH	Y 16-Dec-11	30-Jan-19	30-Jan-20	30-Jan-20	45 DYS +36 MOS/YR- YR OPT	\$ 189,566.53	\$ 990,317.60	4	\$ 2,257,885.98	\$ 113,643.60	\$ 922,000.00
20		8004937	IOLAP, INC.	APPIAN SOFTWARE SERVICES			0.0	6 100.09	STELLER, Ms. KA	HIE 14-Oct-14	13-Oct-19	13-Oct-19	12-Oct-20	1 YR/4-1 YR OPT	\$ 1,246,901.69	\$ 997,500.00	2	\$ 1,995,000.00	\$ -	\$ 800,000.00
21		7006140	IRIS LTD, INC. DBA THE IRIS COMPANIES	AUTOMATED ACCESS CONTROL BADGES	WF		0.0	6 0.0%	HALLIBURTON, C.	THY 11-Mar-15	10-Mar-19	10-Mar-20	9-Mar-20	1 YR/4-1 YR OPT	\$ 137,900.00	\$ 78,800.00	3	\$ 295,500.00	\$ 19,700.00	\$ 19,700.00
22		8002066	KRONOS INCORPORATED	TIME AND ATTENDANCE SYSTEM SOFTWARE MAINTENANCE & SUPPORT	WM	Х	0.0	6 0.0%	STELLER, Ms. KA	HIE 2-Feb-06	1-Feb-19	1-Feb-20	1-Feb-20	1 YR/YR-YR OPT	\$ 3,039.18	\$ 55,000.00	12	\$ 1,430,845.24	\$ 235,170.00	\$ 220,000.00
23		8004991	М2МОВІ В.V.	DFW MOBILE APPLICATION	WM		0.0	6 0.0%	BROWN-KILLYON	SON 17-Jun-15	9-Feb-19	9-Feb-20	9-Feb-20	1 YR/4-1 YR OPT	\$ 145,558.90	\$ 532,139.02	3	\$ 895,869.76	\$ 20,000.00	\$ 500,000.00
24	N1	7006542	MALTOS SECURITY GROUP	GUARD AND GATE ATTENDANT SVCS	НМ-С		X 30.0	% 100.0%	WATKINS, PEGGY	1-Apr-18	31-Mar-19	31-Mar-23	30-Mar-20	1 YR/4-1 YR OPT	\$ 2,221,012.48	\$ 3,556,696.40	0	\$ -	\$ -	\$ 5,335,044.60
25		7006242	MARKS SYSTEMS INC DBA GEE/MASFLIGHT	MASFLIGHT WEB APP SVCS	WM		0.0	6 0.0%	HAMILTON, SHAN	ION 1-Jul-15	4-Mar-19	4-Mar-20	3-Mar-20	1 YR (+247DY)/YR-YR OPT	\$ 1,473.00	\$ 16,800.00	3	\$ 81,636.00	\$ 27,400.00	\$ 73,000.00
26		7006117	MARSDEN SOUTH, LLC DBA HBS NATIONAL CORPORATION	CUSTODIAL SVCS: AHQ, RCC, CA	WM		20.0	% 50.1%	Shepherd,Sherry	16-Jan-15	15-Jan-19	15-Jan-20	15-Jan-20	3 YRS/2-1 YR OPT	\$ 1,316,275.29	\$ 4,680,693.00	1	\$ 1,767,039.30	\$ 47,500.00	\$ 1,687,626.71

Seq	N	Contract #	Contractor Name	Contract Title	MWBE Code Buy/Sell Transact	Sole / Specified Source	Self SBE Comm	Achiever	СА	NTP Date	End Date	Final End Date	End Date after Renewal	Terms Options	Remaining Contract Amount	Original Award Amount	# of Previous Renewals	Amount of Previous Renewals	Other Contract Amount Changes	Renewal Amount
27	N3	8004954	MICROSTRATEGY INCORPORATED	BUSINESS INTELLIGENCE IMPLEMENTATION SVCS			25.09	16.4%	SCHMIDT, TIMOTHY	1-Jan-15	31-Dec-18	31-Dec-19	31-Dec-19	3 YR/2-1 YR OPT	\$ 325,448.55	\$ 1,561,517.50	1	\$ 500,000.00	\$ -	\$ 900,000.00
28		7005970	NEC CORPORATION OF AMERICA, INC.	TELEPHONE SYSTEM SERVICE & MAINTENANCE	WM		16.0	20.4%	SCHMIDT, TIMOTHY	15-Jan-14	14-Jan-19	14-Jan-22	14-Jan-20	3 YR/5-1 YR OPT	\$ 1,445,959.40	\$ 3,783,707.33	2	\$ 3,000,000.00	\$ -	\$ 1,631,000.00
29		7006458	NUTRIEN AG SOLUTIONS (FORMERLY CPS TIMBERLAND)	HERBICIDES	WM		0.0%	0.0%	HALLIBURTON, CATH	7-Feb-17	6-Feb-19	6-Feb-22	6-Feb-20	1 YR/4-1 YR OPT	\$ 533,251.55	\$ 460,862.30	1	\$ 642,543.25	\$ 48,750.00	\$ 460,862.30
30		7006075	ORACLE AMERICA, INC.	ORACLE SOFTWARE & HARDWARE PURCHASE & MAINTENANCE	WM		0.0%	0.0%	STELLER, Ms. KATHIE	1-Nov-14	30-Oct-18	31-Oct-18	30-Oct-19	1 YR/YR-YR OPT (PER DIR)	\$ 1,581,587.05	\$ 1,800,000.00	5	\$ 6,930,241.49	\$ 2,622,976.00	\$ 2,316,115.00
31		7006578	ORACLE AMERICA, INC.	PROGRAM MANAGEMENT SOFTWARE	WM		0.0%	0.0%	RAMERT, ROBERT	1-Jan-18	31-Jan-18	31-Dec-20	31-Jan-19	1 YR/2-1 YR OPT	\$ 397,530.00	\$ 795,060.00	0	\$ -	\$ -	\$ 826,862.40
32		7006588	PASSUR AEROSPACE INC	ROUTE DIVERSION SOFTWARE	WM		0.0%	0.0%	HAMILTON, SHANNON	5-Jan-18	4-Mar-19	4-Mar-20	3-Mar-20	14 MO/YR-YR OPT	\$ 90,000.00	\$ 180,000.00	0	\$ -	\$ -	\$ 180,000.00
33	N2	7006254	PRIME PEST MANAGEMENT	PEST MANAGEMENT SERVICES	WM		20.04	18.8%	CLEVELAND, Ms. RAQ	L3-Jan-16	2-Jan-19	2-Jan-21	2-Jan-20	3 YRS/2-1 YR OPT	\$ 588,480.91	\$ 1,646,000.00	0	\$ -	\$ -	\$ 552,000.00
34		7006467	RUFFNER VETERINARY P.C. BDA GOLDEN TRIANGLE ANIMAL HOSPITAL	DPS CANINE VETERINARY SVCS	WM		0.0%	0.0%	WATKINS, PEGGY	1-Apr-17	31-Mar-19	31-Mar-22	30-Mar-20	1 YR/4-1 YR OPT (+6 MO)	\$ 101,289.55	\$ 60,000.00	1	\$ 80,000.00	\$ 25,000.00	\$ 60,000.00
35		7006568	SIDDONS MARTIN EMERGENCY GROUP, LLC	OSHKOSH WINTER WEATHER EQUIP PARTS	WM	х	0.0%	0.0%	TAYLOR, Ms. LISA	20-Feb-18	19-Feb-19	19-Feb-23	19-Feb-20	1 YR/4-1 YR OPT	\$ 500,000.00	\$ 500,000.00	0	\$ -	\$ -	\$ 500,000.00
36		7006189	SOUTHLAND PRINTING COMPANY, INC.	SKIDATA PCS TICKET STOCK: SECONDARY CONTRACT	WM		0.0%	0.0%	HALLIBURTON, CATH	′ 28-Apr-15	28-Apr-19	28-Apr-20	27-Apr-20	1 YR/4-1 YR OPT	\$ 33,394.12	\$ 50,000.00	3	\$ 200,000.00	\$ -	\$ 62,500.00
37		7006219	SP+ TRANSPORTATION, AN OPERATING DIVISION OF SP PLUS CORPORATION	BUS OPERATIONS AND MAINTENANCE SVCS: EXPRESS PARKING	WM		15.09	16.5%	WATKINS, PEGGY	1-Mar-16	28-Feb-19	28-Feb-25	27-Feb-21	3 YR/3-2 YR OPT	\$ 3,414,956.85	\$ 21,794,266.00	0	\$ -	\$ -	\$ 15,215,525.00
38		8005161	THE LAMPO GROUP, LLC DBA SMARTDOLLAR	TRAINING SVCS: SMARTDOLLAR	WM	х	0.0%	0.0%	DUNAGAN, MR. A	15-Sep-17	28-Feb-19	30-Sep-19	28-Feb-20	1 YR/YR-YR OPT	\$ -	\$ 45,600.00	0	\$ -	\$ -	\$ 46,600.00
39	N1	7006590	TORREZ PAPER COMPANY	WORK GLOVES	NF-C		X 0.0%	100.0%	HALLIBURTON, CATH	/ 13-Feb-18	12-Feb-19	12-Feb-23	12-Feb-20	1 YR/4-1 YR OPT	\$ 22,614.72	\$ 60,436.20	0	\$ -	\$ -	\$ 90,658.80
40		7006348	TYLER TECHNOLOGIES INC.	E-CITATION MOBILE DATA CAPTURE SYSTEM & MAINTENANCE	WM		0.0%	0.0%	WATKINS, PEGGY	4-Jan-17	31-Jan-19	31-Jan-22	31-Jan-20	1 YR (+1 YR, 1 MO)/4- 1 YR OPT	\$ 16,941.79	\$ 205,000.00	0	\$ -	\$ 27,950.00	\$ 27,950.00
41		7006287	WHITE CAP CONSTRUCTION	RAPID SETTING CONCRETE MIX	WM		0.0%	0.0%	TAYLOR, Ms. LISA	3-Feb-16	3-Feb-19	3-Feb-21	3-Feb-20	1 YR/4-1 YR OPT	\$ 37,876.20	\$ 102,450.00	2	\$ 204,900.00	\$ -	\$ 204,900.00
	N1 F	Prime Contract	tor is certified D/S/MWBE therefore their self-performa	ance counts towards the Board's overall D/S/M/W/BE goal	S.	1	,		1	1			ı	<u>'</u>	•		ı	1	1	1
	N2 Prime Contractor has submitted documentation to verify current billing. The percentage is always slightly behind as the billing for this contract is done after the month the work has been completed (which causes the contract totals to be slightly behind the 20% SBE commitment).																			
	N3 MicroStrategy has provided a compliance plan satisfactory to BDD's SBE Program. MicroStrategy has committed to 25% SBE subcontracting participation and is currently achieving 19.62%.																			

<b>Date</b> 11/08/2018	Committee Finance/Audit	Subject Terminal In-Building Distributed Antenna System for Trunked Radio	Resolution #
		nauio	

#### Action

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006061, for Terminal In-Building Antenna System for Trunked Radio, with Dali Wireless, Inc., of Menlo Park, California, in an amount not to exceed \$110,100.00, for revised Contract amount of \$5,669,688.92.

# **Description**

• Increase Contract for Terminal In-Building Distributed Antenna System for Trunked Radio for the Airport's Department of Public Safety and the United States Customs and Border Protection.

#### **Justification**

- This Contract provides for an In-Building Distributed Radio Antenna System that will be implemented to support communications where the tower signal is not sufficient to support operations.
- This action will add two (2) VHF channels to the Public Safety Distributed Antenna System in Terminal D.
- This increase will enable the Department of Public Safety and U.S. Customs and Border Protection to communicate via their portable radios inside of the Federal Inspection Area.
- This capability is necessary for the safe, secure, and efficient mitigation of public safety emergencies within the FIS, which will support recovery of normal operations.

# D/S/M/WBE Information

- In accordance with the Board's SBE Program, the SBE goal for this contract is 25%.
- Dali Wireless, Inc. has committed to achieving 39.3% SBE participation and is currently achieving 40.33%.

#### Schedule/Term

• The current Contract Completion Date of March 31, 2019, is not affected by this action.

Contract #	Agreeme	nt # Purchase	Order #	Action Amount	Revised Amount
7006061				NTE \$110,100.00	\$5,669,688.92
For Information	on contact	Fund	Project #	External Funding Source	Amount
Michael Young 3-5350	js	DFW Capital Acct	26417-04		\$110,100.00
Sonji Brown-Ki 3-5648	illyon				

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А	aa	шо	naı	inio	rma	non

• On October 2, 2014, by Resolution No. 2014-10-256, the Board awarded Contract No. 7006061, for Terminal In-Building Distributed Antenna System for Trunked Radio, with Dali Wireless, Inc., of Menlo Park. California.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006061, for Terminal In-Building Antenna System for Trunked Radio, with Dali Wireless, Inc., of Menlo Park, California, in an amount not to exceed \$110,100.00, for revised Contract amount of \$5,669,688.92.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:38 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:16 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:40 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs Oct 25, 2018 12:49 pm Pending

**Chief Executive Officer** 

<b>Date</b> 11/08/2018	Committee Finance/Audit	Subject Infor Enterprise Asset Management Software Maintenance Support	Resolution #
		Support	

#### Action

That the Chief Executive Officer or designee be authorized to increase Contract No. 7003610, for Infor EAM Software Maintenance Support, with Infor (US), Inc., of Alpharetta, Georgia, in an amount not to exceed \$265,017.73, for a revised Contract amount of \$3,491,980.36.

# **Description**

• Increase Contract for Infor Enterprise Asset Management (EAM) Software and Maintenance Support for the Airport's Information Technology Services and Energy, Transportation and Asset Management Departments.

#### Justification

- Contract increase will ensure funding for 30 mobile license renewals which will allow iPad and Mobile devices to interact with the Infor EAM system. Infor is used to manage the maintenance of Airport assets and certain processes throughout their life cycle (purchase through salvage).
- Consulting services for configuration of the application will be funded through this increase.

#### D/S/M/WBE Information

• In accordance with the Board's M/WBE Program, no M/WBE goal was set for this Contract due to the nature of the procurement with does not lend itself to subcontracting opportunities.

#### Schedule/Term

• The Contract expiration date of September 29, 2019 will not be affected by this action.

Contract #	Agreeme	nt#	Purchase Order #	Action Amount	Revised Amount
7003610				NTE \$265,017.73	\$3,491,980.36
For Information	on contact	Fund	Project #	External Funding Source	Amount
Michael Young 3-5350	gs	0102			\$265,017.73
Timothy Schm 3-4627	idt				

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• On June 10, 2004, by Resolution No. 2004-06-185, the Board awarded Contract No. 7003610, for Datastream Maintenance and Support Services, with Infor (US), Inc., (formerly Datastream Systems, Inc.), of Alpharetta, Georgia.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Contract No. 7003610, for Infor EAM Software Maintenance Support, with Infor (US), Inc., of Alpharetta, Georgia, in an amount not to exceed \$265,017.73, for a revised Contract amount of \$3,491,980.36.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:44 pm Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital Planning

Finance

Oct 25, 2018 4:18 pm

Approved as to M/WBE by

Janua year

Burks Lee, Tamela Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:41 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs Oct 25, 2018 12:49 pm Pending

**Chief Executive Officer** 

<b>Date</b> 11/08/2018	Committee Finance/Audit	Reimbursement Agreement to relocate Aircraft Fueling	Resolution #
		Facility	

#### Action

That the Chief Executive Officer or designee be authorized to approve and execute a Reimbursement Agreement with DFW Fuel Company LLC to relocate the Aircraft Fueling Facility located near Terminal D in an amount not to exceed \$13,400,000.00.

# **Description**

- This action will approve DFW reimbursement to DFW Fuel Company LLC ("DFW LLC"), or its contractor, the actual costs incurred to relocate the Aircraft Fueling Facility in an amount not to exceed \$13,400,000.00.
- The DFW LLC is the Airline Fuel Consortium and is chaired by American Airlines, Inc.
- In anticipation that this facility would need to be relocated, the Board entered into an agreement with DFW LLC and Allied Aviation in May 2008, covering this facility.
- The responsibility to relocate the facility falls to the Airlines.
- DFW will issue bonds to finance the relocation, as the repayment of the bonds will be borne solely by the airlines through terminal rents, as agreed to in a recent Majority-in-Interest vote from the Airlines.
- The aircraft fueling facility will be relocated to a site near Corporate Aviation.

#### **Justification**

- DFW is moving forward with capital projects that will impact the area where the fuel rack is currently located.
- DFW is willing to allow DFW LLC and its contractors to perform this work, as their ongoing fueling operation will be impacted by this relocation, and they are most equipped to handle the phasing of the removal and relocation of the fuel rack.

#### D/S/M/WBE Information

3-4640

• N/A - Not subject to the goal per the Board's SBE Policy due to the nature of the procurement (Reimbursements).

Contract #	Agreeme	ent# Purchase C	Order#	Action Amount	Revised Amount
				\$13,400,000.00	\$0
For Informatio	n contact	Fund	Project #	External Funding Source	Amount
Jeff Benyeanu		Joint Capital Account			\$13,400,000,00

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD		
That the Chief Executive Officer or designee be authorized to approve and execute a Reimbursement Agreement with DFW Fuel Company LLC to relocate the Aircraft Fueling Facility located near Terminal D in an amount not to exceed \$13,400,000.00.		
Approved as to Form by		
(1-1)	Approved as to Funding by	Approved as to M/WBE by
Obited 3	Approved as to Funding by	Approved as to M/WBE by
Rodriguez, Elaine	Miyashita, Glenn	Janule Jus Burks Lee, Tamela
ditter?	Miyashita, Glenn Assistant Vice President Capital Planning	Burks Lee, Tamela Vice President Business Diversity and Development
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 1:11 pm	Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and
Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:45 pm	Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 1:11 pm	Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:45 pm	Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 1:11 pm	Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:45 pm	Miyashita, Glenn Assistant Vice President Capital Planning Finance Oct 25, 2018 1:11 pm	Burks Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development

Date	Committee	Subject	Resolution #
11/08/2018	Finance/Audit	Interlocal Agreement with the City of Arlington	

#### Action

That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement Contract No. 7006724, between the Board and the City of Arlington, Texas, that authorizes the City of Arlington to purchase goods and services from Airport Contracts.

#### **Description**

• Enter into an Interlocal Agreement with the City of Arlington, Texas to purchase goods and services.

#### **Justification**

- The City of Arlington has expressed an interest in purchasing goods and services under the same terms, conditions and pricing provided under established Airport contracts.
- This Action will authorize the Board and the City of Arlington to establish a cooperative arrangement to permit the City of Arlington to execute purchases using Airport contracts.

#### D/S/M/WBE Information

• N/A - Not subject to the goal per the Board's SBE Policy due to the nature of the procurement (Interlocal Agreement).

#### Schedule/Term

• Start Date: November 2018

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
7006724				\$0	
For Information	on contact	Fund	Project #	External Funding Source	Amount
Gregory Spool 3-5610	n				\$0
Ron Duncan 3-5613					

#### **Additional Information**

- Section 791.011 of the Texas Government Code authorizes a local government to contract or agree with another local government to perform governmental functions and services.
- Suppliers are provided an opportunity to permit other governmental entities to participate use of Airport contracts under the same terms, conditions and pricing as part of their bid or proposal to the Board.
- All purchases or services will be issued directly from, and shipped directly to, the local governmental entity requiring the products or services. The Board will not be held responsible for any orders placed, deliveries made, or payment for products or services ordered by these entities. Each entity reserves the right to determine their participation in these Contracts.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement Contract No. 7006724, between the Board and the City of Arlington, Texas, that authorizes the City of Arlington to purchase goods and services from Airport Contracts.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:48 pm Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:17 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:41 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Procurement & Materials Mgmt

Oct 25, 2018 2:12 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Finance/Audit	P25 Radio System Replacement Project	

#### Action

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006084, for P25 Radio System Replacement Project, with E. F. Johnson Company, of Irving, Texas, in an amount not to exceed \$2,350,971.90, for a revised Contract amount of \$11,004,799.64.

#### **Description**

• Increase Contract for P25 Radio System Replacement Project for the Airport's Public Safety Radio System to purchase additional radio equipment for all DFW Airport departments.

#### **Justification**

- This Contract was executed to replace DFW Airport's primary public safety and two-way radio system that has been in operation since 1990.
- This action is to purchase additional radios for DFW Airport field staff in Operations, Energy, Transportation and Asset Management, Parking Business Unit, Information Technology and the Department of Public Safety.
- The purchase of additional radios are required to maintain spares due to lost and broken equipment, special events and emergencies.
- We are also purchasing additional control stations which are static mounted radios used for dispatch and organizational communications.

#### D/S/M/WBE Information

- In according with the Board's SBE Program, the SBE goal for this Contract is 25%
- E.F. Johnson Company has committed to achieving 25.02% SBE participation and is currently achieving 31.37%.
- E.F. Johnson Company has committed to achieving the original 25.02% SBE commitment inclusive of this Board Action.

#### Schedule/Term

3-5648

• The current Contract completion date of December 8, 2018, is not affected by this action.

Contract #	Agreeme	nt#	Purchase Order #	Action Amount	Revised Amount
7006084				NTE \$2,350,971.90	\$11,004,799.64
For Information	n contact	Fund	Project #	External Funding Source	Amount
Michael Young	S	Various	3		\$2,350,971.90
3-5350					
Sonii Brown-Ki	llvon				

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• On September 3, 2015, by Resolution No. 2015-09-186, the Board awarded Contract No. 7006084, for P25 Radio System Replacement Project, with E. F. Johnson Company, of Irving, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006084, for P25 Radio System Replacement Project, with E. F. Johnson Company, of Irving, Texas, in an amount not to exceed \$2,350,971.90, for a revised Contract amount of \$11,004,799.64.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:49 pm Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Oct 25, 2018 4:06 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development Business Diversity and

Development

Oct 25, 2018 2:41 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs Oct 25, 2018 12:50 pm Pending

**Chief Executive Officer** 

## DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD COMMITTEE DISCUSSION ITEM

Meeting Date	Subject	Committee
11/08/2018	Monthly Report	Finance/Audit

Item For Discussion Report to the Airport Board all Contracts and Purchase Orders valued between \$25,000.00 and \$50,000.00 and Contract/Purchase Order Increases/Decreases valued between \$25,000.00 and \$50,000.00, for the month of September 2018.							
Description							
<ul> <li>Report to the Airport Board all Contracts and Purchase Orders valued between \$25,000.00 and \$50,000.00 and Contract/Purchase Order Increases/Decreases valued between \$25,000.00 and \$50,000.00, for the month of September 2018.</li> </ul>							

#### **PURCHASE ORDERS BETWEEN \$25,000.00 AND \$50,000.00 (SEPTEMBER 2018)**

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	AMOUNT
Radius Product Development, Inc. Waltham, Massachusetts	275409	Digital Strategy Workshops	Environmental Affairs	\$34,798.00 Paid to Date:
		Requisition No. 266674		\$34,798.00
Royal Seal Construction, Inc. Bartonville, Texas	275264	Restoration of Payphone Areas	Revenue Management	NTE \$35,341.00
		Requisition No. 265783 and 266490		\$0.00
The Business Debate LTD London, United Kingdom	275410	Sustainability Documentary	Environmental Affairs	NTE \$38,957.00
		Requisition No. 266884		\$38,957.00
Wesco Chemicals, Inc. Waxahachie, Texas	275150	Dry Chemical System	Energy, Transportation	NTE \$30,862.94
		Requisition No. 266448	and Asset  Management	Paid to Date: \$0.00 NTE \$38,957.00 Paid to Date: \$38,957.00 NTE \$30,862.94 Paid to Date: \$7,242.74
			TOTAL	\$139,958.94

#### NON-PROFESSIONAL SERVICES CONTRACTS BETWEEN \$25,000.00 AND \$50,000.00 (SEPTEMBER 2018)

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	AMOUNT
Grubbs Infiniti LTD Irving, Texas	7006714	Vehicle Lease	Audit Services	NTE \$34,484.51 Paid to Date: \$874.09
Regula Forensics, Inc. Reston, Virginia	7006700	Mobile Scanning Software and Support	Information Technology Services	\$42,892.20 Paid to Date: \$42,892.20
	1	1	TOTAL	\$77,376.71

#### PROFESSIONAL SERVICES CONTRACTS BETWEEN \$25,000.00 AND \$50,000.00 (SEPTEMBER 2018)

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	AMOUNT
Brock Solutions US, Inc. Irving, Texas	8005235	Baggage Data Acquisitions and Reporting Services	Information Technology	\$49,325.00
			Services	Paid to Date: \$0.00
Deer Oaks EAP Services LLP San Antonio, Texas	8005208	Employee Assistance Program	Human Resources	NTE \$40,320.00
				Paid to Date: \$0.00
Kaplan Kirsch & Rockwell LLP Denver, Colorado	8005210	Legal Services for Federal Regulations Matters	Legal	NTE \$48,750.00
				Paid to Date: \$0.00
	·	•	TOTAL	\$138,395.00

## CONTRACT/PURCHASE ORDER INCREASES/DECREASES (\$25,000 OR GREATER) (APPROVED BY BOARD STAFF UNDER THEIR DELEGATED AUTHORITY – SEPTEMBER 2018)

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	CONTRACT D	)ATA
Andrew Kurth LLP Houston, Texas	8005069	Legal Services for Vizant vs. DFW Airport	Legal	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$143,750.00 <b>\$48,750.00</b> \$192,500.00 \$118,387.91
Axon Enterprise, Inc. Scottsdale, Arizona	7006579	Taser T60 Program	Public Safety	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$374,443.86 <b>\$49,280.00</b> \$423,723.86 \$86,571.86
Critical Start LLC Plano, Texas	7006521	Security Information Event Management	Information Technology Services	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$594,351.79 <b>\$40,922.79</b> \$635,274.58 \$433,390.00
LifeSpeak USA, Inc. Toronto, Ontario, Canada	8005025	Online Video Training Program	Human Resources	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$187,000.00 <b>\$49,000.00</b> \$236,000.00 \$138,000.00
MYAR Lonestar Solutions LLC Plano, Texas	8005160	Consulting Services for Access Control Management System	Public Safety	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$1,065,111.03 <b>\$44,503.19</b> \$1,109,614.12 \$889,232.76
PR Newswire Association, LLC New York, New York	7005480	News Release Services	Communications and Marketing	Contract Value: This Action: Revised Contract Value: Paid to Date:	\$296,096.83 <b>\$41,945.00</b> \$338,041.83 \$234,493.89
			TOTAL	\$274,400.9	8

## DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD COMMITTEE DISCUSSION ITEM

Meeting Date	Subject	Committee
11/08/2018	Aviation Real Estate Permits and Agreements	Finance/Audit

#### **Item For Discussion**

Permits and Agreements issued by the Aviation Real Estate Department

#### New Signatory Airlines to the DFW Lease and Use Agreement:

- Icelandair, HF
- Kalitta Air, LLC.
- AirBridgeCargo Airlines, LLC.
- Aerovias de Mexico, S.A. DE CV., dba Aeromexico

#### **New Permittee Airlines:**

• WOW Air, LLC.

#### **New Cargo Ground Handling Permits:**

- Aeroground Inc. dba Menzies Aviation
- IAS Logistics, DFW, LLC dba Pinnacle Logistics
- Worldwide Flight Services, Inc.



## AGENDA CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE TUESDAY, NOVEMBER 6, 2018 12:55 p.m.

#### CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

25. Approve the minutes of the Concessions/Commercial Development Meeting of October 9, 2018.

#### **Consent Items for Consideration**

- K. Smith

  26. Approve an increase to Contract No. 7006248, for Non-Public Custodial Services, with Oriental Building Services, Inc., of Dallas, Texas, in an amount not to exceed \$130,399.86, for a revised Contract amount of \$1,580,153.68; and extend the term of the Contract for one month.
- Z. Campbell 27. Approve authorization to re-concept Lease No. 009812 between the Dallas Fort Worth International Airport Board and Paradies-DFW 2015 (F&B), LLC.

#### **Action Items for Consideration**

- J. Badin 28. Approve execution of an Interlocal Agreement Contract No. 7006723, between the Airport Board and the Metropolitan Washington Airport Authority (MWAA), of Washington, D.C., that authorizes the Airport Board and MWAA to enter into agreements with each other and to purchase goods and services from each entity and execute Contract No. 7006728 for Biometric Identification Software and Support Services, in the amount of \$630,000.00, for the initial two-year term with options to renew annually for additional one-year periods.
- Z. Campbell 29. Approve authorization to Amend Lease Number 009779 and enter into two new Lease Agreements with TRG Duty Free Joint Venture.
  - 30. Approve authorization to revise the entity name and re-concept Lease No. 008861 between the Dallas Fort Worth International Airport Board and MBC/CI Joint Venture.
- J. Terrell 31. Approve execution of a ground lease agreement with DFW Mustang Park 1, LLC for +/-26.26 acres of land.
  - 32. Approve execution of a ground lease agreement with DFW Mustang Park 2, LLC for +/-26.46 acres of land.
  - 33. Approve execution of a ground lease agreement with DFW Mustang Industrial, L.P. for +/-9.92 acres of land.
  - 34. Approve execution of a reimbursement agreement with DFW Mustang Industrial, L.P. in an amount not to exceed \$235,645.00.



35. Approve execution of a reimbursement agreement with DFW Mustang Park 1, LLC in an amount not to exceed \$1,491,517.00.

#### P. Tomme

36. Approve acceptance of \$17,000 in settlement of a dispute with Chesapeake Exploration, LLC regarding royalties owed for reinjected gas, and to recommend that the Cities of Dallas and Fort Worth approve such settlement.

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Non-Public Facilities Custodial Services (30 Day Extension)	

#### Action

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006248, for Non-Public Custodial Services, with Oriental Building Services, Inc., of Dallas, Texas, in an amount not to exceed \$130,399.86, for a revised Contract amount of \$1,580,153.68; and extend the term of the Contract for one month.

#### **Description**

- Increase Contract for Non-Public Facilities Custodial Services for the Airport's Customer Experience Department.
- Extend the term of the Contract for one month.

#### **Justification**

- This Contract increase will provide additional custodial staff for continued services at the Taxi Queue Pavilion and on-site restroom facilities, due to the increase of taxi queue dwell time.
- This OBA will allow us a 30-day overlap of companies to ensure there is no degradation in service. For the 30 non-public buildings (Airport Operations Center, Taxi Queue, all Department of Public Safety Stations, Central Utilities Plant, Energy, Transportation and Asset Management and other support buildings).

#### D/S/M/WBE Information

- In accordance with the Board's SBE Program, the SBE goal for this contract is 30%.
- Oriental Building Services, Inc. is a certified Small Business Enterprise (PM-C); therefore will be counted 100% towards the SBE Program goal.

#### Schedule/Term

3-5612

- Extension by this Action: One month
- Revised Contract Completion Date: December 6, 2018

Contract #	Agreeme	nt#	Purchase Order #	Action Amount	Revised Amount
7002648				NTE \$130,399.86	\$1,580,153.68
For Information	on contact	Fund	Project #	External Funding Source	Amount
Julio Badin 3-9504		0102			\$130,399.86
Edward Dunag	gan				

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Δ	aaı	บากกร	aı ır	ารกรร	nation

•	On October 1, 2015, by Resolution No. 2015-10-198, the Board awarded Contract No. 7006248, to
	Oriental Building Services, Inc., of Dallas, Texas, for Non-Public Facilities Custodial Service.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006248, for Non-Public Custodial Services, with Oriental Building Services, Inc., of Dallas, Texas, in an amount not to exceed \$130,399.86, for a revised Contract amount of \$1,580,153.68; and extend the term of the Contract for one month.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Oct 25, 2018 3:09 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital Planning

Finance

Oct 25, 2018 4:05 pm

Approved as to M/WBE by

Burks Lee, Tamela Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 2:42 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head **Customer Service** 

Oct 24, 2018 3:00 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Approval to re-concept Lease No. 009812 dba ABACUS by Kent Rathbun	
	2010:00:::	The read of restrictions	

#### Action

That the Chief Executive Officer or designee be authorized to re-concept Lease No. 009812 between the Dallas Fort Worth International Airport Board and Paradies-DFW 2015 (F&B), LLC.

#### **Description**

- Concessionaire will reconcept the ABACUS by Kent Rathbun location in Terminal D, Gate D22, to Bar Louie.
- All other terms and conditions, including but not limited to, term, percentage rent and expiration date
  of said Lease shall remain in effect.

#### Justification

- Bar Louie is a popular local/nationally recognized concept.
- This action will provide a more robust food and full service bar option.
- This action meets the Board's Concessions Policy 1.3.2 providing and improving the shopping, dining and service experience at DFW International Airport.

#### D/S/M/WBE Information

- All joint venture agreement terms and conditions shall remain in effect.
- Paradies-DFW 2015 (F&B), LLC is comprised of The Paradies Shops (65%), Bugatti's, Inc. (ACDBE, IM-C: 25%) and Southwest Concessions, Inc. (ACDBE, HM-10%).

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbe 3-4830	II				\$0

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
	or designee be authorized to re-con port Board and Paradies-DFW 2015	cept Lease No. 009812 between the (F&B), LLC.
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obited 2	Hom Myorath	Tanule Lee
Rodriguez, Elaine	Miyashita, Glenn	Burks Lee, Tamela
Legal Counsel Oct 25, 2018 1:39 pm	Assistant Vice President Capital Planning	Vice President Business Diversity and Development
	Finance Oct 25, 2018 12:48 pm	Business Diversity and Development
	, ,	Oct 25, 2018 1:47 pm
SIGNATURE REQUIRED FOR AP	PPROVAL	
Approved by		
Zenola W Campbell		
Department Head		Pending
Oct 25, 2018 11:42 am	Chief Executiv	

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial	Interlocal Agreement with Metropolitan	
	Development	Washington Airport Authority	

#### Action

That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement Contract No. 7006723, between the Airport Board and the Metropolitan Washington Airport Authority (MWAA), of Washington, D.C., that authorizes the Airport Board and MWAA to enter into agreements with each other and to purchase goods and services from each entity and execute Contract No. 7006728 for Biometric Identification Software and Support Services, in the amount of \$630,000.00, for the initial two-year term with options to renew annually for additional one-year periods.

#### Description

- Enter into a Interlocal Agreement with the Metropolitan Washington Airport Authority (MWAA) to establish a cooperative agreement.
- Award a contract for biometric identification software and support services for the Airport's Customer Experience and Information Technology Services Departments.

#### **Justification**

- This action will authorize the Board and MWAA to establish a cooperative arrangement to enter into agreements with each other and to purchase goods and services from each entity.
- The Airport's Customer Experience and Information Technology Services Departments have a near-term interest in purchasing a biometric identification software program that is installed on iPads or tablet devices that are purchased separately. This facial recognition technology will assist in the identification of passengers at various touchpoints as they travel through our five terminals.

#### D/S/M/WBE Information

• N/A - Not subject to the goal per the Board's SBE Policy due to the nature of the procurement (Interlocal Agreement).

#### Schedule/Term

Ron Duncan 3-5613

• Contract Start Date: November 2018. The term will be by mutual agreement.

Contract #	Agreeme	ent # Purchase	Order #	<b>Action Amount</b>	Revised Amount
7006723				\$0	
7006728				\$630,000.00	
For Information	contact	Fund	Project #	External Funding Source	Amount
Julio Badin		0102			\$510,000.00
3-9504		DFW Capital Acct	26748-01		\$120,000.00

#### **Justification Continued**

- This system will improve passenger identity verification processes by supporting the Biometric Air Exit Program requirements as prescribed by the U.S. Customs and Border Protection. In addition, this system may be expanded to support other Airport programs or mandates that may develop.
- Project funding comprised of O&M 102 for the expenses associated with cloud-based subscription services as well as DFW Capital Acct for professional services for system installation.

#### **Additional Information**

- Section 791.011 of the Texas Government Code authorizes a local government to Contract or agree with another local government to perform governmental functions and services.
- Suppliers are provided an opportunity to permit other governmental entities to use Airport contracts under the same terms, conditions and pricing as part of their bid or proposal to the Board.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute an Interlocal Agreement Contract No. 7006723, between the Airport Board and the Metropolitan Washington Airport Authority (MWAA), of Washington, D.C., that authorizes the Airport Board and MWAA to enter into agreements with each other and to purchase goods and services from each entity and execute Contract No. 7006728 for Biometric Identification Software and Support Services, in the amount of \$630,000.00, for the initial two-year term with options to renew annually for additional one-year periods.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 26, 2018 11:19 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 26, 2018 10:33 am

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Oct 26, 2018 10:51 am

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Customer Service

Oct 25, 2018 4:01 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Approval to Amend Lease Number 009779 and enter into two new Lease Agreements with TRG Duty Free Joint Venture	

#### Action

That the Chief Executive Officer or designee be authorized to Amend Lease Number 009779 and enter into two new Lease Agreements with TRG Duty Free Joint Venture.

#### Description

- In addition to Terminal D, American Airlines now operates international service out of Terminals A and C.
- To better service international passengers, TRG Duty Free Joint Venture will operate two (2) new locations; one in Terminal A Gate A25 and one in Terminal C Gate C10 which are targeted to open on or before April 1, 2019.
- The main Lease (Number 009779) term will be Amended to restart to twelve (12) years on or before April 1, 2019.
- Effective November 1, 2018 Percent Rents of all Gross Receipts, with the exception of Allowances and Artwork, for each Terminal D location will be changed as follows
  - ◆ November 1, 2018 to September 30, 2021 Twenty Percent (20%)
  - ♦ November 1, 2021 to September 30, 2024 Twenty Six and one-half Percent (26.5%)
  - ♦ November 1, 2024 to April 30, 2031 Twenty Seven and one-half Percent (27.5%)

#### **Justification**

- Both boutique locations will focus on an array of best selling products to meet either domestic or international passengers that include fragrance, cosmetics, liquor, tobacco and confections.
- This action is based on the Concessions Policy, 2.2.1 (B) Additional Locations
- This action meets the Board's Concessions Policy of providing and improving the shopping, dining and service experience at DFW International Airport.

#### D/S/M/WBE Information

- In accordance with the Board's Business Diversity Programs, the ACDBE goal for this lease is 30% and the M/WBE goal for design and construction is 30%.
- TRG Duty Free Joint Venture has committed to achieving 30% ACDBE participation by utilizing Charles Bush Consulting, LLC (BM-C:15%) and MDT Strategic Ventures, Inc. d/b/a Innovative Strategies (HM-C:15%) and 30% M/WBE participation in the design and construction of the lease spaces.

Contract #	Agreeme	nt #	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830					\$0

#### **Additional Information**

Terminal A, Gate A25

Lease Term: Seven (7) Years

Minimum Annual Guarantee: \$89,000

Percent Rent: See Attached

Terminal C, Gate C10

Lease Term: Seven (7) Years

Minimum Annual Guarantee: \$112,000

Percent Rent: See Attached

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to Amend Lease Number 009779 and enter into two new Lease Agreements with TRG Duty Free Joint Venture.

Kom Mysakla

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 1:59 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:47 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 1:47 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Oct 25, 2018 11:42 am

Aguala W Campbell

**Chief Executive Officer** 

## TRG Duty Free Lease Percent Rents

- Terminal A, Gate A25 and Terminal C, Gate C10
  - Percent Rent for Each Location for Duty Paid
    - Duty Paid: 18%
    - Duty Free:
      - Of All Gross Receipts with the exception of Allowances and Artwork
        - Years 1-3 20%
        - Years 4-6 26.5%
        - Years 7 27.5%
    - Of All Gross for Allowances for Duty Free and Duty Paid
      - Years 1-3 14%
      - Years 4-6 15.50%
      - Year 7 16.50%
    - Of All Gross for Artwork for Duty Free and Duty Paid
      - Years 1-3 12%
      - Years 4-6 13.50%
      - Year 7 14.50%



Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Approval to revise the entity name and re-concept Lease No. 008861	

#### Action

That the Chief Executive Officer or designee be authorized to revise the entity name and re-concept Lease No. 008861 between the Dallas Fort Worth International Airport Board and MBC/CI Joint Venture.

#### **Description**

- Resolution No. 2013-01-031 awarded space in Terminal E to MBC/CI Joint Venture; a Joint Venture comprising of Texas CI, LLC (60%) and MBC Concessions, Inc. (40%).
- M2Concepts will purchase the Joint Venture interest currently owned by MBC Concessions, Inc.
- The new entity for this location will be changed to CI/M2 Concepts, JV.
- Concessionaire will re-concept the Genghis Grill located in Terminal E, Gate E33 to Panda Express.
- All other lease terms including but not limited to percent rent and Minimum Annual Guarantee will not be changed.

#### **Justification**

- Panda Express founded in 1983 is an American favorite in fast casual dining with more than 1,900 stores and will offer an exceptional Asian dining experience.
- Re-concepting would result in providing greater customer service and a better concept mix within the terminal.
- The term for this location is extended by three (3) years.
- There will be a sixty day (60) Minimum Annual Guarantee abatement period during the re-concepting of this location.
- This action meets the Board's Concessions Policy 1.3.2 providing and improving the shopping, dining and service experience at DFW International Airport.

#### D/S/M/WBE Information

• CI/M2 Concepts, JV is comprised of Texas CI, LLC (MBE, BF-C: 60%) and M2 Concepts, LLC (ACDBE, BM-C: 40%).

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	on contact	Fund	Project #	External Funding Source	Amount
Zenola Campb 3-4830	pell				\$0

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
That the Chief Executive Officer or	r designee be authorized to revise tl	he entity name and re-concept Lease
	rt Worth International Airport Board a	·
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Orane S	/Hom Myorata	Tamble Ger
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Burks Lee, Tamela Vice President Business Diversity
Oct 25, 2018 3:08 pm	Planning Finance	and Development Business Diversity and
	Oct 25, 2018 12:45 pm	Development
CICNATURE REQUIRED FOR AR	IDDOVAL	Oct 25, 2018 1:48 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by Agusla W Campbell		
Department Head		Pending
Oct 25, 2018 11:42 am	Chief Executiv	

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Ground lease agreement with DFW Mustang Park 1, LLC	

#### Action

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Park 1, LLC for +/-26.26 acres of land.

#### **Description**

- Enter into a ground lease on +/-26.26 acres in Grapevine, Texas with DFW Mustang Park 1, LLC (Tenant), for an industrial development for warehouse, distribution, logistics, office and operations incidental thereto for a term of 40 years
- The single-building development will contain +/-401,280 square feet (sf) of space
- The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining a National Environmental Policy Act permit from the Federal Aviation Administration

#### **Justification**

- Development of this facility will generate initial rent income of approximately \$486,202 per year (\$40,517 per month)
- Strategic Plan benefits:
  - ♦ Assists with development of land on DFW Airport in support of the Board's Land Use Plan
  - Encourages non-core business developments consistent with the Board's policies
  - ♦ Increases non-airline revenues, expands cargo development, and supports trade within the Dallas/Fort Worth region.
- The Board will reimburse Tenant through a separate Reimbursement Agreement, for actual costs incurred to construct Board Improvements; mass grading and tree clearing. Reimbursement to the Tenant shall not exceed \$1,278,894. The reimbursement will be paid not more than monthly with receipt of paid invoices. Details of the Reimbursement Agreement are contained in a separate OBA request titled "Reimbursement agreement with DFW Mustang Park 1, LLC".
- The Board Improvements are designed to benefit a second, adjacent lease, DFW Mustang Park 2, LLC.

#### D/S/M/WBE Information

- In accordance with the Board's M/WBE and MBE Programs, the goals for this agreement are 33% M/WBE participation for design 22% MBE participation for the construction of the development.
- DFW Mustang Park 1, LLC has committed to achieving 33% M/WBE participation for design 22% MBE participation for the construction of the development.

#### Schedule/Term

40 years

Contract #	Agreeme	nt#	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
	ooaot		i iojeet "	External randing course	Amount

#### **Additional Information**

- Ground rent shall be at a rate of \$0.425 per sf applied to +/-26.26 acres of land.
- The lease contains ground rent escalations throughout the 40-year term. Rent escalations occur every five (5) years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised and the ground rent reestablished based on the new appraised value. Ground rent will increase with the Consumer Price Index after years 25, 30, and 35.

#### **Funding**

- Board Improvements will include mass grading and tree clearing on the +/-26.26-acre site. The Tenant will design and construct the Board Improvements for the Airport Board, and be reimbursed under a separate Reimbursement Agreement.
- Total not-to-exceed (NTE) amount = \$1,278,894 + Board contingency of \$212,623 = \$1,491,517
- Total annual rent (DFW Mustang Park 1, LLC is \$486,202, and DFW Mustang Park 2, LLC is \$489,988) = \$976,190
- Internal Rate of Return on \*investment = 60.9%
- Project payback on \*investment = 1.67 years

\*Approved investment amount of \$1,630,108 includes worst case internal overhead cost.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Park 1, LLC for +/-26.26 acres of land.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 10:18 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:42 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 1:48 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Commercial Development Oct 25, 2018 9:50 am Pending

**Chief Executive Officer** 

#### **DETAIL INFORMATION SHEET(S) FOR:**

## Project Summary and Financial Returns DFW Mustang Park 1, LLC (Prologis, Inc.)

DFW Mustang Park 1, LLC (the "Tenant") is an affiliate of Prologis, Inc. ("Prologis"). Prologis is a publicly traded Real Estate Investment Trust, listed on the NYSE under the ticker PLD. The Prologis Dallas office will develop, lease and provide the on-going management of the project at DFW International Airport.

DFW Mustang Park 1, LLC will be a build-to-suit facility for a global operations and manufacturing company dedicated to providing product support to customers worldwide. The company works with global technology brands such as DELL, intel, HP, Microsoft, CISCO, Sony, Motorola, IBM, ACER and others. The operation capacity has expanded in the US; to meet the needs of customers, the company must deploy resources to service products for customer demands. The company has global logistical and distribution sites in Asia, Europe and the Americas, covering 19 countries with a global network that supports more than 30 countries.

Prologis owns and/or manages 685 million square feet of industrial and distribution buildings in 19 countries across 4 continents. In 2017, Prologis leased 170 million square feet and developed over \$2 billion of new assets around the globe for an estimated value creation of \$583 million. Additionally, in 2017 Prologis' build-to-suit activity was comprised of 33 completions and 38 starts.

The Tenant requests to lease approximately 26.26 acres of land for the development of this new project. The building will contain approximately 401,280 square feet of space.

DFW Airport is the preferred site location for development of the facility due to its central location in the metroplex and its proximity to air and surface transportation. With DFW's capabilities to load shipments from truck to plane, the site is ideal for the build-to-suit tenant to take advantage of the movement of goods through an air cargo hub.

Ground lease with DFW Mustang Park 1, LLC supports the Strategic Imperatives by increasing non-airline revenues, and increasing the economic benefits that Dallas and Fort Worth receive from commercial development. This proposed development and use conforms to the Board's Land Use Plan.

The land value used to establish the ground rent is based on a third-party appraisal. The estimated annual revenue is \$486,202 and the \$0.425 per square foot rental rate is increased every five (5) years at a rate of 3% compounded annually totaling a 54% increase in rent over the first 20 years of the leases.

Upon construction completion, the facility will become property of DFW Airport, to be occupied by the Tenant under the leasehold estate created by the lease. Upon expiration or termination of this 40-year lease, the possession and control of the facility will belong to DFW Airport. At that time, the facility can then be available for DFW Airport to refurbish, if necessary, and then lease, thereby generating revenue in addition to ground rent.

# Ground lease agreement with DFW Mustang Park 1, LLC, (Prologis, Inc.) and associated reimbursement agreement







Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Ground lease agreement with DFW Mustang Park 2, LLC	

#### Action

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Park 2, LLC for +/-26.46 acres of land.

#### **Description**

- Enter into a ground lease on +/-26.46 acres in Grapevine, Texas with DFW Mustang Park 2, LLC (Tenant), for an industrial development for warehouse, distribution, logistics, office and operations incidental thereto for a term of 40 years
- The single, speculative facility development will contain +/-429,720 square feet (sf) of space
- The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining a National Environmental Policy Act permit from the Federal Aviation Administration

#### **Justification**

- Development of this facility will generate initial rent income of approximately \$489,988 per year (\$40,832 per month)
- Strategic Plan benefits:
  - ♦ Assists with development of land on DFW Airport in support of the Board's Land Use Plan
  - ♦ Encourages non-core business developments consistent with the Board's policies
  - ◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region

#### D/S/M/WBE Information

- In accordance with the Board's M/WBE and MBE Programs, the goals for this agreement are 33% M/WBE participation for design and 22% MBE participation for the construction of the development.
- DFW Mustang Park 2, LLC has committed to achieving 33% M/WBE participation for design and 22% MBE participation for the construction of the development.

#### Schedule/Term

40 years

Contract #	Agreeme	nt#	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
	ooaot		i iojeet "	External randing course	Amount

#### **Additional Information**

- Ground rent shall be at a rate of \$0.425 per sf applied to the +/-26.46 acres of land.
- The lease contains ground rent escalations throughout the 40-year term. Rent escalations occur every five (5) years at a rate of 3% per year, compounded annually, for the first 20 years. After 20 years, the land will be appraised and the ground rent reestablished based on the new appraised value. Ground rent will increase with the Consumer Price Index after years 25, 30, and 35.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Park 2, LLC for +/-26.46 acres of land.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 10:19 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:42 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 1:49 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Commercial Development Oct 25, 2018 9:50 am Pending

**Chief Executive Officer** 

#### **DETAIL INFORMATION SHEET(S) FOR:**

## Project Summary and Financial Returns DFW Mustang Park 2, LLC (Prologis, Inc.)

DFW Mustang Park 2, LLC. (the "Tenant") is an affiliate of Prologis, Inc. ("Prologis"). Prologis is a publicly traded Real Estate Investment Trust, listed on the NYSE under the ticker PLD. The Prologis Dallas office will develop, lease and provide the on-going management of the project at DFW International Airport.

Prologis owns and/or manages 685 million square feet of industrial and distribution buildings in 19 countries across 4 continents. In 2017, Prologis leased 170 million square feet and developed over \$2 billion of new assets around the globe for an estimated value creation of \$583 million. Additionally, in 2017 Prologis' build-to-suit activity was comprised of 33 completions and 38 starts.

The Tenant requests to lease approximately 24.46 acres of land for the development of a speculative facility. The building will contain approximately 429,720 square feet of space.

DFW Airport is the preferred site location for development of the facility due to its central location in the metroplex and its proximity to air and surface transportation.

The ground lease with DFW Mustang Park 2, LLC supports the Strategic Imperatives by increasing non-airline revenues, and increasing the economic benefits that Dallas and Fort Worth receive from commercial development. This proposed development and use conforms to the Board's Land Use Plan.

The land value used to establish the ground rent is based on a third-party appraisal. The estimated annual revenue is \$489,988 and the \$0.425 per square foot rental rate is increased every five (5) years at a rate of 3% compounded annually totaling a 54% increase in rent over the first 20 years of the leases.

Upon construction completion, the facility will become property of DFW Airport, to be occupied by the Tenant under the leasehold estate created by the lease. Upon expiration or termination of this 40-year lease, the possession and control of the facility will belong to DFW Airport. At that time, the facility can then be available for DFW Airport to refurbish, if necessary, and then lease, thereby generating revenue in addition to ground rent.

## Ground lease agreement with DFW Mustang Park 2, LLC (Prologis, Inc.)







Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Ground lease agreement with DFW Mustang Industrial, L.P.	

#### Action

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Industrial, L.P. for +/-9.92 acres of land.

#### Description

- Enter into a ground lease on +/- 9.92 acres in Grapevine, Texas with DFW Mustang Industrial, L.P. (Tenant) for an industrial development for warehouse, distribution, logistics, office and operations incidental thereto for a term of 40 years.
- The single-building development will contain +/-145,058 square feet (sf) of space
- The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining a National Environmental Policy Act permit from the Federal Aviation Administration

#### **Justification**

- Development of this facility will generate initial rent income of approximately \$183,649 per year (\$15,304 per month)
- Strategic Plan benefits:
  - ♦ Assists with development of land on DFW Airport in support of the Board's Land Use Plan
  - Encourages non-core business developments consistent with the Board's policies
  - ♦ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region
- The Board will reimburse Tenant through a separate Reimbursement Agreement, for actual costs incurred to construct Board Improvements; mass grading and tree clearing. Reimbursement to the Tenant shall not exceed \$196,586. The reimbursement will be paid not more than monthly, with receipt of paid invoices. Details of the Reimbursement Agreement are contained in a separate OBA request titled, "Reimbursement agreement with DFW Mustang Industrial, L.P."

#### D/S/M/WBE Information

- In accordance with the Board's M/WBE and MBE Programs, the goals for this agreement are 33% M/WBE participation for design and 22% MBE participation for construction of the development.
- DFW Mustang Industrial, L. P. has committed to achieving 33% M/WBE participation for design and 22% MBE participation for the construction of the development.

#### Schedule/Term

40 years

Contract #	Agreeme	ent#	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
John Terrell 3-4655					\$0

#### **Additional Information**

- Ground rent shall be at a rate of \$0.425 per sf applied to +/-9.92 acres of land.
- The lease contains ground rent escalations throughout the 40-year term. Rent escalations occur every five (5) years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised and the ground rent reestablished based on the new appraised value. Ground rent will increase with the Consumer Price Index after years 25, 30, and 35.

#### **Funding**

- Board Improvements will include mass grading and tree clearing on the +/-9.92-acre site. The Tenant
  will design and construct the Board Improvements for the Airport Board, and be reimbursed under a
  separate Reimbursement Agreement
- Total not-to-exceed (NTE) amount = \$196,586 + Board contingency of \$39,059 = \$235,645
- Total annual rent (DFW Mustang Industrial, L.P.) = \$183,649
- Internal Rate of Return on \*investment = 62.3%
- Project payback on \*investment = 1.63 years

\*Approved investment amount of \$299,452 includes worst case internal overhead costs.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a ground lease agreement with DFW Mustang Industrial, L.P. for +/-9.92 acres of land.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 10:10 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:44 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Oct 25, 2018 1:48 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Commercial Development Oct 25, 2018 9:50 am Pending

**Chief Executive Officer** 

#### **DETAIL INFORMATION SHEET(S) FOR:**

## Project Summary and Financial Returns DFW Mustang Industrial, L.P. (Frontier Equity)

**DFW Mustang Industrial, L.P.** (the "Tenant") is an affiliate of Frontier Equity ("Frontier"). Frontier is the investment subsidiary of Holt Lunsford Commercial ("HLC") licensed to do business in the state of Texas. Frontier will develop, lease and provide the on-going management of the projects at DFW International Airport.

HLC is a 25-year-old company based in Dallas, TX. Over the past 20 years, Frontier has participated in the acquisition and development of 276 properties totaling more than \$1.7 billion. The current portfolio consists of 21 projects totaling 3.6 million square feet and \$215 million in acquisition and development value, which includes 50 acres of land.

DFW Mustang Industrial, L.P. requests to lease approximately 9.92 acres of land for the development of this new project. The building will contain approximately 145,058 square feet of space.

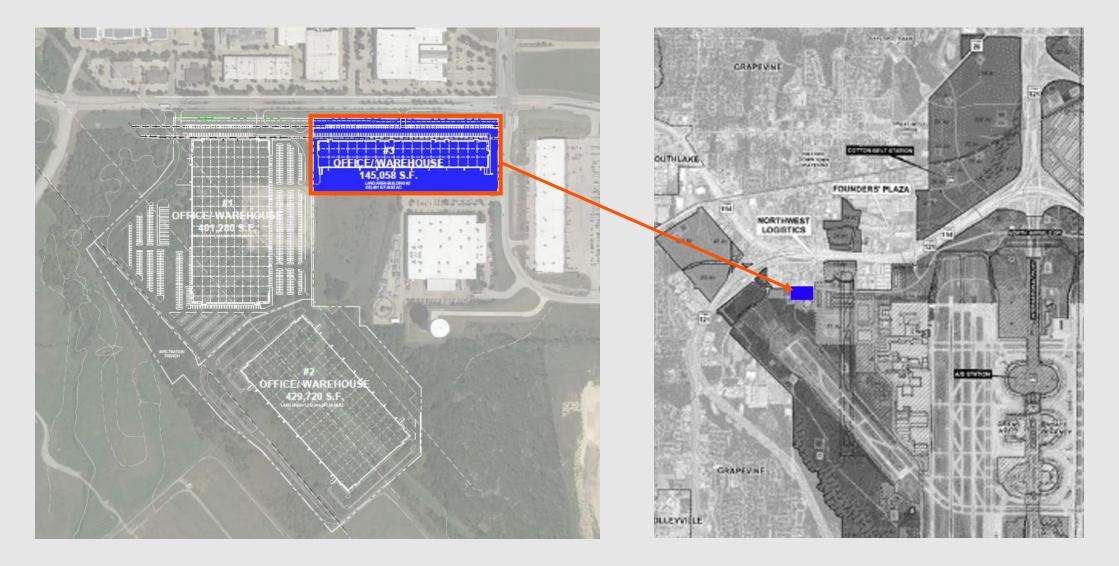
DFW Airport is the preferred site location for development of the facility due to its central location in the metroplex and its proximity to air and surface transportation.

The ground lease with DFW Mustang Industrial, L.P. supports the Strategic Imperatives by increasing non-airline revenues, and increasing the economic benefits that Dallas and Fort Worth receive from concurrent commercial development. This proposed development and use conforms to the Board's Land Use Plan.

The land value used to establish the ground rent is based on a third-party appraisal. The estimated annual revenue for the lease is \$183,796 and the \$0.425 per square foot rental rate is increased every five (5) years at a rate of 3% compounded annually totaling a 56% increase in rent over the first 20 years of the leases.

Upon construction, the facility will become property of DFW Airport, to be occupied by the Tenant under the leasehold estate created by the lease. Upon expiration or termination of the 40-year lease, the possession and control of the facility will belong to DFW Airport. At that time, the facility can then be available for DFW Airport to refurbish, if necessary, and then lease, thereby generating revenue in addition to ground rent.

# Ground lease agreement with DFW Mustang Industrial, L.P. (Frontier Equity) and associated Reimbursement Agreement





Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Reimbursement agreement with DFW Mustang Industrial, L.P.	

#### Action

That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with DFW Mustang Industrial, L.P. in an amount not to exceed \$235,645.00.

#### Description

- A separate Official Board Action is being requested at the November 8, 2018 Board meeting to authorize DFW Airport to lease +/-9.92 acres of land to DFW Mustang Industrial, L.P. (Tenant)
- The subject reimbursement agreement associated with the above mentioned lease references Board Improvements to be designed and constructed by Tenant and reimbursed by DFW Airport. These Board Improvements will support the DFW Mustang Industrial, L.P. (+/-9.92 acres) development at DFW Airport.
- In order to execute the above mentioned lease, the site will need mass grading and tree clearing (Board Improvements).
- The reimbursement agreement associated with the lease references Board Improvements to be designed and constructed by the Tenant and reimbursed by the Airport Board.

#### Justification

- The DFW Mustang Industrial, L.P. facility planned for this site will be an excellent long-term asset that provides an ideal fit for freight forwarders and cargo logistics providers, benefiting from proximity to DFW Airport air cargo areas.
- The development of this facility will generate initial ground rent of approximately \$183,649 per year (\$15,304 per month).
- Strategic Plan Benefit:
  - Assists with development of land on the Board's Land Use Plan
  - ♦ Encourages non-core business development consistent with the Board's policies
  - ♦ Increases non-airline revenue and supports trade with the Dallas/Fort Worth Region
- The payback for this investment is approximately 1.63 years and the Internal Rate of Return is 62.3%. The investment also includes worst case internal overhead costs.

#### D/S/M/WBE Information

- DFW Mustang Industrial, L.P. has committed to achieving 33% M/WBE participation for design and 22% MBE participation for the construction of the facility.
- The 33% M/WBE and 22% MBE commitments apply in aggregate to the design and construction associated with the Reimbursement Agreement.

#### Schedule/Term

40 years

Contract # Agreer	nent # Purchas	e Order #	Action Amount	Revised Amount
			NTE \$235,645.00	\$0
For Information contact	t Fund	Project #	External Funding Source	Amount
John Terrell 3-4655	DFW Capital Acc	t 26745-01		\$235,645.00

#### **Additional Information:**

#### **Financial Analysis:**

- Total not-to-exceed (NTE) amount = \$196,586 + Board contingency of \$39,059 = \$235,645
- Total annual rent (DFW Mustang Industrial, L. P.) = \$183,649
- Net Present Value of total \*investment = \$2,603,551
- Internal Rate of Return on \*investment = 62.3%
- Project payback on \*investment = 1.63 years

\*Approved investment amount of \$299,452 includes worst case internal overhead costs.

#### Funding:

Capital Improvement Project is approved, minimum 20% bond funding

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with DFW Mustang Industrial, L.P. in an amount not to exceed \$235,645.00.

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Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 10:39 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:40 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Oct 25, 2018 1:49 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Commercial Development Oct 25, 2018 9:50 am Pending

**Chief Executive Officer** 

# Ground lease agreement with DFW Mustang Park 1, LLC, (Prologis, Inc.) and associated reimbursement agreement







Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Reimbursement agreement with DFW Mustang Park 1, LLC	

#### Action

That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with DFW Mustang Park 1, LLC in an amount not to exceed \$1,491,517.00.

#### Description

- Two separate Official Board Actions are being requested at the November 8, 2018 Board meeting to authorize DFW Airport to lease +/-26.26 acres to DFW Mustang Park 1, LLC and +/-26.46 acres to DFW Mustang Park 2, LLC
- The subject reimbursement agreement associated with the above mentioned leases references Board Improvements to be designed and constructed by DFW Mustang Park 1, LLC (Tenant) and reimbursed by DFW Airport. These Board Improvements will support the following two developments at DFW Airport:
  - ♦ DFW Mustang Park 1, LLC (+/-26.26 acres)
  - ♦ DFW Mustang Park 2, LLC (+/-26.46 acres)
- In order to execute the above mentioned leases, the sites will need mass grading and tree clearing (Board Improvements).
- The reimbursement agreement associated with the leases references Board Improvements to be designed and constructed by the Tenant and reimbursed by the Airport Board.

#### Justification

- DFW Mustang Park 1, LLC and DFW Mustang Park 2, LLC planned for these sites will be excellent, long-term assets that provide an ideal fit for freight forwarders and cargo logistics providers, benefiting from their proximity to DFW Airport air cargo areas.
- The development of these facilities will generate initial combined ground rent of approximately \$976,190 per year (\$81,349 per month):
  - ◆ DFW Mustang Park 1, LLC = \$486,202 per year (\$40,517 per month)
  - ◆ DFW Mustang Park 2, LLC = \$489,988 per year (\$40,832 per month)
- Strategic Plan Benefit:
  - ♦ Assists with development of land on the Board's Land Use Plan
  - Encourages non-core business developments consistent with the Board's policies
  - ♦ Increases non-airline revenue and supports trade with the Dallas/Fort Worth region
- The payback for this investment is approximately 1.67 years and the Internal Rate of Return is 60.9%. The investment also includes worst case internal overhead costs.

#### D/S/M/WBE Information

- DFW Mustang Park 1 has committed to achieving 33% M/WBE participation for design and 22% MBE participation for construction of the facility.
- The 33% M/WBE and 22% MBE commitments apply in aggregate to the design and construction associated with the Reimbursement Agreement.

Contract #	Agreeme	nt # Purchase (	Order#	<b>Action Amount</b>	<b>Revised Amount</b>
				NTE \$1,491,517.00	
For Information	n contact	Fund	Project #	External Funding Source	Amount
John Terrell 3-4655		DFW Capital Acct	26747-01		\$1,491,517.00

#### **Additional Information**

#### **Financial Analysis:**

- Total not-to-exceed (NTE) amount = \$1,278,894 + Board contingency of \$212,623 = \$1,491,517
- Total annual rent (DFW Mustang Park 1, LLC and DFW Mustang Park 2, LLC) of \$486,202 + \$489,988 = \$976,190
- Net Present Value of total \*investment = \$13,800,873
- Internal Rate of Return on \*investment = 60.9%
- Project payback on \*investment = 1.67 years

\*Approved investment amount of \$1,630,108 includes worst case internal overhead costs

#### **Funding**

• Capital Improvement Project is approved, minimum 20% bond funding

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with DFW Mustang Park 1, LLC in an amount not to exceed \$1,491,517.00.

Brooketa

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Oct 25, 2018 10:40 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Oct 25, 2018 12:37 pm

Approved as to M/WBE by

Burks Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Oct 25, 2018 1:50 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Commercial Development Oct 25, 2018 9:50 am

**Chief Executive Officer** 

Pending

Date	Committee	Subject	Resolution #
11/08/2018	Concessions/Commercial Development	Settlement of Chesapeake Dispute Regarding Reinjected Gas	

#### Action

That the Chief Executive Officer or designee be authorized to accept \$17,000 in settlement of a dispute with Chesapeake Exploration, LLC regarding royalties owed for reinjected gas, and to recommend that the Cities of Dallas and Fort Worth approve such settlement.

#### **Description**

- This action will settle part of the lawsuit currently pending between DFW Airport and Chesapeake Exploration, LLC. Chesapeake will pay \$17,000 for royalties claimed by DFW for reinjected gas.
- The Cities of Dallas and Fort Worth are co-plaintiffs with the DFW Airport Board, and they must approve the settlement.

#### **Justification**

- The Chesapeake lease with DFW Airport provides that royalty shall be payable on gas produced from the land, and consumed by the Lessee on the land for compression, dehydration, fuel, or other use.
- DFW contends that lessees bear the risk, if any, that royalty may be paid twice on reinjected gas, unless they can establish what volume of gas produced, if any, after gas-lift operations are comprised of reinjected gas. Chesapeake disputes this contention.
- The settlement concerns gas reinjected by Chesapeake from September 2016 through November 2016. Royalty for gas reinjected prior to that date was previously settled. After that date, TOTAL E&P USA, Inc. assumed the lease, and its liability for reinjected gas after November 2016 will be resolved at or after trial.

#### D/S/M/WBE Information

• N/A Not subject to a goal per the Board's D/S/M/WBE Policy due to the nature of the Board action (Legal Settlement).

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Paul Tomme 3-5488					\$0

Date

Additional Information		
		Additional Attachments: N
DE IT DECOLVED BY THE DALL	AC FORT WORTH INTERNATIONA	
BE II RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
		17,000 in settlement of a dispute with
Chesapeake Exploration, LLC regard of Dallas and Fort Worth approve s		as, and to recommend that the Cities
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Paul Tonne	Hom Misarata	Tamele See
Tomme, Paul	Miyashita, Glenn	Burks Lee, Tamela
Legal Counsel	Assistant Vice President Capital	Vice President Business Diversity
Oct 25, 2018 10:03 am	Planning	and Development
	Finance	Business Diversity and
	Oct 25, 2018 12:26 pm	Development Oct 25, 2018 1:50 pm
		Oct 23, 2010 1.00 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by		
Paul Tinne		
Department Head		
Department Head		

**Chief Executive Officer** 

Oct 25, 2018 10:03 am