

# AGENDA OPERATIONS COMMITTEE MEETING Tuesday, October 3, 2023 12:30 p.m.

#### **OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of September 5, 2023.

#### **Consent Items for Consideration**

#### Robert Horton

2. Approve Purchase Order No. DFW1275, for Watershed Modernization Parts, with YSI, Inc., of Yellow Springs, Ohio, in the amount of \$143,434.

#### **Bobby Rodriguez**

- 3. Approve ratification of Purchase Order No. DFW1179, for Engine Rebuild of Aircraft Rescue Fire Fighting Truck, with Holt Cat, of Dallas, Texas, in the amount of \$91,158.04.
- 4. Approve raification of Contract No. PA1085, for Skylink Guideway Resurfacing, with Alstom Transport USA Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$400,000, for the two-month term of the Contract.

#### **Action Items for Consideration**

#### Tammy Huddleston

5. Approve execution of Contract No. 8500419, for International Parkway Right Quality Assurance Services, with Dikita/Russell, Joint Venture, of Dallas, Texas, in an amount not to exceed \$8,500,000, for the 1,149 calendar-day term of the contract.

#### Smitha Radhakrishnan

- 6. Approve execution of Contract No. 7007421, for Fabrication & Installation of Signage for Facilities, with Synergy Signs & Services, LLC, of Fort Worth, Texas, for the four-year term of the contract in an amount not to exceed \$6.865.400.
- 7. Approve execution of Contract No. 7007430, for Roadway Signage Fabrication & Installation Services, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$7,103,520 for the four-year term of the contract.

#### **Bobby Rodriguez**

- 8. Approve Purchase Order No. DFW1353, for Stripe Hog SH8000, with Skidabrader Group LLC., of San Diego, California, in the amount of \$868,300.96.
- 9. Approve ratification of the extension and increase to Contract No. 7006640, for Non-Terminal Facilities Mechanical, Electrical, Plumbing, and Structural Services, with John Bean Technologies Corp. dba JBT Aerotech of Ogden, Utah, in an amount not to exceed \$1,800,000, for a revised contract amount \$17,629,255.78.



10. Approve execution of Contract No. 8500418, for Indefinite Delivery of Commissioning Services, with Burns & McDonnell Engineering Company, Inc., of Fort Worth, Texas, in an amount not to exceed \$5,000,000, for the five-year term of the contract.

Dan White

11. Approve execution of Contract No. 7007402, for Medical Supplies, with Life-Assist, Inc., of Rancho Cordova, California, for the initial one-year contract amount of \$126,485.96, and four, one-year options in the amount of \$505,943.84, for a total estimated contract of \$632,429.80; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Watershed Modernization Parts	

#### Action

That the Chief Executive Officer or designee be authorized to issue purchase order no. DFW1275, for Watershed Modernization Parts, with YSI, Inc., of Yellow Springs, Ohio, in the amount of \$143,434.

#### **Description**

• Issue a purchase order for parts regarding the Watershed Modernization project in support of the Airport's Environmental Affairs Department.

#### **Justification**

- This action authorizes the purchase of specialized equipment from YSI, Inc., to support the Airport's Watershed Modernization priorities to install and operate more advanced water quality monitoring devices and instrumentation at critical locations along various Airport waterbodies.
- Support the Airport's Digital Transformation strategy by developing proactive tools to improve situational awareness of water quality issues. The modernized instrumentation allows the Airport to quickly identify and mitigate environmental releases, flood hazards, or other high-risk conditions and evaluate real-time water quality conditions in critical areas.
- Replace and reposition non-functional flow meters at individually permitted outfalls to support regulatory obligations and improve data quality.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

#### Schedule/Term

• Purchase date: October 2023

Contract #	Agreeme	Purchase DFW1275		Action Amount \$143,434	Revised Amount \$0
For Informati	on contact	Fund	Project #	External Funding Sour	ce Amount
Robert Horton 3-5563		DFW Capital Acct	2711201		\$143,434
Melissa Turne	r				

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- One bid, not from a M/WBE firm, was received on or before the due date of September 5, 2023.
- YSI, Inc., of Yellow Springs, Ohio, is the lowest responsive, responsible bidder.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to issue purchase order no. DFW1275, for Watershed Modernization Parts, with YSI, Inc., of Yellow Springs, Ohio, in the amount of \$143,434.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 8:39 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:16 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:07 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Environmental Affairs

Sep 20, 2023 12:01 pm Chief Executive Officer

Pending

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Engine Rebuild of Aircraft Rescue Fire Fighting Truck	

#### Action

That the Airport Board ratify purchase order no. DFW1179, for Engine Rebuild of Aircraft Rescue Fire Fighting Truck, with Holt Cat, of Dallas, Texas, in the amount of \$91,158.04.

#### **Description**

• Ratify a purchase order for Engine Rebuild of Aircraft Rescue Fire Fighting (ARFF) Truck in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- The Fire Emergency Operations Division of the Department of Public Safety maintains a fleet of fire apparatus in a state of readiness to respond to the emergency needs of the Airport community. The ARFF apparatus are used to respond to Aircraft Rescue Firefighting calls and industrial fires per the requirements of FAA Part 139.
- The engine rebuild was required to ensure continued reliability of fire apparatus responsible for emergency response within the airport boundaries.
- The effective date of this action will be prior to the Board action date.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Emergency Purchase for the Public Health & Safety)

#### Schedule/Term

Purchase Date: August 2023

Contract #	Agreeme	ent # Purchas	<b>se Order #</b> 79	<b>Action Amount</b> \$91,158.04	Revised Amount \$0
For Informati	on contact	Fund	Project #	External Funding Source	Amount
Robert Rodrig 3-1783	uez	Operating Fund			\$91,158.04
Melissa Turne	r				

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• This purchase is exempt from public procurement in accordance to Local Government Code 252.223, as it is a procurement necessary to preserve or protect the public health and safety of the Airport's traveling public, tenants and employees.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Airport Board ratify purchase order no. DFW1179, for Engine Rebuild of Aircraft Rescue Fire Fighting Truck, with Holt Cat, of Dallas, Texas, in the amount of \$91,158.04.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 8:40 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:17 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:07 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Sep 20, 2023 12:34 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Skylink Guideway Resurfacing	

#### Action

That the Airport Board ratify contract no. PA1085, for Skylink Guideway Resurfacing, with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$400,000, for the two-month term of the Contract.

#### **Description**

• Ratify the contract for Skylink Guideway Resurfacing in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- Specific areas in the Skylink system require the introduction of friction prior to the winter weather season.
- Retexturing the surface of the guideway will mitigate loss of train communication due to precipitation and ice accumulation and support the safe and secure operation of the Skylink system.
- The effective date of this action will be prior to the Board action date.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Emergency Purchase for the Public Health & Safety)

#### Schedule/Term

Start Date: September 2023Contract Term: Two months

Contract #	Agreeme	nt # Purchas	se Order#	<b>Action Amount</b>	Revised Amount
PA1085				NTE \$400,000	\$
For Information of	ontact	Fund	Project #	External Funding Source	e Amount
Robert Rodriguez		Operating Fund			\$400,000

Peggy Watkins 3-5619

3-1783

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• The contract is exempt from public procurement in accordance to Local Government Code 252.223, as it is a procurement necessary to preserve or protect the public health and safety of the Airport's traveling public, tenants and employees.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Airport Board ratify contract no. PA1085, for Skylink Guideway Resurfacing, with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$400,000, for the two-month term of the Contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 22, 2023 1:13 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital

Planning Finance

Sep 22, 2023 3:41 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 21, 2023 2:34 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Sep 20, 2023 12:34 pm

Pending

**Chief Executive Officer** 

<b>ate</b> 0/05/2023	<b>Committee</b> Operations	•	Resolution #
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#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 8500419, for International Parkway Right Quality Assurance Services, with Dikita/Russell, Joint Venture, of Dallas, Texas, in an amount not to exceed \$8,500,000, for the 1,149 calendar-day term of the contract.

#### **Description**

• Award a contract for International Parkway Right Quality Assurance Services.

#### **Justification**

- This contract will provide quality assurance inspection services for the International Parkway Bridges and High Mast Light Poles Replacement Phase 2 construction project.
- Due to the size and scope of this project, it was determined that a dedicated quality assurance inspection services contract is needed.
- A Federal grant in the amount of \$5,000,000 will be used to assist in funding this contract.

#### D/S/M/WBE Information

- The annual goal for the DBE Program is 20%.
- In accordance with the Board's DBE Program, the DBE goal for this contract is 30%.
- Dikita/Russell, Joint Venture is comprised of Dikita Enterprises, Inc. (DBE: BM-C) and H.J. Russell and Company, Inc.(BM-C).
- Dikita/Russell, Joint Venture has committed to achieving 45% DBE participation including 40% self-performance by Dikita Enterprises, Inc. and Paragon Project Resources, Inc. (HM-C: 5%).

#### Schedule/Term

3-1991

Start Date: October 2023

• Contract Term: 1,149 calendar days

Contract #	Agreeme	ent # Purchase	Order #	Action Amount	Revised Amount
8500419				NTE \$8,500,000	\$0
For Information contact		Fund	Project #	External Funding Source	Amount
Tammy Huddle	ston	Joint Capital Acct	26579-02		\$7,650,000
3-6132		Joint Capital Acct	26625-03		\$850,000
Elton McKelvy					

#### **Additional Information**

- Five Statements of Qualifications, all M/WBE certified through the North Central Texas Certification Agency, were received on or before the due date of May 1, 2023:
  - ◆ Dikita/Russell, Joint Venture, of Dallas, Texas
  - ◆ Keville Enterprises, Inc., of Irving, Texas
  - ♦ Raba Kistner, Inc., of Dallas, Texas
  - ◆ SAM-Construction Services, LLC (SAM-CS), of Dallas, Texas
  - ♦ VRX, Inc., of Plano, Texas
- Based on the evaluation of the qualification documents and interviews, the selection committee recommends award of the contract to Dikita/Russell, Joint Venture, of Dallas, Texas.
- The contract will be executed under the new Fusion contract no. PA1020.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 8500419, for International Parkway Right Quality Assurance Services, with Dikita/Russell, Joint Venture, of Dallas, Texas, in an amount not to exceed \$8,500,000, for the 1,149 calendar-day term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 8:41 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:17 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:08 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Sep 20, 2023 8:59 am

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Fabrication & Installation of Signage for Facilities	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 7007421, for Fabrication & Installation of Signage for Facilities, with Synergy Signs & Services, LLC, of Fort Worth, Texas, for the four-year term of the contract in an amount not to exceed \$6,865,400.

#### Description

• Award a contract for Fabrication & Installation of Signage for Facilities in support of the Airport's Planning Department.

#### Justification

- Replaces an existing Contract that has been in place for three years.
- This contract will allow the Airport to have increased capacity for various facilities related signage applications that support customer experience, wayfinding, branding, construction and concessions.
- Facilities signage is a critical and dynamic piece of the Airport's overall wayfinding system.
- Items will be ordered on an as needed basis and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 25%.
- Synergy Signs & Services LLC has committed to achieving 25% M/WBE participation utilizing Tito's Manufacturing (HM-C :12.5%) and Honor Industries, LLC (BM-C :12.5%).

#### Schedule/Term

Steven Rathers

3-6378

Start Date: October 2023Contract Term: Four years

Contract #	Agreeme	nt #	Purchase Order #	Action Amount	<b>Revised Amount</b>
7007421				NTE \$6,865,400	\$0
For Information of	contact	Fund	Project #	External Funding Source	Amount
Smitha Radhakris	hnan	Various			\$6,865,400

#### Additional Information

- Four bids, one M/WBE firm, were received on or before the due date of August 15, 2023.
- Bid tabulation attached.
- The bids submitted by Color-Ad, Inc., Manasassas, Virginia and SSC Signs & Lighting, LLC, of Lewisville, Texas, were determined non-responsive as the submissions did not meet the specifications outlined in the Airport's solicitation.
- Signage for Facilities, with Synergy Signs & Services, LLC, of Fort Worth, Texas, is the lowest responsive, responsible bidder and is the incumbent.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 7007421, for Fabrication & Installation of Signage for Facilities, with Synergy Signs & Services, LLC, of Fort Worth, Texas, for the four-year term of the contract in an amount not to exceed \$6,865,400.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 8:41 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:17 pm

Approved as to M/WBE by

Lee. Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Sep 20, 2023 7:08 pm

#### SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Planning

Sep 19, 2023 9:46 am

Pending

**Chief Executive Officer** 

## Contract No. 7007421 Fabrication & Installation of Signage for Facilities Bid Tabulation

Bidders	Bid Amount
Synergy Signs & Services, LLC Fort Worth, Texas	\$6,865,400
Aim & N Graphic Solutions LLC dba Red Elephant <sup>N1N2</sup> Lewisville, Texas	\$10,998,805.46

#### Note:

- M//WBE certified through the Women's Business Council - Southwest
- 2. The price variance is primarily due to the cost related to overhead directional and applied vinyl signage and installation.

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Roadway Signage Fabrication & Installation Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 7007430, for Roadway Signage Fabrication & Installation Services, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$7,103,520 for the four-year term of the contract.

#### **Description**

• Award a contract for Roadway Signage Fabrication & Installation Services in support of the Airport's Planning Department.

#### Justification

- Replaces an existing contract that has been in place for four years.
- It will provide Civil Roadway signage fabrication and implementation in support of stakeholder departments across the Airport campus.
- This contract allows for expeditious implementation of individual signage requests on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.
- Civil Roadways Signage plays a crucial role in customer navigation and experience along Airport roadways.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 30%.
- Synergy Signs & Services, LLC has committed to achieving 30% M/WBE participation utilizing Titos Manufacturing (HM-C:15%) and Honor Industries (BM-C:15%).

#### Schedule/Term

Start Date: October 2023Contract Term: Four Years

Contract # Agre	ement #	Purchase Order #	Action Amount	Revised Amount
7007430			NTE \$7,103,520	\$0
For Information cont	act Fund	Project #	External Funding Source	Amount
Smitha Radhakrishnar	n Operatir	g Fund		\$7,103,520

Steven Rathers 3-6378

3-4646

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- One bid, not from a M/WBE firm, was received on or before the due date of August 29, 2023.
- Synergy Signs & Services, LLC of Fort Worth, Texas, is the lowest responsive, responsible bidder and is the incumbent.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 7007430, for Roadway Signage Fabrication & Installation Services, with Synergy Signs & Services, LLC, of Fort Worth, Texas, in an amount not to exceed \$7,103,520 for the four-year term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 8:42 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:17 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:09 pm

#### SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Planning

Sep 19, 2023 5:55 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Airfield Marking Removal Equipment	

#### Action

That the Chief Executive Officer or designee be authorized to issue purchase order no. DFW1353, for Stripe Hog SH8000, with Skidabrader Group LLC., of San Diego, California, in the amount of \$868,300.96.

#### **Description**

• Issue a purchase order for one Stripe Hog SH8000 in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- This purchase of a Stripe Hog vehicle is an addition to the fleet and is for the department's use in the performance of daily job functions.
- This vehicle will be used in Airfield markings removal, which is required to remain in compliance with FAA Part 139 pavement markings regulations.
- Electric vehicles were reviewed for this acquisition however, none were identified that met the operational needs of the stakeholder.
- All vehicles fully comply with the Airport's Clean Fleet Vehicle Policy.

#### D/S/M/WBE Information

• N/A - Not subject to the goal per the Board M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

#### Schedule/Term

• Delivery Date: October 2023

Contract #	Agreeme	ent # Purchase DFW1353		<b>Action Amount</b> \$868,300.96	Revised Amount \$0
For Informati	on contact	Fund	Project #	External Funding Source	Amount
Robert Rodrig 3-1783	uez	DFW Capital Acct	2712101		\$868,300.96
Melissa Turne 3-5632	er				

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• This purchase will be made through Sourcewell contract no. 111522-WTB, which is available to local government agencies, and was approved by Resolution No. 2023-08-187, dated August 10, 2023.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to issue purchase order no. DFW1353, for Stripe Hog SH8000, with Skidabrader Group LLC., of San Diego, California, in the amount of \$868,300.96.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 8:44 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance Sep 20, 2023 5:18 pm Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Sep 20, 2023 7:29 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Sep 20, 2023 12:34 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Non-Terminal Facilities Maintenance Services	

#### Action

That the Airport Board ratify the extension and increase to contract No. 7006640, for Non-Terminal Facilities Mechanical, Electrical, Plumbing, and Structural Services, with John Bean Technologies Corp. dba JBT Aerotech of Ogden, Utah, in an amount not to exceed \$1,800,000, for a revised contract amount \$17,629,255.78.

#### **Description**

• Ratify a six-month contract extension for Non-Terminal Facilities Mechanical, Electrical, Plumbing, and Structural Services in support to the Airport's Energy, Transportation & Asset Management Department.

#### Justification

- This is an extension of the current contract that has been in place for five years.
- The action allows for time to rebid and award a replacement contract.
- The effective date of this action will be prior to the Board action date.

#### D/S/M/WBE Information

- The annual goal for the historical SBE Program is 20%.
- In accordance with the Board's historical SBE Program, the SBE goal for this contract is 35%.
- John Bean Technologies Corp. dba JBT Aerotech committed to achieving 35.87% SBE participation on this contract and is currently achieving 44.65%.
- John Bean Technologies Corp. dba JBT Aerotech has committed to achieving the original 35.87% SBE commitment inclusive of this Board Action.

#### Schedule/Term

- Current contract completion date: September 30, 2023
- Revised contract completion date: March 29, 2024

Contract #	Agreeme	nt # Purchas	se Order #	<b>Action Amount</b>	<b>Revised Amount</b>
7006640				NTE \$1,800,000	\$17,629,255.78
For Information of	contact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez		Operating Fund			\$1,800,000

Peggy Watkins 3-5619

3-4740

Operating Fund

\$1,800,000

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• On June 7, 2018, by Resolution No. 2018-06-120, the Airport awarded contract no. 7006640, for Non-Terminal Facilities Mechanical, Electrical, Plumbing, and Structural Maintenance Services, with John Bean Technologies Corp. dba JBT Aerotech of Ogden, Utah.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Airport Board ratify the extension and increase to contract No. 7006640, for Non-Terminal Facilities Mechanical, Electrical, Plumbing, and Structural Services, with John Bean Technologies Corp. dba JBT Aerotech of Ogden, Utah, in an amount not to exceed \$1,800,000, for a revised contract amount \$17,629,255.78.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 8:44 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:18 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:13 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Sep 20, 2023 12:34 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Indefinite Delivery of Commissioning Services (Non-Federal)	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 8500418, for Indefinite Delivery of Commissioning Services, with Burns & McDonnell Engineering Company, Inc., of Fort Worth, Texas, in an amount not to exceed \$5,000,000, for the five-year term of the contract.

#### **Description**

• Award a contract for Indefinite Delivery of Commissioning Services in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- Replaces an existing contract that has been in place for three years.
- Provides Commissioning Services for various construction projects and existing systems/facilities in accordance with DFW International Airport Board Policy and Procedure, as well as Airport Design Guidelines for Commissioning Services.
- The services will be provided under the direction of the Energy Transportation & Asset Management Commissioning Authority.
- Services under this Contract comprise an essential element of an effective infrastructure asset management program which coordinates the safe, secure and environmentally sound lifecycle management of physical assets.
- Services will be ordered on an as-needed basis and the Airport is not obligated to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 30%.
- Burns & McDonnell Engineering Company, Inc. has committed to achieving 30% M/WBE participation utilizing the attached list of M/WBE subcontractors

#### Schedule/Term

Start Date: September 2023Contract Term: Five years

Contract # A	greeme	nt #	Purchase Order #	<b>Action Amount</b>	Revised Amount
8500418				NTE \$5,000,000	\$0
For Information co	ontact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez		Various			\$5,000,000

Suzanne DeVasher 3-1749

3-1783

#### Additional Information

- Seven Statements of Qualifications, none from M/WBE firms, were received on or before the due date of March 31, 2023.
  - ♦ Bernhard TME, LLC, of Irving, Texas
  - ◆ Burns & McDonnell Engineering Company, Inc., of Fort Worth, Texas
  - ◆ Command Commissioning, LLC, of Irving, Texas
  - ◆ Farnsworth Group, Inc., of Frisco, Texas
  - ♦ McKinstry Essention, LLC, of Dallas, Texas
  - ♦ Sebesta, Inc. dba NV5, of Austin, Texas
  - ◆ Smith Seckman Reid, Inc., of Fort Worth, Texas
- The Statements of Qualifications received from Bernhard TME, LLC, of Irving, Texas; and Smith Seckman Reid, Inc., of Fort Worth, Texas, were determined non-responsive as the submissions did not meet the specifications outlined in the Airport's solicitation.
- Based on the evaluation of the qualification documents and interviews, the selection committee recommends award of the contract to Burns & McDonnell Engineering Company, Inc., of Fort Worth, Texas, and is the incumbent.
- The contract will be executed under the new Fusion contract no. PA1018.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 8500418, for Indefinite Delivery of Commissioning Services, with Burns & McDonnell Engineering Company, Inc., of Fort Worth, Texas, in an amount not to exceed \$5,000,000, for the five-year term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 9:20 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:19 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:14 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Sep 20, 2023 12:34 pm

Chief Executive Officer

Pending

#### Indefinite Delivery of Commissioning Services (Non-Federal)

Minority Subcontractor List

## PRIME: Burns & McDonnell Engineering Company, Inc. M/WBE Subcontractors

Vic Thompson Company dba VTC	WBE	WF-C <b>Subtotal</b>	1.00% <b>1.00%</b>
Restl Engineers Tx, LLC	WBE	PF-C <b>Subtotal</b>	6.00% <b>6.00%</b>
Campos Engineering, Inc. Meza Engineering, Inc.	MBE MBE	HM-C HM-C <b>Subtotal</b>	10.00% 5.00% <b>15.00%</b>
CMTS, LLC	MBE	BM-C <b>Subtotal</b>	2.00% <b>2.00%</b>
Lina T. Ramey and Associates, Inc.	WBE	IF-C <b>Subtotal</b>	1.00% <b>1.00%</b>
Branch Pattern, Inc.	MBE	IM-C <b>Subtotal</b>	5.00% <b>5.00%</b>
		Total	30.00%
	Ove	rall M/WBE Total	30%

Date	Committee	Subject	Resolution #
10/05/2023	Operations	Medical Supplies	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 7007402, for Medical Supplies, with Life-Assist, Inc., of Rancho Cordova, California, for the initial one-year contract amount of \$126,485.96, and four, one-year options in the amount of \$505,943.84, for a total estimated contract of \$632,429.80; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

• Award a contract for Medical Supplies in support of the Airport's Department of Public Safety.

#### **Justification**

- Replaces an existing contract that has been in place for four years.
- This contract provides stock items used in Airport-owned ambulances.
- Items will be purchased on an as-needed basis and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

#### Schedule/Term

Steven Rathers

3-6378

• Start Date: October 2023

• Contract Term: One year with four, one-year options

Contract #	Agreeme	nt # Purchas	e Order #	<b>Action Amount</b>	Revised Amount
7007402				NTE \$632,429.80	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Daniel White		Operating Fund			\$632,429.80
3-3578					

#### Additional Information

- Nine bids, including two from M/WBE firms, were received on or before the due date of August 22,
- Bid Tabulation attached.
- The bids from Agni Enterprises, LLC dba Head to Heels Safety Supplies, of Miami Lake, Florida and B&E Medial Supply and Equipment LLC of San Antonio, Texas, were determined non-responsive as the submissions did not meet the specifications outlined in the Airport's solicitation.
- Life-Assist, Inc., of Rancho Cordova, California is the lowest responsive, responsible bidder and is the incumbent.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 7007402, for Medical Supplies, with Life-Assist, Inc., of Rancho Cordova, California, for the initial one-year contract amount of \$126,485.96, and four, one-year options in the amount of \$505,943.84, for a total estimated contract of \$632,429.80; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 9:22 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:19 pm

Approved as to M/WBE by

Lee. Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Sep 20, 2023 7:15 pm

#### SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Public Safety

Sep 20, 2023 10:33 am

Pending

**Chief Executive Officer** 

#### Contract No. 7007402 Medical Supplies Bid Tabulation

Bidders	Bid Amount
Life-Assist, Inc.	\$632,429.80
Rancho Cordova, California  1st Medical Needs of Washington, DC	\$1,047,880.65
M-Pak, Inc. <sup>N1 N3</sup> Aledo, Texas	\$1,313,841.45
Medline Industries, LP <sup>N2</sup>	\$121,163.42
Northfield, Illinois QuadMed, Inc. N2	(partial bid) \$93,815.44
Jacksonville, Florida Henry Schein, Inc. <sup>N2</sup>	(partial bid) \$90,954.61
Melville, New York  Bound Tree Medical, LLC N2	(partial bid) \$46,282.51
Dublin, Ohio	(partial bid)

#### Note:

- M/WBE certified through the North Central Texas Regional Certification Agency
- 2. The solicitation was a line-item contract with a minimum of 80% of items required for submission.
- 3. The price variance is primarily based on cost related to intravenous fluid delivery products, catheters, nasal cannula, electrodes, video laryngoscope and emergency mobile stretchers.



# AGENDA FINANCE, AUDIT, and IT COMMITTEE MEETING Tuesday, October 3, 2023 12:35 p.m.

#### FINANCE, AUDIT, and IT COMMITTEE

12.	Approve Minutes of the Finance/Audit Committee Meeting of
	September 5, 2023.

Abel Palacios 13. Financial Report.

Aaron Munoz 14. Fiscal Year 2023 External Audit Process.

#### **Consent Items for Consideration**

Consent items for	Consider	ation
Bruce Collins	15.	Approve ratification of Purchase Order No. DFW1352, for leased Automated Access Control System Operations Vehicles, with Commercial Vehicle Leasing, LLC dba D&M Leasing Commercial, of Fort Worth, Texas, in the amount of \$115,350.32.
Cindy Demers	16.	Approve authorization to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements available during Fiscal Year 2024, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required.
Catrina Gilbert	17.	Approve execution of Contract No. PA1108, for Rental Safety Mats and Service, with Cintas Corporation of Coppell, Texas, for the initial one-year contract amount of \$100,000, and two, one-year

- and Service, with Cintas Corporation of Coppell, Texas, for the initial one-year contract amount of \$100,000, and two, one-year options in the amount of \$200,000 for a total estimated contract of \$300,000; and the and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.
- Donnell Harvey 18. Approve execution of a lease amendment with Ameriflight, LLC to add a second hangar to support Ameriflight's growing operation at that Airport.
- Michael Youngs

  19. Approve to increase and extend contract no. 7006242, MasFlight Web Application Services, with Anuvu Operations, LLC, of Santa Ana, California, in an amount not to exceed \$81,417, for a revised not to exceed contract amount of \$567,368.
  - 20. Approve to increase and extend contract no. 7006440, for Project Portfolio Management Software, with Sciforma Corporation, of Los Gatos, California, in an amount not to exceed \$358,097, for a revised not to exceed contract amount of \$1,303,764.73.



#### Michael Youngs John Brookby

21. Approve execute contract no. 7007437, for Property Lease Management Reporting Software with Yardi Systems, Inc, of Santa Barbara, California, for the initial one-year contract amount of \$93,866.82 and five, one-year options in the amount of \$174,600 for a total estimated contract amount of \$268,466.82; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Discussion Items**

Tamela Lee

22. Monthly D/S/M/WBE Expenditure Report.

# KPIs and Financial Report – FY 2023



## Key Performance Indicator Scorecard

(\$ in millions)			FY 2023			
Key Performance Indicator	FY 2022 Actuals	FY 2023 Actuals	FY 2023 Budget		vs. Budget (Decrease)	Annual Budget
DFWCC Total Revenues	\$395.9	\$463.7	\$436.7	\$27.0	6.2%	\$476.5
Total Expenditure Budget	\$921.7	\$1,033.5	\$1,046.7	(\$13.2)	(1.3%)	\$1,173.3
Total Passengers (Ms)	65.9	72.9	72.0	0.9	1.3%	78.3
Total Landed Weights (Bs)	41.3	44.3	44.6	(0.2)	(0.6%)	48.6
Results Status Bar	Improve Worse	ed/Constant				



## **DFW Cost Center**

				FY 2023			
		FY 2022	FY2023	FY 2023	Actuals vs.	•	Annual
(in millions)		Actuals	Actuals	Budget	Increase/(De	ecrease)	Budget
Revenues							
Parking	1	\$172.6	\$198.0	\$185.3	\$12.6	6.8%	\$202.1
Concessions	2	90.9	106.0	99.2	6.9	6.9%	108.2
Rental Car	3	37.6	41.7	43.9	(2.2)	(5.0%)	47.5
Commercial Development	4	60.2	68.2	65.7	2.5	3.9%	71.7
Other Revenues	5	34.6	49.8	42.6	7.2	16.9%	47.0
Total Revenues before FRP		395.9	463.7	436.7	27.0	6.2%	476.5
DFW CC Expenditures							
Operating Expenditures		117.5	131.9	138.1	(6.2)	(4.5%)	155.0
Debt Service, net		43.3	42.3	43.0	(0.6)	(1.5%)	47.7
Total Expenditures		160.8	174.2	181.1	(6.9)	(3.8%)	202.8
Gross Margin - DFW Cost Center		235.1	289.5	255.6	33.9	13.3%	273.7
Less Transfers and Skylink							
DFW Terminal Contribution		2.6	5.4	5.7	(0.3)	(5.4%)	6.2
Skylink Costs		45.6	49.1	51.2	(2.1)	(4.1%)	57.4
Net Revenues		\$187.0	\$235.0	\$198.7	\$36.3	18.3%	\$210.1



## Airfield and Terminal Cost Centers

		Year-To-Date					
	FY 2022	FY2023	FY 2023	Actuals vs.	Budget	Annual	
(in millions)	Actuals	Actuals	Budget	Increase/(Decrease)		Budget	
Revenues							
Landing Fees	\$83.7	\$58.6	\$73.3	(\$14.6)	(20.0%)	\$79.4	
Other Airfield	14.0	13.9	13.2	0.7	5.7%	14.6	
Transfer from DFW Cost Center	85.5	121.5	94.3	27.2	28.9%	97.8	
Total Airfield Revenue	183.2	194.0	180.7	13.3	7.4%	191.8	
Terminal Leases	299.3	315.0	312.6	2.4	0.8%	341.4	
FIS Fees 9	23.5	34.9	31.9	3.0	9.3%	34.7	
Turn Fees 1	22.2	33.1	33.8	(0.7)	(2.2%)	36.9	
Other Terminal 1	23.0	27.1	25.7	1.4	5.6%	28.3	
Total Terminal Revenues	367.9	410.0	404.0	6.0	1.5%	441.3	
DFW Terminal Contributions	2.6	5.4	5.7	(0.3)	(5.4%)	6.2	
Total Revenues before FRP	553.8	609.4	590.3	19.0	3.2%	639.3	
Expenditures							
Operating Expenditures	326.5	371.4	364.4	6.9	1.9%	412.4	
Debt Service, net	252.5	287.9	294.8	(6.9)	(2.3%)	326.9	
Total Expenditures	579.0	659.3	659.2	0.0	0.0%	739.3	
Net Income/(Loss) before FRP	(25.3)	(49.9)	(68.9)	19.0	(27.6%)	(100.0)	
Federal Relief Proceeds (FRP)	54.4	82.7	82.7	0.0	0.0%	100.0	
Net Income/(Loss)	\$29.1	\$32.8	\$13.8	\$19.0	137.8%	\$0.0	



## Operating Fund – Total Expenditures

				FY 2023			
		FY 2022	FY2023	FY 2023	Actuals vs.	Budget	Annual
(in millions)		Actuals	Actuals	Budget	Increase/(D	ecrease)	Budget
Operating Expenditures							_
Salaries and Wages		\$141.9	\$151.6	\$152.3	(\$0.7)	(0.5%)	\$171.0
Benefits	12	63.8	68.5	72.1	(3.6)	(5.0%)	79.1
Facility Maintenance Contracts	13	91.4	110.7	103.5	7.2	7.0%	113.7
Other Contract Services		113.9	129.0	133.6	(4.7)	(3.5%)	150.1
Utilities		26.0	28.8	28.2	0.6	2.2%	30.9
Equipment and Other Supplies	14	17.4	23.8	21.1	2.7	12.9%	24.7
Insurance	15	10.3	11.3	12.6	(1.3)	(10.1%)	14.1
Fuels	16	3.8	3.7	4.7	(1.0)	(21.1%)	5.1
General, Administrative, and Other	17	5.0	6.4	7.1	(0.7)	(9.8%)	16.9
Change in Operating Reserves		12.6	12.8	12.8	(0.0)	(0.0%)	12.8
Total Operating Expenditures		486.2	546.6	548.0	(1.4)	(0.3%)	618.4
Debt Service, gross	18	435.6	486.9	498.7	(11.8)	(2.4%)	554.8
Total Operating Fund Expenditures		\$921.7	\$1,033.5	\$1,046.7	(\$13.2)	(1.3%)	\$1,173.3



<b>Date</b> 10/05/2023	Committee Finance/Audit/IT	Subject Automated Access Control System Operation Vehicles (Lease)	Resolution #
		(=====)	

#### Action

That the Airport Board ratify purchase order no. DFW1352, for leased Automated Access Control System Operations Vehicles, with Commercial Vehicle Leasing, LLC dba D&M Leasing Commercial, of Fort Worth, Texas, in the amount of \$115,350.32.

#### **Description**

 Ratify a purchase order to extend the current lease agreement for twelve months to support the Automated Access Control System (AACS) Operations Vehicle needs for the Airport's technology program.

#### Justification

- Due to the continued vehicle shortages, this is a temporary solution until the vehicle purchases can be built and delivered.
- These vehicles are deployed to directly support the AACS systems in the Terminal areas, AOA, and other Airport facilities.
- These vehicles are necessary equipment for personnel to be able to accomplish their assigned duties of maintaining the AACS.
- The Airport has the option to terminate the lease when purchased vehicles are received and accepted.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Ratification)

#### Schedule/Term

3-5632

Revised lease agreement term: September 14, 2024

Contract #	Agreeme	ent # Purchas DFW135	se Order #	<b>Action Amount</b> \$115,350.32	Revised Amount \$0
For Information contact		Fund	Project #	External Funding Source	Amount
Bruce D. Collins 3-5610		Operating Fund			\$115,350.32
Melissa Turne	r				

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• On October 13, 2022, by Resolution No. 2022-10-243, the Airport issued purchase order no. 279275 for Automated Access Control System Operations Vehicles to Commercial Vehicle Leasing, LLC dba D&M Leasing Commercial, of Fort Worth, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Airport Board ratify purchase order no. DFW1352, for leased Automated Access Control System Operations Vehicles, with Commercial Vehicle Leasing, LLC dba D&M Leasing Commercial, of Fort Worth, Texas, in the amount of \$115,350.32

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 9:24 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:19 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:15 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Procurement & Materials Mgmt

Bruce D. Collins

Sep 20, 2023 5:00 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Finance/Audit/IT	Authority to Accept and Administer Grants for FY 2024	

#### Action

That the Chief Executive Officer or designee be authorized to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements available during Fiscal Year 2024, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required.

#### **Description**

• This action authorizes the Chief Executive Officer or designee to prepare, file, accept and administer all federal, state and other grant applications and agreements available to the Airport during Fiscal Year 2024, on behalf of the Airport Board.

#### **Justification**

• This action satisfies the requirement that the DFW Board has authorized the filing of grant applications, including all understandings and assurances contained in the applications and has appointed and authorized official to act in connection with the applications and provide all information as required by the grant applications.

#### D/S/M/WBE Information

Not Applicable

Contract # Agreement		ent#	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
				\$0	\$0
For Information contact Fu		Fund	Project #	External Funding Source	Amount
Cindy Demers 3-5447					\$0

Additional Information				
		Additional Attachments: <b>N</b>		
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATION	AL AIRPORT BOARD		
That the Chief Executive Officer or designee be authorized to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements available during Fiscal Year 2024, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required.				
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by		
Office 15	all Palace	Tamele Ger		
Rodriguez, Elaine Legal Counsel	Palacios, Abel Vice President Finance	Lee, Tamela Vice President Business Diversity		
Sep 21, 2023 9:28 am	Finance	and Development		
	Sep 20, 2023 5:20 pm	Business Diversity and Development Sep 20, 2023 7:16 pm		
SIGNATURE REQUIRED FOR APPROVAL				
Approved by				
Department Head				
Sep 20, 2023 10:13 am	Chief Executiv	Pending ve Officer Date		

Date	Committee	Subject	Resolution #
10/05/2023	Finance/Audit/IT	Rental Safety Mats and Service	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1108, for Rental Safety Mats and Service, with Cintas Corporation of Coppell, Texas, for the initial one-year contract amount of \$100,000, and two, one-year options in the amount of \$200,000 for a total estimated contract of \$300,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

# **Description**

 Award a contract for Rental Safety Mats and Service in support of the Airport's Risk Management Department.

## Justification

- Replaces an existing contract that has been in place for five years.
- After completing a thorough safety floor mat risk assessment, the department identified a need to increase the number of safety mats for current Airport employee occupied buildings.
- The department is also factoring in the need for safety floor mats for future construction of Airport employee occupied buildings.
- The proposed contract includes bi-weekly services.

## D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.

# Schedule/Term

David Foster 3-2988

Start Date: October 2023

• Contract Term: One year with two, one-year options

Contract #	Agreeme	ent # Purcha	se Order #	<b>Action Amount</b>	Revised Amount
PA1108				NTE \$300,000	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Catrina Gilbert 3-5535		Operating Fund			\$300,000

Δ	dr	litic	nal	Info	rma	tion
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• This contract will be made through the Omnia Partners contract no. 222886, which is available to local Government agencies, and which was approved by the Board, by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: N

## BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1108, for Rental Safety Mats and Service, with Cintas Corporation of Coppell, Texas, for the initial one-year contract amount of \$100,000, and two, one-year options in the amount of \$200,000 for a total estimated contract of \$300,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Sep 21, 2023 9:36 am Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:20 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:17 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Sep 20, 2023 9:34 am

**Chief Executive Officer** 

Date 10/05/2023   Committee Finance/Audit/IT   Subject Ameriflight, LLC Lease Amendment to add Second Hangar   Resolution   Resolution	
---	--

#### Action

That the Chief Executive Officer or designee be authorized to execute a lease amendment with Ameriflight, LLC to add a second hangar to support Ameriflight's growing operation at the Airport.

# Description

- Ameriflight currently leases a hangar located at 1515 West 20th Street consisting of approximately 40,154 square feet of hangar and office space on 3.216 acres.
- To support its growth, Ameriflight added 74,400 square feet of apron space on a temporary permit to park additional aircraft. That apron space is needed within the next few months for Phase I of the Cargo Redevelopment Project.
- To accommodate Ameriflight's increased operations at DFW an adjacent hangar consisting of 12,760 square feet on 2.708 acres will be added to Ameriflight's existing lease.
- Adjacent hangar lease term will be coterminous with existing hangar lease term which expires September 30, 2027.
- Ameriflight's additional rent for the adjacent hangar will be \$296,161.02 in Year 1 with annual CPI increases thereafter.

# **Justification**

Additional space is needed to support Ameriflight's operations at the Airport.

#### D/S/M/WBE Information

Not Applicable

# Schedule/Term

• Effective November 1, 2023 through September 30, 2027 (3 years, 11 months)

Contract #	Agreeme	nt#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Donnell Harvey 3-4640					\$0

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•	Ameriflight, LLC is an American cargo airline with headquarters at the Dallas/Fort Worth International
	Airport. Ameriflight averages 525 daily departures with over 100,000 combined flight hours annually
	and a 99.5% on-time performance. Ameriflight employs over 700 people (225 pilots, 140 mechanics).

Additional Attachments: N

# BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute a lease amendment with Ameriflight, LLC to add a second hangar to support Ameriflight's growing operation at the Airport.

Approved as to Funding by

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Vice President Finance Sep 21, 2023 11:05 am

Finance

Palacios, Abel

Sep 20, 2023 5:20 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:18 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Sep 20, 2023 10:31 am

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Finance/Audit/IT	MasFlight Web App Services	

#### Action

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7006242, MasFlight Web Application Services, with Anuvu Operations, LLC, of Santa Ana, California, in an amount not to exceed \$81,417, for a revised not to exceed contract amount of \$567,368.

# Description

• Increase and extend the contract for six months for the MasFlight Web Application Services in support of the Airport's Enterprise Data program.

# **Justification**

- Expands scope of contract and data agreement with MasFlight, to receive flight level and operations performance data electronically. This data will now be utilized enterprise-wide and is part of the Data 360 initiative.
- Facilitates greater enterprise access to the data previously received from MasFlight, with data being received at a more granular level than static reports and shared directly to the Airport's data lake.
- Supports growth of enterprise capabilities for predictive analysis, forecasting, and modeling of flight and operations data.

#### D/S/M/WBE Information

- The annual goal for the historical SBE Program is 20%.
- In accordance with the Board's historical SBE Program, no SBE goal was set for this Contract. (Specified Source).

# Schedule/Term

- The current contract completion date: March 4, 2024
- Revised contract completion date: October 14, 2024

Contract #	Agreeme	nt # Purchas	se Order #	<b>Action Amount</b>	Revised Amount
7006242				NTE \$81,417	\$567,368
For Information of	ontact	Fund	Project #	External Funding Source	e Amount
Michael Youngs		Operating Fund			\$81,417

Helen Chaney 3-2523

3-5350

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• In June 2015, Airport staff awarded contract no. 7006242, MasFlight Web App Services with Anuvu Operations, LLC, of Santa Ana, California.

Additional Attachments: N

## BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7006242, MasFlight Web Application Services, with Anuvu Operations, LLC, of Santa Ana, California, in an amount not to exceed \$81,417, for a revised not to exceed contract amount of \$567,368.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 11:05 am

Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:20 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Sep 20, 2023 7:19 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Sep 20, 2023 9:28 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
10/05/2023	Finance/Audit/IT	Property Lease Management Reporting Software	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 7007437, for Property Lease Management Reporting Software with Yardi Systems, Inc, of Santa Barbara, California, for the initial one-year contract amount of \$93,866.82 and five, one-year options in the amount of \$174,600 for a total estimated contract amount of \$268,466.82; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

# **Description**

• Award a contract for Property Lease Management Software in support of the Airport's Commercial Development Department.

## **Justification**

- DFW Airport Commercial Development's Ground Rent Revenue has increased 6.4% annually from \$34M in 2013 to \$66M in 2022. Leased acreage has grown from 1,840 in 2013 to 3,218 in 2022.
- This action will implement a new software solution for managing leases, licenses, and construction reimbursements for Commercial Development.
- The contract provides an analysis of leases and expiration dates, as well as assists in the coordination of mandatory inspections of properties at specific timelines in the lease cycle.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A -Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Licensing Agreements)

# Schedule/Term

Casey Daniels

3-1132

Start Date: October 2023

• Contract Term: One year with five, one-year options

Contract #	Agreeme	nt # Purchase	Order #	<b>Action Amount</b>	Revised Amount
7007437				NTE \$268,466.82	\$0
For Informatio	n contact	Fund	Project #	External Funding Source	e Amount
Michael Youngs	3	DFW Capital Acct	27139-01		\$93,866.82
3-5350		Operating Budget			\$174,600

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• This contract will be made through General Services Administration (GSA), contract no. GS-35F-0731P, which is available to local government agencies, and was approved by the Resolution No. 94-08-215, dated August 4, 1994.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 7007437, for Property Lease Management That the Chief Executive Officer or designee be authorized to execute contract no. 7007437, for Property Lease Management Reporting Software with Yardi Systems, Inc., of Santa Barbara, California, for the initial one-year contract amount of \$93,866.82 and five, one-year options in the amount of \$174,600 for a total estimated contract amount of \$268,466.82; and the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 11:06 am

Approved as to Funding by

Palacios, Abel Vice President Finance

Finance

Sep 20, 2023 5:20 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Sep 20, 2023 7:20 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs Sep 20, 2023 11:15 am

**Chief Executive Officer** 

Pending

Date	Committee	Subject	Resolution #
10/05/2023	Finance/Audit/IT	Project Portfolio Management Software	

#### Action

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7006440, for Project Portfolio Management Software, with Sciforma Corporation, of Los Gatos, California, in an amount not to exceed \$358,097, for a revised not to exceed contract amount of \$1,303,764.73.

# **Description**

 Increase and extend the contract for Project Portfolio Management Software in support of the Airport's technology program.

# **Justification**

- Provide a portfolio program and project management system to manage the Airport's technology investments, including greater project transparency, progress of projects in process, financial tracking and management practices and scheduling of technology resources.
- This software solution will address the following task management functions: Project Initiation; Scheduling and Execution; Tracking, Portfolio Analysis; Dashboard Review Tool and Reporting Capability; Technology Resource Time Management; Integration with Oracle Fusion for Capital Project Cost Reconciliation: Interactive module for Digital Strategy Management; Enterprise User Licensing; and Customized Project Management Reports
- This software has the capability to interface with various existing Airport software systems to support performance and decision management.
- Additionally, this action provides Visual Collaboration access to the software program.

#### D/S/M/WBE Information

- The annual goal for the historical SBE Program is 20%.
- N/A Not subject to the goal per the Boards's historical SBE Policy due to the nature of the procurement (Government Code Exemption).

# Schedule/Term

- Current contract completion date: November 20, 2023
- Revised contract completion date: November 20, 2024

Contract #	Agreeme	nt # Purchas	se Order#	<b>Action Amount</b>	Revised Amount
7006440				NTE \$358,097	\$1,303,764.73
For Information of	contact	Fund	Project #	External Funding Source	Amount
Michael Youngs		Operating Fund			\$358,097

Helen Chaney 3-2523

3-5350

Operating Fund

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• On November 3, 2016, by Resolution No. 2016-11-261, the Airport awarded contract no. 7006440, for Project Portfolio Management Software, with Sciforma Corporation, of Los Gatos, California.

Additional Attachments: N

## BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7006440, for Project Portfolio Management Software, with Sciforma Corporation, of Los Gatos, California, in an amount not to exceed \$358,097, for a revised not to exceed contract amount of \$1,303,764.73.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 11:07 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:21 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:21 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Sep 20, 2023 9:29 am

Pending

**Chief Executive Officer** 



# AGENDA CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE Tuesday, October 3, 2023 12:40 p.m.

# CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

23. Approve the minutes of the Concessions/Commercial Development Meeting of September 5, 2023.

# **Consent Item for Consideration**

Zenola Campbell

- 24. Approve to increase the minimum annual guarantee and square footage of Lease No. 010375.
- 25. Approve to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from October 1, 2023 to March 31, 2024.

# **Action Items for Consideration**

Sharon McCloskey

26. Approve execution of Contract No. 8005577, for Holiday Decoration Design, Preparation and Storage Services, with SYDH Dallas Inc. dba Certified Christmas Lights of Dallas, Texas, for the initial one-year contract amount of \$200,000, and four, one-year options in the amount of \$800,000, for a total estimated contract of \$1,000,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Date	Committee	Subject	Resolution #
10/05/2023		Minimum Annual Guarantee and Square Footage increase of Lease No. 010375	

## Action

That the Chief Executive Officer or designee be authorized to increase the minimum annual guarantee and square footage of Lease No. 010375.

# **Description**

- This action would authorize staff to amend Lease No. 010375, The Club at DFW, located in Terminal D Gate 27, as follows:
  - ♦ The square footage will increase from 2,338 to approximately 4,038.
  - ◆ The minimum annual guarantee shall increase from \$378,000 to \$600,000.
- All other terms and conditions defined in the Lease Agreement shall remain in effect.

# Justification

- The additional square footage will be acquired by absorbing the vacant Code 3 Urgent Care location.
- This action will allow additional seating and service for day pass and club members.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining, and service experience at DFW International Airport.

# D/S/M/WBE Information

• The existing ACDBE and M/WBE commitments will continue to apply to the lease term.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbe 3-4830	II				\$0

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
That the Chief Executive Officer or square footage of Lease No. 01037		the minimum annual guarantee and
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obrible Si	all Palace	Tanule Ger
Rodriguez, Elaine Legal Counsel	Palacios, Abel Vice President Finance	Lee, Tamela Vice President Business Diversity
Sep 21, 2023 11:08 am	Finance Sep 20, 2023 5:21 pm	and Development Business Diversity and
		Development Sep 20, 2023 7:23 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by		
Zenola W Campbell		
Department Head	_	Pending
Sen 20, 2023 9:59 am	Chief Executive	

<b>Date</b> 10/05/2023	Committee Concessions/Comm Dev	Subject Minimum Annual Guarantee Suspension for Terminal E-Satellite	Resolution #
	Dev	L-Saleille	

#### Action

That the Chief Executive Officer or designee be authorized to amend Concession Leases to suspend the Minimum Annual Guarantee for leases in Terminal E-Satellite from October 1, 2023 to March 31, 2024.

# Description

- Resolution 2023-04-090, approved April 4, 2023, approved a suspension of the minimum annual guarantee for Terminal E satellite locations from April 6, 2023 to September 30, 2023.
- This action would authorize staff to amend the following Concession Lease Agreements, to suspend the minimum annual guarantee from October 1, 2023 to March 31, 2024.
- The minimum annual guarantee shall be extended to affect the following locations:
  - ♦ Lease No. 010607, dba Freshens / Boar's Head Deli, Location ID E-1-ES2-A01
  - ♦ Lease No. 010584, dba CNBC News, Location ID E-2-ES1-A01
  - ♦ Lease No. 010604, dba AV8 Bar, Location ID E-2-ES2-A01
  - ◆ Lease No. 010593, dba Whataburger, Location ID E-2-ES3-A01
  - ♦ Lease No. 010613, dba Dickey's, Location ID E-2-ES4-A01
  - ♦ Lease No. 010594, dba Starbucks, Location ID E-2-ES5-A01
- The Chief Executive Officer has the authority to extend relief beyond March 31, 2024, as deemed necessary.

## **Justification**

• This action is necessary to provide financial relief to Concessionaires as a result of the decrease in regional flight operations.

# D/S/M/WBE Information

• The existing ACDBE and M/WBE commitments will continue to apply to each lease term.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbe 3-4830	ell .				\$0

Additional Information					
		Additional Attachments: <b>N</b>			
DE IT DESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA				
	r designee be authorized to amend ses in Terminal E-Satellite from Octo	Concession Leases to suspend the ober 1, 2023 to March 31, 2024.			
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by			
Obite 25	all Palan	Tanule Ger			
Rodriguez, Elaine	Palacios, Abel Vice President Finance	Lee, Tamela			
Legal Counsel Sep 21, 2023 11:07 am	Finance	Vice President Business Diversity and Development			
	Sep 20, 2023 5:21 pm	Business Diversity and Development			
		Sep 20, 2023 7:22 pm			
SIGNATURE REQUIRED FOR API	PROVAL				
Approved by					
Aguala W Campbell					
Department Head		Pending			
Sep 20, 2023 9:59 am	Chief Executive				

Date	Committee	Subject	Resolution #
10/05/2023	Concessions/Comm Dev	Holiday Decoration Design, Preparation and Storage Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. 8005577, for Holiday Decoration Design, Preparation and Storage Services, with SYDH Dallas Inc. dba Certified Christmas Lights of Dallas, Texas, for the initial one-year contract amount of \$200,000, and four, one-year options in the amount of \$800,000, for a total estimated contract of \$1,000,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

# **Description**

• Award a contract for Holiday Decoration Design, Preparation and Storage Services in support of the Customer Experience Department.

# Justification

- Replaces an existing contract that has been in place for six years.
- This contract will provide planning, design, creation, implementation, storage, and maintenance of holiday decorations from Thanksgiving through New Year's for the Airport.
- These holiday decoration services will contribute to the Airport's overall strategic priority of delivering a high level of customer experience, specifically during the holiday travel timeframe.
- Through the prior contract, the Airport has made an investment in more than 100 holiday decorations that the Airport owns. This contractor will manage the existing inventory as well as provide creative ideas for new holiday decorations to replace aging items and add decor to the terminals each holiday season.

## D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to the limited availability of M/WBE firms that perform this service.

# Schedule/Term

Start Date: October 2023

• Contract Term: One year with four, one-year options

Contract #	Agreeme	nt # Purcha	ase Order#	<b>Action Amount</b>	Revised Amount
8005577				NTE \$1,000,000	\$0
For Information of	contact	Fund	Project #	External Funding Source	Amount
Sharon McCloske	у	Operating Fund			\$1,000,000

Jeremy Jones

3-2166

3-4620

# **Additional Information**

- Four proposals, none from M/WBE firms, were received on or before the due date of August 17, 2023:
  - ♦ Christmas Lights 4 U, LLC of Tool, Texas
  - ◆ Decor IQ of San Antonio, Texas
  - ◆ Displays LLC of Arlington, Texas
  - ◆ SYDH Dallas Inc. dba Certified Christmas Lights of Dallas, Texas
- Based on evaluations of the Proposals, the evaluation committee recommends award of the contract to SYDH Dallas Inc. dba Certified Christmas Lights of Dallas, Texas.

Additional Attachments: N

## BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. 8005577, for Holiday Decoration Design, Preparation and Storage Services, with SYDH Dallas Inc. dba Certified Christmas Lights of Dallas, Texas, for the initial one-year contract amount of \$200,000, and four, one-year options in the amount of \$800,000, for a total estimated contract of \$1,000,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Sep 21, 2023 11:09 am

Approved as to Funding by

Palacios, Abel

Vice President Finance

Finance

Sep 20, 2023 5:21 pm

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Sep 20, 2023 7:24 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Customer Service

Sep 19, 2023 11:22 am

Sharon McCloskey

Pending

**Chief Executive Officer**