

**\*\*Meetings have been  
canceled due to  
inclement weather\*\***

**All items will be considered at the Thursday, February 2, 2023,  
Board Meeting (weather permitting).**

**AGENDA**  
**OPERATIONS COMMITTEE MEETING**  
**Tuesday, January 31, 2023**  
**12:30 p.m.**

**OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of January 3, 2023.

**Consent Item for Consideration**

- |                 |  |
|-----------------|--|
| Bobby Rodriguez | <ol style="list-style-type: none"> <li>2. Approve execution of Contract No. 7007333, for Tire Repair Parts and Services for Large Vehicles and Heavy Equipment, with Southern Tire Mart, LLC, of Dallas, Texas, in an amount not to exceed \$61,593.60, for the initial three-year term of the Contact with options to review for two additional one-year periods.</li> <li>3. Approve award of Contract No. 7007326 for Door Lock Key Core System and Locksmith Services, with Joe East Enterprises dba A-1 Locksmith of Carrollton, Texas, in an amount not to exceed \$291,089.80, for the initial three-year term of the Contract, with option to renew for one additional one-year period.</li> </ol>   |
| JT Taylor       | <ol style="list-style-type: none"> <li>4. Approve authorization to enter into an Interlocal Fire Training Agreements between the Airport and the municipalities detailed in the description, and that the Chief Executive Officer or Designee be authorized to execute an Interlocal Training Agreement for Aircraft Rescue Fire Fighter Training with these municipalities.</li> <li>5. Approve authorization to accept funding, in the amount of \$50,940.81 from the 2022 Homeland Security Grant Program #4489101; that the Board agrees that the project 2022 HSHP-DFW Airport-SWAT Communication Headsets will be operated through DFW Department of Public Safety; that the Board agrees that in the event of loss or misuse of the Office of the Governor funds, Board assures that the funds will be returned to the Office of the Governor in full; that the Board designates the Vice President of Treasury Management as the grantee's authorized official and gives the authorized official the power to apply for, accept, reject, alter, or terminate the grant on behalf of the applicant agency; and that the Board approves submission of the grant application for project 2022 HSHP- DFW Airport-SWAT Communication Headsets to the Office of the Governor.</li> <li>6. Approve Purchase Order No. 279400, for Fire Services Facilities Mattress Replacements, with Valiant Products Corporation, of Denver, Colorado, in the amount of \$172,370.95.</li> </ol> |

**Action Items for Consideration**

- |                  |   |
|------------------|---|
| Tammy Huddleston | 7. Approve execution of a deductive Change Order to Contract No. 9500751, for Terminals A, B, C, D and E Uninterrupted Power Supply Replacements, with Real Network Services, Inc., of Dallas, Texas, in a deductive amount not less than (\$453,104.99), for a revised not to exceed Contract amount of \$1,189,899.01.  |
| Bobby Rodriguez  | 8. Approve Purchase Order No. 279454, for New Fleet Vehicles, with Caldwell Country Chevrolet, of Caldwell, Texas, in the amount of \$1,133,766.<br><br>9. Approve execution of Contract No. 7007296, for Supply of Natural Gas, with Gas South, LLC of Atlanta, Georgia, in an amount not to exceed \$2,300,000, for the initial one-year term of the Contract.<br><br>10. Approve rejection of all bids received for Solicitation No. 7007302, Disposal of Deicing Fluid; and execute Contract No. 7007337, for Disposal of Deicing Fluid, with The Cleaning Guys, LLC dba CG Environmental, of Fort Worth, Texas, in an amount not to exceed \$3,674,584.50, for the five-year term of the Contract.   |
| Chris McLaughlin | 11. Approve execution of Contract No. 7007365, for Desfire Access Badges, with Convergent Technologies, LLC, of Schaumburg, Illinois, in an amount not to exceed \$498,863.76, for the initial two-year term of the Contract, with options to renew for two additional one-year periods.<br><br>12. Approve execution of Contract No. 7007366, for Uniforms and Accessories, with Galls LLC, of Lexington, Kentucky, in an amount not to exceed of \$600,000, for the one-year term of the Contract.<br><br>13. Approve ratification of an increase to Contract No. 7006542, for Guard Services and Gate Attendant Services, with Prosecur Services Group, Inc., of Herndon, Virginia, in an amount not to exceed \$700,000, for a revised not to exceed contract amount of \$22,928,690.85.<br><br>14. Approve execution of Contract No. 7007368, for Specialized Fire Aircraft Training Operation and Maintenance Support Services, with Kirila Fire Training Facilities, Inc., of Fowler, Ohio, in an amount not to exceed \$1,317,599, for the initial one-year term of the Contract with options to renew for two additional one-year periods. |

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #		
02/02/2023	Operations	Tire Repair Parts and Services			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007333, for Tire Repair Parts and Services for Large Vehicles and Heavy Equipment, with Southern Tire Mart, LLC, of Dallas, Texas, in an amount not to exceed \$61,593.60, for the initial three-year term of the Contact with options to review for two additional one-year periods.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Tire Repair Parts and Services for Large Vehicles and Heavy Equipment in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for four years.</li><li>Represents the Airport's estimated annual requirements for tires and repairs.</li><li>Provides tires and repair services necessary to operate and maintain Airport-owned vehicles in the day-to-day operations of the Airport.</li><li>Services and items will be ordered on an as-needed basis and the Airport will have no obligation to purchase any quantity under the Contract.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: March 2023</li><li>Contract Term: Three years with options to review for two additional one-year periods</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007333			NTE \$61,593.60	\$0	
<b>For Information contact</b>		<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Robert Rodriguez 3-1783 Latrece Crownover 3-0995		Operating Fund			\$61,593.60

**Additional Information**

- Two Bids, none from M/WBE firms, were received on or before the due date of December 12, 2022.
- Southern Tire Mart, LLC, of Dallas, Texas, is the lowest responsive, responsible Bidder.
- Contract No. 7007363, for Tire Repair Parts and Services for Large Vehicles and Heavy Equipment, was also awarded, under Staff authority, to Blagg Tire Wholesale of Grapevine, Texas, in an amount not to exceed \$17,430, based upon line items submitted, and is the incumbent.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007333, for Tire Repair Parts and Services for Large Vehicles and Heavy Equipment, with Southern Tire Mart, LLC, of Dallas, Texas, in an amount not to exceed \$61,593.60, for the initial three-year term of the Contact with options to review for two additional one-year periods.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:42 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:30 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:08 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Jan 18, 2023 12:50 pm

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Door Lock Key Core System and Locksmith Services		
<b>Action</b> That the Chief Executive Officer or designee be authorized to award Contract No. 7007326 for Door Lock Key Core System and Locksmith Services, with Joe East Enterprises dba A-1 Locksmith of Carrollton, Texas, in an amount not to exceed \$291,089.80, for the initial three-year term of the Contract, with option to renew for one additional one-year period.				
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Door Lock Key Core System and Locksmith Services for the Airport's Energy, Transportation &amp; Asset Management Department.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>This replaces a Contract that has been in place for three years.</li><li>This Contract is required in order to maintain the integrity of the Best CoreMax system, which was selected to provide uniform security across Airport facilities through its patented products.</li><li>The Contract includes locksmith maintenance services in support of the Department of Public Safety Headquarters' Detention Center's specialized security hardware.</li><li>Items and services will be ordered on an as-needed basis and the Airport will have no obligation to purchase any quantity under the Contract.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to the nature of the procurement. (Goods/Finished Products)</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: March 2023</li><li>Contract Term: Three years with option to renew for one additional one-year period</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
7007326			NTE \$291,089.80	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez 3-1783 Peggy Watkins 3-5619	Operating			\$291,089.80

**Additional Information**

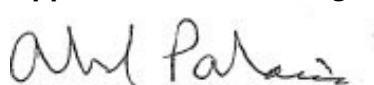
- One Bid, not from a M/WBE firm, was received on or before the due date of December 28, 2022.
- Joe East Enterprises dba A-1 Locksmith of Carrollton, Texas, is the lowest responsive, responsible Bidder and is the incumbent.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to award Contract No. 7007326 for Door Lock Key Core System and Locksmith Services, with Joe East Enterprises dba A-1 Locksmith of Carrollton, Texas, in an amount not to exceed \$291,089.80, for the initial three-year term of the Contract, with option to renew for one additional one-year period.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:42 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:31 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:08 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Jan 18, 2023 12:50 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Interlocal Fire Training Agreement		
<b>Action</b> That the Chief Executive Officer or designee be authorized to enter into an Interlocal Fire Training Agreement between the Airport and the municipalities detailed in the description, and that the Chief Executive Officer or Designee be authorized to execute an Interlocal Training Agreement for Aircraft Rescue Fire Fighter Training with these municipalities.				
<b>Description</b> <ul style="list-style-type: none"><li>Execute an Interlocal Agreement with the following municipality to provide Fire Training Services:<ol style="list-style-type: none"><li>Abilene Airport Fire Department</li><li>City of Brownsville</li><li>City of Irving</li><li>East Texas Regional Airport</li><li>Houston Fire Department</li><li>Midland Fire Department</li><li>Waco Fire Department</li></ol></li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>Interlocal Training Agreements will permit the execution of mutually acceptable agreeable Aircraft Rescue Fire Training programs between the Airport and the municipalities.</li><li>This is a revenue producing contract.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of procurement. (Interlocal/Interagency Agreement)</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Jon Taylor 3-3530				\$0



**Additional Information**

- Interlocal Agreements among public entities are authorized under Title 7, Chapter 791, Subchapter C, Section 791.025, V.T.C.A.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into an Interlocal Fire Training Agreement between the Airport and the municipalities detailed in the description, and that the Chief Executive Officer or Designee be authorized to execute an Interlocal Training Agreement for Aircraft Rescue Fire Fighter Training with these municipalities.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:45 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:31 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:12 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:27 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b>	<b>Committee</b>	<b>Subject</b>	<b>Resolution #</b>
02/02/2023	Operations	2022 Homeland Security Grant Program (SHSP)	
<b>Action</b> That the Chief Executive Officer or designee be authorized to accept funding, in the amount of \$50,940.81 from the 2022 Homeland Security Grant Program #4489101; that the Board agrees that the project 2022 HSHP-DFW Airport-SWAT Communication Headsets will be operated through DFW Department of Public Safety; that the Board agrees that in the event of loss or misuse of the Office of the Governor funds, Board assures that the funds will be returned to the Office of the Governor in full; that the Board designates the Vice President of Treasury Management as the grantee's authorized official and gives the authorized official the power to apply for, accept, reject, alter, or terminate the grant on behalf of the applicant agency; and that the Board approves submission of the grant application for project 2022 HSHP- DFW Airport-SWAT Communication Headsets to the Office of the Governor.			
<b>Description</b> <ul style="list-style-type: none"> <li>• The Homeland Security Grant Program, established through the Office of the Governor, is awarding the Airport Board for the fiscal year 2023 to carry out homeland security projects to significantly improve local and regional terrorism prevention, prevention, preparedness, and response capabilities.</li> <li>• DFW DPS SWAT (Special Weapons and Tactics) Unit will use \$50,940.81 to purchase tactical communication headsets.</li> <li>• No matching funds are required for this grant. The grant allows the Board to use its normal procurement procedures with reimbursement grant funds.</li> </ul>			
<b>Justification</b> <ul style="list-style-type: none"> <li>• Board action is required to satisfy new requirements set forth by the Office of the Governor.</li> <li>• The purchase of the tactical communication headsets allows the DFW Department of Public Safety to further improve local and regional terrorism prevention, preparedness, and response capabilities.</li> </ul>			
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%.</li> <li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Grant)</li> </ul>			
<b>Schedule/Term</b> <ul style="list-style-type: none"> <li>• Grant period for #4489101 2022 SHSP - SWAT Communication Headsets is from grant execution through September 30, 2023.</li> </ul>			
<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$50,940.81
			<b>Revised Amount</b> \$0
<b>For Information contact</b>	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b> Amount
Jon Taylor 3-3530	DFW Capital Account	26975-01	SHSP-SWAT Communications Grant #4489101 \$50,940.81

**Additional Information**

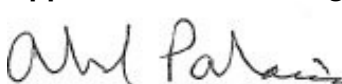
- The purchase of the tactical communication headsets will assist in sustaining NIMS-typed SWAT teams throughout the NCTCOG region by procuring headsets with push-to-talk functionality that will work with specialized equipment SWAT (Special Weapons and Tactics) team members are required to wear.
- This equipment is necessary to bring our tactical unit to 100% operational efficiency and for the safety of our officers and citizens.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to accept funding, in the amount of \$50,940.81 from the 2022 Homeland Security Grant Program #4489101, that the Board agrees that the project 2022 SHSP-SWAT Communication Headsets Grant will be operated through DFW Department of Public Safety; that the Board agrees that in the event of loss or misuse of the Office of the Governor funds, Board assures that the funds will be returned to the Office of the Governor in full; that the Board designates the Vice President of Treasury Management as the grantee's authorized official and gives the authorized official the power to apply for, accept, reject, alter, or terminate the grant on behalf of the applicant agency; and that the Board approves submission of the grant application for project 2022 SHSP- SWAT Communication Headsets to the Office of the Governor.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:46 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:31 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:12 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:27 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Fire Services Facilities Mattress Replacements		
<b>Action</b> That the Chief Executive Officer or designee be authorized to issue a Purchase Order No. 279400, for Fire Services Facilities Mattress Replacements, with Valiant Products Corporation, of Denver, Colorado, in the amount of \$172,370.95.				
<b>Description</b> <ul style="list-style-type: none"><li>• Issue a Purchase Order for mattress replacements in support of the Airport's Department of Public Safety Fire Services.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>• The mattresses at the Airport's six fire stations are more than 10 years old and at end of service life.</li><li>• New smart bed technology will allow personnel to customize the mattress firmness setting to help support quality sleep and ensure well-rested personnel for 24-hour fire safety duties.</li><li>• This action will purchase 68 mattresses and mattress covers; nine bed bases; and 204 mattress pads.</li><li>• The mattresses will work with most existing bed platforms and includes purchase of platforms for nine beds that require upgrades. Services also include removal of existing mattresses.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%.</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>• Purchase Date: February 2023</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
		279400	\$172,370.95	\$0
<b>For Information contact</b> Jon Taylor 3-3530  Melissa Turner 3-5632		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>   <b>Amount</b> \$172,370.95

**Additional Information**

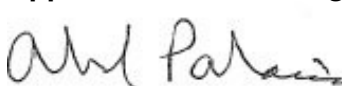
- Two Bids, none from M/WBE firms, were received on or before the due date of December 20, 2022.
- Bid Tabulation attached
- Valiant Products Corporation, of Denver, Colorado, is the lowest responsive, responsible Bidder.

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to issue a Purchase Order No. 279400, for Fire Services Facilities Mattress Replacements, with Valiant Products Corporation, of Denver, Colorado, in the amount of \$172,370.95.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:47 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:32 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:12 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:27 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

**Purchase Order No. 279400**  
**Fire Services Mattress Replacements**  
**Bid Tabulation**

<b>Bidders</b>	<b>Bid Amount</b>
Valiant Products Corporation Denver, Colorado	\$174,189.95
August Mattress, LLC Chandler, Arizona	\$268,378

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Terminals A,B,C,D, and E UPS Replacements		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a deductive Change Order to Contract No. 9500751, for Terminals A, B, C, D and E Uninterrupted Power Supply Replacements, with Real Network Services, Inc., of Dallas, Texas, in a deductive amount not less than (\$453,104.99), for a revised not to exceed Contract amount of \$1,189,899.01.				
<b>Description</b> <ul style="list-style-type: none"><li>• Reduce the Contract value due to descopeing of work from the original Contract.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>• This Contract included replacing two Uninterrupted Power Supply (UPS) units that support the Transportation Security Administration Central Monitoring Facility (CMF) in Terminal B. American Airlines has a project underway that will relocate the CMF to another area within Terminal B. The two UPS units will be procured under this Contract, but will be installed under the American Airlines project, resulting in a credit to this Contract.</li><li>• This Contract also included replacing two UPS units in Terminal D. The contractor proposed to install units which were too heavy for the location to support. The UPS units will be replaced under an upcoming project that will address the structural as well as emergency power needs.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%.</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Deductive Change Order)</li><li>• Real Network Services, Inc. committed to achieving 94.96% M/WBE participation on this contract and is currently achieving 100%.</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>• The current Contract completion date is not affected by this action.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
9500751			NLT (\$453,104.99)	\$1,189,899.01
For Information contact	Fund	Project #	External Funding Source	Amount
Tammy Huddleston 3-6132 Katherine Jones 3-2709	DFW Capital Acct	26851-01		(\$453,104.99)

**Additional Information**

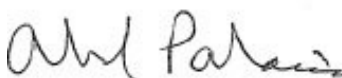
- On March 3, 2022, by Resolution No. 2022-03-035, the Airport awarded Contract No. 9500751, Terminals A, B, C, D and E Uninterrupted Power Supply Replacements to Real Network Services, Inc., of Dallas, Texas.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a deductive Change Order to Contract No. 9500751, for Terminals A, B, C, D and E Uninterrupted Power Supply Replacements, with Real Network Services, Inc., of Dallas, Texas, in a deductive amount not less than (\$453,104.99), for a revised not to exceed Contract amount of \$1,189,899.01.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:50 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:33 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:12 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 17, 2023 12:11 pm

Pending

Chief Executive Officer

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	New Fleet Vehicles		
<b>Action</b> That the Chief Executive Officer or designee be authorized to issue a Purchase Order No. 279454, for New Fleet Vehicles, with Caldwell Country Chevrolet, of Caldwell, Texas, in the amount of \$1,133,766.				
<b>Description</b> <ul style="list-style-type: none"><li>• Issue a Purchase Order for New Fleet vehicles in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• This purchase of 14 replacement vehicles is for the Airport's Fire, Security and Patrol Services, for use in the performance of their job functions.</li><li>• Programmed replacement of the Airport fleet vehicles that have met the criteria established in the Airport's Fleet Vehicle Policy and Procedures (accumulated mileage, condition, life cycle costs, etc.) and are assessed for replacement by the Vehicle Maintenance Shop.</li><li>• The Department determines the vehicle specifications required to perform respective job duties. This includes equipment to meet public safety requirements, including electronic, lighting, detainment packages, and ballistic panels.</li><li>• All vehicles fully comply with the Airport's Clean Fleet Vehicle Policy.</li><li>• Replaced vehicles will be declared surplus and sold at public auction.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%.</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>• Purchase Date: February 2023</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
		279454	\$1,133,766.00	\$0
<b>For Information contact</b>	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Robert Rodriguez 3-4740	DFW Capital Acct	26957-01		\$1,133,766.00
Melissa Turner 35632				

**Additional Information**

- This Purchase will be made through the Houston-Galveston Area Council (HGAC) Contract No. VE11-20, which is available to local agencies, and which was approved by Resolution No. 97-07-181, dated July 3, 1997.
  - ◆ The Purchase Order consists of 14 new fleet vehicles:
    - ◇ 2023 Chevrolet Tahoe (Fire; Qty 1 ea)
    - ◇ 2023 Chevrolet Tahoe (Security; Qty 2 ea)
    - ◇ 2023 Chevrolet 1500 Silverado Crew Cab (Security; Qty 3 ea)
    - ◇ 2023 Chevrolet 1500 Silverado Crew Cab (Fire; Qty 3 ea)
    - ◇ 2023 Chevrolet Tahoe (Patrol; Qty 5 ea)

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to issue a Purchase Order No. 279454, for New Fleet Vehicles, with Caldwell Country Chevrolet, of Caldwell, Texas, in the amount of \$1,133,766.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 9:55 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:33 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:13 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Jan 18, 2023 12:50 pm

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #		
02/02/2023	Operations	Supply of Natural Gas			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007296, for Supply of Natural Gas, with Gas South, LLC of Atlanta, Georgia, in an amount not to exceed \$2,300,000, for the initial one-year term of the Contract.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Supply of Natural Gas in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for five years.</li><li>The natural gas will be used to fuel the boilers located at the Airport's Energy Plaza that provide heat for various Airport facilities, including all passenger terminals.</li><li>The action amount is based on the Airport's existing usage and current rates.</li><li>Service rates will be calculated on actual usage and the Airport will have no obligation to purchase any set quantity under the Contract.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to the limited availability of M/WBE firms that perform this service.</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: April 2023</li><li>Contract Term: One year</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007296			NTE \$2,300,000	\$0	
<b>For Information contact</b> Robert Rodriguez 3-1783 Helen Chaney 3-2523		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$2,300,000

**Additional Information**

- Two Bids, including one from M/WBE firm, were received on or before the due date of January 6, 2023.
- The Bid submitted by Atlantic Petroleum & Mineral Resources, Inc., of Houston, Texas, was determined non-responsive as the submission did not meet the specifications outlined in the Airport's solicitation.
- Gas South, LLC, of Atlanta, Georgia, is the lowest responsive, responsible Bidder.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007296, for Supply of Natural Gas, with Gas South, LLC of Atlanta, Georgia, in an amount not to exceed \$2,300,000, for the initial one-year term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:00 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:34 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:13 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Jan 18, 2023 12:50 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Disposal of Deicing Fluid		
<b>Action</b> That the Chief Executive Officer or designee be authorized to reject all bids received for Solicitation No. 7007302, Disposal of Deicing Fluid; and execute Contract No. 7007337, for Disposal of Deicing Fluid, with The Cleaning Guys, LLC dba CG Environmental, of Fort Worth, Texas, in an amount not to exceed \$3,674,584.50, for the five-year term of the Contract.				
<b>Description</b> <ul style="list-style-type: none"><li>Reject all bids received for Solicitation No. 7007302.</li><li>Award a Contract for Disposal of Deicing Fluid in support of the Airport's Energy, Transportation &amp; Asset Management Department.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for three years.</li><li>This Contract will enable the Airport to transport and dispose of spent aircraft deicing fluid runoff at a facility approved by the Texas Commission on Environmental Quality (TCEQ).</li><li>The Contract includes an option to transport spent aircraft deicing fluid runoff from airfield collection sites to the Airport's storage basins during inclement weather events.</li><li>Trucking services will be available 24 hours a day, seven days a week, including holidays. Response times for standard services is required within 12 hours after notification and emergency responses, within 2 hours of notification.</li><li>Services will be ordered on an as-needed basis and the Airport will have no obligation to purchase any quantity under the Contract.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: Five years</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
7007337			NTE \$3,674,584.50	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez 3-1783 Peggy Watkins 3-5619	Operating Fund			\$3,674,584.50

**Additional Information**

- Two Bids, none from M/WBE firms, were received on or before the due date of December 6, 2022.
- Bid Tabulation attached
- The Cleaning Guys, LLC dba CG Environmental, of Fort Worth, Texas, is the lowest responsive, responsible Bidder.

Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to reject all bids received for Solicitation No. 7007302, Disposal of Deicing Fluid; and execute Contract No. 7007337, for Disposal of Deicing Fluid, with The Cleaning Guys, LLC dba CG Environmental, of Fort Worth, Texas, in an amount not to exceed \$3,674,584.50, for the five-year term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:03 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:34 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:13 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Energy & Transportation Mgmt  
Jan 18, 2023 12:51 pm

Pending

Chief Executive Officer

Date

**Contract No. 7007337**  
**Disposal of Deicing Fluid**  
**Bid Tabulation**

<b>Bidders</b>	<b>Bid Amount</b>
The Cleaning Guys, LLC dba CG Environmental Fort Worth, Texas	\$3,674,584.50
US Ecology Houston Inc. Grand Prairie, Texas	\$4,315,416

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Operations	Access Control Proximity Badges		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007365, for Desfire Access Badges, with Convergent Technologies, LLC, of Schaumburg, Illinois, in an amount not to exceed \$498,863.76, for the initial two-year term of the Contract, with options to renew for two additional one-year periods.				
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Desfire Access Badges in support of the Airport's Department of Public Safety.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that includes products that no longer meet the product specifications of the recently upgraded Access Control System.</li><li>The Contract provides badging supplies that are required for operation of the upgraded system.</li><li>Items will be ordered on an as-needed basis and the Airport will have no obligation to purchase any quantity under the Contract.</li><li>There are approximately 31,000 current badge holders throughout the Airport, over half of which will be re-issued annually over the next two years. In addition, between 1,500 to 2,000 badges are expected to be issued in support of the Airport's construction projects in 2023.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE program is 31%</li><li>N/A - Not subject to a goal per the Board's Policy due to the nature of the procurement. (Goods/Finished Product)</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: Two years with options to renew for two additional one-year periods</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
7007365			NTE \$498,863.76	\$0
<b>For Information contact</b> Jon Taylor 3-3530 Steven Rathers 3-6378		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>  <b>Amount</b> \$498,863.76



**Additional Information**

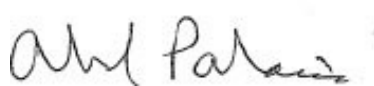
- This Contract will be made through Omnia Partners Contract No. R220702, which is available to local government agencies, and which was approved by the Board Resolution No. 2003-01-22, dated July 3, 1997.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007365, for Desfire Access Badges, with Convergent Technologies, LLC, of Schaumburg, Illinois, in an amount not to exceed \$498,863.76, for the initial two-year term of the Contract, with options to renew for two additional one-year periods.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:04 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:34 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:14 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:28 am

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #		
02/02/2023	Operations	Uniforms and Accessories			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007366, for Uniforms and Accessories, with Galls LLC, of Lexington, Kentucky, in an amount not to exceed of \$600,000, for the one-year term of the Contract.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for the Uniforms and other Accessories in support of the Airport's Department of Public Safety.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for five years</li><li>This Contract will allow the Department of Public Safety to purchase appropriate uniforms and accessories to support public safety personnel based on their job duties.</li><li>Items will be ordered on an as-needed basis and the Airport will have no obligation to purchase any quantity under the Contract.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE program is 31%</li><li>N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: One year</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007366			NTE \$600,000	\$0	
<b>For Information contact</b> Jon Taylor 3-3530 Steven Rathers 3-6378		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$600,000

**Additional Information**

- This Contract will be made through BuyBoard Contract No. 670-22, which is available to local government agencies, and which was approved by Board Resolution No. 2006-08-246, dated August 3, 2006.
- Galls LLC, has a local office of operations located in Grand Prairie, Texas, and is headquartered in Lexington, Kentucky, and is the incumbent.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007366, for Uniforms and Accessories, with Galls LLC, of Lexington, Kentucky, in an amount not to exceed of \$600,000, for the one-year term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:06 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:35 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:14 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:28 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #		
02/02/2023	Operations	Guard Services and Gate Attendant Services			
<b>Action</b> That the Airport Board ratify the execution of an increase of Contract No. 7006542, for Guard Services and Gate Attendant Services, with Prosegur Services Group, Inc., of Herndon, Virginia, in an amount not to exceed \$700,000, for a revised not to exceed contract amount of \$22,928,690.85.					
<b>Description</b> <ul style="list-style-type: none"><li>• Ratify a Contract increase for Guard Services and Gate Attendant Services in support of the Airport's Department of Public Safety.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>• This Contract supports the Department of Public Safety's efforts to meet or exceed the Transportation Security Administration (TSA) Regulatory standards and aviation security best practices.</li><li>• The Airport awarded a new Contract in December for the subject matter and this action ensures continuity of guard services at employee portals and terminal exit lanes to prevent unauthorized access to the Airport's terminals, while the new contractor transitions into place.</li><li>• Utilization and expenses during the final months of the Contract that are needed for transition of public services to the new vendor.</li><li>• This action will ratify the increase for adjustments to reflect actual usage needed for public safety.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the historical SBE Program is 20%.</li><li>• In accordance with the Board's historical SBE Program, the SBE goal for this contract is 30%.</li><li>• Prosegur Services Groups, Inc committed to achieving 30% SBE participation on this contract and is currently achieving 57.92%.</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>• Current Contract completion date: March 31, 2023</li><li>• Revised Contract completion date: February 6, 2023</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7006542			NTE 700,000	\$22,928,960.85	
<b>For Information contact</b> Jon Taylor 3-3530 Sara Ramirez 3-2995		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$700,000

**Additional Information**

- On March 8, 2018, by Resolution No. 2018-03-036, the Airport awarded Contract No. 7006542, for Guard Services and Gate Attendant Services, with Prosegur Services Group, Inc., of Herndon, Virginia, (formerly known as Maltos Security Group of Fort Worth, Texas.)

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Airport Board ratify the execution of an increase of Contract No. 7006542, for Guard Services and Gate Attendant Services, with Prosegur Services Group, Inc., of Herndon, Virginia, in an amount not to exceed \$700,000, for a revised not to exceed contract amount of \$22,928,690.85.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:07 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:35 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:14 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:28 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #		
02/02/2023	Operations	Specialized Fire Aircraft Training Operation and Maintenance Support Services			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007368, for Specialized Fire Aircraft Training Operation and Maintenance Support Services, with Kirila Fire Training Facilities, Inc., of Fowler, Ohio, in an amount not to exceed \$1,317,599, for the initial one-year term of the Contract with options to renew for two additional one-year periods.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Specialized Fire Aircraft Training Operation and Maintenance Support Services in support of the Airport's Department of Public Safety.</li></ul>					
<b>Justification</b> <ul style="list-style-type: none"><li>This Contract assists the Fire Training Research Center (FTRC) in the operation and upkeep of live-fire equipment by providing trained technicians for live-fire training sessions support and conducting regularly scheduled (preventive) maintenance and unscheduled (corrective) maintenance service.</li><li>Diagnose problems and faults, isolate to the failed or mis-adjusted component and replace or repair the failed component or assembly as soon as practical to return the trainer to its full capabilities.</li><li>The FTRC live-fire training equipment is used to fulfill the required annual FAA Part 139 regulatory-compliance training of Airport Firefighters.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: One year with options to renew for two additional one-year periods</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007368			NTE \$1,317,599	\$0	
<b>For Information contact</b>		<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Jon Taylor 3-3530 Sara Ramirez 3-2995		Operating Fund			\$1,317,599

**Additional Information**

- This Contract will be made through the General Services Administration GSA Contract Schedule GS-30F-001AA, which is available to local government agencies, and which was approved by Resolution No. 94-08-215, dated August 4, 1994.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007368, for Specialized Fire Aircraft Training Operation and Maintenance Support Services, with Kirila Fire Training Facilities, Inc., of Fowler, Ohio, in an amount not to exceed \$1,317,599, for the initial one-year term of the Contract with options to renew for two additional one-year periods.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:11 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:35 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:15 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Public Safety  
Jan 18, 2023 9:28 am

Pending

Chief Executive Officer

Date

**AGENDA**  
**FINANCE/AUDIT COMMITTEE MEETING**  
**Tuesday, January 31, 2023**  
**12:35 p.m.**

**FINANCE/AUDIT COMMITTEE**

- |               |     |  |
|---------------|-----|--|
|               | 15. | Approve Minutes of the Finance/Audit Committee Meeting of January 3, 2023. |
| Abel Palacios | 16. | Financial Report.  |

**Consent Items for Consideration**

- |                |     |  |
|----------------|-----|--|
| Bruce Collins  | 17. | Approve authorization to exercise options for multi-year Contracts for the third quarter of Fiscal Year 2023.  |
|                | 18. | Approve authorization to enter into an interlocal agreement on behalf of the DFW International Airport with Wayne County Airport Authority, Wayne County, Michigan, for the cooperative purchase of goods and services.  |
| Michael Youngs | 19. | Approve execution of Contract No. 7007369, for Bluebeam Revu eXtreme Licensing, with SHI Government Solutions, Inc., of Austin, Texas, in an amount not to exceed \$64,950, for the initial one-year term of the Contract, with annual one-year renewal options. |
|                | 20. | Approve execution of Contract No. 7007371, for PROPworks Software, with Amadeus Airport IT Americas, Inc., of Orlando, Florida, in an amount not to exceed \$72,000, for the one-year term of the Contract.  |

**Action Items for Consideration**

- |                 |     |  |
|-----------------|-----|--|
| Catrina Gilbert | 21. | Approve authorization to bind and procure an Insurance Policy for Excess Workers' Compensation Insurance with Midwest Employers Casualty Insurance Company in the amount of \$339,836 for the policy year effective March 1, 2023.   |
|                 | 22. | Approve authorization to bind and procure an insurance policy for All-Risk Property Insurance, with American Home Assurance Company of New York, NY (AIG) as the primary insurance carrier in the total amount of \$11,953,318.81 for the policy period effective March 1, 2023. |



- |                |  |
|----------------|--|
| Chris Poinatte | 23. Approve the delegation of authority by the Board to the Chief Executive Officer or Designee to determine the best solicitation/delivery method that meets the Board's best interests; and the discontinuation of monthly reports of procurement awards between \$25,000 and \$50,000.        |
| Cyril Puthoff  | 24. Approve execution of Contract No. 7007355, for Information Technology Staffing Professional Services, with Intratek Computer, Inc., of Irvine, California, in an amount not to exceed \$1,875,000, for the one-year term of the Contract.  |
| Michael Youngs | 25. Approve authorization to enter into a Demonstration Agreement, with IBI Group Professional Services Inc., of Pompano Beach, Florida, for a Virtual Taxi Queue, in an amount not to exceed of \$135,000.  |
|                | 26. Approve execution of Contract No. 7007285, for Desktop Workstations, Laptops, and Services, with Dell Marketing, LP, of Austin, Texas, in an amount not to exceed \$3,200,000, for the initial one-year term of the Contract with options to renew annually for additional one-year periods. |

### **Discussion Items**

- |               |   |
|---------------|---|
| Aaron Muñoz   | 27. Department of Audit Services' Quarterly Audit Update.                                       |
| Tamela Lee    | 28. Monthly D/S/M/WBE Expenditure Report.   |
| Bruce Collins | 29. Purchase Orders/Contracts and Professional Services Contracts approved by authorized staff. |



# KPIs and Financial Report – FY 2023

Three months ending December 31, 2022 - Unaudited

# Key Performance Indicator Scorecard

## Three months ending December 31, 2022 - Unaudited

Key Performance Indicators	FY22 Actuals YTD	FY23 Plan YTD	FY23 Actuals YTD	FY23A vs FY23P	FY23 Annual Plan **	Data As Of
<b>Business Performance</b>						
Reduce FY23 Expenditures from Budget	N/A	(\$1.5)	(\$2.6)	■	(\$6.0)	Dec-22
Increase DFWCC revenues from FY22 Actual	N/A	\$9.1	\$15.7	■	\$41.2	Dec-22
Increase total passengers from FY22 Actual	N/A	1.0	1.2	■	\$6.1	Dec-22
Have a new Use Agreement in place for FY 2024*	N/A	Complete	EOY	■	Complete	EOY
Add one new non-passenger revenue business to the DFW portfolio*	N/A	Complete	EOY	■	Complete	EOY
Complete pilot/identify preferred solution to monitor terminal parking occupancy*	N/A	Complete	EOY	■	Complete	EOY
<b>Customer Experience</b>						
Achieve DFW survey overall satisfaction score	4.39	4.38	4.48	■	4.38	Dec-22
Achieve DFW survey cleanliness and condition score	4.30	4.35	4.48	■	4.35	Dec-22
Complete deployment of virtual taxi queue solution*	N/A	Complete	EOY	■	Complete	EOY
Implement mapping of Terminal Link shuttles for customers*	N/A	Complete	EOY	■	Complete	EOY
<b>Operational Excellence</b>						
Achieve percent of waste diverted from landfills.	N/A	15%	EOY	■	15%	EOY
Launch 5G/4G private network for one application*	N/A	Complete	EOY	■	Complete	EOY
Initiate executive-led ESG Workgroup; develop improved metrics for FY23 ESG report*	N/A	Complete	EOY	■	Complete	EOY
Complete implementation of Oracle Fusion, including the procurement marketplace*	N/A	Complete	EOY	■	Complete	EOY

\* Key goals and initiatives

\*\* Plan reflects 100% target

■ Improved/Constant  
 ■ Worse  
 ■ End of Year/Quarter Completion

# Key Performance Indicator Scorecard

Three months ending December 31, 2022 - Unaudited

Key Performance Indicators	FY22 Actuals YTD	FY23 Plan YTD	FY23 Actuals YTD	FY23A vs FY23P	FY23 Annual Plan **	Data As Of
<b><u>Safe, Secure and Resilient</u></b>						
Achieve zero regulatory enforcement actions	0	0	0	■	0	EOY
Reduce negative internal phishing test results by 50% in Q4 of FY23 compared to FY22 average*	N/A	-50%	EOY	■	-50%	EOY
<b><u>Community Impact</u></b>						
Achieve M/WBE/DBE/ACDBE goals	28%/23%/41%	31%/20%/31%	32%/58%/49%	■ ■ ■	31%/20%/31%	Dec-22
<b><u>Employee Engagement</u></b>						
Reduce voluntary employee turnover from FY22 average	N/A	12%	-5.5%	■	12%	EOY
Redesign the organization's position architecture framework and complete position reevaluation for all MPP and ITS salaried roles*	N/A	Complete	EOY	■	98%	EOY
<b><u>Key Goals and Initiatives</u></b>						
	EOY	8 of 10	EOY	■	8 of 10	EOY

\* Key goals and initiatives





\*\* Plan reflects 100% target

■ Improved/Constant  
 ■ Worse  
 ■ End of Year/Quarter Completion



# Key Performance Indicator Scorecard

Three months ending December 31, 2022 - Unaudited

(\$ in millions)

Key Performance Indicator	Year-To-Date				FY 2023	
	FY 2022 Actuals	FY 2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
DFWCC Total Revenues	\$103.3	\$119.0	\$112.4	\$6.6	5.9% 	\$476.5
Total Expenditure Budget	\$243.8	\$278.0	\$280.6	(\$2.6)	(0.9%) 	\$1,173.3
Total Passengers (Ms)	17.8	19.0	18.8	0.2	1.2% 	78.3
Total Landed Weights (Bs)	11.6	11.6	11.9	(0.3)	(2.6%) 	48.6

**Results Status Bar**

 Improved/Constant  
 Worse

# DFW Cost Center

Three months ending December 31, 2022 - Unaudited

(in millions)	Year-To-Date					FY 2023
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
Revenues						
Parking	\$43.8	\$50.7	\$47.9	\$2.8	5.8%	\$202.1
Concessions	24.1	27.1	25.6	1.4	5.6%	108.2
Rental Car	10.5	11.5	10.8	0.7	6.4%	47.5
Commercial Development	16.3	18.1	17.7	0.4	2.5%	71.7
Other Revenues	8.5	11.6	10.3	1.3	12.1%	47.0
Total Revenues before FRP	103.3	119.0	112.4	6.6	5.9%	476.5
DFW CC Expenditures						
Operating Expenditures	31.6	36.6	37.9	(1.3)	(3.4%)	155.0
Debt Service, net	12.0	11.6	14.1	(2.5)	(17.6%)	57.8
Total Expenditures	43.6	48.2	52.0	(3.8)	(7.3%)	212.8
Gross Margin - DFW Cost Center	59.7	70.9	60.4	10.4	17.2%	263.7
Less Transfers and Skylink						
DFW Terminal Contribution	0.7	0.0	0.0	0.0	0.0%	0.0
Skylink Costs	12.3	12.8	13.4	(0.6)	(4.5%)	57.0
Net Revenues	\$46.7	\$58.1	\$47.0	\$11.0	23.5%	\$206.7

# Airfield and Terminal Cost Centers

Three months ending December 31, 2022 - Unaudited

(in millions)	Year-To-Date				FY 2023	
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)	Annual Budget	
Revenues						
Landing Fees	\$25.8	\$21.8	\$22.3	(\$0.5)	(2.4%)	\$91.0
Other Airfield	3.6	3.7	3.6	0.1	1.4%	14.6
Transfer from DFW Cost Center	23.2	28.6	20.3	8.3	40.6%	95.2
Total Airfield Revenue	52.5	54.1	46.3	7.8	16.8%	200.9
Terminal Leases	81.0	83.3	83.1	0.2	0.2%	420.8
FIS Fees	5.0	7.2	6.5	0.7	11.0%	34.7
Turn Fees	5.2	8.2	8.7	(0.5)	(5.5%)	44.5
Other Terminal	5.8	7.1	6.8	0.3	3.7%	28.8
Total Terminal Revenues	96.9	105.8	105.2	0.7	0.6%	528.8
DFW Terminal Contributions	0.7	0.0	0.0	0.0	0.0%	0.0
Total Revenues before FRP	150.2	159.9	151.5	8.4	5.6%	729.7
Expenditures						
Operating Expenditures	85.5	98.3	96.8	1.5	1.5%	412.4
Debt Service, net	61.4	78.7	78.2	0.5	0.6%	317.3
Total Expenditures	146.9	177.0	175.1	2.0	1.1%	729.7
Net Income/(Loss) before FRP	3.2	(17.1)	(23.6)	6.5	(27.4%)	0.0
Federal Relief Proceeds (FRP)	9.6	0.0	0.0	0.0	0.0%	0.0
Net Income/(Loss)	\$12.8	(\$17.1)	(\$23.6)	\$6.5	(27.4%)	\$0.0

# Operating Fund – Total Expenditures

Three months ending December 31, 2022 - Unaudited

(in millions)	Year-To-Date					FY 2023
	FY 2022 Actuals	FY2023 Actuals	FY 2023 Budget	Actuals vs. Budget Increase/(Decrease)		Annual Budget
Operating Expenditures						
Salaries and Wages	\$37.5	\$39.6	\$38.9	\$0.6	1.7%	\$171.0
Benefits	17.4	17.7	18.8	(1.1)	(5.9%)	79.1
Facility Maintenance Contracts	20.4	27.7	26.4	1.3	5.0%	113.7
Other Contract Services	25.8	30.8	31.5	(0.7)	(2.1%)	150.1
Utilities	6.9	7.8	7.6	0.1	1.9%	30.9
Equipment and Other Supplies	3.6	4.5	4.8	(0.2)	(5.1%)	24.7
Insurance	2.7	2.8	2.9	(0.1)	(3.1%)	14.1
Fuels	0.8	1.0	1.3	(0.3)	(24.1%)	5.1
General, Administrative, and Other	1.0	1.5	1.7	(0.2)	(13.2%)	16.9
Change in Operating Reserves	12.6	12.8	12.8	(0.0)	(0.0%)	12.8
Total Operating Expenditures	128.6	146.2	146.8	(0.5)	(0.4%)	618.4
Debt Service, gross	115.2	131.8	133.9	(2.1)	(1.6%)	554.8
Total Operating Fund Expenditures	\$243.8	\$278.0	\$280.6	(\$2.6)	(0.9%)	\$1,173.3



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b> 02/02/2023	<b>Committee</b> Finance/Audit	<b>Subject</b> Contract Renewal List for Third Quarter of Fiscal Year 2023			<b>Resolution #</b>
<b>Action</b> That the Chief Executive Officer or designee be authorized to exercise options for multi-year Contracts for the third quarter of Fiscal Year 2023.					
<b>Description</b> <ul style="list-style-type: none"><li>• Exercise Contract Options in the amounts set forth on the attached information sheet pending performance and D/S/M/WBE contractual compliance.</li></ul>					
<b>Justification</b> <ul style="list-style-type: none"><li>• To ensure continuity of contracted services in accordance with the terms and conditions of the Contracts listed on the attached information sheet.</li><li>• Approval to exercise future Contract Options not listed herein will be brought forth separately as required.</li></ul>					
<b>D/S/M/WBE Information</b>					
<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$0	<b>Revised Amount</b> \$0	
<b>For Information contact</b> Bruce Collins 3-5610		<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$0

**Additional Information**Additional Attachments: **Y****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to exercise options for multi-year Contracts for the third quarter of Fiscal Year 2023.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:20 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:36 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:15 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Procurement & Materials Mgmt  
Jan 18, 2023 5:08 pm

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

Seq	N	Contract #	Contractor Name	Contract Title	CA	User Depart. / Stakeholder	Start Date	Term End Date	Terms Options	Final Ending Date	Request for Renewal Amount	# of Previous Renewals	Contract Amount	Amount of Previous Renewals	Other Contract Amount Changes	Amount of Previous Renewals & Additions	Original Award Amount	Total Payment Amount	Projected Total Contract Value with All Renewals	MWBE Code	MWBE Commit %	MWBE Achieved %
1		7006770	APPRO INC	TERMINAL D CUSTODIAL SERVICES	WATKINS, PEGGY	Customer Experience	6/1/2019	5/30/2023	3 YRS/2-1 YR OPT	5/30/2024	\$ 8,639,474.98	1	\$ 38,492,076.58	\$ 12,293,971.22	\$ 1,907,236.36	\$ 14,201,207.58	\$ 24,290,869.00	\$ 26,713,765.69	\$ 47,131,551.56	PM-C	35.00%	100.00%
2		7006038	SHI GOVERNMENT SOLUTIONS,INC	MICROSOFT ENTERPRISE LICENSE AGREEMENT	DANIELS, CASEY	Information Technology Services Department	7/24/2014	5/31/2023	3 YR +34 MOS +3YR +YR -YR	5/31/2024	\$ 2,686,166.08	2	\$ 11,547,601.31	\$ 9,447,601.31	\$ 0	\$ 9,447,601.31	\$ 2,100,000.00	\$ 11,459,330.70	\$ 14,233,767.39	PF	0.00%	0.00%
3		7006392	AT & T MOBILITY	CELLULAR AND DATA SVCS	DANIELS, CASEY	Information Technology Services Department	6/10/2016	6/9/2023	1 YR/3-1 YR OPT (DIR)	6/9/2024	\$ 691,434.00	6	\$ 2,821,851.52	\$ 2,027,851.52	\$ 544,000.00	\$ 2,571,851.52	\$ 250,000.00	\$ 2,685,579.18	\$ 3,513,285.52	WM	0.00%	0.00%
4		7006906	HOME DEPOT USA INC	PASSENGER TERMINAL FOAM HAND SOAP	RATHERS, STEVEN	Customer Experience	3/5/2020	3/4/2023	2 YR/3-1 YR OPTS	3/5/2025	\$ 542,700.00	1	\$ 1,085,400.00	\$ 0	\$ -	\$ -	\$ 1,085,440.00	\$ 1,063,547.28	\$ 2,713,500.00	WM	0.00%	0.00%
5		7007199	DLT SOLUTIONS LLC	AUTODESK BUILD SOFTWARE AND MAINTENANCE	DANIELS, CASEY	Information Technology Services Department	5/11/2022	5/8/2023	1 YR/4-1YR OPTS	5/8/2027	\$ 400,000.00	0	\$ 396,727.11	\$ 0	\$ 0	\$ 0	\$ 396,727.11	\$ 396,727.11	\$ 1,983,635.55	WM	0.00%	0.00%
6		7006456	FORD AUDIO-VIDEO SYSTEMS LLC	ADDRESS/EMERGENCY COMMUNICATIONS SYSTEM INSPECTION &TESTING	TUIDER, JOY	Information Technology Services Department	6/9/2017	6/9/2023	1 YR/YR-YR OPT	6/9/2024	\$ 400,000.00	4	\$ 2,135,056.00	\$ 1,793,150.00	\$ 3,000.00	\$ 1,796,150.00	\$ 338,906.00	\$ 1,736,592.78	\$ 2,535,056.00	WM	0.00%	0.00%
7		7006543	COCA-COLA SOUTHWEST BEVERAGES LLC	BOTTLED WATER AND OTHER BEVERAGES	TUIDER, JOY	Concessions	4/30/2018	4/29/2023	3 YR/7-1 YR OPT	4/29/2028	\$ 400,000.00	2	\$ 1,491,066.40	\$ 400,000.00	\$ 0	\$ 400,000.00	\$ 1,091,066.40	\$ 1,032,120.93	\$ 3,491,066.40	WM	0.00%	0.00%
8		7006656	ETA TRANSIT SYSTEMS	BUS TRACKING AND PASSENGER COUNTING SYSTEM	TUIDER, JOY	Information Technology Services Department	6/29/2019	6/28/2023	3 YRS/2-1 YR OPT	6/28/2024	\$ 355,530.00	1	\$ 3,651,862.00	\$ 912,973.00	\$ 49,999.00	\$ 962,972.00	\$ 2,688,890.00	\$ 3,244,419.00	\$ 4,151,862.00	WM	20.00%	26.22%
9		7005847	TRITECH SOFTWARE SYSTEMS	COMPUTER-AIDED DISPATCH & RECORDS MGMT SYSTEM	TUIDER, JOY	Information Technology Services Department	4/2/2014	4/1/2023	5 YR/5-1 YR OPT	4/1/2024	\$ 300,000.00	9	\$ 5,354,115.67	\$ 1,352,537.39	\$ 133,267.28	\$ 1,485,804.67	\$ 3,868,311.00	\$ 5,029,135.50	\$ 5,704,115.67	WM	0.00%	8.50%
10		7006113	CASPER AIRPORT SOLUTIONS, INC.	NOISE MONITORING SYSTEM (NMS) SVCS	CHANEY, HELEN	Environmental Affairs Department	6/1/2015	5/31/2023	3 YRS/7-1 YR OPT/ YR- YR OPT	5/31/2025	\$ 258,846.10	5	\$ 1,139,684.00	\$ 799,387.00	\$ 41,838.00	\$ 841,225.00	\$ 298,459.00	\$ 955,425.80	\$ 1,398,530.10	WM	0.00%	0.00%
11		8005460	LUTH RESEARCH LLC	PROFESSIONAL CONSUMER RESEARCH DATA COLLECTION SERVICES	TUIDER, JOY	Customer Experience	6/1/2022	5/31/2023	1 YR/4-1 YR OPT	5/31/2027	\$ 250,000.00	0	\$ 250,000.00	\$ 0	\$ 0	\$ 0	\$ 250,000.00	\$ 111,483.87	\$ 1,250,000.00	WF-C	12.00%	100.00%
12		7006758	AMERICAN CONCRETE WASHOUTS, INC.	CONCRETE WASHOUT CONTAINER SVCS	CHANEY, HELEN	Environmental Affairs Department	4/19/2019	4/18/2023	2 YR/3-1 YR OPT	4/18/2024	\$ 238,359.00	2	\$ 953,437.50	\$ 395,937.50	\$ 49,000.00	\$ 444,937.50	\$ 508,500.00	\$ 564,102.34	\$ 1,191,796.56	WM	0.00%	0.00%
13		8005400	APERIO INSIGHTS LLC	ON-DEMAND CONSUMER RESEARCH FOR CONCEPT TESTING	TUIDER, JOY	Customer Experience	4/23/2021	4/22/2023	1 YR/4-1 YR OPT	4/22/2026	\$ 237,000.00	1	\$ 481,110.00	\$ 244,110.00	\$ 0	\$ 244,110.00	\$ 237,000.00	\$ 242,400.00	\$ 1,192,110.00	PM-C	18.00%	100.00%
14	NS	8005153	ATLAS ADVOCACY	FEDERAL LEGISLATIVE CONSULTANTS	TUIDER, JOY	Government Relations	8/1/2017	7/31/2023	1 YR/YR-YR OPT	12/31/2023	\$ 216,000.00	4	\$ 1,086,000.00	\$ 867,000.00	\$ 0	\$ 867,000.00	\$ 219,000.00	\$ 1,044,006.41	\$ 1,302,000.00	WM	0.00%	0.00%
15		7006368	VEOCCI, INC.	VEOCCI SOFTWARE AND SERVICES	CHANEY, HELEN	Information Technology Services Department	6/1/2016	5/31/2023	1 YR/YR-YR OPT	5/31/2024	\$ 175,000.00	6	\$ 569,151.83	\$ 401,388.78	\$ 122,808.05	\$ 524,196.83	\$ 44,955.00	\$ 566,038.38	\$ 744,151.83	WM	0.00%	0.00%
16		7006916	GEOMATIC RESOURCES LLC	LAND SURVEYING APPLICATION MAINTENANCE SERVICE PLAN	TUIDER, JOY	Design, Code, & Construction	4/2/2020	4/1/2023	1 YR/YR-YR OPT	4/1/2024	\$ 153,736.00	2	\$ 459,092.67	\$ 305,356.67	\$ 0	\$ 305,356.67	\$ 153,736.00	\$ 456,882.67	\$ 612,828.67	WM	0.00%	0.00%
17		7006932	SYNERGY TELECOM, INC.	TELECOMMUNICATIONS EQUIPMENT	STEVEN RATHERS	Information Technology Services Department	7/1/2020	6/30/2023	1 YR/4-1 YR OPT	6/30/2025	\$ 132,764.55	3	\$ 420,421.08	\$ 287,656.53	\$ 44,254.85	\$ 331,911.38	\$ 88,509.70	\$ 414,363.86	\$ 553,185.63	WM	0.00%	0.00%
18		7004058	OAG WORLDWIDE LLC (UBM)	FLIGHT DATA INFORMATION LICENSE & MAINT	DANIELS, CASEY	Information Technology Services Department	7/1/2008	6/30/2023	1 YR/YR-YR OPT	6/30/2024	\$ 80,000.00	14	\$ 586,826.00	\$ 556,881.00	\$ 8,000.00	\$ 564,881.00	\$ 21,945.00	\$ 523,183.18	\$ 666,826.00	WM	0.00%	0.00%
19		7006057	LINKEDIN CORPORATION	ONLINE RECRUITING SERVICES	RAMIREZ, SARA	Human Resources Department	5/8/2014	5/8/2023	1 YR/YR-YR OPT	5/8/2024	\$ 80,000.00	8	\$ 720,548.50	\$ 607,324.67	\$ 75,973.83	\$ 683,298.50	\$ 37,250.00	\$ 719,828.50	\$ 800,548.50	WF	0.00%	0.00%
20		7007100	REAL-TIME TECHNOLOGY SOLUTIONS INC	QUERYSURGE DATA TESTING SOFTWARE	TUIDER, JOY	Information Technology Services Department	6/22/2021	6/21/2023	1 YR/YR-YR OPT	6/21/2024	\$ 76,315.00	1	\$ 92,026.00	\$ 57,533.00	\$ 10,106.00	\$ 67,639.00	\$ 24,387.00	\$ 92,026.00	\$ 168,341.00	WM	0.00%	0.00%
21		8001999	AMADEUS AIRPORT IT AMERICAS, INC.	PROPWORKS MAINTENANCE	DANIELS, CASEY	Information Technology Services Department	5/1/2005	4/30/2023	1 YR/YR-YR OPT	4/30/2024	\$ 70,000.00	17	\$ 1,057,352.50	\$ 957,734.50	\$ 52,618.00	\$ 1,010,352.50	\$ 47,000.00	\$ 1,045,681.18	\$ 1,127,352.50	WM	0.00%	0.00%
22		7006819	ACALVIO TECHNOLOGIES INC	CYBER SECURITY SOFTWARE ACALVIO	DANIELS, CASEY	Information Technology Services Department	5/16/2019	5/15/2023	1 YR/YR-YR OPT	5/15/2024	\$ 66,000.00	3	\$ 158,580.00	\$ 126,000.00	\$ 22,500.00	\$ 148,500.00	\$ 10,080.00	\$ 158,580.00	\$ 224,580.00	WM	0.00%	0.00%
23		7003634	LONGVIEW OF AMERICA INC	BUDGET & CONTINUOUS FORECASTING SOFTWARE	DANIELS, CASEY	Information Technology Services Department	12/30/2004	5/31/2023	135 DYS/YR- YR OPT	5/31/2024	\$ 64,000.00	17	\$ 1,866,069.55	\$ 807,140.55	\$ 398,649.00	\$ 1,205,789.55	\$ 660,280.00	\$ 1,843,503.98	\$ 1,932,069.55	WM	0.00%	0.00%
24		7006938	J. V. MANUFACTURING, INC. DBA CRAM-A-LOT	COMPACTOR CONTAINER REPAIR SERVICES	CHANEY, HELEN	Environmental Affairs Department	6/15/2021	6/14/2023	1 YR/4-1 YR OPT	6/14/2026	\$ 60,000.00	1	\$ 144,125.00	\$ 60,000.00	\$ 0	\$ 60,000.00	\$ 84,125.00	\$ 89,196.44	\$ 269,196.44	WM	0.00%	0.00%
25		7007240	SU HOLDINGS LLC	LEGAL ADS	RAMIREZ, SARA	Procurement & Materials Management Department	5/30/2022	5/29/2023	1 YR/YR-YR OPT	5/29/2024	\$ 50,000.00	0	\$ 49,500.00	\$ 0	\$ 0	\$ 0	\$ 49,500.00	\$ 12,209.80	\$ 99,500.00	WM	0.00%	0.00%

Seq	N	Contract #	Contractor Name	Contract Title	CA	User Depart. / Stakeholder	Start Date	Term End Date	Terms Options	Final Ending Date	Request for Renewal Amount	# of Previous Renewals	Contract Amount	Amount of Previous Renewals	Other Contract Amount Changes	Amount of Previous Renewals & Additions	Original Award Amount	Total Payment Amount	Projected Total Contract Value with All Renewals	MWBE Code	MWBE Commit %	MWBE Achieved %
26		8005439	COOKSEY COMMUNICATIONS INC	STRATEGIC PLANNING SERVICES	TUIDER, JOY	Communications and Marketing Department	6/1/2021	6/1/2023	1 YR/YR-YR OPT	6/6/2024	\$ 50,000.00	1	\$ 109,950.00	\$ 0	\$ 77,450.00	\$ 77,450.00	\$ 32,500.00	\$ 101,000.00	\$ 159,950.00	WF	0.00%	0.00%
27		8005425	EXECONLINE INC	EXECONLINE SERVICES	DANIELS, CASEY	Human Resources Department	2/11/2022	2/10/2023	1 YR/YR-YR OPT	2/10/2024	\$ 49,800.00	0	\$ 49,775.00	\$ 0	\$ 0	\$ 0	\$ 49,775.00	\$ 49,775.00	\$ 99,775.00	WM	0.00%	0.00%
28		8004956	EXECUTIVE DEVELOPMENT ASSOCIATES, INC.	CRITICAL THINKING WORKSHOP	RAMIREZ, SARA	Human Resources Department	10/15/2014	4/15/2023	6 MOS+1 YR/YR-YR OPT	4/15/2024	\$ 48,700.00	8	\$ 244,343.54	\$ 147,720.00	\$ 87,623.54	\$ 235,343.54	\$ 9,000.00	\$ 199,818.87	\$ 293,043.54	WF-C	0.00%	100.00%
29		7006144	WEST PUBLISHING CORPORATION	WEB-BASED DATA DELIVERY PLATFORM-LAW ENFORCEMENT	RAMIREZ, SARA	Department of Public Safety	1/1/2015	5/31/2023	1 YR/YR-YR OPT	5/31/2024	\$ 44,350.00	6	\$ 207,114.38	\$ 196,850.06	\$ 0	\$ 196,850.06	\$ 10,264.32	\$ 200,250.24	\$ 251,464.38	WM	0.00%	0.00%
30		8004294	PERSONALYSIS CORPORATION	FACILITATOR TRAINING	RAMIREZ, SARA	Human Resources Department	4/5/2012	4/4/2023	4 YR/YR-YR OPT	4/4/2024	\$ 40,000.00	9	\$ 193,900.00	\$ 126,900.00	\$ 61,500.00	\$ 188,400.00	\$ 5,500.00	\$ 167,014.67	\$ 233,900.00	WM	0.00%	0.00%
31		7006733	UNITED SITE SERVICES	PORTABLE TOILET AND CLEANING SVCS/DPS	RAMIREZ, SARA	Department of Public Safety	6/1/2019	5/31/2023	1 YR/4-1 YR OPT	5/31/2024	\$ 35,000.00	3	\$ 200,282.50	\$ 118,577.50	\$ 14,520.00	\$ 133,097.50	\$ 67,185.00	\$ 155,672.46	\$ 235,282.50	WM	0.00%	0.00%
32		7006793	UNITED RENTALS (NORTH AMERICA) INC.	PORTABLE TOILET AND CLEANING SERVICES/PARKING	TUIDER, JOY	Parking	5/1/2019	4/30/2023	1 YR/4-1 YR OPT	4/30/2024	\$ 25,000.00	3	\$ 81,247.08	\$ 49,000.00	\$ 4,956.96	\$ 53,956.96	\$ 27,290.12	\$ 73,608.41	\$ 106,247.08	WM	0.00%	0.00%
33		7006163	D & B SUPPLY CORP DBA AIR LINK INTERNATIONAL	PNEUMATIC CASH TRANSFER MAINTENTANCE SVCS	TUIDER, JOY	Parking	1/15/2015	4/14/2023	1 YR/YR-YR OPT (+3 MO)	4/14/2024	\$ 25,000.00	8	\$ 189,570.00	\$ 174,570.00	\$ 0	\$ 174,570.00	\$ 15,000.00	\$ 169,629.36	\$ 214,570.00	WM	0.00%	0.00%
34		7007083	SOUTHWEST LEADERSHIP RESOURCES LLC	PROMOTIONAL ASSESSMENT FOR POLICE SERGEANT AND LIEUTENANT	RAMIREZ, SARA	Human Resources Department	5/3/2021	5/2/2023	1 YR/YR-YR OPT	5/2/2024	\$ 19,440.00	1	\$ 38,880.00	\$ 19,440.00	\$ 0	\$ 19,440.00	\$ 19,440.00	\$ 37,030.00	\$ 58,320.00	WM	0.00%	0.00%
35		7007051	FUTURE COM, LTD	CYBER OFFENSE SOFTWARE	DANIELS, CASEY	Information Technology Services Department	4/26/2021	4/25/2023	1 YR/4-1 YR OPT	4/25/2026	\$ 19,000.00	1	\$ 36,903.69	\$ 18,453.69	\$ 0	\$ 18,453.69	\$ 18,450.00	\$ 36,903.69	\$ 115,357.38	WM	0.00%	0.00%
	NS	Sole Source or Specified Sources																				

## Summary of Contract Renewals for the 3rd Quarter of FY2023 (February 2023 Board)

### Items on Renewal List:

1. Contract No. 7006770 to APPRO, Inc., for Custodial Services at Terminal D

Start Date: 06/01/2019 Term End Date: 05/30/2023 Renewal Amt: \$8,639,474.98

This Contract provides custodial cleaning services for Terminal D, including the terminal, Skylink stations and ramp areas.

2. Contract No. 7006038 to SHI Government Solutions, Inc., for Microsoft Enterprise License Agreement

Start Date: 07/24/2014 Term End Date: 05/31/2023 Renewal Amt: \$2,686,166.08

This Contract provides for the purchase of Microsoft Licenses for software upgrades to Airport system.

3. Contract No. 7006392 to AT&T Mobility National Accounts LLC for Cellular and Data Services

Start Date: 06/10/2016 Term End Date: 06/09/2023 Renewal Amount: \$691,434

This Contract provides for purchase of shared cellular devices, and related cellular/data service across the Airport for the Department of Public Safety, Operations Department, Customer Experience Department and Design, Code and Construction Department. It also provides "FirstNet", a service that prioritizes data and voice communications for first responders.

4. Contract No. 7006906 to Home Depot USA, Inc., for Passenger Terminal Form Hand Soap

Start Date: 03/05/2020 Term End Date: 03/4/2023 Renewal Amt: \$542,700

This Contract will provide foam soap supplies for dispensers that will be installed in all airside restrooms for Terminals A, B, C, D, & E.

5. Contract No. 7007199 to DLT Solutions, LLC, for Autodesk Build Software and Maintenance

Start Date: 05/11/2022 Term End Date: 05/08/2023 Renewal Amount: \$400,000

This Contract will provide design and construction software for the management and fiscal accountability for construction projects.

6. Contract No. 7006456 to Ford Audio-Video Systems, LLC, for Address/Emergency Communications System Inspection & Testing

Start Date: 06/09/2017 Term End Date: 06/09/2023 Renewal Amt: \$400,000

This Contract provides required regulatory testing and inspection of the existing Public Address/Voice Evacuation System in Terminal A, B, C, D and E.

7. Contract No. 7006543 to Coca-Cola Southwest Beverages, LLC, for Bottled Water and Other Beverages

Start Date: 04/30/2018 Term End Date: 04/29/2023 Renewal Amt: \$400,000

This Contract provides the enhancement of the customer service experience by providing bottled water at all Parking Business Unit locations, and to other departments throughout the Airport.

8. Contract No. 7006656 to ETA Transit System, Inc. for Bus Tracking and Passenger Counting System

Start Date: 6/29/2019 Term End Date: 06/28/2023 Renewal Amount: \$355,530

This Contract provides bus tracking and passenger counting system that allows customers to view real-time locations, estimated arrival times, and onboard announcements.

9. Contract No. 7005847 to Tritech Software Systems for Computer-Aided Dispatch & Record Management Systems

Start Date: 04/02/2014 Term End Date: 04/01/2023 Renewal Amount: \$300,000

This Contract provides maintenance and support services to track police, fire, and EMS incidents from initial report to completion, interfaces with the 9-1-1 emergency system, and manages all response personnel and vehicle resources needed to accomplish public health and safety incidents.

10. Contract No. 7006113 to Casper Airport Solutions, Inc., for Noise Monitoring System Services

Start Date: 06/01/2015 Term End Date: 05/31/2023 Renewal Amount: \$258,846.10

This Contract provides maintenance and data extraction services for the Airport's noise monitoring system that analyzes noise levels produced by aircraft operations and flight patterns to ensure noise levels remain within FAA-specified levels.

11. Contract No. 8005460 to Luth Research, LLC, for Professional Consumer Research Data Collection Services

Start Date: 06/01/2022 Term End Date: 05/31/2023 Renewal Amount: \$250,000

This Contract provides on-site multilingual and English-speaking professional interviewers to administer research surveys, interpret traveler comments and probe for accurate and detailed responses.

12. Contract No. 7006758 to American Concrete Washouts, Inc., for Concrete Washout Container Services

Start Date: 04/19/2019 Term End Date: 04/18/2023 Renewal Amount: \$238,359

This Contract provides airport construction projects with concrete washout containers preventing illicit discharge of processed waters to the storm drainage system.

13. Contract No. 8005400 to Aperio Insights, LLC for On-Demand Consumer Research for Concept Testing

Start Date: 04/23/2021 Term End Date: 04/22/2023 Renewal Amount: \$237,000

This Contract provides professional on-demand consumer research for concept testing.

14. Contract No. 8005153 to Atlas Advocacy, LLC, for Federal Legislative Consultants

Start Date: 08/01/2017 Term End Date: 07/31/2023 Renewal Amt: \$216,000

This Contract provides governmental and regulatory consulting service related to federal matters.

15. Contract No. 7006368 to Veocci Inc., for Veocci Software and Services

Start Date: 06/01/2016 Term End Date: 05/31/2023 Renewal Amount: \$175,000

This Contract provides software maintenance and support services for software that tracks FAA Part 139 inspections and manages, maps, queries work orders for staff review as part of the Airport operations and inspections.

16. Contract No. 7006916 to Geomatic Resources, LLC for Land Surveying Application and Maintenance Service Plan

Start Date: 04/02/2020 Term End Date: 04/01/2023 Renewal Amount: \$153,736

This Contract provides hardware and software maintenance services for the land survey equipment used for surveying and scanning applications on Airport property.

17. Contract No. 7006932 to Synergy Telecom, Inc., for Telecommunications Equipment

Start Date: 07/01/2020 Term End Date: 06/30/2023 Renewal Amount: \$132,764.55

This Contract provides replacement of headsets, handsets, and related communication products due to facility expansion and normal equipment wear and tear as needed by Airport staff.

18. Contract No. 7004058 to OAG Aviation Worldwide LLC for Flight Data Information License and Maintenance Services

Start Date: 07/01/2008 Term End Date: 06/30/2023 Renewal Amount: \$80,000

This Contract provides information services that aggregate flight status information from multiple airlines and parses it into a consistent format that is delivered to customers and updated as flight status changes are received.

19. Contract No. 7006057 to LinkedIn Corporation for Online Recruiting Services

Start Date: 05/08/2014 Term End Date: 05/08/2023 Renewal Amount: \$80,000

This Contract provides one of the world's largest online professional recruiting networks tools that allows the Human Resources talent acquisition specialists to efficiently network with professionals to identify and attract talent for available Airport positions.

20. Contract No. 7007100 to Real-Time Technology Solutions, Inc., for Querysurge Data Testing Software

Start Date: 06/22/2021 Term End Date: 06/21/2023 Renewal Amount: \$76,315

This Contract provides data testing software solution that automates the data validation and testing of Bid Data, Data Warehouses, Business Intelligence Reports and Enterprise Applications with full functionality for continuous testing.

21. Contract No. 8001999 to Amadeus Airport IT Americas, Inc., for Propworks Maintenance Services

Start Date: 05/01/2005 Term End Date: 04/30/2023 Renewal Amount: \$70,000

This Contract provides maintenance and support services for the Propworks software used for accounts receivable billing functionality.

22. Contract No. 7006819 to Acalvio Technologies, Inc., for Cybersecurity Software Acalvio

Start Date: 05/16/2019 Term End Date: 05/15/2023 Renewal Amt: \$66,000

This Contract provides a business software that will decoy computer systems for trapping hackers and tracking unconventional or new hacking methods.



23. Contract No. 7003634 to Longview of America, LLC for Budget & Continuous Forecasting Software

Start Date: 12/30/2004 Term End Date: 05/31/2023 Renewal Amount: \$64,000

This Contract provides maintenance services to software used for the Board's planning and budgeting process, as well as financial and business reporting and financial forecasting.

24. Contract No. 7006938 to J.V. Manufacturing, Inc. dba Cram-A-Lot, for Compactor Container Repair Services

Start Date: 06/15/2021 Term End Date: 06/14/2023 Renewal Amount: \$60,000

This Contract provides for standard maintenance and emergency repair services for trash compactors and containers critical to terminal and tenant operations.

25. Contract No. 7007240 to SIJ Holdings, LLC for Legal Ads

Start Date: 05/30/2022 Term End Date: 05/29/2023 Renewal Amount: \$50,000

This Contract provides for placement of legal ads in the Fort Worth Star-Telegram newspaper.

26. Contract No. 8005439 to Cooksey Communications, Inc., for Strategic Planning Services

Start Date: 06/01/2021 Term End Date: 06/01/2023 Renewal Amount: \$50,000

This Contract provides for development of the Airport Strategic Plan and the Airport's ESG report.

27. Contract No. 8005425 to Execonline, Inc., for Execonline Services

Start Date: 02/11/2022 Term End Date: 02/10/2023 Renewal Amount: \$49,800

This Contract provides online executive and employee development in partnership with multiple top business schools that each offer, certificate programs in recognized areas of expertise.

28. Contract No. 8004956 to Executive Development Associates, Inc., for Critical Thinking Workshops

Start Date: 10/15/2014 Term End Date: 04/15/2023 Renewal Amount: \$48,700

This Contract provides Airport staff with critical thinking skills educational training through on-site courses.

29. Contract No. 7006144 to West Publishing Corporation for Web-Based Data Platform for Law Enforcement  
Start Date: 01/01/2015 Term End Date: 05/31/2023 Renewal Amount: \$44,350  
The Contract provides web-based data delivery platform for Law Enforcement training.
30. Contract No. 8004294 to Personalysis Corporation for Facilitator Training  
Start Date: 04/05/2012 Term End Date: 04/04/2023 Renewal Amount: \$40,000  
This Contract provides employee personality assessment facilitator training services.
31. Contract No. 7006733 to United Site Services for Portable Toilet and Cleaning Services  
Start Date: 06/01/2019 Term End Date: 05/31/2023 Renewal Amount: \$35,000  
This Contract provides cleaning services to Airport-owned and rental portable toilet units.
32. Contract No. 7006793 to United Rentals (North America), Inc., for Portable Toilet and Cleaning Services  
Start Date: 05/01/2019 Term End Date: 04/30/2023 Renewal Amount: \$25,000  
This Contract provides cleaning services to Airport-owned and rental portable toilet units.
33. Contract No. 7006163 to D & B Supply Corp., dba Air Link International, for Pneumatic Cash Transfer Maintenance Services  
Start Date: 01/15/2015 Term End Date: 04/14/2023 Renewal Amt: \$25,000  
This Contract provides fabrication and installation of signage for civil roadways throughout the Airport's campus and is critical and a dynamic part of the Airport's way finding system.
34. Contract No. 7007083 to Southwest Leadership Resources LLC for Promotional Assessment for Police Sergeant and Lieutenant  
Start Date: 05/03/2021 Term End Date: 05/02/2023 Renewal Amount: \$19,440  
This Contract provides promotional assessments for police sergeants and lieutenants.
35. Contract No. 7007051 to Future Com, Ltd, for Cyber Offense Software  
Start Date: 04/26/2021 Term End Date: 04/25/2023 Renewal Amount: \$19,000  
This Contract provides technology that monitors for suspicious or malicious online activity received by the Airport network users.

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Finance/Audit	Interlocal purchasing agreement with Wayne County Airport Authority.		
<b>Action</b> That the Chief Executive Officer or designee be authorized to enter into an interlocal agreement on behalf of the DFW International Airport with Wayne County Airport Authority, Wayne County, Michigan, for the cooperative purchase of goods and services.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into an Interlocal Agreement with Wayne County Airport Authority (WCAA) to purchase goods and services.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>• WCAA has expressed an interest in purchasing goods and services under the same terms, conditions, and pricing provided under established DFW Airport contracts.</li><li>• This action will authorize the Board and WCAA to establish an interlocal arrangement to permit WCAA to execute the purchase of a Runway Incursion Warning System using the Airport's Contract.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%.</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Interlocal/Interagency Agreement)</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Bruce D. Collins 3-5610				\$0

**Additional Information**

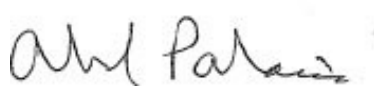
- The initial term of this Agreement will be one year from the Effective Date.
- The Agreement can be renewed for additional one-year terms by mutual agreement of the parties. Any party may terminate its participation in this Agreement upon sixty days advance notice to the other party.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into an interlocal agreement on behalf of the DFW International Airport with Wayne County Airport Authority, Wayne County, Michigan, for the cooperative purchase of goods and services.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:12 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:35 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:15 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Procurement & Materials Mgmt  
Jan 18, 2023 5:07 pm

Pending

\_\_\_\_\_  
**Chief Executive Officer**

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #		
02/02/2023	Finance/Audit	Construction Document Management Software Licensing			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007369, for Bluebeam Revu eXtreme Licensing, with SHI Government Solutions, Inc., of Austin, Texas, in an amount not to exceed \$64,950, for the initial one-year term of the Contract, with annual one-year renewal options.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Bluebeam Revu eXtreme Licensing in support of the Airport's Design, Code and Construction Department.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Purchase of software licenses that allows for customized mark-up, measurement, and document management required for the Airport's construction projects.</li><li>Provides real-time digital collaboration with key stakeholders in the construction process.</li><li>Grants the ability to review, compare, and red-line the drawing sets all within one file.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE program is 31%.</li><li>N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished products.)</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: January 2023</li><li>Contract Term: One year with annual one-year renewal options</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007369			NTE \$64,950	\$0	
<b>For Information contact</b>		<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Michael Youngs 3-5350 Casey Daniels 3-1132		Operating Fund			\$64,950

**Additional Information**

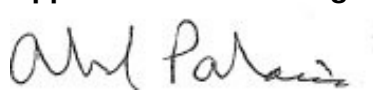
- This Contract is being made through the BuyBoard Contract No. 661-22, which is available to local government agencies, and which was approved by Board Resolution No. 2006-08-246, dated August 3, 2006.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007369, for Bluebeam Revu eXtreme Licensing, with SHI Government Solutions, Inc., of Austin, Texas, in an amount not to exceed \$64,950, for the initial one-year term of the Contract, with annual one-year renewal options.

**Approved as to Form by**

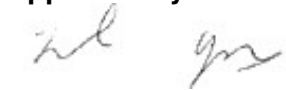

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:20 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:36 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:17 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Jan 18, 2023 9:25 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Finance/Audit	PROPworks Oracle Fusion Interface & Data Conversion		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007371, for PROPworks Software, with Amadeus Airport IT Americas, Inc., of Orlando, Florida, in an amount not to exceed \$72,000, for the one-year term of the Contract.				
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for PropWorks Software in support of the Airport's Technology program.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>PROPworks is a software solution specifically designed to help airports manage business relationships with airlines, concessionaires, and other partners.</li><li>This action provides professional services to complete data conversion and integration services for the future ongoing support of the PROPworks application.</li><li>Create an Interface from PROPworks to Oracle Fusion to synchronize customer and payment records, via web services at DFW Airport.</li><li>Services will provide for the creation and maintenance of vendor information, generating invoices and payments, and validating general ledger codes.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to no availability of M/WBE firms that perform this service.</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: One year</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
7007371			NTE \$72,000	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350 Casey Daniels 3-1132	Operating Fund			\$72,000

**Additional Information**

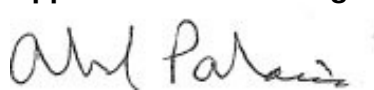
- This Contract is a Sole Source.
- This Contract is exempt from competitive bidding, in accordance with Local Government Code 252.002 as it is available from only one source.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007371, for PROPworks Software, with Amadeus Airport IT Americas, Inc., of Orlando, Florida, in an amount not to exceed \$72,000, for the one-year term of the Contract.

**Approved as to Form by**

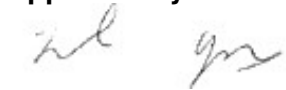

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:50 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:36 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:17 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Jan 18, 2023 9:26 am

Pending

Chief Executive Officer

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

<b>Date</b>	<b>Committee</b>	<b>Subject</b>	<b>Resolution #</b>
02/02/2023	Finance/Audit	Excess Workers' Compensation Insurance	
<b>Action</b> That the Chief Executive Officer or designee be authorized to bind and procure an Insurance Policy for Excess Workers' Compensation Insurance with Midwest Employers Casualty Insurance Company in the amount of \$339,836 for the policy year effective March 1, 2023.			
<b>Description</b> <ul style="list-style-type: none"> <li>• This action will authorize the procurement of Excess Workers' Compensation Insurance with Midwest Employers Insurance Company in the amount of \$339,836.00 by DFW Airport's Risk Management Department.</li> <li>• Premium: \$339,836.</li> <li>• Premium represents a \$13,072 (or 4.0%) increase over 2022. Premium increase was driven by a 4% payroll increase assumption,</li> <li>• 2023 Coverage outline:</li> <li>• Limits: Workers Compensation benefits are unlimited in the state of Texas</li> <li>• Retention: \$900,000.00 stayed the same.</li> </ul>			
<b>Justification</b> <ul style="list-style-type: none"> <li>• Coverage will protect the Board from substantial employee injury losses.</li> <li>• Texas statute requires the Board to provide Workers' Compensation benefits to employees who suffer an injury or illness while in the course and scope of their employment.</li> <li>• Workers' Compensation benefits are statutorily unlimited in the State of Texas.</li> <li>• Workers' Compensation benefits extend to wage replacement and medical costs. This includes weekly indemnity payments, coverage for ongoing medical care, and lump sum payments to the employee's dependents in the event of a fatality.</li> </ul>			
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"> <li>• The annual goal for the M/WBE Program is 31%</li> <li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Insurance Premiums)</li> </ul>			
<b>Schedule/Term</b> One year policy effective March 1, 2023 - March 1, 2024			
<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b> \$339,836.00
			<b>Revised Amount</b> \$0
<b>For Information contact</b>	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>
Catrina Gilbert 3-5535	Operating Fund		<b>Amount</b> \$339,836.00

**Additional Information**

The market solicitation was managed through the office of Willis Towers Watson, Willis of Texas, Inc. Four carriers were solicited. Midwest Employers Casualty Insurance (Incumbent). Safety National, American International Group (AIG), CNA Financial Corporation.

One carrier provided two quotes. Midwest Employers Casualty (Incumbent). The other three carriers, Safety National, AIG and CNA declined to quote.

It is recommended to bind coverage with Midwest Employers Casualty Insurance. They are rated A.M. Best as an A+ (superior) company and maintain a financial stability of XV (\$2 Billion or greater).

Additional Attachments: **N**

**BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to bind and procure an Insurance Policy for Excess Workers' Compensation Insurance with Midwest Employers Casualty Insurance Company in the amount of \$339,836.00 for the policy year effective March 1, 2023.

**Approved as to Form by**

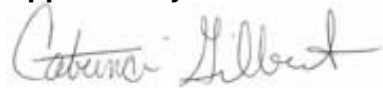

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:51 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:37 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:17 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 18, 2023 11:15 am

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Finance/Audit	All-Risk Property Insurance		
<b>Action</b> That the Airport Board bind and procure an insurance policy for All-Risk Property Insurance, with American Home Assurance Company of New York, NY (AIG) as the primary insurance carrier in the total amount of \$11,953,318.81 for the policy period effective March 1, 2023.				
<b>Description</b> <ul style="list-style-type: none"><li>• This action will bind and procure an insurance policy for All-Risk Property Insurance with American Home Assurance Company of New York, NY (AIG) as the primary carrier in the amount of \$11,953,318.81by DFW Airport's Risk Management Department.</li><li>• Total premium in the amount of \$11,953,318.81<ul style="list-style-type: none"><li>◆ \$1,992,219.81 (20.00%) premium increase over 2022 actual premium.</li></ul></li><li>• Premium increase was driven by 5.84% increase in SOV property risks. Reinsurance rate increase and Hurricane Ian \$75 Billion in insured losses.</li><li>• Rate change represents a 20.00% increase over 2022 expiring. 2023 coverage limit remains the same:<ul style="list-style-type: none"><li>• Coverage Limit: \$2 Billion</li><li>• Deductible: \$250,000.00</li></ul></li></ul>				
<b>Justification</b>  This action is in support of the Airport's contractual requirements for the Master Bond Ordinance				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Insurance Premiums)</li></ul>				
<b>Schedule/Term</b> One year policy effective March 1, 2023 through March 1, 2024				
<b>Contract #</b>	<b>Agreement #</b>	<b>Purchase Order #</b>	<b>Action Amount</b>	<b>Revised Amount</b>
			\$11,953,318.81	\$0
<b>For Information contact</b>	<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Catrina Gilbert 3-5535	Operating Fund PFIC			\$11,594,719.24 \$358,599.57

**Additional Information**

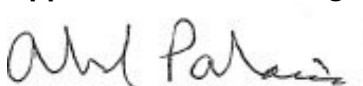
The renewal was administered through the office of Willis Towers Watson, Willis of Texas, Inc. Incumbent insurance carrier: American Home Assurance Company of New York, NY (AIG) has been affirmed as having an A.M. Best Rating of "A, XV". 45 carriers were solicited from markets in the USA, Bermuda, London and Europe. 26 carriers provided competitive quotes. The remaining carriers either offered indications that were not viable in the end or declined to quote entirely. It is recommended to bind insurance with the incumbent, AIG and all other contributing insurance carriers.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Airport Board bind and procure an insurance policy for All-Risk Property Insurance, with American Home Assurance Company of New York, NY (AIG) as the primary insurance carrier in the total amount of \$11,953,318.81 for the policy period effective March 1, 2023.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:51 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:37 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:18 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 18, 2023 11:14 am

\_\_\_\_\_  
**Chief Executive Officer**

Pending

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Finance/Audit	Delegation of Authority		
<b>Action</b> That the Airport Board does hereby approve (1) the delegation of authority by the Board to the Chief Executive Officer or Designee to determine the best solicitation/delivery method that meets the Board's best interests; and (2) the discontinuation of monthly reports of procurement awards between \$25,000 and \$50,000.				
<b>Description</b> <ul style="list-style-type: none"><li>• This action provides for the delegation of authority by the Board to the CEO or Designee, in accordance with the applicable statute, to determine the solicitation/delivery method that meets the Board's best interests, as authorized under Texas Local Government Code Chapter 252 and Texas Government Code Chapter 2269.</li><li>• This action also allows staff to discontinue providing monthly reports of procurement awards between \$25,000 and \$50,000.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• Both Texas Local Government Code Chapter 252 and Texas Government Code Chapter 2269 permit a governing body to delegate decisions concerning the appropriate solicitation/delivery method to be used for a particular procurement to certain designated representatives.</li><li>• The available solicitation/delivery methods for contracts under Texas Local Government Code Chapter 252 are: Competitive Sealed Billing, Competitive Sealed Proposals, Reverse Auction and the delivery methods available under Texas Government Code Chapter 2269.</li><li>• The available solicitation/delivery methods for contracts under Texas Government Code Chapter 2269 are: Competitive Bidding, Competitive Sealed Proposals, Construction Manager-Agent, Construction Manager-At-Risk, Building Using Design-Build, Design-Build for Civil Works and Job Order Contracts.</li><li>• Delegating the authority to determine the best solicitation/delivery method for each particular procurement will greatly reduce the initial procurement time, allowing new contract solicitations to proceed more efficiently and rapidly.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE Program is 31%.</li><li>• N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Delegation of Authority)</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Chris Poinsatte 3-5210				\$0

**Additional Justification**

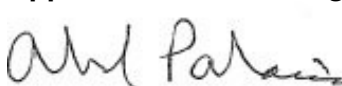
- Contract award determinations and related contract actions requiring legislative approval will continue to be brought before the Board for consideration, as required by applicable law and/or Board policy.
- Since 1989, in accordance with a directive by the Board, and as later required by resolution of the Board, staff has compiled a monthly report of all contract awards between \$25,000 and \$50,000.
- This action will reduce administrative time and costs to prepare such monthly reports.
- In the future, Staff will provide a list of contract awards between \$25,000 and \$50,000 to Internal Audit to review on an annual basis.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Airport Board does hereby approve (1) the delegation of authority by the Board to the Chief Executive Officer or Designee to determine the best solicitation/delivery method that meets the Board's best interests; and (2) the discontinuation of monthly reports of procurement awards between \$25,000 and \$50,000.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:52 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:37 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:18 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**

Department Head  
Procurement & Materials Mgmt  
Jan 18, 2023 5:48 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #		
02/02/2023	Finance/Audit	Information Technology Professional Staffing Services			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007355, for Information Technology Staffing Professional Services, with Intratek Computer, Inc., of Irvine, California, in an amount not to exceed \$1,875,000, for the one-year term of the Contract.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Information Technology Professional Staffing Services in support of the Airport's Technology Program.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for approximately four years.</li><li>This Contract provides on-call professional staffing services to support various technology projects including hardware, software, network, systems, email, server, desktop and end-user services.</li><li>Services will be ordered on an as needed basis and the Airport will have no obligation to purchase any quantity under this Contract.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE Program is 31%.</li><li>In accordance with the Board's M/WBE program, the M/WBE goal for this contract is 30%.</li><li>Intratek Computer, Inc. has committed to achieving 30% M/WBE participation utilizing ANR Consulting Group, Inc (IM-C).</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: February 2023</li><li>Contract Term: One year</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007355			NTE \$1,875,000	\$0	
<b>For Information contact</b> Cyril Puthoff 3-3400 Emily Grose 3-5468		<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$1,875,000

**Additional Information**

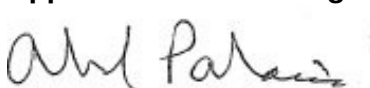
- This Contract will be made through the General Services Administration (GSA) Cooperative Contract No. 47QTCA18D008Z, which is available to local government agencies, and which was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007355, for Information Technology Staffing Professional Services, with Intratek Computer, Inc., of Irvine, California, in an amount not to exceed \$1,875,000, for the one-year term of the Contract.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:54 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:37 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:18 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Human Resources  
Jan 18, 2023 1:18 pm

Pending

Chief Executive Officer

Date



**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Finance/Audit	Virtual Taxi Queue Demonstration		
<b>Action</b> That the Chief Executive Officer or designee be authorized to enter into a Demonstration Agreement, with IBI Group Professional Services Inc., of Pompano Beach, Florida, for a Virtual Taxi Queue, in an amount not to exceed of \$135,000.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a Demonstration Agreement in support of the Airport's Ground Transportation Program.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• This action will establish an agreement for the demonstration and testing of a proposed technological solution as part of a competitive request for the proposal process to procure an enhanced taxicab staging, dispatching, and ground transportation system.</li><li>• The proposed system to be demonstrated provides a virtual queue that would reduce the demand for onsite property to stage taxicabs at the Airport.</li><li>• The demonstration will provide information to determine if the proposed new system will successfully operate at the Airport before commitment to purchase.</li><li>• The new system will replace the old legacy software Airport Regulated Vehicle System (ARVS), permitting, and taxi queue dispatching app.</li><li>• The automated dispatch system combined with the virtual queue can significantly reduce the cost of dispatching taxicabs.</li><li>• Pending the outcome of the demonstration there will be a subsequent request to award a contract for full implementation and ongoing maintenance of the system.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the M/WBE program is 31%.</li><li>• In accordance with the Board's M/WBE Program, the M/WBE goal for the Virtual Taxi Queue System is 15% should the contract be awarded after the system demonstration.</li><li>• The system vendor has committed to achieving 15% M/WBE participation if awarded the contract.</li></ul>				
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>• Start Date: March 2023</li><li>• Term: Estimated 30 days</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			NTE \$135,000	\$0
<b>For Information contact</b> Michael Youngs 3-5350 Casey Daniels 3-1132	<b>Fund</b> Operating Fund	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b> \$135,000

**Additional Information:**

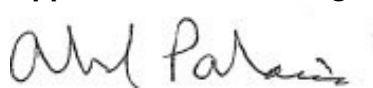
- Assuming a successful demonstration is completed and acceptable, a subsequent Board action will be created to issue a new Contract.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Demonstration Agreement, with IBI Group Professional Services Inc., of Pompano Beach, Florida, for a Virtual Taxi Queue, in an amount not to exceed of \$135,000.

**Approved as to Form by**

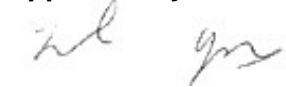

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:54 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:38 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:19 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Jan 18, 2023 9:26 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #		
02/02/2023	Finance/Audit	Desktop Workstations, Laptops, and Services			
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute Contract No. 7007285, for Desktop Workstations, Laptops, and Services, with Dell Marketing, LP, of Austin, Texas, in an amount not to exceed \$3,200,000, for the initial one-year term of the Contract with options to renew annually for additional one-year periods.					
<b>Description</b> <ul style="list-style-type: none"><li>Award a Contract for Desktop Workstations, Laptops, and Services in support of the Airport's Technology Program.</li></ul> <b>Justification</b> <ul style="list-style-type: none"><li>Replaces an existing Contract that has been in place for six years.</li><li>This action will provide on-call services to order desktop workstations and laptops and any associated services or equipment, on an as-needed basis.</li><li>This action also provides for installation services for new or replacement of non-functioning equipment as well as large scale computer equipment refresh or departmental moves and reconfigurations.</li></ul>					
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>The annual goal for the M/WBE program is 31%.</li><li>N/A - Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products.)</li></ul>					
<b>Schedule/Term</b> <ul style="list-style-type: none"><li>Start Date: March 2023</li><li>Contract Term: One year with options to renew annually for one-year periods</li></ul>					
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount	
7007285			NTE \$3,200,000	\$0	
<b>For Information contact</b>		<b>Fund</b>	<b>Project #</b>	<b>External Funding Source</b>	<b>Amount</b>
Michael Youngs 3-5350 Emily Grose 3-5468		Various			\$3,200,000

**Additional Information**

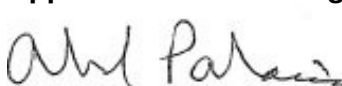
- This Contract is being made through the Texas Department of Information Resources (DIR) Contract No. DIR-TSO-3763, which is available to government entities, and approved by Board Resolution No. 1997-01-24, dated January 9, 1997.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute Contract No. 7007285, for Desktop Workstations, Laptops, and Services, with Dell Marketing, LP, of Austin, Texas, in an amount not to exceed \$3,200,000, for the initial one-year term of the Contract with options to renew annually for additional one-year periods.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:56 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:38 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:19 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Information Technology Svcs  
Jan 18, 2023 9:26 am

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
COMMITTEE DISCUSSION ITEM**

<b>Meeting Date</b> 02/02/2023	<b>Subject</b> Monthly Report	<b>Committee</b> Finance/Audit
<b>Item For Discussion</b> Report to the Airport Board all Contracts and Purchase Orders valued between \$25,000.00 and \$50,000.00, and Contracts Increases/Decreases valued between \$25,000.00 and \$50,000.00, for the month of December 2022.		
<b>Description</b> <ul style="list-style-type: none"><li>• Report to the Airport Board all Contracts and Purchase Orders valued between \$25,000.00 and \$50,000.00, and Contracts Increases/Decreases valued between \$25,000.00 and \$50,000.00, for the month of December 2022.</li></ul>		

**PURCHASE ORDERS BETWEEN \$25,000.00 AND \$50,000.00 (DECEMBER 2022)**

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	AMOUNT
SemaConnect, Inc. Bowie, Maryland	279461	SemaConnect Series 6 Charger	Energy, Transportation & Asset Management	NTE \$43,780
		<ul style="list-style-type: none"><li>Requisition No. 283960</li></ul>		Paid to Date: \$0.00
TOTAL				\$43,780

**CONTRACT/PURCHASE ORDER INCREASES/DECREASES (\$25,000 OR GREATER)  
(APPROVED BY BOARD STAFF UNDER THEIR DELEGATED AUTHORITY – DECEMBER 2022)**

VENDOR/LOCATION	PO/ CONTRACT NO.	DESCRIPTION	DEPARTMENT	CONTRACT DATA	
LDWW Group Marketing & Communications LP Dallas, Texas	8005196	Public Relations Services	Communications & Marketing	Contract Value:	\$2,000,000
				<b>This Action:</b>	<b>\$49,500</b>
				Revised Contract Value:	\$2,049,500
				Paid to Date:	\$659,538.20
<b>TOTAL</b>					<b>\$49,500</b>

**AGENDA**  
**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**  
**Tuesday, January 31, 2023**  
**12:45 p.m.**

**CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE**

30. Approve the minutes of the Concessions/Commercial Development Meeting of January 3, 2023.

**Action Items for Consideration**

- |                 |   |
|-----------------|---|
| Zenola Campbell | <p>31. Approve a Lease Agreement with AD Partnership, LLC dba Sapphire Lounge by The Club.</p> <p>32. Approve authorization to re-concept and extend the term of leases between the Dallas Fort Worth International Airport Board and OdehMickens DFW Concessions, Inc. dba Pinkberry to Smoothie King.</p> <p>33. Approve authorization to extend the term of leases between the Dallas Fort Worth International Airport Board and Four Leaf Ventures, LLC dba Jimmy Johns, McAlisters, and Dickey's.</p>  |
| John Brookby    | <p>34. Approve a lease agreement with Passport Park West Building 6, LLC, for +/-56 acres of land.</p> <p>35. Approve a lease agreement with Passport Park West Building 1, LLC, for +/-7 acres of land.</p> <p>36. Approve a lease agreement with Passport Park West Building 2, LLC, for +/-10 acres of land.</p> <p>37. Approve a lease agreement with Passport Park West Building 3, LLC, for +/-19 acres of land.</p> <p>38. Approve a lease agreement with Passport Park West Building 4, LLC, for +/-35 acres of land.</p> <p>39. Approve a lease agreement with Passport Park West Building 5, LLC, for +/-28 acres of land.</p> <p>40. Approve a lease agreement with Passport Park West Building 7, LLC, for +/-25 acres of land.</p> <p>41. Approve a reimbursement agreement with Passport Park West Building 6, LLC, for an amount not to exceed \$42,726,817.</p> |



# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Approval of Concessions to enter into a lease with AD Partnership, LLC dba Sapphire Lounge by The Club		
<b>Action</b> That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with AD Partnership, LLC dba Sapphire Lounge by The Club and Dallas Fort Worth International Airport.				
<b>Description:</b> <ul style="list-style-type: none"><li>• Concessionaire shall operate a membership only lounge, Lease No. 011496, dba Sapphire Lounge by the Club, located in Terminal D, Gate 35, ID No. D-4-N.I-421-A01.</li><li>• The lease term is for 10 years.</li><li>• Concessionaire shall pay a minimum annual guarantee of \$6,448,706 with 3% increases annually and percent rents as follows:<ul style="list-style-type: none"><li>◆ Fifteen percent of Gross Receipts from the sale of alcohol, hereafter known as Category ALCO</li><li>◆ Eleven percent of Gross Receipts from Marketing fees, Merchandising Fees, Promotional Allowances, Retail Display Allowance (RDA), and any type of Ancillary Advertising, hereafter known as Category ALLO.</li><li>◆ Eleven percent of all other Gross Receipts not listed above, (subject to certain exclusions to be agreed upon between the parties, including without limitation, any revenue from the sale or marketing within the Sapphire Lounge of Chase credit cards and similar financial products) hereafter know as Category MISC.</li></ul></li><li>• The lounge will be available to members from eligible Chase card holders, Priority Pass and Airport Dimensions members.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The annual goal for the ACDBE Program is 31%</li><li>• In accordance with the Board's ACDBE Program and Federal Regulation, no ACDBE goal was determined for this lease agreement. (Private Lounge)</li><li>• AD Partnership, LLC dba Sapphire Lounge by The Club has committed to achieving 3% ACDBE participation utilizing Hyde Park Hospitality (BM-C).</li><li>• AD Partnership, LLC dba Sapphire Lounge by The Club has committed to 30% M/WBE participation in the design and construction of the lease space.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

**Justification**

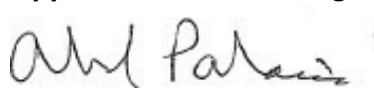
- Chase Sapphire is launching lounges within Airports worldwide. DFW will be one of the first lounges in the U.S.
- This action supports the Board's Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with AD Partnership, LLC dba Sapphire Lounge by The Club and Dallas Fort Worth International Airport.

**Approved as to Form by**

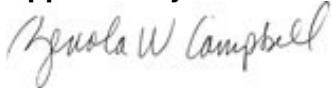

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:33 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:40 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:35 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 18, 2023 12:44 pm

Pending

\_\_\_\_\_  
**Chief Executive Officer**

\_\_\_\_\_  
Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

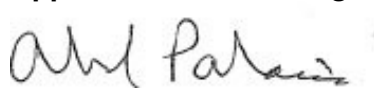
Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Approval to re-concept and extend the term of Lease Nos. 008113 and 008114 dba Pinkberry		
<b>Action</b> That the Chief Executive Officer or designee be authorized to re-concept and extend the term of leases between the Dallas Fort Worth International Airport Board and OdehMickens DFW Concessions, Inc. dba Pinkberry to Smoothie King.				
<b>Description</b> <ul style="list-style-type: none"><li>• Concessionaire shall re-concept the two Pinkberry locations listed below to Smoothie King:<ul style="list-style-type: none"><li>◆ Terminal A, Gate A18, ID No. A-2-053C-A02</li><li>◆ Terminal A, Gate A26, ID No. A-2-090D-A01</li></ul></li><li>• The term of these two leased locations will be reset to seven years in light of the investment the concessionaire will make.</li><li>• All other terms and conditions, including but not limited to term and expiration date, of said Lease remain in effect.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• Concessionaire will be revitalizing these locations to provide relevant services to meet passenger needs.</li><li>• Smoothie King has grown to over 1,000 locations and counting, fueling your purpose across three continents â from the U.S. to the Republic of Korea, Trinidad &amp; Tobago and the Cayman Islands.</li><li>• In August 2021 Smoothie King relocated their corporate headquarters to Coppell, Texas.</li><li>• This action supports the Board's Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.</li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• The existing ACDBE and M/WBE commitments will continue to apply to the respective re-concepted leases and term extensions.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to re-concept and extend the term of leases between the Dallas Fort Worth International Airport Board and OdehMickens DFW Concessions, Inc. dba Pinkberry to Smoothie King.

**Approved as to Form by**

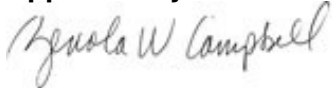

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:41 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:41 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:36 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 18, 2023 12:43 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #
02/02/2023	Concessions/Commercial Development	Approval to extend the lease term of Agreement Nos. 008640, 008641 and 009814 with Four Leaf Ventures, LLC	

### Action

That the Chief Executive Officer or designee be authorized to extend the term of leases between the Dallas Fort Worth International Airport Board and Four Leaf Ventures, LLC dba Jimmy Johns, McAlisters, and Dickey's.

### Description

- This action would authorize staff to amend the leases listed below to extend the term to July 13, 2029, making them co-terminus.
  - ◆ Lease No. 009814, dba Dickey's, Location ID No. D-NV107, Gate D27.
  - ◆ Lease No. 008640 dba McAlister's, Location ID No. B.2-104C.A01, Gate B40.
  - ◆ Lease No. 008641 dba Jimmy John's, Location ID No. No. E-2-090D-A01, Gate E21.
- This extension is in light of the investment the concessionaire has made to re-concept the above locations.
- All other terms and conditions, including but not limited to term and expiration date, of said Leases remain in effect.

### Justification

- Concessionaire has revitalized these previously closed locations, providing relevant services to meet passenger needs.
- This action supports the Board's Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.

### D/S/M/WBE Information

- The existing ACDBE and M/WBE commitments will continue to apply to the respective lease term extensions.

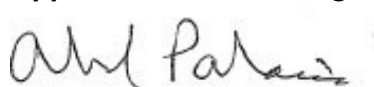
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0

**Additional Information**Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to extend the term of leases between the Dallas Fort Worth International Airport Board and Four Leaf Ventures, LLC dba Jimmy Johns, McAlisters, and Dickey's.

**Approved as to Form by**

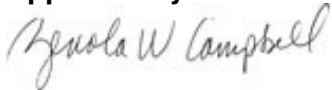

Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:40 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:40 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:35 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head

Jan 18, 2023 12:43 pm

**Chief Executive Officer**

Pending

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 6, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 6, LLC, for +/-56 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-56 gross acres with Passport Park West Building 6, LLC (Tenant), for a development for warehouse, distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building development will contain +/-1,073,840 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environments Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$1,219,680 per year; approximately \$101,640 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade withn the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-56 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.
- The Board will reimburse Tenant through a separate reimbursement agreement, for actual costs incurred, to construct Board funded improvements, including: a 3,900-linear foot, four-lane public road; construction of six detention ponds; sanitary sewer and water line extension; mass grading and site readiness.
- The total CIP approved for this project is \$42,726,817. The reimbursement will be paid not more than monthly with receipt of paid invoices. Details of the reimbursement agreement are contained in a separate OBA request titled, "Reimbursement agreement with Passport Park West Building 6, LLC.
- The Board funded improvements are designed to also benefit the adjacent leases: Passport Park West Building 1, LLC, Passport Park West Building 2, LLC, Passport Park West Building 3, LLC, Passport Park West Building 4, LLC, Passport Park West Building 5, LLC, Passport Park West Building 7, LLC.

**Funding**

- Total CIP approved for this project = \$42,726,817
- Total initial annual rent approximately \$3,920,400 (Building 1 = \$152,460; Building 2 = \$217,800; Building 3 = \$413,820; Building 4 = \$762,300; Building 5 = \$609,840; Building 6 = \$1,219,680; Building 7 = \$544,500).
- Based on revenue net of public safety costs:
  - ◆ Internal Rate of Return on full approved CIP investment = 8.8%
  - ◆ Project payback on full approved CIP investment = 11.68 years

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 6, LLC, for +/-56 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 10:58 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:38 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:19 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:45 pm

Pending

Chief Executive Officer

Date



# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 1, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 1, LLC, for +/-7 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-7 gross acres with Passport Park West Building 1, LLC, for a development for warehouse distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-85,050 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$152,460 per year; approximately \$12,705 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

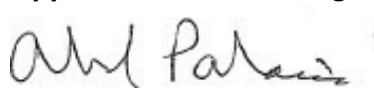
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-7 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30, and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 1, LLC, for +/-7 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:20 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:38 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:45 pm

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 2, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 2, LLC, for +/-10 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-10 gross acres with Passport Park West Building 2, LLC, for a development for warehouse, distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-85,050 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$217,800 per year; approximately \$18,150 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

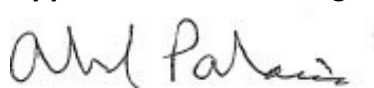
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-10 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 2, LLC, for +/-10 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:21 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:39 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:45 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 3, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 3, LLC, for +/-19 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-19 gross acres with Passport Park West Building 3, LLC, for a development for warehouse, distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-269,100 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$413,820 per year; approximately \$34,485 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

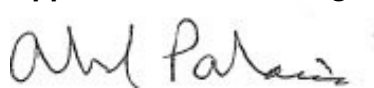
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-19 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 3, LLC, for +/-19 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:21 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:39 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:20 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:45 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 4, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 4, LLC, for +/-35 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-35 gross acres with Passport Park West Building 4, LLC, for a development for warehouse, distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-549,480 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$762,300 per year; approximately \$63,525 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

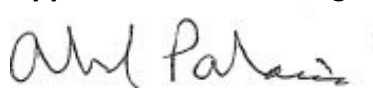
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-35 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 4, LLC, for +/-35 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:21 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:39 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:21 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:46 pm

Pending

Chief Executive Officer

Date



# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 5, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 5, LLC, for +/-28 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-28 gross acres with Passport Park West Building 5, LLC, for a development for warehouse, distribution, logistics, office, and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-460,600 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$609,840 per year; approximately \$50,820 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

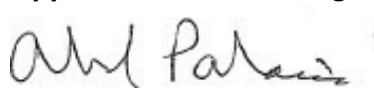
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-28 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 5, LLC, for +/-28 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:22 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:39 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:21 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:46 pm

Pending

Chief Executive Officer

Date

# DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

## OFFICIAL BOARD ACTION/RESOLUTION

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Lease agreement with Passport Park West Building 7, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 7, LLC, for +/-25 acres of land.				
<b>Description</b> <ul style="list-style-type: none"><li>• Enter into a lease on +/-25 gross acres with Passport Park West Building 7, LLC, for a development for warehouse, distribution, logistics, office and operations incidental thereto for a term of 40 years.</li><li>• This single, speculative building will contain +/-220,500 square feet (sf) of space.</li><li>• The lease contemplated in this OBA is contingent on (i) finalizing lease terms, and (ii) obtaining National Environmental Policy Act and Federal Aviation Administration (FAA) Airspace approvals from the FAA.</li></ul>				
<b>Justification</b> <ul style="list-style-type: none"><li>• The development planned for this site will be a long-term asset for cargo logistics providers.</li><li>• Development of this facility will generate initial rent income of approximately \$544,500 per year; approximately \$45,375 per month.</li><li>• Strategic Plan benefits:<ul style="list-style-type: none"><li>◆ Assists with development of land on DFW Airport in support of the Board's Land Use Plan</li><li>◆ Encourages non-core business developments consistent with the Board's policies</li><li>◆ Increases non-airline revenues and supports trade within the Dallas/Fort Worth region</li></ul></li></ul>				
<b>D/S/M/WBE Information</b> <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			\$0	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660				\$0

**Additional Information**

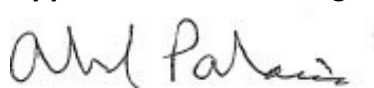
- Initial rent shall be at a rate of \$0.50 per sf applied to the +/-25 acres of land.
- The lease contains rent escalations throughout the 40-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually for the first 20 years. After 20 years, the land will be appraised, and the rent reestablished based on the new appraised value. Rent will increase with the Consumer Price Index after years 25, 30 and 35.

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a lease agreement with Passport Park West Building 7, LLC, for +/-25 acres of land.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:22 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:39 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:28 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:46 pm

Pending

Chief Executive Officer

Date

**DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD  
OFFICIAL BOARD ACTION/RESOLUTION**

Date	Committee	Subject	Resolution #	
02/02/2023	Concessions/Commercial Development	Reimbursement agreement with Passport Park West Building 6, LLC		
<b>Action</b> That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with Passport Park West Building 6, LLC, for an amount not to exceed \$42,726,817.				
<b>Description</b>  <ul style="list-style-type: none"><li>• Seven separate Official Board Actions are being requested at the February 2, 2023, Board Meeting to authorize DFW Airport Board to Lease +/-180.55 acres of land to Passport Park West Building 1, LLC +/-7 acres; to Passport Park West Building 2, LLC +/-10 acres; to Passport Park West Building 3, LLC +/-19 acres; to Passport Park West Building 4, LLC +/-35 acres; to Passport Park West Building 5, LLC +/-28 acres; to Passport Park West Building 6, LLC +/-56 acres; to Passport Park West Building 7, LLC +/-25 acres.</li><li>• The subject reimbursement agreement associated with the above-mentioned leases references Board funded improvements designed and constructed by Passport Park West Building 6, LLC, and reimbursed by the DFW Airport Board. These Board funded improvements will support the following seven (7) developments at DFW Airport:<ul style="list-style-type: none"><li>◆ Passport Park West Building 1, LLC (+/-7 acres)</li><li>◆ Passport Park West Building 2, LLC (+/-10 acres)</li><li>◆ Passport Park West Building 3, LLC (+/-19 acres)</li><li>◆ Passport Park West Building 4, LLC (+/-35 acres)</li><li>◆ Passport Park West Building 5, LLC (+/-28 acres)</li><li>◆ Passport Park West Building 6, LLC (+/-56 acres)</li><li>◆ Passport Park West Building 7, LLC (+/-25 acres)</li></ul></li><li>• In order to execute the above-mentioned leases, Board funded improvements will include a 3,900-linear foot, four-lane public road; construction of six detention ponds; sanitary sewer and water line extension; mass grading and site readiness.</li></ul>				
<b>D/S/M/WBE Information</b>  <ul style="list-style-type: none"><li>• In accordance with the Board's M/WBE Program, the goals for this agreement are 30% M/WBE participation for design and 30% M/WBE participation for construction.</li><li>• Trammell Crow, through its design and construction contractors, has committed to achieving 30% M/WBE participation for design and 30% M/WBE participation for the construction of the development.</li></ul>				
Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
			NTE \$42,726,817.00	\$0
For Information contact	Fund	Project #	External Funding Source	Amount
John Brookby 3-4660	DFW Capital			\$0

**Justification**

- The development planned for this site will be a long-term asset for cargo logistics providers.
- The development of these facilities will generate initial combined rent of approximately \$3,920,400 per year; approximately \$326,700 per month.
  - ◆ Passport Park West Building 1, LLC = \$152,460 per year (\$12,705 per mo.)
  - ◆ Passport Park West Building 2, LLC = \$217,800 per year (\$18,150 per mo.)
  - ◆ Passport Park West Building 3, LLC = \$413,820 per year (\$34,485 per mo.)
  - ◆ Passport Park West Building 4, LLC = \$762,300 per year (\$63,525 per mo.)
  - ◆ Passport Park West Building 5, LLC = \$609,840 per year (\$50,820 per mo.)
  - ◆ Passport Park West Building 6, LLC = \$1,219,680 per year (\$101,640 per mo.)
  - ◆ Passport Park West Building 7, LLC = \$544,500 per year (\$45,375 per mo.)
- Strategic Plan benefits:
  - ◆ Assists with the development of land on the Board's Land Use Plan
  - ◆ Encourages non-core business developments consistent with the Board's policies
  - ◆ Increases non-airline revenue and supports trade with the Dallas/Fort Worth region

**Financial Analysis:**

- Total CIP approved for this project = \$42,726,817
- Total initial annual rent approximately \$3,920,400 (Bldg. 1 +/- \$152,460; Bldg. 2 +/- \$217,800; Bldg. 3 +/- \$413,820; Bldg. 4 +/- \$762,300; Bldg. 5 +/- \$609,840; Bldg. 6 +/- \$1,219,680; Bldg. 7 +/- \$544,500)
- NPV = \$13,841,014
- Based on revenue net of public safety costs:
  - ◆ Internal Rate of Return on full approved CIP investment = 8.8%
  - ◆ Project payback on full approved CIP investment = 11.68 years

**Funding:**

- CIP is approved

Additional Attachments: **N****BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD**

That the Chief Executive Officer or designee be authorized to execute a reimbursement agreement with Passport Park West Building 6, LLC, for an amount not to exceed \$42,726,817.

**Approved as to Form by**


Rodriguez, Elaine  
Legal Counsel  
Jan 19, 2023 11:32 am

**Approved as to Funding by**


Palacios, Abel  
Vice President Finance  
Finance  
Jan 18, 2023 10:40 pm

**Approved as to M/WBE by**


Lee, Tamela  
Vice President Business Diversity  
and Development  
Business Diversity and  
Development  
Jan 18, 2023 7:29 pm

**SIGNATURE REQUIRED FOR APPROVAL****Approved by**


Department Head  
Commercial Development  
Jan 18, 2023 12:46 pm

Pending

Chief Executive Officer

Date