

Agenda
Dallas Fort Worth International Airport
Board of Directors
December 4, 2025
8:30 AM

Meeting Place
2400 Aviation Drive
Board Room – DFW Airport Headquarters Building DFW Airport, TX 75261



This meeting location is accessible. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting by contacting LeeAnne Bounds at 972 973-3571, or T.D. 1-800-RELAY-TX (1-800-735-2989) for information or assistance.

For DFW Airport Board Meeting Information or to register to speak at a Board Meeting, please call 972 973-3571 by 5:00 p.m. the day before the meeting.

Consent Agenda – all items under this heading are a part of the Consent Agenda and require little or no deliberation by the Board. Approval of the Consent Agenda authorizes the Chief Executive Officer or his designee to implement each item in accordance with staff recommendation.

A closed executive session may be held with respect to a posted agenda item if the discussion concerns one of the following:

- 1. Contemplated or pending litigation or matters where legal advice is requested of the Board's Legal Counsel. Texas Government Code Section 551.071.
- 2. Discussion concerning sale or lease of real property, or negotiated contracts for donations to the Board, when such discussions would have a detrimental effect on the negotiating position of the Board. Texas Government
- 3. Personnel matters involving discussions of the qualifications or performance of identifiable individuals already employed or being considered for employment by the Board. Texas Government Code Section 551.074.
- 4. The deployment, or specific occasions for implementation, of security personnel or devices. Texas Government Code Section 551.076.

#### **AGENDA**

- A. Invocation
- В. Pledge of Allegiance
- C. Announcement
- D. Financial Report
- E. Approve Minutes of the Regular Board Meeting of November 6, 2025

#### RETIREMENT AND INVESTMENT COMMITTEE

1. No Items for approval.

#### **OPERATIONS COMMITTEE**

#### **Consent Items for Consideration**

Tammy Huddleston O-1. Approve the Chief Executive Officer or designee to ratify contract no. PA1563

for Eastside Utility Plant Soil Erosion Rehabilitation with Real Network Services, Inc. of Dallas, Texas in an amount not to exceed \$292,747.43 for a revised not to exceed contract amount of \$1,287,367.81. The current contract

completion date of December 27, 2025 is not affected by this action.

#### **Action Items for Consideration**



Tammy Huddleston	O-2.	Approve the Chief Executive Officer or designee to execute contract no. PA1825, for FY 2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road, with Roadworx, Inc., of Chicago, Illinois in an amount not to exceed \$18,672,392.44, for the 270 calendar-day term of the contract with a start date of December 2025; and execute change orders to such contract on an as-needed basis, in the aggregate amount not to exceed \$800,000, for a total action amount of \$19,472,392.44.
Tammy Huddleston	O-3.	Approve the Chief Executive Officer or designee to increase contract no. PA1032 (9500834) for Terminal F and Skylink Station with Innovation Next+ of Irving, Texas in an amount not to exceed \$31,296,648 for a revised not to exceed contract amount of \$1,121,641,383.62. The current contract completion date of August 16, 2027 is not affected by this action.
Tammy Huddleston	O-4.	Approve the Chief Executive Officer or designee to execute contract no. PA1815, for Terminal F Skylink Station with Alstom Transport USA, Inc. of Pittsburgh, Pennsylvania, in an amount not to exceed \$22,629,261 for the 612 calendar-day term of the contract, with a start date of December 2025; and execute change orders to such contract on an as-needed basis in the aggregate amount not to exceed \$4,525,852, for a total action amount of \$27,155,113.
Tammy Huddleston	O-5.	Approve the Chief Executive Officer or designee to execute contract no. PA1630 for Trigg Lake Pump Station with Gilbert May, Inc. dba Phillips/May Corporation of Dallas, Texas in an amount not to exceed \$1,523,333 for the 370 calendar-day term of the contract with a start date of December 2025.
Tammy Huddleston	O-6.	Approve the Chief Executive Officer or designee to execute contract no. PA2016 for Oncor Discretionary Agreement: Terminal F Project with Oncor Electric Company LLC of Irving, Texas in an amount not to exceed \$2,406,000 for the 480 calendar-day term of the contact with a start date of December 2025.
Robert Gray	O-7.	Approve the Chief Executive Officer or designee to execute contract no. PA1717 for Pavement Deicing Material, with Southwest Envirotx Partners, LLC of Austin, Texas in an amount not to exceed \$673,920 for the three-year term of the contract with a start date of December 2025.
Brian Redburn	O-8.	Approve the Chief Executive Officer or designee to execute contract no. PA2009 for Axon Taser, Camera, and Evidence System with Axon Enterprise, Inc. of Scottsdale, Arizona in an amount not to exceed \$9,387,118.19 for the five-year term of the contract with a start date of January 2026.
FINANCE, AUDIT, and IT Co	OMMITTEE	

#### **Consent Items for Consideration**

F-1. Abel Palacios Approve to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required; and that the Chief Executive Officer or designee is authorized to execute said applications and agreements.

F-2. Abel Palacios That the Airport Board approve the attached Investment Policy for the period of February 1, 2026, through January 31, 2027.



Elaine Rodriguez	F-3.	Approve the Chief Executive Officer or designee to increase legal services contract no. 8005064 with Kaplan Kirsch & Rockwell LLP of Denver, Colorado, in an amount not to exceed \$75,000 for a revised not to exceed contract amount of \$246,750.
Elaine Rodriguez	F-4.	Approve the Chief Executive Officer or designee to increase Legal Services contract no. 8004258 with Munck Wilson Mandala LLP of Dallas, Texas, in the amount not to exceed \$75,000 for a revised not to exceed contract amount of \$718,379.64.
Heath Montgomery	F-5.	Approve the Chief Executive Officer or designee to execute contract no. PA1830 for Public Relations Services with Three Box Strategic Communications of Richardson, Texas in an amount not to exceed \$400,000 for the five-year term of the contract with a start date of December 2025.
Catrina Gilbert	F-6.	Approve that the Chief Executive Officer or designee be authorized to enter into an Interlocal Agreement contract no. PA2026 between the Airport and the City of New Braunfels, Texas; and execute contract no. PA2027 for Not-at-Fault Recovery Services with Alternative Claims Management of San Antonio, Texas for Claim Recovery Services, and approve agreements for such services with participating municipalities as applicable.
Michael Youngs	F-7.	Approve the Chief Executive Officer or designee to increase and extend contract no. 7004058 for Flight Data Subscription with OAG Aviation Worldwide LLC of Chicago, Illinois in an amount not to exceed \$130,000 for a revised not to exceed contract amount of \$871,375.43, with a revised contract completion date of December 2026.
Michael Youngs	F-8.	Approve the Chief Executive Officer or designee to increase contract no. 7007150 for Tableau Software Licenses with SHI Government Solutions, Inc. of Austin, Texas in an amount not to exceed \$358,329.09 for a revised not to exceed contract amount of \$1,489,708.31, with a revised contract completion date of October 28, 2026.
Action Items for Considera	<u>tion</u>	
Elaine Rodriguez	F-9.	That the Airport Board does hereby approve an amendment to Resolution No. 2025-09-285 to provide that in awarding contracts pursuant to Chapter 252 between \$3,000 and \$100,000, staff will contact at least two Historically Under-Utilized Businesses as required by law and two Small Business Enterprise businesses.
Cyril Puthoff	F-10.	Approve to procure and bind Medical Stop Loss insurance coverage with Cigna Health and Life Insurance Company in an amount of \$3,998,136, for a one-year policy term effective January 1, 2026.
Michael Youngs	F-11.	Approve the Chief Executive Officer or designee to execute contract no. PA2019 for Enterprise Browser with Cyber Watch Systems of Dallas, Texas in the amount not to exceed \$990,000 for the three-year term of the contract with a start date of December 2025.
Michael Youngs	F-12.	Approve the Chief Executive Officer or designee to increase contract no. PA1848 for Digital Transformation Consulting Services, with Boston Consulting Group of Dallas, Texas, in an amount not to exceed \$4,886,000, for a revised not to exceed contract amount of \$10,666,000; the current contract completion date of June 22, 2026, is not affected by this action.



#### **CONCESSIONS AND COMMERCIAL DEVELOPMENT COMMITTEE**

#### **Consent Items for Consideration**

Zenola Campbell	C-1.	Approve Concessions Assignment and Assumption with DNC/Four Leaf Joint
·		Venture, dba The Salt Lick Bar - B - Que to Four Leaf Ventures, LLC.

Zenola Campbell C-2. Approve Concessions Change of Ownership for Concessions Lease Numbers 008299, 010530, and 010529.

#### **Action Items for Consideration**

Zenola Campbell	C-3.	Approve Concessions Policy as attached.
Zenola Campbell	C-4.	Approve to amend Lease Number 010229 with Bank of America, N.A. dba Bank of America.
John Brookby	C-5.	Approve the Chief Executive Officer or designee to execute a Facility Lease Agreement with DCT Industrial Value Fund I, L.P. for the logistic facility located at 1100 North Royal Lane for a 20-year term.

#### **CLOSED SESSION**

- 1. In accordance with provisions of Section 551.074 of the Texas Government Code, a closed session will be held to discuss the qualifications or performance of identifiable Board employees, to wit:
  - 1. Review and Evaluate the Performance of the Chief Executive Officer
  - 2. Review and Evaluate the Performance of the Director of Audit Services

#### **EXECUTIVE COMPENSATION COMMITTEE**

#### **Action Items for Consideration**

Maruchy Cantu	E-1.	Approve a Management Incentive Compensation Payment for Fiscal Year 2025 for the Director of Audit Services.
Maruchy Cantu	E-2.	Approve a Salary Adjustment for the Director of Audit Services.
Maruchy Cantu	E-3.	Approve Fiscal Year 2026 Incentive Compensation Program Goals for the Director of Audit Services.
Maruchy Cantu	E-4.	Approve a Management Incentive Compensation Payment for Fiscal Year 2025 for the Chief Executive Officer.
Maruchy Cantu	E-5.	Approve a Salary Adjustment for the Chief Executive Officer.
Maruchy Cantu	E-6.	Approve Fiscal Year 2026 Management Incentive Compensation Program Goals for the Chief Executive Officer.
FULL BOARD		

Registered Speakers (items unrelated to the Agenda.)

Board of Directors - December 4, 2025

1.



2. Next Committee Meetings: January 6, 2026 Next Board Meeting: January 8, 2026



# Retirement and Investment Committee Meeting Tuesday, December 2, 2025 12:30 PM AGENDA

1. Approve Minutes of the Regular Retirement & Investments Committee Meeting of September 30, 2025

Abel Palacios 2. Quarterly Investment Report - Tony Kay, Mariner Consulting

RETIREMENT AND INVESTMENT COMMITTEE



#### **Operations Committee Meeting** Tuesday, December 2, 2025 12:35 PM **AGENDA**

Approve Minutes of the Regular Operations Committee Meeting of November 1. 4, 2025

#### **OPERATIONS COMMITTEE**

Cancant	Itama	for	Consideration	
Consent	items	TOT	Consideration	

Tammy Huddleston	O-1.	Approve the Chief Executive Officer or designee to ratify contract no. PA1563
•		for Eastside Utility Plant Soil Erosion Rehabilitation with Real Network
		Services, Inc. of Dallas, Texas in an amount not to exceed \$292,747.43 for a
		revised not to exceed contract amount of \$1,287,367.81. The current contract
		completion data of December 07, 2005 is not offerted by this potion

		completion date of December 27, 2025 is not affected by this action.
Action Items for Considera	<u>tion</u>	
Tammy Huddleston	O-2.	Approve the Chief Executive Officer or designee to execute contract no. PA1825, for FY 2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road, with Roadworx, Inc., of Chicago, Illinois in an amount not to exceed \$18,672,392.44, for the 270 calendar-day term of the contract with a start date of December 2025; and execute change orders to such contract on an as-needed basis, in the aggregate amount not to exceed \$800,000, for a total action amount of \$19,472,392.44.
Tammy Huddleston	O-3.	Approve the Chief Executive Officer or designee to increase contract no. PA1032 (9500834) for Terminal F and Skylink Station with Innovation Next+ of Irving, Texas in an amount not to exceed \$31,296,648 for a revised not to exceed contract amount of \$1,121,641,383.62. The current contract completion date of August 16, 2027 is not affected by this action.
Tammy Huddleston	O-4.	Approve the Chief Executive Officer or designee to execute contract no. PA1815, for Terminal F Skylink Station with Alstom Transport USA, Inc. of Pittsburgh, Pennsylvania, in an amount not to exceed \$22,629,261 for the 612 calendar-day term of the contract, with a start date of December 2025; and execute change orders to such contract on an as-needed basis in the aggregate amount not to exceed \$4,525,852, for a total action amount of \$27,155,113.
Tammy Huddleston	O-5.	Approve the Chief Executive Officer or designee to execute contract no. PA1630 for Trigg Lake Pump Station with Gilbert May, Inc. dba Phillips/May Corporation of Dallas, Texas in an amount not to exceed \$1,523,333 for the 370 calendar-day term of the contract with a start date of December 2025.
Tammy Huddleston	O-6.	Approve the Chief Executive Officer or designee to execute contract no. PA2016 for Oncor Discretionary Agreement: Terminal F Project with Oncor Electric Company LLC of Irving, Texas in an amount not to exceed \$2,406,000 for the 480 calendar-day term of the contact with a start date of December 2025.
Robert Gray	O-7.	Approve the Chief Executive Officer or designee to execute contract no. PA1717 for Pavement Deicing Material, with Southwest Envirotx Partners, LLC of Austin, Texas in an amount not to exceed \$673,920 for the three-year term of the contract with a start date of December 2025.



Brian Redburn

O-8.

Approve the Chief Executive Officer or designee to execute contract no. PA2009 for Axon Taser, Camera, and Evidence System with Axon Enterprise, Inc. of Scottsdale, Arizona in an amount not to exceed \$9,387,118.19 for the five-year term of the contract with a start date of January 2026.

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

**Subject:** Eastside Utility Plant Soil Erosion Rehabilitation

**Department:** Design, Code and Construction

**Amount:** \$292,747.43 **Revised Amount:** \$1,287,367.81

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to ratify contract no. PA1563 for Eastside Utility Plant Soil Erosion Rehabilitation with Real Network Services, Inc. of Dallas, Texas in an amount not to exceed \$292,747.43 for a revised not to exceed contract amount of \$1,287,367.81. The current contract completion date of December 27, 2025 is not affected by this action.

#### **BACKGROUND:**

Fund

- The erosion rehabilitation work involves excavation near an existing electrical duct bank supplying power to the Eastside Utility Plant.
- During construction, a significant rain event caused soil erosion and undermining beneath the duct bank. Prompt action was required to prevent any disruption to Eastside Utility Plant operations.
- This change includes all work necessary to reroute the Eastside Utility Plant's electrical service.

**Project Number** 

#### **ADDITIONAL INFORMATION:**

 On April 3, 2025, by Resolution No. 2025-04-103, the Airport awarded contract no. PA1563 for Eastside Utility Soil Erosion Rehabilitation to Real Network Solutions, Inc. of Dallas, Texas.

External Funding Source

DFW Capital Acct	2716501	External randing Godiec
Attachments: None		
Approvals		
Tammy Huddleston, Vice President -	Approved - 11/19/2025	
Tracy Barker, Vice President - Procurement and Materials Management		Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development		Approved - 11/20/2025
Abel Palacios, Vice President - Finance		Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal		Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer		New -

Eastside Utility Plant Soil Erosion Rehabilitation

Official Board Action - Consent Resolution No.:

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: FY 2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road

**Department:** Design, Code and Construction

**Amount:** \$19,472,392.44 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA1825, for FY 2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road, with Roadworx, Inc., of Chicago, Illinois in an amount not to exceed \$18,672,392.44, for the 270 calendar-day term of the contract with a start date of December 2025; and execute change orders to such contract on an asneeded basis, in the aggregate amount not to exceed \$800,000, for a total action amount of \$19,472,392.44.

#### **BACKGROUND:**

- A recent assessment of the infrastructure within the entire Air Operations Area identified specific areas where existing infrastructure needs to be rehabilitated.
- This contract includes pavement, joints, markings, storm water infrastructure, and erosion rehabilitation in various locations across the airfield.
- These improvements will provide safe and efficient airfield operations and reduce the potential of future operational impacts.

#### **ADDITIONAL INFORMATION:**

- Three bids were received on or before the due date of September 12, 2025, with one non-responsive submission.
- Bid tabulation attached.

<b>Fund</b> Various	<b>Project Number</b> Various	External Funding Source
Attachments:	PA1825 - FY2026 Airfield Remediation & Hackberry	/ Creek Tributary Channel and FAA NAVAID Road

#### **Approvals**

Tammy Huddleston, Vice President - Design, Code and Construction	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer	New -

FY 2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road

Official Board Action - Action Resolution No.:

# Contract No. PA1825 FY2026 Airfield Remediation & Hackberry Creek Tributary Channel and FAA NAVAID Road Bid Tabulation

Bidders	Bid Amounts w/Alternate
Roadworx, Inc. Chicago, Illinois	\$18,672,392.44
Ragle Inc. North Richland Hills, Texas	\$18,766,070

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

**Subject:** Terminal F and Skylink Station **Department:** Design, Code and Construction

**Amount:** \$31,296,648 **Revised Amount:** \$1,121,641,383.62

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase contract no. PA1032 (9500834) for Terminal F and Skylink Station with Innovation Next+ of Irving, Texas in an amount not to exceed \$31,296,648 for a revised not to exceed contract amount of \$1,121,641,383.62. The current contract completion date of August 16, 2027 is not affected by this action.

#### **BACKGROUND:**

- The Terminal F Phase 1 footprint is being expanded at the south and southeast ends to accommodate current operational projections. This expansion includes repositioning hold rooms, circulation areas, gate-adjacent areas, and concession amenities.
- These additional areas are required to support airline and airport operations on opening day of Phase 1 and provide Terminal F with international capability.
- This action covers the design and construction of the core and shell of the expanded facilities, with the interior finishout planned to be incorporated into this contract at a later date.

#### **ADDITIONAL INFORMATION:**

- On February 1, 2024, by Resolution No. 2024-02-029, the Airport awarded contract no. PA1032 (9500834) for Terminal F and Skylink Station to Innovation Next+ of Irving, Texas.
- This contract was increased on February 1, 2024, by Resolution No. 2024-02-029 and again on November 6, 2025, by Resolution No. 2025-11-338.

Fund Joint Capital Acct	Project Number 2699001	External Funding Source
Attachments:	None	

#### **Approvals**

Tammy Huddleston, Vice President - Design, Code and Construction

Tracy Barker, Vice President - Procurement and Materials Management

Tamela Burks Lee, Vice President - Business Development

Approved - 11/19/2025

Abel Palacios, Vice President - Finance

Elaine Rodriguez, General Counsel - Legal

Christopher McLaughlin, Chief Executive Officer

Approved - 11/20/2025

Terminal F and Skylink Station

Official Board Action - Action Resolution No.:

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: Terminal F Skylink Station

**Department:** Design, Code and Construction

**Amount:** \$27,155,113 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA1815, for Terminal F Skylink Station with Alstom Transport USA, Inc. of Pittsburgh, Pennsylvania, in an amount not to exceed \$22,629,261 for the 612 calendar-day term of the contract, with a start date of December 2025; and execute change orders to such contract on an as-needed basis in the aggregate amount not to exceed \$4,525,852, for a total action amount of \$27,155,113.

#### **BACKGROUND:**

- As part of the Terminal F Program, a new Skylink Station will be constructed to serve Terminal F. This new station needs to be integrated into the existing Skylink System.
- Alstom Transport USA, Inc. (Alstom) is the original supplier of the Skylink System and is under separate contract with the Airport to operate and maintain the system. Alstom's proprietary software, signaling and operating systems are used to operate Skylink. Modifications are needed to these proprietary systems to fully integrate the new station at Terminal F into the overall Skylink System.
- This contract authorizes Alstom to coordinate with the Airport and the Terminal F Design-Build contractor for the construction of the new station and integrating it into the Skylink system.

#### ADDITIONAL INFORMATION:

• This contract is a Sole Source.

Fund Joint Capital Acct	Project Number 2699002	External Funding Source
Attachments: N	one	

#### **Approvals**

Tammy Huddleston, Vice President - Design, Code and Construction	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/21/2025
Christopher McLaughlin, Chief Executive Officer	New -

Terminal F Skylink Station

Official Board Action - Action Resolution No.:

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: Trigg Lake Pump Station

**Department:** Design, Code and Construction

**Amount:** \$1,523,333 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA1630 for Trigg Lake Pump Station with Gilbert May, Inc. dba Phillips/May Corporation of Dallas, Texas in an amount not to exceed \$1,523,333 for the 370 calendar-day term of the contract with a start date of December 2025.

#### **BACKGROUND:**

- Based on a recent engineering assessment, rehabilitation of the Trigg Lake Pump Station is required to maintain operational reliability.
- This contract includes rehabilitating the building structure and replacing the water pump and related infrastructure within the facility.

#### **ADDITIONAL INFORMATION:**

• Two bids were received on or before the due date of October 15, 2025, with one non-responsive submission.

Fund DFW Capital Acct	Project Number 2716601	External Funding Source
Attachments: None		

#### **Approvals**

Tammy Huddleston, Vice President - Design, Code and Construction	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer	New -

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: Oncor Discretionary Agreement: Terminal F Project

**Department:** Design, Code and Construction

**Amount:** \$2,406,000 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA2016 for Oncor Discretionary Agreement: Terminal F Project with Oncor Electric Company LLC of Irving, Texas in an amount not to exceed \$2,406,000 for the 480 calendar-day term of the contact with a start date of December 2025.

#### **BACKGROUND:**

- The revised Terminal F Program design necessitates substantial modifications to the site utilities, including adjustments to Oncor's electrical infrastructure.
- This action includes electrical system modifications to support the relocated and expanded Skylink Station, as well as lowering an existing duct bank that conflicts with the heating and cooling piping that will serve Terminal F.

#### **ADDITIONAL INFORMATION:**

 Oncor Electric Delivery LLC of Irving, Texas is a regulated Transmission and Distribution service which provides and holds franchise agreements with all five cities where the Airport resides, as well as a long-term agreement with the Airport Board to own, operate and maintain the electrical transmission and distribution system on the Airport.

Fund Joint Capital Acct		Project Number 269906	External Funding Source
Attachments:	None		

#### **Approvals**

Tammy Huddleston, Vice President - Design, Code and Construction	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer	New -

Oncor Discretionary Agreement: Terminal F Project

Official Board Action - Action Resolution No.:

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: Pavement Deicing Material

**Department:** Energy, Transportation, and Asset Management

**Amount:** \$673,920 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA1717 for Pavement Deicing Material, with Southwest Envirotx Partners, LLC of Austin, Texas in an amount not to exceed \$673,920 for the three-year term of the contract with a start date of December 2025.

#### **BACKGROUND:**

- This is a 3-year contract to supply deicing materials essential for winter weather operations.
- Improves roadway safety by reducing ice buildup and enhancing traction to prevent accidents.
- Ensures accessibility for emergency services and essential operations during winter weather.

#### **ADDITIONAL INFORMATION:**

 Southwest Envirotx Partners, LLC of Austin, Texas submitted the responsive, responsible bid on or before October 20, 2025.

Fund Operating Fund		Project Number	External Funding Source
Attachments:	None		

#### **Approvals**

Robert Gray, Vice President - Energy, Transportation, and Asset Management
Tracy Barker, Vice President - Procurement and Materials Management
Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development
Abel Palacios, Vice President - Finance
Elaine Rodriguez, General Counsel - Legal
Christopher McLaughlin, Chief Executive Officer
Approved - 11/20/2025

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Operations Committee Resolution No.:

Subject: Axon Taser, Camera, and Evidence System

**Department:** Department of Public Safety

**Amount:** \$9,387,118.19 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA2009 for Axon Taser, Camera, and Evidence System with Axon Enterprise, Inc. of Scottsdale, Arizona in an amount not to exceed \$9,387,118.19 for the five-year term of the contract with a start date of January 2026.

#### **BACKGROUND:**

- Replaces an existing contract that has been in place over 5 years.
- Provides an integrated platform for body-worn cameras, in-car video, and digital evidence management that is a
  crucial component of public safety and law enforcement which meets compliance standards and chain-of-custody
  requirements.
- The contract provides for ongoing maintenance on hardware, software, licensing, storage and technical support.

#### **ADDITIONAL INFORMATION:**

• This contract will be through Omnia contract no. 3544-21-4615, which is available to local Government agencies and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Fund Operating Fund	Project Number	External Funding Source
Attachments:	None	
Approvals		
Jon Taylor, Vice Pr	esident and Director - Department of Public Safety	Approved - 11/19/2025
Tracy Barker, Vice	President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee,	Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice	President - Finance	Approved - 11/20/2025
Elaine Rodriguez,	General Counsel - Legal	Approved - 11/20/2025
Christopher McLau	ghlin, Chief Executive Officer	New -

Axon Taser, Camera, and Evidence System

Official Board Action - Action Resolution No.:



#### Finance, Audit, and IT Committee Meeting Tuesday, December 2, 2025 12:40 PM

#### **AGENDA**

1. Approve Minutes of the Regular Finance, Audit & IT Committee Meeting of November 4, 2025

Russell Selkirk 2. Financial Report

#### FINANCE, AUDIT, and IT COMMITTEE

### **Consent Items for Consideration**

Abel Palacios	F-1.	Approve to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required; and that the Chief Executive Officer or designee is authorized to execute said applications and agreements.
Abel Palacios	F-2.	That the Airport Board approve the attached Investment Policy for the period of February 1, 2026, through January 31, 2027.
Elaine Rodriguez	F-3.	Approve the Chief Executive Officer or designee to increase legal services contract no. 8005064 with Kaplan Kirsch & Rockwell LLP of Denver, Colorado, in an amount not to exceed \$75,000 for a revised not to exceed contract amount of \$246,750.
Elaine Rodriguez	F-4.	Approve the Chief Executive Officer or designee to increase Legal Services contract no. 8004258 with Munck Wilson Mandala LLP of Dallas, Texas, in the amount not to exceed \$75,000 for a revised not to exceed contract amount of \$718,379.64.
Heath Montgomery	F-5.	Approve the Chief Executive Officer or designee to execute contract no. PA1830 for Public Relations Services with Three Box Strategic Communications of Richardson, Texas in an amount not to exceed \$400,000 for the five-year term of the contract with a start date of December 2025.
Catrina Gilbert	F-6.	Approve that the Chief Executive Officer or designee be authorized to enter into an Interlocal Agreement contract no. PA2026 between the Airport and the City of New Braunfels, Texas; and execute contract no. PA2027 for Not-at-Fault Recovery Services with Alternative Claims Management of San Antonio, Texas for Claim Recovery Services, and approve agreements for such services with participating municipalities as applicable.
Michael Youngs	F-7.	Approve the Chief Executive Officer or designee to increase and extend contract no. 7004058 for Flight Data Subscription with OAG Aviation Worldwide LLC of Chicago, Illinois in an amount not to exceed \$130,000 for a revised not to exceed contract amount of \$871,375.43, with a revised contract completion date of December 2026.
Michael Youngs	F-8.	Approve the Chief Executive Officer or designee to increase contract no. 7007150 for Tableau Software Licenses with SHI Government Solutions, Inc. of Austin, Texas in an amount not to exceed \$358,329.09 for a revised not to exceed contract amount of \$1,489,708.31, with a revised contract completion date of October 28, 2026.



### **Action Items for Consideration**

Elaine Rodriguez	F-9.	That the Airport Board does hereby approve an amendment to Resolution No. 2025-09-285 to provide that in awarding contracts pursuant to Chapter 252 between \$3,000 and \$100,000, staff will contact at least two Historically Under-Utilized Businesses as required by law and two Small Business Enterprise businesses.
Cyril Puthoff	F-10.	Approve to procure and bind Medical Stop Loss insurance coverage with Cigna Health and Life Insurance Company in an amount of \$3,998,136, for a one-year policy term effective January 1, 2026.
Michael Youngs	F-11.	Approve the Chief Executive Officer or designee to execute contract no. PA2019 for Enterprise Browser with Cyber Watch Systems of Dallas, Texas in the amount not to exceed \$990,000 for the three-year term of the contract with a start date of December 2025.
Michael Youngs	F-12.	Approve the Chief Executive Officer or designee to increase contract no. PA1848 for Digital Transformation Consulting Services, with Boston Consulting Group of Dallas, Texas, in an amount not to exceed \$4,886,000, for a revised not to exceed contract amount of \$10,666,000; the current contract completion date of June 22, 2026, is not affected by this action.

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Finance, Audit, and IT Committee

**Resolution No.:** 

**Subject:** Authority to Accept and Administer Grants

**Department:** Treasury Management

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve to take all necessary actions to prepare, submit and accept any federal, state or other grant applications or agreements, including all understandings and grant assurances included within those applications, and subsequently have the authority to administer any grant awarded, including the authority to close grants, as required; and that the Chief Executive Officer or designee is authorized to execute said applications and agreements.

#### **BACKGROUND:**

- This action authorizes the Chief Executive Officer or designee to prepare, file, accept and administer all federal, state and other grant applications and agreements available to the Airport on behalf of the Airport Board.
- This action satisfies the requirement that the DFW Board has authorized the filing of grant applications, including all understandings and assurances contained in the applications and has appointed an authorized official to act in connection with the applications and provide all information as required by the grant applications.

#### **ADDITIONAL INFORMATION:**

Fund		Project Number	External Funding Source
Attachments:	None		

#### **Approvals**

Russell Selkirk, Vice President - Treasury Management
Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development
Approved - 11/20/2025
Abel Palacios, Vice President - Finance
Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal
Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer
New -

Resolution No.:

### Dallas Fort Worth International Airport Board Official Board Action / Resolution

Date: December 4, 2025 Finance, Audit, and IT Committee

**Resolution No.:** 

**Subject:** Approval of Investment Policy **Department:** Treasury Management

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Airport Board approve the attached Investment Policy for the period of February 1, 2026, through January 31, 2027.

#### **BACKGROUND:**

- As required by the Texas Public Funds Investment Act (PFIA), all governing bodies of public entities must annually approve an investment policy.
- Notable changes to the investment policy include:
  - o The replacement of "Treasury Analyst" with "Senior Treasury Manager" in Section 13, Authority to Invest.
  - o Minor updates and grammatical revisions throughout.

#### **ADDITIONAL INFORMATION:**

None

Fund	Project Number	External Funding Source

Attachments: FY26 Investment Policy - Final Redline, FY26 Investment Policy - Final Clean

#### **Approvals**

Russell Selkirk, Vice President - Treasury Management
Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development
Abel Palacios, Vice President - Finance
Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal
Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer
Approved - 11/20/2025
New -



## Dallas Fort Worth International Airport

**INVESTMENT POLICY and STRATEGIES** 



Revised and Approved: December 4th, 2025 Effective Date of Policy: February 3rd 2nd, 2026

This page is intentionally blank.

#### **TABLE OF CONTENTS**

Section I Investment Policy

Section II Investment Strategy

Section III Approved Broker/Dealers

Section IV Approved Investment Training Sources &

**Current Investment Officer's Training Certificates** 

Section V Texas Public Funds Investment Act

Section VI Texas Public Funds Collateral Act

## SECTION I INVESTMENT POLICY

#### 1.0 INTRODUCTION AND PURPOSE

A. This policy ("Investment Policy") shall provide the guidelines by which the Dallas Fort Worth International Airport Board ("DFW") will maintain adequate cash to meet its liquidity needs and to provide protection for its principal while optimizing yield. This policy also serves to satisfy the statutory requirements of defining and adopting a formal investment policy as required by the Texas Public Funds Investment Act, Government Code Chapter 2256 (the "Act") as amended and effective June 17, 2011 (see Section V below) and provides compliance with existing bond ordinances. All investments made by DFW shall comply with the Act, and federal, state, and local statutes, rules, and regulations.

#### 2.0 SCOPE

A. This Investment Policy applies to the operating funds, special purpose funds, interest and sinking funds, reserve funds, bond funds and PFIC funds of DFW. Excluded from this policy are the Dallas Fort Worth International Airport Employees' Retirement Plans and funds held by a trustee in accordance with an authorized trust agreement. The investment of bond funds (as defined by the Internal Revenue Service) is managed in accordance with their governing resolution and all applicable state and federal law.

#### 3.0 INVESTMENT OBJECTIVES

- A. Investment of the funds covered by this policy is governed by the following objectives in the order of priority:
  - 1) Safety of Principal.
    - a) The primary objective of all investment activity is the preservation of capital and safety of principal in the overall portfolio. Each investment transaction will seek to ensure first that capital losses are avoided, whether they are from security defaults or erosion of market value.
    - b) DFW seeks to control risk of loss due to the failure of a security issuer or grantor. Such risk will be controlled by investing only in the safest type of securities as defined in the policy; by collateralization as required by law; and through portfolio diversification by maturity and type.
  - 2) Maintenance of Adequate Liquidity: To the extent that cash flow requirements can be reasonably anticipated, investments are managed to meet them. Liquidity needs are met by investing in investment pools, no-load money market funds and interestbearing demand bank accounts that allow for same day withdrawals.
  - 3) Public Trust: All participants in DFW's investment process shall seek to act responsibly as custodians of the public trust. Investment Officers (as defined in Section 13.0 below) shall avoid any transactions that impair the public confidence in DFW.
  - 4) Optimization of Interest Earnings: The investment portfolio is managed with the objective of optimizing interest earnings while remaining in compliance with the policy, the law, and the Airport's risk tolerance, as expressed in this policy. Optimizing interest earnings, although important, is subordinate to the safety and liquidity objectives of DFW.

#### **4.0 AUTHORIZED INVESTMENTS**

A. Investments described below are authorized by the Act and are eligible investments for DFW. The purchase of specific issues may at times be restricted or prohibited by the Finance/Audit Committee and Board of Directors. Except for money market mutual funds, at no time shall any single security (cusip) exceed 5% of total DFW funds unless said

investment consists of or is collateralized by instruments described in Section 9.0. DFW funds governed by this policy may be invested in:

- 1) Obligations of the United States or its agencies or instrumentalities as permitted by Government Code 2256.009(a)(1).
- 2) Obligations of the State of Texas or its agencies or instrumentalities as permitted by Government Code 2256.009(a)(2).
- 3) Other obligations, the principal and interest of which are unconditionally guaranteed or insured by the full faith and credit of this State or the United States or their respective agencies and instrumentalities, including obligations that are fully guaranteed or insured by the Federal Deposit Insurance Corporation or by the explicit full faith and credit of the United States, as permitted by Government Code 2256.009 (a).
- 4) Municipal obligations having a minimum bond rating of A as permitted by Government Code 2256.009(a)(5).
- 5) Certificates of deposit and share certificates as permitted by Government Code 2256.010.
- 6) Fully collateralized repurchase agreements permitted by Government Code 2256.011.
- 7) Banker's acceptances as permitted by Government Code 2256.012.
- 8) Commercial paper as permitted by Government Code 2256.013 that is issued in the United States and pre-approved by at least two Investment Officers.
- 9) Two types of mutual funds as permitted by Government Code 2256.014 money market mutual funds and no-load mutual funds.
- 10) A guaranteed investment contract ("GIC") as an investment vehicle for bond proceeds provided it meets the criteria and eligibility requirements established by Government Code 2256.015.
- 11) Public funds investment pools as permitted by Government Code 2256.016.

#### **5.0 INTEREST-BEARING DEMAND BANK ACCOUNTS**

- A. In addition to regular demand bank accounts, DFW may deposit funds into interest-bearing demand bank accounts.
  - 1) Interest-bearing demand bank accounts shall be considered the same as demand bank accounts in that collateral shall conform to the same levels contractually agreed upon in the depository contract.
  - 2) Letters of credit issued by the Federal Home Loan Bank ("FHLB") agency can be accepted as collateral for interest bearing demand bank accounts, in an amount not to exceed \$200 million.

#### **6.0 UNAUTHORIZED INVESTMENTS**

- A. The following investments are specifically prohibited under this Policy:
  - 1) Collateral mortgage obligations and any derivatives thereof.
  - 2) Asset-backed commercial paper.
  - 3) Investments specifically prohibited by Government Code 2256.009(b).
  - 4) Investments with maturities greater than ten years based on DFW's original settlement (purchase) date.
- B. Disposition of investments that were authorized investments at the time of purchase but have subsequently become unauthorized:
  - 1) DFW is not required to liquidate investments that were authorized investments at the time of purchase. Per Government Code 2256.017, the decision to sell such a security will be reasonably and prudently reviewed by the Investment Officers and a determination made with the best interest of DFW in mind.

#### 7.0 CREDIT RATING MONITORING

A. DFW will monitor credit rating changes monthly through the Bloomberg Launchpad Program.

Investments required to be monitored must have a minimum required rating as stated in Government Code 2256.009. If an investment no longer has the minimum rating required, the Investment Officers will take all prudent measures that are consistent with this investment policy, including possible liquidation of the investment.

#### 8.0 SPECIAL PLACEMENT OF CERTIFICATES OF DEPOSIT

A. The Board of Directors may authorize placement of certificates of deposit ("CD") with small, local financial institutions located in the Dallas Fort Worth metropolitan statistical area, in an amount not greater than \$1,000,000 and with maturities of one year or less, without seeking competitive bids.

#### 9.0 COLLATERAL

- A. CERTIFICATES OF DEPOSIT COLLATERAL
  - 1) Authorization: Consistent with the Texas Government Code, Chapter 2257 (see Section VI), DFW requires all bank and savings and loan association deposits to be federally insured or collateralized with authorized securities. Financial institutions providing CDs, where collateral will be pledged, are required to sign a depository agreement with DFW. The safekeeping portion of the depository agreement will define DFW's rights to the collateral in case of default, bankruptcy, or closing and will establish a perfected security interest in compliance with federal and state regulations. The depository agreement must:
    - a) Be in writing.
    - b) Be executed by the depository and DFW contemporaneously with the acquisition of the asset.
    - Be approved by the depository's board of directors or loan committee, with a copy
      of the meeting minutes delivered to DFW.
    - d) Be part of the depository's "official record" continuously since its execution.
  - 2) Allowable Collateral:
    - a) Obligations of the United States or its agencies or instrumentalities, as permitted by Government Code 2256.009.
    - b) Obligations of the State of Texas or its agencies or instrumentalities, as permitted by Government Code 2256.009.
    - c) Municipal obligations having a minimum bond rating of AA as permitted by Government Code 2256.009.
    - d) Letters of credit issued by the Federal Home Loan Bank ("FHLB") agency. The use of FHLB letters of credit as a form of collateral may be used for special placement of CDs as defined in Section 8.0.
    - e) Surety bonds issued by financial institutions having at least an AA or an equivalent credit rating from at least one nationally recognized rating firm. Surety bonds shall be monitored annually to <a href="https://example.com/assure-ensure-the-bond-remains">assure-ensure-the-bond remains in place and is of an amount adequate to meet this policy.</a>
    - f) Collateral as permitted by the pooled collateral state program under Subchapter F of the Public Funds Collateral Act.
  - 3) Collateral Levels:
    - a) The market value of the principal portion of collateral pledged for CDs must always be equal to or greater than the par value of the CD plus accrued interest, less the applicable level of FDIC insurance. The collateral market value must be maintained at the following levels:
      - (1) US Treasuries or agencies, State of Texas agencies or instrumentalities, and municipal obligations rated AA 102%.
      - (2) Surety bonds rated AA 100%.
      - (3) FHLB letters of credit 100%.
      - (4) If multiple forms of collateral are utilized, the total collateral should be at

least 102%.

- 4) Monitoring Collateral Adequacy: Surety bonds and FHLB letters of credit will be monitored on an annual basis. Other types of acceptable collateral will be monitored monthly. An Investment Officer will monitor adequacy of collateralization levels to verify market values and total collateral positions. If the collateral pledged for a certificate of deposit falls below the par value of the deposit, plus accrued interest, less FDIC insurance, the institution issuing the CD will be notified by an Investment Officer and will be required to pledge additional collateral no later than the end of the next succeeding business day after notice.
- 5) Safekeeping of Collateral: All collateral securing bank and savings and loan deposits, except for surety and FHLB Letters of Credit, must be held by a third-party institution, in DFW's name, meeting the requirements of the Public Funds Collateral Act and acceptable to DFW, or by the Federal Reserve Bank.
- B. COLLATERAL FOR REPURCHASE AGREEMENTS AND GUARANTEED INVESTMENT CONTRACTS ("GICs")
  - 1) Authorization: Repurchase agreements or GICs must also be secured in accordance with State law. Counter parties to a repurchase transaction will be required to sign a copy of the Bond Market Association Master Repurchase Agreement or a form compliant with such agreement as approved by DFW. An executed copy of this Agreement must be on file before DFW will enter any transaction with counter parties. The Finance, Audit and IT Committee and the Board of Directors must approve all Master Repurchase Agreements and GICs.
  - 2) Allowable Collateral:
    - a) United States Treasuries
    - b) United States Agencies or Instrumentalities
    - c) Collateral as permitted by the pooled collateral state program under Subchapter F of the Public Funds Collateral Act.
    - d) Cash in combination with the obligations described in a) through c) above.
  - 3) Collateral Levels:
    - a) A repurchase agreement or GIC's security value will be the par value plus accrued interest. The collateral market value must be maintained at the following minimum levels:

#### Agreement Maturities Greater Than One Business Day

U. S. Treasury SecuritiesU. S. Agency and Instrumentalities102%

### Agreement Maturities Not Exceeding One Business Day All Securities 100%

- 4) Monitoring Collateral Adequacy: Monthly monitoring by an Investment Officer of market values of all underlying securities purchased as collateral for repurchase agreements and GICs is required. If the value of the securities underlying an agreement should fall below the required amount, an Investment Officer will notify the repo or GIC issuer, who will have one business day from notice to remedy the insufficiency.
- 5) Safekeeping of Collateral: The securities pledged under repurchase agreements and GICs must be delivered to a third-party custodian with whom DFW has established a safekeeping agreement.

#### C. COLLATERAL SUBSTITUTION

 Collateral substitutions are permitted when the substitute collateral is of the type allowable by this policy and maintains the collateral levels required by this policy. Notice of collateral substitution must be submitted in writing to DFW within three business days of the substitution and include the type and market value of both the collateral substituted and the substitute collateral. The Investment Officers may prohibit or limit substitution and assess appropriate fees if substitution becomes excessive or abusive. Any costs relating to the substitution of collateral must be the responsibility of the institution requesting the substitution.

#### 10.0 SAFEKEEPING OF INVESTMENTS

- A. All securities transactions will be executed by "delivery versus payment" (DVP) or "receive versus payment" (RVP) through DFW's Safekeeping Agent (as defined below). By so doing, DFW funds are not released until DFW has received, through the Safekeeping Agent, the securities purchased.
  - Safekeeping Agreement DFW will contract with an independent third-party custodian (the "Safekeeping Agent") for the safekeeping of securities owned by DFW as a part of its investment portfolio. All securities shall be held in the name of DFW and shall be evidenced by a monthly statement from the Safekeeping Agent.

#### 11.0 FINANCE/AUDIT COMMITTEE

- A. The Finance, Audit and IT Committee shall serve as the oversight committee relating to the investment of DFW's funds. Responsibilities in this regard are to:
  - 1) Review and recommend approval by the Board of Directors of the Investment Policy on an annual basis as required by the Act.
  - 2) Review and recommend approval by the Board of Directors of an Annual Investment Strategy for each fund on an annual basis as required by the Act.
  - 3) Review investment reports on a quarterly basis.

#### 12.0 REVIEW AND ADOPTION

A. This Investment Policy, Investment Strategies, Approved Investment Training Sources, and Approved Broker/Dealers List will be reviewed annually by the Finance, Audit and IT Committee and approved by the Board of Directors. Interim amendments must be reviewed by the Finance, Audit and IT Committee and approved by the Board of Directors.

#### 13.0 AUTHORITY TO INVEST

- A. The Chief Financial Officer, the Vice President of Treasury Management, Senior Cash & Investment Manager, Treasury Analyst Senior Treasury Manager, and the Cash & Investment Manager are the "Investment Officers" of DFW. Except as limited below, Investment Officers are authorized to deposit, withdraw, transfer, and execute documentation with regards to investments, and manage DFW funds in accordance with this Investment Policy and Strategies. All investment purchases and sales, excluding money market fund transfers on established accounts, require the approval of two investment officers. Approval may be effected by email or text message with signatures to follow.
- B. The Cash & Investment Manager and the Treasury Analyst-Senior Treasury Manager will exercise the rights of an Investment Officer, respectively, solely in the absence of any one or more of the primary officers Chief Financial Officer, Vice President Treasury Management and Senior Cash and Investment Manager.
- C. All documents pertaining to this policy signed by Adobe, similar electronic reproduction or signature transmitted by mail or facsimile shall constitute effective execution and delivery and may be used in lieu of originals for all purposes.

#### 14.0 INVESTMENT TRAINING

A. All "Investment Officers" are required to take at least 10 hours of investment training from an approved training source within 12 months after taking office or assuming duties. Thereafter, 10 hours of training is required once in every two fiscal years. The

training will address investment controls, security risks, strategy risks, market risks, and compliance with the Act. If an Investment Officer is not in compliance with the Act, the officer will be suspended from the duties and responsibilities of the office until such time as they regain compliance. To ensure quality and suitability, training will be obtained from independent sources not involved in investment transactions with DFW, and that are approved by the Board of Directors. See Section IV of this policy book for a list of approved investment training sources.

#### 15.0 PRUDENCE

- A. The standard of prudence to be used by DFW will be the "prudent person standard" and will be applied in the context of managing the overall portfolio within the applicable legal constraints and under the prevailing economic conditions. The standard states: "Investments will be made with judgment and care, under circumstances then prevailing, that a person of prudence, discretion and intelligence would exercise in the management of the person's own affairs, not for speculation, but for investment, considering the probable safety of capital and the probable income to be derived".
- B. The designated Investment Officers will perform their duties with judgment and care in accordance with the adopted Investment Policy and internal procedures. Investment Officers, acting in good faith and in accordance with these policies and procedures, will be relieved of personal liability. In determining whether an investment officer has exercised prudence with respect to an investment decision (in addition to compliance with policies and procedures) the determination will be made taking into consideration the investment of all funds, or funds under the entity's control, over which the officer had responsibility rather than a single investment.

#### 16.0 STANDARD OF ETHICS

- A. The designated Investment Officers will adhere to Dallas / Fort Worth International Airport Board Code of Business Ethics and the Act. All Investment Officers will disclose to the Finance, Audit and IT Committee their financial interests in financial institutions that conduct business with DFW, and they will disclose all personal financial/investment positions that could be related to the performance of DFW's portfolio. Investment Officers will refrain from personal business activity, other than routine banking relations, that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Additionally, all Investment Officers will file with the Texas Ethics Commission and DFW a statement disclosing any personal business relationship with an entity seeking to sell investments to DFW or any relationship within the second degree by affinity or consanguinity to an individual seeking to sell investments to DFW.
- B. All Investment Officers shall certify in writing to the Chief Executive Officer no later than December 31 of each year that they have no personal business relationship with any investors or investment companies currently involved in investment activities or seeking investment opportunities with DFW. Written notice shall be made to the Texas Ethics Commission only if such relationship exists.

#### 17.0 ESTABLISHMENT OF INTERNAL CONTROLS

A. The Finance, Audit and IT Committee of the Board of Directors will oversee the investment officers in the maintenance of a system of internal controls over the investment activities of DFW. DFW, in conjunction with its annual financial audit, will perform a compliance audit of management controls on investments and adherence to the Investment Policy.

#### 18.0 REPORTING

A. Investment performance will be monitored and evaluated by the Investment Officers. The Investment Officers will provide a quarterly comprehensive report, as defined in the Act,

signed by all Investment Officers to the Finance, Audit and IT Committee, the Board of Directors and to the Chief Executive Officer. An independent auditor will formally review the investment reports at least annually and the result of the review reported to the governing body by that auditor. DFW will utilize a nationally recognized pricing service to obtain market prices for investments acquired with public funds. This investment report will:

- 1) Describe in detail the investment position of DFW on the date of the report.
- 2) State the reporting period beginning market value and ending market value for the period of each pooled fund group.
- 3) Include all fully accrued interest as of the end of the reporting period.
- 4) State the reporting period, beginning market value and book value and ending market value and book value for each investment security by asset type and fund type.
- 5) State the maturity date of each investment security.
- 6) State the fund for which each investment security was purchased, and
- 7) State the compliance of the investment portfolio with the Investment Policy, Investment Strategy, and the Act.

#### 19.0 BROKER/DEALERS

- A. Annually, DFW shall adopt a list of qualified broker/dealer firms authorized to engage in investment transactions with DFW.
- B. The Investment Officers shall evaluate the broker/dealers and select not less than five and not more than seven broker/dealers, excluding the depository bank, to be presented to the Board of Directors for approval.
- C. Each broker/dealer firm, at least annually, shall sign a letter of acknowledgment that:
  - 1) The qualified broker/dealer representative signing the acknowledgment is authorized to execute the document on behalf of the Broker/Dealer company.
  - 2) That the qualified broker/dealer representative has received and reviewed the Investment Policy and Strategies.
- D. DFW may not purchase investments from a new broker/dealer until the acknowledgement has been signed and received by the Investment Officer(s).
- E. New broker/dealers shall complete and submit a broker/dealer questionnaire provided by DFW.
- F. Approved broker/dealers with securities inventories available electronically for view and/or purchase, shall provide DFW the ability to view and purchase investments electronically. Failure of a broker/dealer to notify DFW of the ability to view and/or purchase investments electronically or to deny access may be cause for termination.
- G. In the event that DFW's current depository is not an approved broker/dealer, there shall be a separate certification signed by a qualified representative of the bank. Such certification will cover daily sweep investments and money market transactions within the depository bank.
- H. This Investment Policy is in effect until the Board of Directors approves a superseding policy and said policy has been made available to the broker/dealers. The Investment Officers shall provide a new investment policy approved by the Board of Directors within 60 days of approval.

H.--

#### 20.0 COMPETITIVE PRACTICES

A. Investment transactions governed by this policy will adhere to bidding procedures, whether the transaction is executed by an Investment Officer or by a contracted investment advisor. Viewing published broker/dealer's inventories available for sale may be considered an offer and a part of the competitive review process. At least three (3) competitive offers/bids for all security transactions are required.

#### 21.0 ELECTRONIC PORTALS

A. Investment Officers may use electronic portals such as Bloomberg to view, solicit and complete securities sales and purchase transactions.

#### 22.0 DIVERSIFICATION

- A. Diversification by investment type will be maintained to ensure an active and efficient secondary market in portfolio investments and to control the market and credit risks associated with specific investment types.
- B. Bond proceeds may be invested in a single security or investment if the Finance/Audit Committee determines that such an investment is necessary to comply with federal arbitrage restrictions or to facilitate arbitrage record keeping and calculation.

#### 23.0 SALE OF SECURITIES

A. A security may be liquidated to meet unanticipated cash requirements, to minimize the loss of principal on a declining credit security or to re-deploy cash into other investments expected to outperform current holdings, or otherwise improve the quality, yield, or target duration in the portfolio.

#### 24.0 INVESTMENT POLICY ADOPTION

A. DFW's Investment Policy shall be adopted by resolution of the Board of Directors at least annually. It is DFW's intent to comply with state law and regulations. The Investment Policy shall be subject to revisions consistent with changing laws, regulations, and needs of DFW. The resolution of the Board of Directors shall include details of all substantive changes to the policy.

#### 25.0 PRECEDENCE

A. Should there be any discrepancies, conflicts or inconsistencies between the Act and the Investment Policy, the Act shall take precedence. Similarly, if the Investment Policy does not provide complete or clear direction, the Act shall be the controlling guidance.

#### 26.0 EFFECTIVE DATE

A. To allow sufficient time for the approval process and to notify broker/dealers under this Investment Policy, the effective date of this Investment Policy is February 2<sup>nd</sup> 3<sup>rd</sup> st, 20256. The Investment Policy approved on December 5th7thst, 20243, shall remain effective until that date.

#### **SECTION II**

#### **INVESTMENT STRATEGIES**

#### A. PORTFOLIO STRATEGY

#### 1.0 PURPOSE

- A. These investment strategies ("Investment Strategies") conform to the requirements of the Texas Public Funds Investment Act ("the Act") Government Code 2256.005 (d) which states: "As an integral part of an investment policy, the governing body shall adopt a separate written investment strategy for each of the funds or group of funds under its control. Each investment strategy must describe the investment objectives for the fund using the following priorities in order of importance:
  - 1) Understanding of the suitability of the investment to the financial requirements of the entity.
  - 2) Preservation and safety of principal.
  - 3) Liquidity.
  - 4) Marketability of the investment if a need arises to liquidate before maturity.
  - 5) Diversification of the investment portfolio.
  - 6) Yield.
- B. The strategies provide guidelines for the day-to-day management of DFW's investment portfolio in a dynamic and changing market environment.
- C. In the event a new fund is created that is not covered in the strategies below, that fund may be invested according to the guidelines established at the time by the Chief Financial Officer until this Investment Policy is amended by the approval of the board no later than the next annual adoption of the policy.

#### 2.0 OPTIMIZATION OF INTEREST

- A. To optimize interest earnings, below are the recommended strategies to employ when market conditions vary.
  - 1) In markets where time risk is rewarded, invest for longer terms. This market has a normal Treasury yield curve.
  - 2) In markets where time risk is not rewarded, invest for shorter terms. This will provide the opportunity and the funds to reinvest when markets improve. This market has a flat or inverted Treasury yield curve.

#### 3.0 PORTFOLIO DIVERSIFICATION

- A. Risk in the portfolio will be minimized by diversifying investment types and issuers according to the following limitations.
- B. Diversification targets and limits will be monitored on a quarterly basis.
- C. In the event a pooled fund group is formed at DFW, as defined in the Act, the maximum dollar- weighted average maturity will be 90 days.
- D. In case of Internal sales from one fund to another, the buying fund maximum maturity may not be a deterrent to buy. However, the buying fund cash balance may not go negative at the end of the month of transfer or purchase.
- E. Maximum maturity may be exceeded if internal sales were done based on the 3.0 D above.

Limits by Investment Sector	Minimum Ratings	Maximum	Maximum Maturity
U.S. Treasury Notes/Bills	N/A	100%	5 years
U.S. Agencies & Instrumentalities	N/A	100%	5 years
Texas Agencies or Instrumentalities	N/A	100%	5 years
Certificates of Deposit	N/A	100%	5 years
Banker's Acceptances	Short-Term A1/P1	20%	270 days
Municipals	"A" or equivalent by one nationally recognized ratings agency	30%	5 years
Repurchase Agreements	"A" or equivalent by one nationally recognized ratings agency	100%	5 years
Guaranteed Investment Contract	"A" or equivalent by one nationally recognized ratings agency	100%	5 years
Money Market Mutual Funds Stable Value	N/A	55%	N/A
No Load Mutual Funds	"AAA" or "AAAm" by one nationally recognized rating agency	15%	N/A
Local Government Pool	"AAA" or "AAAm" by one nationally recognized rating agency	55%	
Callable U.S. Agencies	N/A	40%	5 years
Commercial Paper	"A1"/"P1" by two recognized ratings agencies	25%	270 days

<u>Limits for Individual Issuers</u> <u>Under Each Category</u>	<u>Maximum</u> <u>Issuer</u> <u>Percentage</u>
U.S. Agencies & Instrumentalities	40%
Certificates of Deposit	20%
Banker's Acceptances	5%
Municipals – State & Local	10%
Municipals – Out-of-State	10%
Repurchase Agreements	25%
Guaranteed Investment Contracts	25%
Money Market Mutual Funds ("A1")	20%
Local Government Pools	55%
No Load Mutual Funds	15%
Commercial Paper	10%

#### **B. STRATEGIES BY FUND**

DFW's investment strategy varies by fund due to the purpose of each fund. The following section identifies the fund, the purpose of the fund and rationale for the retention period of cash in the fund. Certain funds include a "core amount" which is not expected to be needed for at least one year, and in most cases for multiple years. Funds with core amount may include securities with longer maturities to maximize interest earnings, but no security may have a maturity beyond the maximum allowed maturity (see Investment Strategy Summary below). The core amount is reviewed and updated annually as needed by the Finance and Treasury teams along with this Investment Policy and Strategy.

#### Operating Fund (102) - General

General operating fund cash is generated from airlines fees and charges and customers using airport services. The fund is used to pay ongoing operating and maintenance expenses of the airport, transfers for debt service payments, and a yearend transfer to the DFW Capital Account as described in the Use and Lease Agreement. The operating increases throughout the fiscal year until the amount to be transferred to the DFW Capital Account has been finalized. The transfer occurs in December each year. The general operating fund has a core amount that is not expected to be spent within the next year. The non-core component of this fund is considered shorter-term in nature.

#### Operating Fund (106, 107) - Reserves

The operating fund includes two reserve accounts: a 90-day operating reserve and a rolling coverage account. The rolling coverage account is required by the Use and Lease Agreement and is equal to 25% of annual debt service. Both reserves provide a cushion in the unlikely event of a revenue shortfall. DFW has not had to use either reserve in the past. Accordingly, the retention nature for this fund is long-term.

#### Passenger Facility Charges - PFCs (Fund 252)

The PFC collections are deposited into this restricted cash fund. Most PFC funds are transferred monthly to the interest and sinking fund from which DFW makes semi-annual debt service payments. A portion of PFCs may be retained in the PFC fund as a reserve in case of future collection shortfalls and/or for future pay-as-you-go capital projects. The retention nature of the cash in this fund is currently short-term.

#### Joint Capital Account -JCA (320)

The JCA is a capital fund that generally requires airline approval to use per the terms of the Use and Lease Agreement. The JCA has a core amount which is not expected to be spent within at least the next three years. The retention nature of this fund is long-term.

#### **DFW Capital Account – DFWCA (340)**

The DFWCA is a capital fund that is fully discretionary and may be spent for any legal purpose as determined by DFW. The DFWCA has a core amount which is not expected to be spent within at least the next three years. The non-core component of this fund is generally expected to be spent over the next one to three years.

#### **Unspent Bond Proceeds**

When DFW issues bonds it places the money into a bond fund. Each issuance is placed into a separate bond fund for tracking purposes. Bond funds are typically used to pay for capital projects over a six- to twelve-month timeframe but could be held for a period beyond that due to the size of the issuance and/or the timing of capital projects. The retention period for these restricted proceeds is short-term.

#### **Unspent Commercial Paper Proceeds**

Commercial paper is issued for interim financing of capital projects. These funds are typically used within a period of one to six months. Accordingly, the retention period for these restricted proceeds is short-term. This category also includes any other interim financing program DFW may put in place.

#### **Interest and Sinking Funds (5xx)**

Interest and sinking funds are required by DFW's Bond Ordinances. DFW transfers interest and sinking payments from the operating fund to the interest and sinking fund monthly. Then, on a semi-annual basis, the funds are used to pay debt service. The retention period for these restricted funds is short-term.

#### **Debt Service Reserve Funds (6xx)**

Debt service reserve funds are required by DFW's Bond Ordinances and are equal to average annual debt service of DFW's debt outstanding. These funds are only used in the unlikely event that DFW could not make its regularly scheduled debt service payments. This has never happened. Accordingly, the retention period for these restricted proceeds is longer-term.

#### **Restricted PFIC Funds**

The PFIC has several contractually required restricted cash accounts, including general operating and asset replacement accounts for the Grand Hyatt and Hyatt Place, and customer transportation charge (CTC) fees collected from rental car customers to pay bus transportation costs. Given the nature of the uses of these funds, the retention period is short-term.

#### <u>Unrestricted PFIC Funds</u>

PFIC businesses generate net revenues that can be used generally for any purpose on the Airport once the restricted accounts discussed above are funded. Unrestricted PFIC funds are held until a new PFIC project is identified and investments made. The retention period for these funds is currently long-term. The PFIC fund also has a core amount that is unlikely to be spent in the next one to three years.

**DFW Airport Investment Policy** 

The following table highlights the following items by fund-type:

- Fund retention period whether short- term or long-term.
- Core amount or the amount of funds not likely to be spent for a significant period of time.
- Maximum maturity of any security in that fund
- Weighted average maturity target of the securities in that fund. This is a target and may not be met occasionally due to shifts in the market and the timing of security purchases and sales.
- Investment limitations for securities in that fund; note that all securities purchased must comply with this Investment Policy
- Yield objective to optimize interest earnings DFW's goal for each of its funds is to optimize
  interest earnings subject to the guidelines of this Investment Policy (which stresses capital
  preservation)
- Benchmark target Funds will be compared to the benchmark target each quarter. This is a
  target only and does not require staff to take any actions to achieve the target. It may not be
  met at times due to market fluctuations.

#### DFW International Airport Investment Strategy Summary

Fund Description (#)	Fund Retention Period*	Core Amount	Maximum Maturity	Weighted Average Maturity Target	Investment Limitations	Yield Objective: Optimize Interest Earnings**	Benchmark Target
Opearting Fund (102) - General	Short-term	\$75 million	2 years	270 to 450 days	None	Yes	Average of 3-6 month T-Bill
Opearting Fund (106, 107) - Reserves	Long-term	n/a	5 years	2 to 4 years	None	Yes	2 year T-Note (MTA)
PFC Fund (252)	Short-term	n/a	1 Year	90 to 270 days	None	Yes	3 month T-Bill
Joint Capital Account (320)	Long-term	\$200 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)
DFW Capital Account (340)	Long-term	\$150 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)
Unspent Bond Proceeds	Short-term	n/a	1 Year	180 days	None	Yes	Average of 3 month T-Bill
Unspent CP Proceeds	Short-term	n/a	180 days	30 days	None	Yes	Average of 3 month T-Bill
Interest and Sinking Funds (5xx)	Short-term	n/a	180 days	180 days	None	Yes	Average of 3 month T-Bill
Debt Service Reserve Funds (6xx)	Long-term	n/a	5 years	2 to 4 years	None	Yes	2 year T-Note (MTA)
PFIC Restricted	Short-term	n/a	1 Year	180 days	None	Yes	Average of 3 month T-Bill
PFIC Unrestricted	Long-term	\$100 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)

 $<sup>^{\</sup>star} \ Short-term \ retention \ is \ less \ than \ one \ year, \ excluding \ the \ "core \ amount." \ Long \ term \ is \ from \ one \ year \ up \ to \ five \ years.$ 

MTA - Moving Treasury Average over the quarterly reporting periods

<sup>\*\*</sup> Assumes that all investments are made within the Investment Policy guidelines.

#### **SECTION III**

#### 20246-APPROVED BROKER/DEALERS

Rice Securities, LLC
Minority Owned
55 Broad Street, 27<sup>th</sup> Floor
New York, NY 10004
Jared Fragin & Tim Barbera
(212)-908-9260

Piper Sandler & Co. 1177 West Loop South, Suite 1500 Houston, TX 77027 Jason Jeansonne (713) 343-3915

Loop Capital Markets Minority Owned 111 W. Jackson Blvd Suite 1901 Chicago, IL 60604 Julie Karr (312) 913-4942 Eileen Piechocki (312) 913-4902

Stifel Nicolaus & Company 5956 Sherry Lane, Suite 875 Dallas, TX 75225 Mike Bell (214) 706-9469 Wells Fargo Securities LLC 1445 Ross Avenue, 2nd Floor Dallas, TX 75202 Susan Ward (214) 740-1586 Antone Douglas Gray (952) 656-9571

Multi-Bank Securities, Inc. 20 North Wacker Dr. Chicago, IL 60606 Carol Mackoff (888) 857-4740 Ken Bruce (888) 537-0740

Money Market Investments
JP Morgan Chase
(Commercial Bank)
420 Throckmorton, 4th Floor
Fort Worth, TX. 76102
Mike Wilson
(817) 884-4283

#### **SECTION IV**

# 2023 6 APPROVED INVESTMENT TRAINING SOURCES & INVESTMENT OFFICER'S TRAINING CERTIFICATES

- Alliance of Texas Treasury Associations (TEXPO Conferences)
- North Central Texas Council of Government
- Patterson & Associates
- Texas State University William P. Hobby Center for Public Service
- Government Treasury Association of Texas Conferences/Classes

# SECTION V PUBLIC FUNDS INVESTMENT ACT

There was no ame	endment to the PFIA <mark>s</mark> in <mark>2024-</mark> 2025 by the Texas Legis	lature <del>,</del> that may affect thi
policy.		

#### SECTION VI PUBLIC FUNDS COLLATERAL ACT

There was no amendment to the PFCA in 2025 by the Texas Legislature that may affect this policy. There are no amendments to the Texas PFCAs in 2024 <u>2</u> that affects this policy.

This page is intentionally blank. Page 19 DFW Airport Investment Policy



# Dallas Fort Worth International Airport

**INVESTMENT POLICY and STRATEGIES** 



Revised and Approved: December 4, 2025 Effective Date of Policy: February 2nd, 2026

This page is intentionally blank.

#### **TABLE OF CONTENTS**

Section I Investment Policy

Section II Investment Strategy

Section III Approved Broker/Dealers

Section IV Approved Investment Training Sources &

**Current Investment Officer's Training Certificates** 

Section V Texas Public Funds Investment Act

Section VI Texas Public Funds Collateral Act

# SECTION I INVESTMENT POLICY

#### 1.0 INTRODUCTION AND PURPOSE

A. This policy ("Investment Policy") shall provide the guidelines by which the Dallas Fort Worth International Airport Board ("DFW") will maintain adequate cash to meet its liquidity needs and to provide protection for its principal while optimizing yield. This policy also serves to satisfy the statutory requirements of defining and adopting a formal investment policy as required by the Texas Public Funds Investment Act, Government Code Chapter 2256 (the "Act") as amended and effective June 17, 2011 and provides compliance with existing bond ordinances. All investments made by DFW shall comply with the Act, and federal, state, and local statutes, rules, and regulations.

#### 2.0 SCOPE

A. This Investment Policy applies to the operating funds, special purpose funds, interest and sinking funds, reserve funds, bond funds and PFIC funds of DFW. Excluded from this policy are the Dallas Fort Worth International Airport Employees' Retirement Plans and funds held by a trustee in accordance with an authorized trust agreement. The investment of bond funds (as defined by the Internal Revenue Service) is managed in accordance with their governing resolution and all applicable state and federal law.

#### 3.0 INVESTMENT OBJECTIVES

- A. Investment of the funds covered by this policy is governed by the following objectives in the order of priority:
  - 1) Safety of Principal.
    - a) The primary objective of all investment activity is the preservation of capital and safety of principal in the overall portfolio. Each investment transaction will seek to ensure first that capital losses are avoided, whether they are from security defaults or erosion of market value.
    - b) DFW seeks to control risk of loss due to the failure of a security issuer or grantor. Such risk will be controlled by investing only in the safest type of securities as defined in the policy; by collateralization as required by law; and through portfolio diversification by maturity and type.
  - 2) Maintenance of Adequate Liquidity: To the extent that cash flow requirements can be reasonably anticipated, investments are managed to meet them. Liquidity needs are met by investing in investment pools, no-load money market funds and interestbearing demand bank accounts that allow for same day withdrawals.
  - 3) Public Trust: All participants in DFW's investment process shall seek to act responsibly as custodians of the public trust. Investment Officers (as defined in Section 13.0 below) shall avoid any transactions that impair the public confidence in DFW.
  - 4) Optimization of Interest Earnings: The investment portfolio is managed with the objective of optimizing interest earnings while remaining in compliance with the policy, the law, and the Airport's risk tolerance, as expressed in this policy. Optimizing interest earnings, although important, is subordinate to the safety and liquidity objectives of DFW.

#### **4.0 AUTHORIZED INVESTMENTS**

A. Investments described below are authorized by the Act and are eligible investments for DFW. The purchase of specific issues may at times be restricted or prohibited by the Finance/Audit Committee and Board of Directors. Except for money market mutual funds, at no time shall any single security (cusip) exceed 5% of total DFW funds unless said

investment consists of or is collateralized by instruments described in Section 9.0. DFW funds governed by this policy may be invested in:

- 1) Obligations of the United States or its agencies or instrumentalities as permitted by Government Code 2256.009(a)(1).
- 2) Obligations of the State of Texas or its agencies or instrumentalities as permitted by Government Code 2256.009(a)(2).
- 3) Other obligations, the principal and interest of which are unconditionally guaranteed or insured by the full faith and credit of this State or the United States or their respective agencies and instrumentalities, including obligations that are fully guaranteed or insured by the Federal Deposit Insurance Corporation or by the explicit full faith and credit of the United States, as permitted by Government Code 2256.009 (a).
- 4) Municipal obligations having a minimum bond rating of A as permitted by Government Code 2256.009(a)(5).
- 5) Certificates of deposit and share certificates as permitted by Government Code 2256.010.
- 6) Fully collateralized repurchase agreements permitted by Government Code 2256.011.
- 7) Banker's acceptances as permitted by Government Code 2256.012.
- 8) Commercial paper as permitted by Government Code 2256.013 that is issued in the United States and pre-approved by at least two Investment Officers.
- 9) Two types of mutual funds as permitted by Government Code 2256.014 money market mutual funds and no-load mutual funds.
- 10) A guaranteed investment contract ("GIC") as an investment vehicle for bond proceeds provided it meets the criteria and eligibility requirements established by Government Code 2256.015.
- 11) Public funds investment pools as permitted by Government Code 2256.016.

#### **5.0 INTEREST-BEARING DEMAND BANK ACCOUNTS**

- A. In addition to regular demand bank accounts, DFW may deposit funds into interest-bearing demand bank accounts.
  - 1) Interest-bearing demand bank accounts shall be considered the same as demand bank accounts in that collateral shall conform to the same levels contractually agreed upon in the depository contract.
  - 2) Letters of credit issued by the Federal Home Loan Bank ("FHLB") agency can be accepted as collateral for interest bearing demand bank accounts, in an amount not to exceed \$200 million.

#### **6.0 UNAUTHORIZED INVESTMENTS**

- A. The following investments are specifically prohibited under this Policy:
  - 1) Collateral mortgage obligations and any derivatives thereof.
  - 2) Asset-backed commercial paper.
  - 3) Investments specifically prohibited by Government Code 2256.009(b).
  - 4) Investments with maturities greater than ten years based on DFW's original settlement (purchase) date.
- B. Disposition of investments that were authorized investments at the time of purchase but have subsequently become unauthorized:
  - 1) DFW is not required to liquidate investments that were authorized investments at the time of purchase. Per Government Code 2256.017, the decision to sell such a security will be reasonably and prudently reviewed by the Investment Officers and a determination made with the best interest of DFW in mind.

#### 7.0 CREDIT RATING MONITORING

A. DFW will monitor credit rating changes monthly through the Bloomberg Launchpad Program.

Investments required to be monitored must have a minimum required rating as stated in Government Code 2256.009. If an investment no longer has the minimum rating required, the Investment Officers will take all prudent measures that are consistent with this investment policy, including possible liquidation of the investment.

#### 8.0 SPECIAL PLACEMENT OF CERTIFICATES OF DEPOSIT

A. The Board of Directors may authorize placement of certificates of deposit ("CD") with small, local financial institutions located in the Dallas Fort Worth metropolitan statistical area, in an amount not greater than \$1,000,000 and with maturities of one year or less, without seeking competitive bids.

#### 9.0 COLLATERAL

- A. CERTIFICATES OF DEPOSIT COLLATERAL
  - 1) Authorization: Consistent with the Texas Government Code, Chapter 2257 (see Section VI), DFW requires all bank and savings and loan association deposits to be federally insured or collateralized with authorized securities. Financial institutions providing CDs, where collateral will be pledged, are required to sign a depository agreement with DFW. The safekeeping portion of the depository agreement will define DFW's rights to the collateral in case of default, bankruptcy, or closing and will establish a perfected security interest in compliance with federal and state regulations. The depository agreement must:
    - a) Be in writing.
    - b) Be executed by the depository and DFW contemporaneously with the acquisition of the asset.
    - Be approved by the depository's board of directors or loan committee, with a copy
      of the meeting minutes delivered to DFW.
    - d) Be part of the depository's "official record" continuously since its execution.
  - 2) Allowable Collateral:
    - a) Obligations of the United States or its agencies or instrumentalities, as permitted by Government Code 2256.009.
    - b) Obligations of the State of Texas or its agencies or instrumentalities, as permitted by Government Code 2256.009.
    - c) Municipal obligations having a minimum bond rating of AA as permitted by Government Code 2256.009.
    - d) Letters of credit issued by the Federal Home Loan Bank ("FHLB") agency. The use of FHLB letters of credit as a form of collateral may be used for special placement of CDs as defined in Section 8.0.
    - e) Surety bonds issued by financial institutions having at least an AA or an equivalent credit rating from at least one nationally recognized rating firm. Surety bonds shall be monitored annually to ensure the bond remains in place and is of an amount adequate to meet this policy.
    - f) Collateral as permitted by the pooled collateral state program under Subchapter F of the Public Funds Collateral Act.
  - 3) Collateral Levels:
    - a) The market value of the principal portion of collateral pledged for CDs must always be equal to or greater than the par value of the CD plus accrued interest, less the applicable level of FDIC insurance. The collateral market value must be maintained at the following levels:
      - (1) US Treasuries or agencies, State of Texas agencies or instrumentalities, and municipal obligations rated AA 102%.
      - (2) Surety bonds rated AA 100%.
      - (3) FHLB letters of credit 100%.
      - (4) If multiple forms of collateral are utilized, the total collateral should be at

least 102%.

- 4) Monitoring Collateral Adequacy: Surety bonds and FHLB letters of credit will be monitored on an annual basis. Other types of acceptable collateral will be monitored monthly. An Investment Officer will monitor adequacy of collateralization levels to verify market values and total collateral positions. If the collateral pledged for a certificate of deposit falls below the par value of the deposit, plus accrued interest, less FDIC insurance, the institution issuing the CD will be notified by an Investment Officer and will be required to pledge additional collateral no later than the end of the next succeeding business day after notice.
- 5) Safekeeping of Collateral: All collateral securing bank and savings and loan deposits, except for surety and FHLB Letters of Credit, must be held by a third-party institution, in DFW's name, meeting the requirements of the Public Funds Collateral Act and acceptable to DFW, or by the Federal Reserve Bank.
- B. COLLATERAL FOR REPURCHASE AGREEMENTS AND GUARANTEED INVESTMENT CONTRACTS ("GICs")
  - 1) Authorization: Repurchase agreements or GICs must also be secured in accordance with State law. Counter parties to a repurchase transaction will be required to sign a copy of the Bond Market Association Master Repurchase Agreement or a form compliant with such agreement as approved by DFW. An executed copy of this Agreement must be on file before DFW will enter any transaction with counter parties. The Finance, Audit and IT Committee and the Board of Directors must approve all Master Repurchase Agreements and GICs.
  - 2) Allowable Collateral:
    - a) United States Treasuries
    - b) United States Agencies or Instrumentalities
    - c) Collateral as permitted by the pooled collateral state program under Subchapter F of the Public Funds Collateral Act.
    - d) Cash in combination with the obligations described in a) through c) above.
  - 3) Collateral Levels:
    - a) A repurchase agreement or GIC's security value will be the par value plus accrued interest. The collateral market value must be maintained at the following minimum levels:

#### Agreement Maturities Greater Than One Business Day

U. S. Treasury SecuritiesU. S. Agency and Instrumentalities102%

# Agreement Maturities Not Exceeding One Business Day All Securities 100%

- 4) Monitoring Collateral Adequacy: Monthly monitoring by an Investment Officer of market values of all underlying securities purchased as collateral for repurchase agreements and GICs is required. If the value of the securities underlying an agreement should fall below the required amount, an Investment Officer will notify the repo or GIC issuer, who will have one business day from notice to remedy the insufficiency.
- 5) Safekeeping of Collateral: The securities pledged under repurchase agreements and GICs must be delivered to a third-party custodian with whom DFW has established a safekeeping agreement.

#### C. COLLATERAL SUBSTITUTION

 Collateral substitutions are permitted when the substitute collateral is of the type allowable by this policy and maintains the collateral levels required by this policy. Notice of collateral substitution must be submitted in writing to DFW within three business days of the substitution and include the type and market value of both the collateral substituted and the substitute collateral. The Investment Officers may prohibit or limit substitution and assess appropriate fees if substitution becomes excessive or abusive. Any costs relating to the substitution of collateral must be the responsibility of the institution requesting the substitution.

#### 10.0 SAFEKEEPING OF INVESTMENTS

- A. All securities transactions will be executed by "delivery versus payment" (DVP) or "receive versus payment" (RVP) through DFW's Safekeeping Agent (as defined below). By so doing, DFW funds are not released until DFW has received, through the Safekeeping Agent, the securities purchased.
  - Safekeeping Agreement DFW will contract with an independent third-party custodian (the "Safekeeping Agent") for the safekeeping of securities owned by DFW as a part of its investment portfolio. All securities shall be held in the name of DFW and shall be evidenced by a monthly statement from the Safekeeping Agent.

#### 11.0 FINANCE/AUDIT COMMITTEE

- A. The Finance, Audit and IT Committee shall serve as the oversight committee relating to the investment of DFW's funds. Responsibilities in this regard are to:
  - 1) Review and recommend approval by the Board of Directors of the Investment Policy on an annual basis as required by the Act.
  - 2) Review and recommend approval by the Board of Directors of an Annual Investment Strategy for each fund on an annual basis as required by the Act.
  - 3) Review investment reports on a quarterly basis.

#### 12.0 REVIEW AND ADOPTION

A. This Investment Policy, Investment Strategies, Approved Investment Training Sources, and Approved Broker/Dealers List will be reviewed annually by the Finance, Audit and IT Committee and approved by the Board of Directors. Interim amendments must be reviewed by the Finance, Audit and IT Committee and approved by the Board of Directors.

#### 13.0 AUTHORITY TO INVEST

- A. The Chief Financial Officer, the Vice President of Treasury Management, Senior Cash & Investment Manager, Senior Treasury Manager, and the Cash & Investment Manager are the "Investment Officers" of DFW. Except as limited below, Investment Officers are authorized to deposit, withdraw, transfer, and execute documentation with regards to investments, and manage DFW funds in accordance with this Investment Policy and Strategies. All investment purchases and sales, excluding money market fund transfers on established accounts, require the approval of two investment officers. Approval may be effected by email or text message with signatures to follow.
- B. The Cash & Investment Manager and the Senior Treasury Manager will exercise the rights of an Investment Officer, respectively, solely in the absence of any one or more of the primary officers Chief Financial Officer, Vice President Treasury Management and Senior Cash and Investment Manager.
- C. All documents pertaining to this policy signed by Adobe, similar electronic reproduction or signature transmitted by mail or facsimile shall constitute effective execution and delivery and may be used in lieu of originals for all purposes.

#### 14.0 INVESTMENT TRAINING

A. All "Investment Officers" are required to take at least 10 hours of investment training from an approved training source within 12 months after taking office or assuming duties. Thereafter, 10 hours of training is required once in every two fiscal years. The training will address investment controls, security risks, strategy risks, market risks,

and compliance with the Act. If an Investment Officer is not in compliance with the Act, the officer will be suspended from the duties and responsibilities of the office until such time as they regain compliance. To ensure quality and suitability, training will be obtained from independent sources not involved in investment transactions with DFW, and that are approved by the Board of Directors. See Section IV of this policy book for a list of approved investment training sources.

#### 15.0 PRUDENCE

- A. The standard of prudence to be used by DFW will be the "prudent person standard" and will be applied in the context of managing the overall portfolio within the applicable legal constraints and under the prevailing economic conditions. The standard states: "Investments will be made with judgment and care, under circumstances then prevailing, that a person of prudence, discretion and intelligence would exercise in the management of the person's own affairs, not for speculation, but for investment, considering the probable safety of capital and the probable income to be derived".
- B. The designated Investment Officers will perform their duties with judgment and care in accordance with the adopted Investment Policy and internal procedures. Investment Officers, acting in good faith and in accordance with these policies and procedures, will be relieved of personal liability. In determining whether an investment officer has exercised prudence with respect to an investment decision (in addition to compliance with policies and procedures) the determination will be made taking into consideration the investment of all funds, or funds under the entity's control, over which the officer had responsibility rather than a single investment.

#### 16.0 STANDARD OF ETHICS

- A. The designated Investment Officers will adhere to Dallas / Fort Worth International Airport Board Code of Business Ethics and the Act. All Investment Officers will disclose to the Finance, Audit and IT Committee their financial interests in financial institutions that conduct business with DFW, and they will disclose all personal financial/investment positions that could be related to the performance of DFW's portfolio. Investment Officers will refrain from personal business activity, other than routine banking relations, that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Additionally, all Investment Officers will file with the Texas Ethics Commission and DFW a statement disclosing any personal business relationship with an entity seeking to sell investments to DFW or any relationship within the second degree by affinity or consanguinity to an individual seeking to sell investments to DFW.
- B. All Investment Officers shall certify in writing to the Chief Executive Officer no later than December 31 of each year that they have no personal business relationship with any investors or investment companies currently involved in investment activities or seeking investment opportunities with DFW. Written notice shall be made to the Texas Ethics Commission only if such relationship exists.

#### 17.0 ESTABLISHMENT OF INTERNAL CONTROLS

A. The Finance, Audit and IT Committee of the Board of Directors will oversee the investment officers in the maintenance of a system of internal controls over the investment activities of DFW. DFW, in conjunction with its annual financial audit, will perform a compliance audit of management controls on investments and adherence to the Investment Policy.

#### 18.0 REPORTING

A. Investment performance will be monitored and evaluated by the Investment Officers. The Investment Officers will provide a quarterly comprehensive report, as defined in the Act, signed by all Investment Officers to the Finance, Audit and IT Committee, the Board of

Directors and to the Chief Executive Officer. An independent auditor will formally review the investment reports at least annually and the result of the review reported to the governing body by that auditor. DFW will utilize a nationally recognized pricing service to obtain market prices for investments acquired with public funds. This investment report will:

- 1) Describe in detail the investment position of DFW on the date of the report.
- 2) State the reporting period beginning market value and ending market value for the period of each pooled fund group.
- 3) Include all fully accrued interest as of the end of the reporting period.
- 4) State the reporting period, beginning market value and book value and ending market value and book value for each investment security by asset type and fund type.
- 5) State the maturity date of each investment security.
- 6) State the fund for which each investment security was purchased, and
- 7) State the compliance of the investment portfolio with the Investment Policy, Investment Strategy, and the Act.

#### 19.0 BROKER/DEALERS

- A. Annually, DFW shall adopt a list of qualified broker/dealer firms authorized to engage in investment transactions with DFW.
- B. The Investment Officers shall evaluate the broker/dealers and select not less than five and not more than seven broker/dealers, excluding the depository bank.
- C. Each broker/dealer firm, at least annually, shall sign a letter of acknowledgment that:
  - 1) The qualified broker/dealer representative signing the acknowledgment is authorized to execute the document on behalf of the Broker/Dealer company.
  - 2) That the qualified broker/dealer representative has received and reviewed the Investment Policy and Strategies.
- D. DFW may not purchase investments from a new broker/dealer until the acknowledgement has been signed and received by the Investment Officer(s).
- E. New broker/dealers shall complete and submit a broker/dealer questionnaire provided by DFW.
- F. Approved broker/dealers with securities inventories available electronically for view and/or purchase, shall provide DFW the ability to view and purchase investments electronically. Failure of a broker/dealer to notify DFW of the ability to view and/or purchase investments electronically or to deny access may be cause for termination.
- G. In the event that DFW's current depository is not an approved broker/dealer, there shall be a separate certification signed by a qualified representative of the bank. Such certification will cover daily sweep investments and money market transactions within the depository bank.
- H. This Investment Policy is in effect until the Board of Directors approves a superseding policy and said policy has been made available to the broker/dealers. The Investment Officers shall provide a new investment policy approved by the Board of Directors within 60 days of approval.

#### 20.0 COMPETITIVE PRACTICES

A. Investment transactions governed by this policy will adhere to bidding procedures, whether the transaction is executed by an Investment Officer or by a contracted investment advisor. Viewing published broker/dealer's inventories available for sale may be considered an offer and a part of the competitive review process. At least three (3) competitive offers/bids for all security transactions are required.

#### 21.0 ELECTRONIC PORTALS

A. Investment Officers may use electronic portals such as Bloomberg to view, solicit and complete securities sales and purchase transactions.

#### 22.0 DIVERSIFICATION

- A. Diversification by investment type will be maintained to ensure an active and efficient secondary market in portfolio investments and to control the market and credit risks associated with specific investment types.
- B. Bond proceeds may be invested in a single security or investment if the Finance/Audit Committee determines that such an investment is necessary to comply with federal arbitrage restrictions or to facilitate arbitrage record keeping and calculation.

#### 23.0 SALE OF SECURITIES

A. A security may be liquidated to meet unanticipated cash requirements, to minimize the loss of principal on a declining credit security or to re-deploy cash into other investments expected to outperform current holdings, or otherwise improve the quality, yield, or target duration in the portfolio.

#### 24.0 INVESTMENT POLICY ADOPTION

A. DFW's Investment Policy shall be adopted by resolution of the Board of Directors at least annually. It is DFW's intent to comply with state law and regulations. The Investment Policy shall be subject to revisions consistent with changing laws, regulations, and needs of DFW. The resolution of the Board of Directors shall include details of all substantive changes to the policy.

#### 25.0 PRECEDENCE

A. Should there be any discrepancies, conflicts or inconsistencies between the Act and the Investment Policy, the Act shall take precedence. Similarly, if the Investment Policy does not provide complete or clear direction, the Act shall be the controlling guidance.

#### 26.0 EFFECTIVE DATE

A. To allow sufficient time for the approval process and to notify broker/dealers under this Investment Policy, the effective date of this Investment Policy is February 2<sup>nd st</sup>, 2026. The Investment Policy approved on December 5th<sup>t</sup>, 2024 shall remain effective until that date.

#### **SECTION II**

#### **INVESTMENT STRATEGIES**

#### A. PORTFOLIO STRATEGY

#### 1.0 PURPOSE

- A. These investment strategies ("Investment Strategies") conform to the requirements of the Texas Public Funds Investment Act ("the Act") Government Code 2256.005 (d) which states: "As an integral part of an investment policy, the governing body shall adopt a separate written investment strategy for each of the funds or group of funds under its control. Each investment strategy must describe the investment objectives for the fund using the following priorities in order of importance:
  - 1) Understanding of the suitability of the investment to the financial requirements of the entity.
  - 2) Preservation and safety of principal.
  - 3) Liquidity.
  - 4) Marketability of the investment if a need arises to liquidate before maturity.
  - 5) Diversification of the investment portfolio.
  - 6) Yield.
- B. The strategies provide guidelines for the day-to-day management of DFW's investment portfolio in a dynamic and changing market environment.
- C. In the event a new fund is created that is not covered in the strategies below, that fund may be invested according to the guidelines established at the time by the Chief Financial Officer until this Investment Policy is amended by the approval of the board no later than the next annual adoption of the policy.

#### 2.0 OPTIMIZATION OF INTEREST

- A. To optimize interest earnings, below are the recommended strategies to employ when market conditions vary.
  - 1) In markets where time risk is rewarded, invest for longer terms. This market has a normal Treasury yield curve.
  - 2) In markets where time risk is not rewarded, invest for shorter terms. This will provide the opportunity and the funds to reinvest when markets improve. This market has a flat or inverted Treasury yield curve.

#### 3.0 PORTFOLIO DIVERSIFICATION

- A. Risk in the portfolio will be minimized by diversifying investment types and issuers according to the following limitations.
- B. Diversification targets and limits will be monitored on a quarterly basis.
- C. In the event a pooled fund group is formed at DFW, as defined in the Act, the maximum dollar- weighted average maturity will be 90 days.
- D. In case of Internal sales from one fund to another, the buying fund maximum maturity may not be a deterrent to buy. However, the buying fund cash balance may not go negative at the end of the month of transfer or purchase.
- E. Maximum maturity may be exceeded if internal sales were done based on the 3.0 D above.

Limits by Investment Sector	Minimum Ratings	Maximum	Maximum Maturity
U.S. Treasury Notes/Bills	N/A	100%	5 years
U.S. Agencies & Instrumentalities	N/A	100%	5 years
Texas Agencies or Instrumentalities	N/A	100%	5 years
Certificates of Deposit	N/A	100%	5 years
Banker's Acceptances	Short-Term A1/P1	20%	270 days
Municipals	"A" or equivalent by one nationally recognized ratings agency	30%	5 years
Repurchase Agreements	"A" or equivalent by one nationally recognized ratings agency	100%	5 years
Guaranteed Investment Contract	"A" or equivalent by one nationally recognized ratings agency	100%	5 years
Money Market Mutual Funds Stable Value	N/A	55%	N/A
No Load Mutual Funds	"AAA" or "AAAm" by one nationally recognized rating agency	15%	N/A
Local Government Pool	"AAA" or "AAAm" by one nationally recognized rating agency	55%	
Callable U.S. Agencies	N/A	40%	5 years
ommercial Paper "A1"/"P1" by two recognized ratings agencies		25%	270 days

<u>Limits for Individual Issuers</u> <u>Under Each Category</u>	<u>Maximum</u> <u>Issuer</u> Percentage
U.S. Agencies & Instrumentalities	40%
Certificates of Deposit	20%
Banker's Acceptances	5%
Municipals – State & Local	10%
Municipals – Out-of-State	10%
Repurchase Agreements	25%
Guaranteed Investment Contracts	25%
Money Market Mutual Funds ("A1")	20%
Local Government Pools	55%
No Load Mutual Funds	15%
Commercial Paper	10%

#### **B. STRATEGIES BY FUND**

DFW's investment strategy varies by fund due to the purpose of each fund. The following section identifies the fund, the purpose of the fund and rationale for the retention period of cash in the fund. Certain funds include a "core amount" which is not expected to be needed for at least one year, and in most cases for multiple years. Funds with core amount may include securities with longer maturities to maximize interest earnings, but no security may have a maturity beyond the maximum allowed maturity (see Investment Strategy Summary below). The core amount is reviewed and updated annually as needed by the Finance and Treasury teams along with this Investment Policy and Strategy.

#### Operating Fund (102) - General

General operating fund cash is generated from airlines fees and charges and customers using airport services. The fund is used to pay ongoing operating and maintenance expenses of the airport, transfers for debt service payments, and a yearend transfer to the DFW Capital Account as described in the Use and Lease Agreement. The operating increases throughout the fiscal year until the amount to be transferred to the DFW Capital Account has been finalized. The transfer occurs in December each year. The general operating fund has a core amount that is not expected to be spent within the next year. The non-core component of this fund is considered shorter-term in nature.

#### Operating Fund (106, 107) - Reserves

The operating fund includes two reserve accounts: a 90-day operating reserve and a rolling coverage account. The rolling coverage account is required by the Use and Lease Agreement and is equal to 25% of annual debt service. Both reserves provide a cushion in the unlikely event of a revenue shortfall. DFW has not had to use either reserve in the past. Accordingly, the retention nature for this fund is long-term.

#### Passenger Facility Charges - PFCs (Fund 252)

The PFC collections are deposited into this restricted cash fund. Most PFC funds are transferred monthly to the interest and sinking fund from which DFW makes semi-annual debt service payments. A portion of PFCs may be retained in the PFC fund as a reserve in case of future collection shortfalls and/or for future pay-as-you-go capital projects. The retention nature of the cash in this fund is currently short-term.

#### Joint Capital Account -JCA (320)

The JCA is a capital fund that generally requires airline approval to use per the terms of the Use and Lease Agreement. The JCA has a core amount which is not expected to be spent within at least the next three years. The retention nature of this fund is long-term.

#### **DFW Capital Account – DFWCA (340)**

The DFWCA is a capital fund that is fully discretionary and may be spent for any legal purpose as determined by DFW. The DFWCA has a core amount which is not expected to be spent within at least the next three years. The non-core component of this fund is generally expected to be spent over the next one to three years.

#### **Unspent Bond Proceeds**

When DFW issues bonds it places the money into a bond fund. Each issuance is placed into a separate bond fund for tracking purposes. Bond funds are typically used to pay for capital projects over a six- to twelve-month timeframe but could be held for a period beyond that due to the size of the issuance and/or the timing of capital projects. The retention period for these restricted proceeds is short-term.

#### **Unspent Commercial Paper Proceeds**

Commercial paper is issued for interim financing of capital projects. These funds are typically used within a period of one to six months. Accordingly, the retention period for these restricted proceeds is short-term. This category also includes any other interim financing program DFW may put in place.

#### **Interest and Sinking Funds (5xx)**

Interest and sinking funds are required by DFW's Bond Ordinances. DFW transfers interest and sinking payments from the operating fund to the interest and sinking fund monthly. Then, on a semi-annual basis, the funds are used to pay debt service. The retention period for these restricted funds is short-term.

#### **Debt Service Reserve Funds (6xx)**

Debt service reserve funds are required by DFW's Bond Ordinances and are equal to average annual debt service of DFW's debt outstanding. These funds are only used in the unlikely event that DFW could not make its regularly scheduled debt service payments. This has never happened. Accordingly, the retention period for these restricted proceeds is longer-term.

#### **Restricted PFIC Funds**

The PFIC has several contractually required restricted cash accounts, including general operating and asset replacement accounts for the Grand Hyatt and Hyatt Place, and customer transportation charge (CTC) fees collected from rental car customers to pay bus transportation costs. Given the nature of the uses of these funds, the retention period is short-term.

#### <u>Unrestricted PFIC Funds</u>

PFIC businesses generate net revenues that can be used generally for any purpose on the Airport once the restricted accounts discussed above are funded. Unrestricted PFIC funds are held until a new PFIC project is identified and investments made. The retention period for these funds is currently long-term. The PFIC fund also has a core amount that is unlikely to be spent in the next one to three years.

The following table highlights the following items by fund-type:

- Fund retention period whether short- term or long-term.
- Core amount or the amount of funds not likely to be spent for a significant period of time.
- Maximum maturity of any security in that fund
- Weighted average maturity target of the securities in that fund. This is a target and may not be met occasionally due to shifts in the market and the timing of security purchases and sales.
- Investment limitations for securities in that fund; note that all securities purchased must comply with this Investment Policy
- Yield objective to optimize interest earnings DFW's goal for each of its funds is to optimize
  interest earnings subject to the guidelines of this Investment Policy (which stresses capital
  preservation)
- Benchmark target Funds will be compared to the benchmark target each quarter. This is a
  target only and does not require staff to take any actions to achieve the target. It may not be
  met at times due to market fluctuations.

#### DFW International Airport Investment Strategy Summary

Fund Description (#)	Fund Retention Period*	Core Amount	Maximum Maturity	Weighted Average Maturity Target	Investment Limitations	Yield Objective: Optimize Interest Earnings**	Benchmark Target
Opearting Fund (102) - General	Short-term	\$75 million	2 years	270 to 450 days	None	Yes	Average of 3-6 month T-Bill
Opearting Fund (106, 107) - Reserves	Long-term	n/a	5 years	2 to 4 years	None	Yes	2 year T-Note (MTA)
PFC Fund (252)	Short-term	n/a	1 Year	90 to 270 days	None	Yes	3 month T-Bill
Joint Capital Account (320)	Long-term	\$200 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)
DFW Capital Account (340)	Long-term	\$150 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)
Unspent Bond Proceeds	Short-term	n/a	1 Year	180 days	None	Yes	Average of 3 month T-Bill
Unspent CP Proceeds	Short-term	n/a	180 days	30 days	None	Yes	Average of 3 month T-Bill
Interest and Sinking Funds (5xx)	Short-term	n/a	180 days	180 days	None	Yes	Average of 3 month T-Bill
Debt Service Reserve Funds (6xx)	Long-term	n/a	5 years	2 to 4 years	None	Yes	2 year T-Note (MTA)
PFIC Restricted	Short-term	n/a	1 Year	180 days	None	Yes	Average of 3 month T-Bill
PFIC Unrestricted	Long-term	\$100 million	5 years	2 to 3 years	None	Yes	2 year T-Note (MTA)

 $<sup>^{\</sup>star} \ Short-term \ retention \ is \ less \ than \ one \ year, \ excluding \ the \ "core \ amount." \ Long \ term \ is \ from \ one \ year \ up \ to \ five \ years.$ 

MTA - Moving Treasury Average over the quarterly reporting periods

<sup>\*\*</sup> Assumes that all investments are made within the Investment Policy guidelines.

#### **SECTION III**

#### APPROVED BROKER/DEALERS

Rice Securities, LLC
Minority Owned
55 Broad Street, 27<sup>th</sup> Floor
New York, NY 10004
Jared Fragin & Tim Barbera
(212)-908-9260

Piper Sandler & Co. 1177 West Loop South, Suite 1500 Houston, TX 77027 Jason Jeansonne (713) 343-3915

Loop Capital Markets Minority Owned 111 W. Jackson Blvd Suite 1901 Chicago, IL 60604 Julie Karr (312) 913-4942 Eileen Piechocki (312) 913-4902

Stifel Nicolaus & Company 5956 Sherry Lane, Suite 875 Dallas, TX 75225 Mike Bell (214) 706-9469 Wells Fargo Securities LLC 1445 Ross Avenue, 2nd Floor Dallas, TX 75202 Susan Ward (214) 740-1586 Antone Douglas Gray (952) 656-9571

Multi-Bank Securities, Inc. 20 North Wacker Dr. Chicago, IL 60606 Carol Mackoff (888) 857-4740 Ken Bruce (888) 537-0740

Money Market Investments
JP Morgan Chase
(Commercial Bank)
420 Throckmorton, 4th Floor
Fort Worth, TX. 76102
Mike Wilson
(817) 884-4283

#### **SECTION IV**

# APPROVED INVESTMENT TRAINING SOURCES & INVESTMENT OFFICER'S TRAINING CERTIFICATES

- Alliance of Texas Treasury Associations (TEXPO Conferences)
- North Central Texas Council of Government
- Patterson & Associates
- Texas State University William P. Hobby Center for Public Service
- Government Treasury Association of Texas Conferences/Classes

# SECTION V PUBLIC FUNDS INVESTMENT ACT

PUBLIC FUNDS INVESTMENT ACT				
There was no amendment to the PFIA in 2025 by the Texas Legislature that may affect this policy.				
SECTION VI				

#### **PUBLIC FUNDS COLLATERAL ACT**

FOBLIC FUNDS COLLATERAL ACT				
There was no amendment to the PFCA in 2025 by the Texas Legislature that may affect this policy.				

This page is intentionally blank. Page 19 DFW Airport Investment Policy

Finance, Audit, and IT Committee

**Resolution No.:** 

**External Funding Source** 

Subject: Legal Services - Kaplan Kirsch & Rockwell LLP

Department: Legal

Date: December 4, 2025

**Amount:** \$75,000.00 **Revised Amount:** \$246,750.00

**Project Number** 

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase legal services contract no. 8005064 with Kaplan Kirsch & Rockwell LLP of Denver, Colorado, in an amount not to exceed \$75,000 for a revised not to exceed contract amount of \$246,750.

#### **BACKGROUND:**

Fund

- The action would increase the Airport's contract for legal services in connection with FAA Rules and Regulations.
- The Letter Agreement was entered into between Dallas Fort Worth International Airport and Kaplan Kirsch & Rockwell LLP of Denver, Colorado, effective July 1, 2016.

#### **ADDITIONAL INFORMATION:**

Operating Fund				
Attachments: None				
Approvals				
Elaine Rodriguez, General Counsel - Legal Approved - 11/19/202				
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025			
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025			
Abel Palacios, Vice President - Finance	Approved - 11/20/2025			
Elaine Rodriguez, General Counsel - Legal Approved - 11/20/20				
Christopher McLaughlin, Chief Executive Officer New -				

Finance, Audit, and IT Committee

**Resolution No.:** 

**External Funding Source** 

Subject: Legal Services - Munck Wilson Mandala LLP

**Department:** Legal

Date: December 4, 2025

**Amount:** \$75,000.00 **Revised Amount:** \$718,379.64

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase Legal Services contract no. 8004258 with Munck Wilson Mandala LLP of Dallas, Texas, in the amount not to exceed \$75,000 for a revised not to exceed contract amount of \$718,379.64.

#### **BACKGROUND:**

Fund

- The action would increase the Airport's contract for legal services in connection with Intellectual Property Rights
- The Letter Agreement was entered into between Dallas Fort Worth International Airport and Munck Wilson Mandala LLP of Dallas, Texas, effective January 1, 2015.

#### ADDITIONAL INFORMATION:

Operating Fund		
Attachments: None		
Approvals		
Elaine Rodriguez, General Counsel - Lega	al	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management		Approved - 11/19/2025

Tamela Burks Lee, Vice President - Business Development Approved - 11/20/2025 Abel Palacios. Vice President - Finance Approved - 11/20/2025 Elaine Rodriguez, General Counsel - Legal Approved - 11/20/2025 Christopher McLaughlin, Chief Executive Officer New -

**Project Number** 

Date: December 4, 2025

Finance, Audit, and IT

Committee

Resolution No.:

**Subject:** Public Relations Services

**Department:** Communications and Marketing

Amount: \$400,000 Revised Amount: \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA1830 for Public Relations Services with Three Box Strategic Communications of Richardson, Texas in an amount not to exceed \$400,000 for the five-year term of the contract with a start date of December 2025.

#### **BACKGROUND:**

Fund

Operating Fund

- This contract will support the airport's internal and external communications teams with strategy development, visual content, media events and other support on an as-needed basis.
- The agency will enhance the Airport's capacity to implement comprehensive and coordinated communication initiatives, including public relations, employee communications, reputation management, and crisis response, that align with business priorities.

#### **ADDITIONAL INFORMATION:**

 Seven Request for Proposals were received on or before the due date of August 25, 2025, with two non-responsive submissions.

**External Funding Source** 

Operating Fund					
Attachments: None					
Approvals					
Heath Montgomery, Vice President - Communications and Marketing  Approved - 11/19/2025					
Tracy Barker, Vice President - Procurement and Materials Management  Approved - 11/19/2025					
Tamela Burks Lee, Vice President - Business Development Approved - 11/20/2025					
Abel Palacios, Vice President - Finance Approved - 11/20/2025					
Elaine Rodriguez, General Counsel - Legal Approved - 11/20/2025					
Christopher McLaughlin, Chief Executive Officer New -					

**Project Number** 

**Public Relations Services** 

Official Board Action - Consent Resolution No.:

Date: December 4, 2025

Finance, Audit, and IT

Committee

Resolution No.:

Subject: Not-at-Fault Claims Recovery Service

**Department:** Risk Management

Amount: \$0 Revised Amount: \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve that the Chief Executive Officer or designee be authorized to enter into an Interlocal Agreement contract no. PA2026 between the Airport and the City of New Braunfels, Texas; and execute contract no. PA2027 for Not-at-Fault Recovery Services with Alternative Claims Management of San Antonio, Texas for Claim Recovery Services, and approve agreements for such services with participating municipalities as applicable.

#### **BACKGROUND:**

Fund

- This vendor provides a not-at-fault damage recovery service for DFW Airport.
- The vendor specializes in recovery for specialty fleet vehicles, including EMS, police, fire, utilities, buses, and more.
- The vendor secures the maximum value for not-at-fault claims, including repairs, loss of use, diminished value, damaged equipment, and total losses, which provides a more complete recovery.
- There is no budgeted expense and provides internal efficiencies and focused insurance risk management work on other priorities.

**External Funding Source** 

#### ADDITIONAL INFORMATION:

• This contract will be made through the City of New Braunfels, Texas, contract no. 25-021.

**Project Number** 

Operating Fund		
Attachments: None		
Approvals		
Catrina Gilbert, Vice Presider	Approved - 11/19/2025	
Tracy Barker, Vice President - Procurement and Materials Management		Approved - 11/19/2025
Tamela Burks Lee, Vice Pres	Approved - 11/20/2025	
Abel Palacios, Vice Presiden	Approved - 11/20/2025	
Elaine Rodriguez, General Counsel - Legal		Approved - 11/20/2025
Christopher McLaughlin, Chie	New -	

Not-at-Fault Claims Recovery Service

Official Board Action - Consent Resolution No.:

Date: December 4, 2025 Finance, Audit, and IT Committee

**Resolution No.:** 

**External Funding Source** 

**Subject:** Flight Data Subscription **Department:** Technology Services

**Amount:** \$130,000 **Revised Amount:** \$871,375.43

**Project Number** 

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase and extend contract no. 7004058 for Flight Data Subscription with OAG Aviation Worldwide LLC of Chicago, Illinois in an amount not to exceed \$130,000 for a revised not to exceed contract amount of \$871,375.43, with a revised contract completion date of December 2026.

#### **BACKGROUND:**

**Fund** 

- Subscription to a flight data service that provides regular updates on flight schedules and real-time flight status.
- The service includes regularly updated information on aircraft types, airlines, and airports to ensure accuracy and consistency across systems.
- The subscription includes tools that allow for timely alerts and notifications about flight changes, helping teams respond quickly and keep travelers informed.
- The data feed helps support scheduling of DFW managed gates.

#### **ADDITIONAL INFORMATION:**

This is a Sole Source contract.

Operating Fund					
Attachments: None					
Approvals					
Michael Youngs, Vice President - Technology Services  Approved - 11/19/202					
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025				
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025				
Abel Palacios, Vice President - Finance Approved - 11					
Elaine Rodriguez, General Counsel - Legal Approved - 11/20/202					
Christopher McLaughlin, Chief Executive Officer	New -				

Finance, Audit, and IT Committee

**Resolution No.:** 

**Subject:** Tableau Software Licenses **Department:** Technology Services

Date: December 4, 2025

**Amount:** \$358,329.09 **Revised Amount:** \$1,489,708.31

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase contract no. 7007150 for Tableau Software Licenses with SHI Government Solutions, Inc. of Austin, Texas in an amount not to exceed \$358,329.09 for a revised not to exceed contract amount of \$1,489,708.31, with a revised contract completion date of October 28, 2026.

#### **BACKGROUND:**

- Extend and increase the contract for DFW's Tableau Enterprise Analytics and Visualization Platform.
- Tableau allows the Airport to provide reporting and analytics that measure business and operational performance.

#### **ADDITIONAL INFORMATION:**

• On October 7, 2021, by Resolution No, 2021-10-209, the Airport awarded contract no. 7007150 for Tableau Software Licenses, to SHI Government Solutions, Inc., of Austin, Texas.

Fund Operating Fund	Project Number	External Funding Source
Attachments: Non	e	
Approvals		
Michael Youngs, Vice President - Technology Services		Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management		Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development		Approved - 11/20/2025
Abel Palacios, Vice President - Finance		Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal		Approved - 11/20/2025
Christopher McLaughlin	, Chief Executive Officer	New -

Finance, Audit, and IT Committee

**Resolution No.:** 

External Funding Source

**Subject:** Amendment to Competitive Bidding and Delegated Authority

**Department:** Legal

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

**Project Number** 

That the Airport Board does hereby approve an amendment to Resolution No. 2025-09-285 to provide that in awarding contracts pursuant to Chapter 252 between \$3,000 and \$100,000, staff will contact at least two Historically Under-Utilized Businesses as required by law and two Small Business Enterprise businesses.

#### **BACKGROUND:**

Fund

- With the suspension of the Board's Minority and Women Business Enterprise Program (MWBE) and the adoption of a new Small Business Enterprise (SBE) Program, the Board wishes to amend that Resolution to require staff to contact SBEs instead of MWBEs.
- To align the Board's instruction to staff with the new SBE program.

#### **ADDITIONAL INFORMATION:**

i uliu	i roject Number	External runding Source
Attachments: None		
Approvals		
Elaine Rodriguez, General Counsel - Legal		Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development		Approved - 11/20/2025
Abel Palacios, Vice President - Finance		Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal		Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer		New -

Date: December 4, 2025 Finance, Audit, and IT Committee

**Resolution No.:** 

Subject: Medical Stop Loss Insurance

**Department:** Human Resources

**Amount:** \$3,998,136 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve to procure and bind Medical Stop Loss insurance coverage with Cigna Health and Life Insurance Company in an amount of \$3,998,136, for a one-year policy term effective January 1, 2026.

#### **BACKGROUND:**

**Fund** 

- This action will authorize the procurement and binding of Medical Stop Loss Insurance to protect the employee health benefit plan from substantial claims expenditures.
- This action will provide for the following 2026 overage limits:
  - o Specified Deductible: \$325,000
  - o Premium:\$3,998,136
- The premium for the policy period represents a 7% decrease over the expiring premium.

**Project Number** 

#### ADDITIONAL INFORMATION:

- Six insurance carriers were solicited by the Airport's Broker of Record.
- Two carriers submitted proposals and best and final offers (Cigna and Symetra). Of these proposals, Cigna presented the most competitive option.
- The other carriers (HMIG, QBE, TMHCC, Voya and Nationwide) either declined to quote due to our risk or were uncompetitive.

**External Funding Source** 

Operating Fund			
Attachments: None			
Approvals			
Cyril Puthoff, Vice President - Human Resources	Approved - 11/19/2025		
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025		
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025		
Abel Palacios, Vice President - Finance	Approved - 11/20/2025		
Elaine Rodriguez, General Counsel - Legal	Approved - 11/21/2025		
Christopher McLaughlin, Chief Executive Officer	New -		

Date: December 4, 2025

Finance, Audit, and IT

Committee

Resolution No.:

Subject: Enterprise Browser

**Department:** Technology Services

**Amount:** \$990,000 **Revised Amount:** \$0.00

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute contract no. PA2019 for Enterprise Browser with Cyber Watch Systems of Dallas, Texas in the amount not to exceed \$990,000 for the three-year term of the contract with a start date of December 2025.

#### **BACKGROUND:**

Fund

- Award a new contract for a secure web browser in support of DFW's cybersecurity program.
- Provides a secure means to allow approved third parties to access DFW systems.
- Action supports recommendations in the most recent Deloitte cybersecurity assessment to add additional security controls to prevent sensitive data loss.
- Tool will identify and remediate malicious browser extensions that could lead to cyber incidents.

**Project Number** 

#### **ADDITIONAL INFORMATION:**

• This contract will be made through TIPS contract no. 210101, which is available to local Government agencies and was approved by Resolution No. 2024-01-010, dated January 11, 2024.

**External Funding Source** 

Various			
Attachments: None			
Approvals			
Michael Youngs, Vice President - Technology Services  Approved - 11/19/2025			
Tracy Barker, Vice President - Procurement and Materials Management  Approved - 11/19/2025			
Tamela Burks Lee, Vice President - Business Development Approved - 11/20/2025			
Abel Palacios, Vice President - Finance Approved - 11/20/2025			
Elaine Rodriguez, General Counsel - Legal Approved - 11/20/2025			
Christopher McLaughlin, Chief Executive Officer New -			

**Enterprise Browser** 

Official Board Action - Action Resolution No.:

Finance, Audit, and IT Committee

**Resolution No.:** 

**Subject:** Digital Transformation Consulting Services

**Department:** Technology Services

Date: December 4, 2025

**Amount:** \$4,886,000 **Revised Amount:** \$10,666,000

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to increase contract no. PA1848 for Digital Transformation Consulting Services, with Boston Consulting Group of Dallas, Texas, in an amount not to exceed \$4,886,000, for a revised not to exceed contract amount of \$10,666,000; the current contract completion date of June 22, 2026, is not affected by this action.

#### **BACKGROUND:**

- This modification will enable work to be completed on the following:
  - D3 Platform Scaling: Building on the successful Terminal B launch, DFW aims to scale the D3 platform across terminals to support its 2030 goals, including 20–25%+ O&M efficiency gains and reduced operational disruptions.
  - Expansion Workstreams for 2026: Prioritized efforts include value capture through terminal-wide deployment, proving optimization in critical assets (HVAC, PBBs, baggage systems), and defining a SkyLink maintenance blueprint.
  - Capability Enablement: Focus on establishing sustainable maintenance processes and cross-functional capabilities to support a mission-critical platform for 250+ assets.
  - o Governance & Collaboration: All deliverables will be sprint-governed with continuous input from business leaders, maintaining strong alignment with DFW leadership for transparency and risk mitigation.

**External Funding Source** 

#### **ADDITIONAL INFORMATION:**

**Fund** 

• On June 5, 2025, by Resolution No. 2025-06-169, the Airport awarded contract no. PA1848 for Digital Transformation Consulting Services to Boston Consulting Group of Dallas, Texas.

**Project Number** 

DFW Capital Acct	•			
Attachments: None				
Approvals				
Michael Youngs, Vice President - Technology Services  Approved - 11/19/2025				
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025			
Tamela Burks Lee, Vice President - Business Development Approved - 11/20/202				
Abel Palacios, Vice President - Finance Approved - 11/20/2025				
Elaine Rodriguez, General Counsel - Legal Approved - 11/20/20				
Christopher McLaughlin, Chief Executive Officer New -				

Digital Transformation Consulting Services

Official Board Action - Action Resolution No.:



#### Concessions and Commercial Development Committee Meeting Tuesday, December 2, 2025 12:45 PM

#### **AGENDA**

1. Approve Minutes of the Regular Concessions & Commercial Development Committee Meeting of November 4, 2025.

#### CONCESSIONS AND COMMERCIAL DEVELOPMENT COMMITTEE

Consent Items for Consider	<u>eration</u>	
Zenola Campbell	C-1.	Approve Concessions Assignment and Assumption with DNC/Four Leaf Joint Venture, dba The Salt Lick Bar - B - Que to Four Leaf Ventures, LLC.
Zenola Campbell	C-2.	Approve Concessions Change of Ownership for Concessions Lease Numbers 008299, 010530, and 010529.
Action Items for Consider	ation_	
Zenola Campbell	C-3.	Approve Concessions Policy as attached.
Zenola Campbell	C-4.	Approve to amend Lease Number 010229 with Bank of America, N.A. dba Bank of America.
John Brookby	C-5.	Approve the Chief Executive Officer or designee to execute a Facility Lease Agreement with DCT Industrial Value Fund I, L.P. for the logistic facility located at 1100 North Royal Lane for a 20-year term.

# Concessions and Commercial Development Committee

**Resolution No.:** 

**External Funding Source** 

**Subject:** Concessions Assignment and Assumption – DNC/Four Leaf Joint Venture

**Department:** Concessions

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve Concessions Assignment and Assumption with DNC/Four Leaf Joint Venture, dba The Salt Lick Bar - B - Que to Four Leaf Ventures, LLC.

#### **BACKGROUND:**

**Fund** 

- The current majority partner, Delaware North, desires to assign their share to the joint venture partner.
- Lease Number 008112 will be assigned to Four Leaf Ventures, LLC.
- The existing lease terms will remain in effect for this location.
- This Action meets the Board's Concessions Policy, 3. Assignments, Subleases, or Other Changes of Ownership. Ownership was previously approved through the incumbent process.

**Project Number** 

#### **ADDITIONAL INFORMATION:**

• This Lease had been amended by Resolution 2022-01-012.

	<u>-</u>
Attachments: None	
Approvals	
Zenola Campbell, Vice President - Concessions	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer	New -

# Concessions and Commercial Development Committee

**Resolution No.:** 

**Subject:** Concessions Change of Ownership

**Department:** Concessions

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve Concessions Change of Ownership for Concessions Lease Numbers 008299, 010530, and 010529.

#### **BACKGROUND:**

- The current ownership of Paradies Lagadere @ DFW 2017 Pkg, 9 (Relay), LLC (D22 Landside) consists of The Paradies Shops, LLC (65%), Southwest Concessions, Inc. (17.5%), and Mercado Ventures F-21011, LLC (17.5%).
  - The new ownership interest of Paradies Lagadere @ DFW 2017 Pkg, 9 (Relay), LLC will be as follows:
    - o The Paradies Shops, LLC (65%)
    - o Southwest Concessions, Inc. (17.5%)
    - o Bugatti's, Inc. (17.5%)
- The current ownership of Paradies Lagadere @ DFW 2017 Pkg, 9, LLC (Univision C19) consists of The Paradies Shops, LLC (65%), Southwest Concessions, Inc. (17.5%), and Mercado Ventures F-21011, LLC (17.5%).
  - The new ownership interest of Paradies Lagadere @ DFW 2017 Pkg, 9, LLC will be as follows:
    - o The Paradies Shops, LLC (65%)
    - Southwest Concessions, Inc. (17.5%)
    - o Bugatti's, Inc. (17.5%)
- The current ownership of Mercado Gifts—TPS II, LLC (Brighton A17) consists of The Paradies Shops, LLC (65%) and Mercado Ventures F-21011, LLC (35%)
  - The new ownership interest of Mercado Gifts—TPS II, LLC will be as follows:
    - The Paradies Shops, LLC (65%)
    - o Bugatti's, Inc. (35%)

#### **ADDITIONAL INFORMATION:**

Fund	Project Number	External Funding Source
Attachments: None		
Approvals		
Zenola Campbell, Vice Pres	ident - Concessions	Approved - 11/19/2025
Tamela Burks Lee, Vice Pre	sident - Business Development	Approved - 11/20/2025
Abel Palacios, Vice Presider	nt - Finance	Approved - 11/20/2025
Elaine Rodriguez, General C	Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Ch	ief Executive Officer	New -

Concessions Change of Ownership

Official Board Action - Consent Resolution No.:

# Concessions and Commercial Development Committee

**Resolution No.:** 

Subject: Concessions Policy Amendment

**Department:** Concessions

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve Concessions Policy as attached.

#### **BACKGROUND:**

- The Concession Policy was last amended on January 5, 2012, by Resolution Number 2012-01-032.
- This action will amend the Concessions Policy regarding how terminal concessions are to be selected.
- Staff must obtain Board approval for any deviation from this policy.
- Key changes to the policy:
  - It brings the policy in line with recent changes in federal regulations regarding ACDBE, and SBE.
  - It changes the cap from 60 locations to:
    - o 25% of locations for any line of business and
    - o 20% of all locations.
  - It increases the term limits from 10 years for all types of concessions to:
    - 15 years for lounges,
    - o 12 years for F&B, and
    - o 10 years for retail.
  - It changes the bid threshold from a 5-year term and \$100,000 MAG for any concession to:
    - o 7-year term and \$400,000 MAG for retail and F&B, and
    - o 10-year term and \$1million MAG for lounges.

#### **ADDITIONAL INFORMATION:**

Fund	Project Number	External Funding Source
Attachments:	Concession Policy Revision 2025 11.11.2025, Concess	sion Policy Revisions 2025 - Redlined

#### **Approvals**

Zenola Campbell, Vice President - Concessions

Tamela Burks Lee, Vice President - Business Development

Abel Palacios, Vice President - Finance

Elaine Rodriguez, General Counsel - Legal

Christopher McLaughlin, Chief Executive Officer

Approved - 11/20/2025

Approved - 11/20/2025

Approved - 11/21/2025

Approved - 11/21/2025

Approved - 11/21/2025

#### **CONCESSION POLICY**

#### 1. **OVERVIEW**

#### 1.1 Purpose

This Concession Policy is intended to provide internal direction to the Concessions Department staff for the selection of Concessionaires, assignment of existing Contracts, the renewal of Contracts, and other contracting issues regarding Concessions at DFW Airport, in support of the Board approved Mission Statement. This Concession Policy is intended solely for the use of employees of DFW. This Concession Policy does not and shall not constitute a part of any Concession Contract, and there is no Contract right, property right, or private right of action by any person or party to enforce this Concession Policy. The Board of Directors reserves the right to deviate from this Concession Policy in any Concession matter, for any reason, in its sole discretion. Airport staff may not deviate from this Concession Policy except upon Board approval. In the event of any inconsistency between the provisions in any Concession Contract or solicitation and this Concession Policy, the provisions in the Contract or solicitation shall control.

#### 1.2 Effective Date

This Concession Policy shall become effective immediately upon adoption by official resolution of the Board of Directors.

#### 1.3 Mission Statement

The Dallas Fort Worth International Airport Board strives to maximize Concession revenues while providing the public with high quality goods and services that are competitively priced, conveniently located, and reflect the needs and desires and exceed the expectations of the traveling public. The Board seeks to provide Concession opportunities and promote participation by Airport Concessions Disadvantaged Business Enterprises (ACDBE), Small Business Enterprise Concessions (SBEC) firms, and any programs required by the Federal Aviation Administration (FAA). The Board strives to expand economic benefits to the Cities of Dallas and Fort Worth.

#### 1.3.1 Increasing Non-Aviation Revenue

Increasing Non-Aviation Revenue includes adhering to the Board's Use Agreement with Signatory Airlines providing for the Board to manage the Airport concession program in order to maximize non-aviation revenue, increasing sales per enplaned passenger at a rate higher than passenger growth, and increasing sales per square foot at a rate higher than passenger growth.

## 1.3.2 Providing and Improving the Shopping, Dining and Service Experience at DFW International Airport

Enriching the shopping, dining and service experience includes providing a variety of choices in products and services, achieving lines of business (i.e.—readables, coffee, general merchandise & duty free, food & beverage, and specialty retail) and concepts within those lines of business (i.e.—hamburgers, pizzas) that are original and unique, achieving the appropriate mix of international, national, local and regional concepts, ensuring that the square footage allocation is appropriate to the passenger mix, ensuring competitive pricing, assuring the highest quality products, providing excellent customer service, and providing an entertaining respite from travel.

#### 1.3.3 Increasing ACDBE and SBEC Ownership

Increasing ACDBE and SBEC ownership includes encouraging direct contracting opportunities as well as joint ventures, franchises and corporate opportunities for ACDBE and SBEC firms, as a means of meeting percentage or participation goals established by the Board and/or FAA from time to time.

### 1.3.4 Expanding Economic Benefits to the Cities of Dallas and Fort Worth

Airport staff shall conduct outreach to assure participation from local firms or owners who reside in Tarrant and Dallas Counties or the cities of Dallas and Fort Worth. The affirmative steps shall include: placing qualified local businesses on solicitation lists; assuring the local businesses are solicited whenever there are potential sources.

#### 1.4 Cap Policy

No one Concessionaire (including related entities, i.e.—entities owned or controlled by the same persons or within the first degree of consanguinity or affinity to the same person) may own, control, manage or operate more than 25% of Concession lease locations for any line of business (e.g.—food & beverage or specialty retail) or more than 20% of all Concession locations in all terminals.

#### 1.5 Term Limitation

Regardless of which method is used to select a Concessionaire, no Concessionaire shall receive a contract term longer than fifteen years for lounge leases, twelve

years for food and beverage leases, and ten years for retail leases, including extension options. This provision does not mean that a Concessionaire is prohibited from receiving successive Contracts for a combined term longer than these.

#### 1.6 Definitions

As used in this Concession Policy ("this Policy"):

#### 1.6.1 "Concession"

"Concession", for the purposes of this Policy only, means a right to operate a business that sells goods and/or services to the public at a designated location or locations in one of DFW's passenger terminals, excluding airside airport businesses that provide goods and/or services to operators of aircraft.

#### 1.6.2 "Concessionaire"

"Concessionaire" means the operator of a Concession or a portion of a Concession.

#### 1.6.3 "Contract"

"Contract" means a lease, permit, Leases, Subleases, subcontracts, or other instruments or arrangements, or Concession agreement that gives a concessionaire the right to operate a concession at DFW.

#### 1.6.4 "DFW"

"DFW" means the Dallas Fort Worth International Airport Board.

#### 1.6.5 "Term"

"Term" means the length of time, including any option years, during which a Concessionaire has the right to operate a Concession as provided in a Concession Contract.

#### 2. SELECTION OF CONCESSIONAIRES

#### 2.1 Selection Criteria

Selection of a Concessionaire should be based upon evaluation criteria that are established before proposals are solicited and should be communicated to all

prospective Concessionaires. The evaluation criteria may include, but need not be limited to, the current qualifications of the proposer, the proposer's collective experience in operating a business similar to the proposed Concession, the proposer's specific experience in operating a Concession at DFW International Airport, the proposer's financial condition, the degree to which the proposer is able to conform to DFW's operating requirements, the annual revenue to DFW based on the proposal, the ability of the proposer to fund and manage the Concession, the degree to which the proposer's Concession business would complement the current mix of other Concessions, the quality of the concept, and the proposer's commitment to DFW's ACDBE and SBEC programs.

#### 2.2 Solicitation and Selection Processes

Competitive bidding processes, including Requests for Proposals open to all potential parties and limited proposal processes for select groups, are used to identify and inform all potential qualified proposers about Concession opportunities at DFW, and sometimes result in many proposals being submitted for the Concession opportunities. Competitive processes generally ensure the greatest outreach into the business community, as well as selection of the best proposers for the opportunities. However, competitive bidding of Concession Contracts is not required by law, and the costs normally incurred in soliciting and reviewing large numbers of voluminous proposals sometimes outweigh the anticipated financial benefits of competitive bidding processes. solicitation of a limited number of proposers, or even direct negotiations with a single proposer, may be justified. The Concessions Department staff is directed to use competitive processes (i) for retail leases and food and beverage leases exceeding 7 years and with minimum annual guarantees of more than \$400,000, and (ii) for lounge leases exceeding 10 years and with minimum annual guarantees of more than \$1,000,000, unless, in the discretion of the Chief Revenue Officer, an exception is warranted by extenuating circumstances, and notice thereof is given to the Board. This Policy shall apply to Concessions in all existing and future Airport terminals.

#### 2.2.1 Direct Negotiation

Direct negotiation of a Concession Contract involves a one-to-one discussion between the Concessions Department and a single proposer, with the expectation of obtaining Contract terms that achieve the goals of the Mission Statement. Direct negotiation does not mean that a proposer is not in competition for the Concession, because the Concessions Department is expected to exercise due diligence in determining the Contract terms that could be obtained from other proposers or are otherwise commercially reasonable.

In addition to Contracts below the bid thresholds stated above in Section 2.2, Concession Contracts may be awarded without soliciting and evaluating multiple proposals if one or more of the following criteria is satisfied and the proposer is in compliance with ACDBE and/or SBEC requirements:

- (A) Sole Source. If only one potential proposer is qualified and available to operate the Concession, or if the Concessions Department determines after due diligence that there is no reasonable basis for expecting that any firm or individual would respond to a Request for Proposals or a Limited Proposal Solicitation.
- (B) Additional Locations. A Concessionaire currently operates the same type of Concession at DFW pursuant to a Concession Contract that was awarded by a competitive process, and staff determines that providing the Concessionaire an additional location or locations at DFW will best serve the DFW strategic Concession interests, and that the additional location(s) would not exceed the DFW ownership cap policy described above.
- (C) Relocation. The Concession Contract is awarded to a Concessionaire who is being relocated during the term of its agreement to another location within the terminal complex and the Concessionaire will operate the same or similar type of Concession at the new location.
- (D) Contractors for Airlines. When Airlines contract directly for Concession services in their exclusive space on which the Airport is entitled to collect Concession fees, the Concessions Department will negotiate an agreement with the airline contractor for appropriate fees.
- (E) Unlimited Capacity. The capacity in the terminals exists to accommodate all vendors who wish to serve a particular sector of the market without adversely affecting the quality of services to the public or the revenues to DFW (e.g.—telecommunications providers).
- (F) Renewal or Extension of Existing Concessions. If the same or similar type of Concession at the subject location(s) is desired, if the Concessionaire has not been in material default (i.e.—a monetary default more than 30 days in arrears, or a non-monetary default which the Concessionaire has not cured within 60 days of notice of the default) of its Contract within the last 12 months, and if the Concessionaire has met each of the following criteria:
  - the existing use and concept is consistent with the current tenant mix and passenger demand;

- the company's cumulative quality experience ranking was at least in the top 75% of all companies evaluated at DFW for the prior twelve months, if evaluations were conducted; and
- the Concessionaire has complied with its ACDBE or SBEC participation requirements;

plus at least 2 of the following 3 criteria:

- sales increased at or above the percentage growth in enplanements over the prior 12 months, or decreased at or below the decrease in enplanements over the prior 12 months:
- sales increased at or above the percentage increase of other comparable concepts or category over the prior 12 months, whichever is applicable, or decreased at or below the decrease of other comparable concepts or category, whichever is applicable;
- the company's average location sales per square foot for the last 12 months are at least in the top 75% of location sales for that category;

then not more than twelvemonths prior to the expiration of a lease, and not more than 60 days prior to the expiration of a permit, staff may negotiate directly with the Concessionaire for the renewal or extension of the Concession, under a new Contract, in the subject location(s). All renewals and extensions are to incorporate contemporary terms and conditions being used by the Concessions Department for new Concessions Contracts, and if such contemporary terms and conditions are unacceptable to the Concessionaire, then the Concession may not be renewed or extended by direct negotiation. The criteria for direct negotiation of a Concession renewal, insofar as they relate to the Concessionaire's sales, may be waived if the Chief Revenue Officer determines that the Concessionaire's sales were adversely and uniquely affected by airline relocations, airline strikes, or unanticipated terminal area closure or non-use due to construction, renovation, acts of terror, acts of God, or other extenuating circumstances outside the concessionaire's control, and if the Chief Revenue Officer determines that the Concessionaire took every reasonable measure to maximize sales despite the adversity as reflected in the Concessionaire's sales. Direct negotiation of renewals or extensions of Contracts shall not be used to create longer total Terms than allowed by Section 2.2

#### 2.2.2 Limited Proposal Solicitation (LPS) Process

The LPS process is competitive, but the advertising and the complexity of RFQ and RFP processes are greatly reduced. The LPS process would be appropriate if the solicitation is for a Concession opportunity where there are only a few companies in the country capable of making an acceptable proposal or where it is desirable to limit proposers to existing Concessionaires.

The LPS solicitation document must be in writing and include at a minimum: (i) the evaluation criteria; (ii) the contractual terms and conditions required by DFW (this may be accomplished by attaching a draft Contract to the solicitation document); (iii) a clear description of the business to be conducted by the Concessionaire; (iv) the minimum acceptable bid, and (v) the requirements that must be satisfied in the written proposals.

If the Chief Revenue Officer determines that no one proposer is superior to the others, then a Concession may be awarded by lottery among the qualified proposers.

Proposals should be solicited from a reasonable number of qualified prospective proposers. If fewer than two qualified proposers submit proposals, the efforts to identify qualified prospective proposers and obtain proposals from them should be documented, and the documentation should be retained in the department files.

#### 2.2.3 Requests for Proposals (RFP) Process

An RFP solicitation document should be written to include, at a minimum: (i) the evaluation criteria; (ii) the contractual terms and conditions required by DFW (this may be accomplished by attaching a draft Contract to the solicitation document); (iii) a clear description of the business to be conducted by the Concessionaire; (iv) the minimum acceptable bid, and (v) the requirements that must be satisfied in the written proposals.

The solicitation of proposals shall be advertised in the Dallas Morning News and the Fort Worth Star-Telegram. The local advertising may be supplemented by advertising in aviation association or trade journal publications. Local advertising shall include at least three potential proposers from bid lists maintained by the Concessions Department for the category or sub-category of the Concession involved.

When the number of anticipated proposers exceeds 10, the Concessions Department staff may insist that prospective proposers provide letters of qualification, in order to eliminate unrealistic proposals. A letter of qualification is a statement of the firm's or individual's qualifications, without a statement of how the firm or individual proposes to operate the specific Concession that is the subject of the proposal. Solicitation of proposals then may be limited to a short list of the best-qualified firms or individuals who submit letters of qualification. The solicitation of letters of qualification should include the evaluation criteria to be used in selecting those who will be invited to submit proposals. Requests for letters of qualifications (RFQ) from prospective proposers desiring to be included should be made through published advertisements, and generally should be renewed through published advertisements if the list of qualified proposers is more than three years old.

#### 3. ASSIGNMENTS, SUBLEASES, OR OTHER CHANGES OF OWNERSHIP

Any consent to assignment of a Concession Contract, a sublease, or to any other transfer of ownership or control, requires Board approval unless the transfer is between related entities or unless there is no change in control. Prior to presentation to the Board of any such consent requiring Board approval, staff should evaluate the new entity based on the same criteria as the criteria for selection of a new Concessionaire.

Any consent to a Concession leasehold mortgage shall require Board approval, and shall retain for the Board the right for a period of at least 120 days following notice of loan default to designate a replacement Concessionaire, on condition that such Concessionaire pay the outstanding loan balance.

#### 4. CONCESSIONS REQUIRING SPECIFIC BOARD APPROVAL

The Chief Revenue Officer may grant Concessions without specific approval of the Board of Directors, provided that such Concessions are terminable by the Board, without cause, on ninety days' notice, and do not otherwise have a term in excess of two years; and provided further that no such Concession document grants the Concessionaire a leasehold interest. The Concessions Department shall submit brief written summaries of all such permits at regular monthly meetings of the Board or its committees.

#### CONCESSION POLICY

#### 1. **OVERVIEW**

#### 1.1 Purpose

This Concession Policy is intended to provide internal direction to the Concessions Department staff for the selection of eConcessionaires, assignment of existing eContracts, the renewal of eContracts, and other contracting issues regarding eConcessions at DFW Airport, in support of the Board approved Mission Statement. This Concession Policy is intended solely for the use of employees of DFW. This Concession Policy does not and shall not constitute a part of any eConcession eContract, and there is no eContract right, property right, or private right of action by any person or party to enforce this Concession Policy. The Board of Directors reserves the right to deviate from this Concession Policy in any eConcession matter, for any reason, in its sole discretion. Airport staff may not deviate from this Concession Policy except upon Board approval. In the event of any inconsistency between the provisions in any eConcession eContract or solicitation and this Concession Policy, the provisions in the eContract or solicitation shall control.

#### 1.2 Effective Date

Thisese Concession Policyies and Guidelines shall become effective immediately upon adoption by official resolution of the Board of Directors.

#### 1.3 Mission Statement

The Dallas/\_Fort Worth International Airport <u>Boardshall</u> strives to maximize <u>eC</u>oncession revenues while providing the public with high quality goods and services that are competitively priced, conveniently located, and reflect the needs and desires and exceed the expectations of the traveling public. The <u>AirportBoard shallseeks to provide eC</u>oncession opportunities and promote participation by <u>Minority and Women OwnedAirport Concessions Disadvantaged</u> Business Enterprises (<u>M/W/BEACDBE</u>), <u>Small Business Enterprise Concessions</u> (<u>SBEC</u>) firms that represent, and any programs required by the <u>diverse</u>, <u>ethnic</u>, <u>eultural</u>, racial and gender groups which comprise Dallas and Fort Worth Federal <u>Aviation Administration (FAA)</u>. The <u>AirportBoard shall</u> strives to expand economic benefits to the Cities of Dallas and Fort Worth.

#### 1.3.1 Increasing Non-Aviation Revenue

Increasing Non-Aviation Revenue includes adhering to the Board's Use Agreement with Signatory Airlines providing for the Board to manage the Airport concession program in order to maximize non-aviation revenue, increasing sales per enplaned passenger at a rate higher than passenger growth, and increasing sales per square foot at a rate higher than passenger growth.

## 1.3.2 Providing and Improving the Shopping, Dining and Service Experience at DFW International Airport

Enriching the shopping, dining and service experience includes providing a variety of choices in products and services, achieving lines of business (i.e.—newsstandsreadables, coffee, general merchandise & duty free, food & beverage, and specialty retail) and concepts within those lines of business (i.e.—hamburgers, pizzas) that are original and unique, achieving the appropriate mix of international, national, local and regional concepts, ensuring that the square footage allocation is appropriate to the passenger mix, ensuring competitive (street-level) pricing, assuring the highest quality products, providing excellent customer service, and providing an entertaining respite from travel.

#### 1.3.3 Increasing M/W/BEACDBE and SBEC Ownership

Increasing M/W/BEACDBE and SBEC ownership includes encouraging direct contracting opportunities as well as joint ventures, franchises and corporate opportunities for M/W/BEACDBE and SBEC firms, as a means of meeting percentage or participation goals established by the Board and/or FAA from time to time.

### 1.3.4 Expanding Economic Benefits to the Cities of Dallas and Fort Worth

Airport staff shall conduct outreach to assure participation from local firms or owners who reside in Tarrant and Dallas Counties or the cities of Dallas and Fort Worth. The affirmative steps shall include: placing qualified local businesses on solicitation lists; assuring the local businesses are solicited whenever there are potential sources; utilizing the resources of the Business Diversity and Development Department and requiring prime contractors to use a good faith effort to partner with local businesses.

#### 1.4 Cap Policy

No one eConcessionaire (including related entities, i.e.—entities owned or controlled by the same persons or within the first degree of consanguinity or affinity to the same person) may own, control, manage or operate more than sixty (60) locations 25% of Concession lease locations for any line of business (e.g.—food & beverage or specialty retail) or more than 20% of all Concession locations in all terminals.

#### 1.5 Term Limitation

Regardless of which method is used to select a eConcessionaire, no eConcessionaire shall receive a contract term longer than ten years fifteen years for lounge leases, twelve years for food and beverage leases, and ten years for retail leases, including extension options. This provision does not mean that a eConcessionaire is prohibited from receiving successive eContracts for a combined term longer than ten years these. However, the manner by which a concessionaire may receive successive contracts for combined terms longer than these is limited below in 2.2.

#### 1.6 Definitions

As used in thisese Concession Guidelines Policy ("this Guidelines Policy"):

#### 1.6.1 "Concession"

"Concession", for the purposes of these guidelines Policy only, means a right to operate a business that sells goods and/or services to the public at a designated location or locations in one of DFW's passenger terminals, excluding airside airport businesses that provide goods and/or services to operators of aircraft.

#### 1.6.2 "Concessionaire"

"Concessionaire" means the operator of a <u>eC</u>oncession<u>- or a portion of a</u> Concession.

#### **1.6.3** "Contract"

"Contract" means a lease, permit, <u>Leases</u>, <u>Subleases</u>, <u>subcontracts</u>, <u>or other instruments or arrangements</u>, or <u>eC</u>oncession agreement that gives a concessionaire the right to operate a concession at DFW.

#### 1.6.4 "DFW"

"DFW" means the Dallas Fort Worth International Airport Board.

#### 1.6.5 "Term"

"Term" means the length of time, including any option years, during which a eConcessionaire has the right to operate a eConcession as provided in a eConcession eContract.

#### 2. SELECTION OF CONCESSIONAIRES

#### 2.1 Selection Criteria

Selection of a eConcessionaire should be based upon evaluation criteria that are established before proposals are solicited and should be communicated to all prospective eConcessionaires. The evaluation criteria may include, but need not be limited to, the current qualifications of the proposer, the proposer's collective experience in operating a business similar to the proposed eConcession, the proposer's specific experience in operating a eConcession at DFW International Airport, the proposer's financial condition, the degree to which the proposer is able to conform to DFW's operating requirements, the annual revenue to DFW based on the proposal, the ability of the proposer to fund and manage the eConcession, the degree to which the proposer's eConcession business would complement the current mix of other eConcessions, the quality of the concept, and the proposer's commitment to DFW's M/W/BE and ACDBE programand SBEC programs.

#### 2.2 Solicitation and Selection Processes

Competitive bidding processes, described below as including Requests for Proposals open to all potential parties and limited proposal processes for select groups, are used to identify and inform all potential qualified proposers about eConcession opportunities at DFW, and sometimes result in many proposals being submitted for the eConcession opportunities. Competitive processes generally ensure the greatest outreach into the business community, as well as selection of the best proposers for the opportunities. However, competitive bidding of eConcession eContracts is not required by law, and the costs normally incurred in soliciting and reviewing large numbers of voluminous proposals sometimes outweigh the anticipated financial benefits of competitive bidding processes. Therefore, a solicitation of a limited number of proposers, or even direct negotiations with a single proposer, may be justified. The Concessions Department staff is directed to use the competitive processes (i) for retail leases and food and beverage leases exceeding 7 years and with minimum annual guarantees of more than \$400,000set forth in the table below under the eircumstances indicated, and (ii) for lounge leases exceeding 10 years and with minimum annual guarantees of more than \$1,000,000, unless, in the discretion of the Vice-President of Chief Revenue Officer Management, an exception from the established process is warranted by extenuating circumstances, and notice thereof is given to the Board. Thisese guidelines Policy shall apply to eConcessions in all existing and future Airport terminals.

Length of ContractMinimum Annual<br/>GuaranteeProcess

Up to 3 years	<del>Or</del>	Up to \$100,000 per year	Direct negotiation with potential concessionaire
Over 3 years and up to 5	And	More than \$100,000 per	<b>Limited Proposal Process</b>
<del>years</del>	<del>/1/1111</del>	<del>year</del>	from a targeted group
Over 5 years	<del>And</del>	More than \$100,000 per	Request for Proposals
Over 3 years An	<del>/1/1144</del>	<del>year</del>	process

#### 2.2.1 Direct Negotiation

Direct negotiation of a eConcession eContract involves a one-toone discussion between the Concessions Department and a single proposer, with the expectation of obtaining eContract terms that achieve the goals of the Mission Statement. Direct negotiation does not mean that a proposer is not in competition for the eConcession, because the Concessions Department is expected to exercise due diligence in determining the eContract terms that could be obtained from other proposers or are otherwise commercially reasonable.

In addition to eContracts for terms of less than 3 years or with minimum annual guarantees of less than \$100,000 below the bid thresholds stated above in Section 2.2, Ceoncession Ceontracts may be awarded without soliciting and evaluating multiple proposals if one or more of the following criteria is satisfied and the proposer is in compliance with ACDBE and/or SBEC requirements:

- (A) Sole Source. If only one potential proposer is qualified and available to operate the econcession, or if the Concessions Department determines after due diligence that there is no reasonable basis for expecting that any firm or individual would respond to a Request for Proposals or a Limited Proposal Solicitation.
- (B) Additional Locations. A eConcessionaire currently operates the same type of eConcession at DFW pursuant to a eConcession eContract that was awarded by a competitive RFP process, and staff determines that providing the eConcessionaire an additional location or locations at DFW will best serve the DFW strategic eConcession interests, and that the additional location(s) would not exceed the DFW ownership cap policy described above.
- (C) Relocation. The <u>eC</u>oncession <u>leaseContract</u> is awarded to a <u>eC</u>oncessionaire who is being relocated during the term of its agreement to another location within the terminal complex and the <u>eC</u>oncessionaire will operate the same or similar type of <u>eC</u>oncession at the new location.
- (D) Contractors for Airlines. When Airlines contract directly for eConcession services in their exclusive space on which the Airport is

entitled to collect econcession fees, the Concessions Department will negotiate an agreement with the airline contractor for appropriate fees.

- (E) Unlimited Capacity. The capacity in the terminals exists to accommodate all vendors who wish to serve a particular sector of the market without adversely affecting the quality of services to the public or the revenues to DFW (e.g.—telecommunications providers).
- (F) Renewal or Extension of Existing Concessions. If the same or similar type of eConcession at the subject location(s) is desired, if the eConcessionaire has not been in material default (i.e.—a monetary default more than 30 days in arrears, or a non-monetary default which the eConcessionaire has not cured within 60 days of notice of the default) of its eContract within the last 12 months, and if the eConcessionaire has met each of the following criteria:
  - the existing use and concept is consistent with the current tenant mix and passenger demand;
  - the company's cumulative quality experience ranking was at least in the top 75% of all companies evaluated at DFW for the prior twelve months, if evaluations were conducted; and
  - the <u>eC</u>oncessionaire has complied with its <u>M/W/BEACDBE</u> or <u>SBEC</u> participation requirements;

plus at least 2 of the following 3 criteria:

- sales increased at or above the percentage growth in enplanements over the prior 12 months, or decreased at or below the decrease in enplanements over the prior 12 months;
- sales increased at or above the percentage increase of other comparable concepts or category over the prior 12 months, whichever is applicable, or decreased at or below the decrease of other comparable concepts or category, whichever is applicable;
- the company's average location sales per square foot for the last 12 months are at least in the top 75% of location sales for that category;

then not more than six monthstwelvemonths prior to the expiration of a lease, and not more than 60 days prior to the expiration of a permit, staff

may negotiate directly with the eConcessionaire for the renewal or extension of the eConcession, under a new eContract, in the subject location(s). All renewals and extensions are to incorporate contemporary terms and conditions being used by the Concessions Department for new eConcessions eContracts, and if such contemporary terms and conditions are unacceptable to the eConcessionaire, then the eConcession may not be renewed or extended by direct negotiation. The criteria for direct negotiation of a eConcession renewal, insofar as they relate to the eConcessionaire's sales, may be waived if the Vice President of Chief Revenue Management Officer determines that the eConcessionaire's sales were adversely and uniquely affected by airline relocations, airline strikes, or unanticipated terminal area closure or non-use due to construction, renovation, acts of terror, acts of God, or other extenuating circumstances outside the concessionaire's control, and if the Vice President of Chief Revenue Management Officer determines that the eConcessionaire took every reasonable measure to maximize sales despite the adversity as reflected in the eConcessionaire's sales. Direct negotiation of renewals or extensions of a eContracts shall not be used to create longer total Terms for more than allowed by Section 2.23 years or \$100,000 shall not be used if it will allow a concessionaire to operate a concession for more than 10 years (through one or more contracts) without going through either a Limited Proposal process or a Request for Proposal process (as mandated by the table above).

- (G) Assignments and Extensions. If an extension of a concession is requested in connection with an assignment of the concession to an entity unrelated to the assignor, if the assignor has not been in material default of its contract within the last 12 months, if the Vice President of Revenue Management determines that it is in the best financial interest of the airport to extend the contract as requested and that such extension is necessary to make the assigned concession financially viable, and if the assignor has met each of the following criteria:
  - the existing use and concept is consistent with the current tenant mix and passenger demand;
  - the assignor's cumulative quality experience ranking was at least in the top 75% of all companies evaluated at DFW for the prior twelve months, if evaluations were conducted; and
  - the assignor has complied with its M/W/BE participation requirements;

plus at least 2 of the following 3 criteria:

- sales increased at or above the percentage growth in enplanements over the prior 12 months, or decreased at or below the decrease in enplanements over the prior 12 months;
- sales increased at or above the percentage increase of other comparable concepts or category over the prior 12 months, whichever is applicable, or decreased at or below the decrease of other comparable concepts or category, whichever is applicable;
- the assignor's average location sales per square foot for the last 12 months are at least in the top 75% of location sales for that category;

then staff may negotiate directly with the assignee for the extension of the concession in the subject location(s). The criteria for direct negotiation of a concession extension in connection with an assignment, insofar as they relate to the assigner's sales, may be waived if the Vice President of Revenue Management determines that, based on the assignee's industry performance, the assignee is likely to significantly improve the sales performance of the concession, and notice is given to the Board. An assignee may not receive a concession by direct negotiation if the tenure of the assignor and the assignee together would be more than ten years.

#### 2.2.2 Limited Proposal Solicitation (LPS) Process

The LPS process is competitive, but the advertising and the complexity of RFQ and RFP processes are greatly reduced. In addition to being used for smaller or shorter contracts as shown in the table above, the The LPS process would be appropriate if the solicitation is for a eConcession opportunity where there are only a few companies in the country capable of making an acceptable proposal or where it is desirable to limit proposers to existing eConcessionaires.

The LPS solicitation document must be in writing and include at a minimum: (i) the evaluation criteria; (ii) the contractual terms and conditions required by DFW (this may be accomplished by attaching a draft econtract to the solicitation document); (iii) a clear description of the business to be conducted by the econcessionaire; (iv) the minimum acceptable bid, and (v) the requirements that must be satisfied in the written proposals.

If the <u>Vice President of Chief</u> Revenue <u>Management Officer</u> determines that no one proposer is superior to the others, then a <u>eC</u>oncession may be awarded by lottery among the qualified proposers.

Proposals should be solicited from a reasonable number of qualified prospective proposers. If fewer than two qualified proposers submit proposals, the efforts to identify qualified prospective proposers and obtain proposals from them should be documented, and the documentation should be retained in the department files.

#### 2.2.3 Requests for Proposals (RFP) Process

An RFP solicitation document should be written to include, at a minimum: (i) the evaluation criteria; (ii) the contractual terms and conditions required by DFW (this may be accomplished by attaching a draft eContract to the solicitation document); (iii) a clear description of the business to be conducted by the eConcessionaire; (iv) the minimum acceptable bid, and (v) the requirements that must be satisfied in the written proposals.

The solicitation of proposals shall be advertised in the Dallas Morning News and the Fort Worth Star-Telegram. The local advertising may be supplemented by advertising in aviation association or trade journal publications. Local advertising shall be supplemented in include at least onethree potential proposers from bid lists maintained by the Concessions Department for the category or sub-category of the following ways: Concession involved.

- (A) Direct mail by Standard Industrial Classification Code (SIC Code). The Texas Secretary of State maintains a mailing list of business entities registered with the state by SIC Code. From this source, a mailing list is created of all businesses that fall within the category for which the solicitation is directed. The list may be further refined by zip code.
- (B) Bid Lists. A bid list maintained by DFW for the category or sub-category of concession contract involved shall include at least three potential proposers.

When the number of anticipated proposers exceeds 10, the Concessions Department staff may insist that prospective proposers provide letters of qualification, in order to eliminate unrealistic proposals. A letter of qualification is a statement of the firm's or individual's qualifications, without a statement of how the firm or individual proposes to operate the specific eConcession that is the subject of the proposal. Solicitation of proposals then may be limited to a short list of the best-qualified firms or individuals who submit letters of qualification. The solicitation of letters of qualification should include the evaluation criteria to be used in selecting those who will be invited to submit proposals. Requests for

letters of qualifications (RFQ) from prospective proposers desiring to be included should be made through published advertisements, and generally should be renewed through published advertisements if the list of qualified proposers is more than three years old.

Preference may be given in the form of additional points through an RFP process to an existing concessionaire, not to exceed 5% of total points, if all of the following performance criteria are achieved:

- Lease compliance (no monetary arrearages or other defaults, per the lease terms);
- Customer service performance (mystery shop scores in top 15% per category airport-wide); and
- Sales performance in top 15%:
  - a) sales per subcategory per square foot, adjusted for local enplanements;
  - b) number of transactions per subcategory, adjusted for local enplanements;
  - e) sales per transaction per subcategory; and
  - d) sales per local enplanement per subcategory.

#### 3. ASSIGNMENTS, SUBLEASES, OR OTHER CHANGES OF OWNERSHIP

Any consent to assignment of a eConcession eContract, a sublease, or to any other transfer of ownership or control, requires Board approval unless the transfer is between related entities or unless there is no change in control. Prior to presentation to the Board of any such consent requiring Board approval, staff should evaluate the new entity based on the same criteria as the criteria for selection of a new eConcessionaire.

Any consent to a eConcession leasehold mortgage shall require Board approval, and shall retain for the Board the right for a period of at least 120 days following notice of loan default to designate a replacement eConcessionaire, on condition that such eConcessionaire pay the outstanding loan balance.

#### 4. CONCESSIONS REQUIRING SPECIFIC BOARD APPROVAL

The Executive Vice President of Chief Revenue Management Officer may grant econcessions without specific approval of the Board of Directors, provided that such econcessions are terminable by the Board, without cause, on ninety days' notice, and do not otherwise have a term in excess of two years; and provided further that no such econcession document grants the econcessionaire a leasehold interest. The

Revenue Concessions - Management Department shall submit brief written summaries of all such permits at regular monthly meetings of the Board or its committees.

# Concessions and Commercial Development Committee

**Resolution No.:** 

**Subject:** Concessions Amendment - Bank of America, N.A.

**Department:** Concessions

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve to amend Lease Number 010229 with Bank of America, N.A. dba Bank of America.

#### **BACKGROUND:**

- This action extends Agreement Number 010229 an additional five years to March 13, 2031.
- This extension provides the continuation of ATM services during construction of Terminal A Pier, C Pier and Terminal F.
- Due to decreased ATM usage, the total number of ATMs will be reduced from 13 to 7.
- The budgeted revenue impact will decrease from \$1,143,957 to \$849,435.15.
- All other lease terms and conditions of said Agreement shall remain in effect.

#### **ADDITIONAL INFORMATION:**

Fund	Project Number	External Funding Source
Attachments: None		
Approvals		
Zenola Campbell, Vice Presi	dent - Concessions	Approved - 11/19/2025
Tamela Burks Lee, Vice Pre	sident - Business Development	Approved - 11/20/2025
Abel Palacios, Vice Presider	nt - Finance	Approved - 11/20/2025
Elaine Rodriguez, General C	Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chi	<u> </u>	New -

# Concessions and Commercial Development Committee

**Resolution No.:** 

**External Funding Source** 

**Subject:** Facility Lease Agreement with DCT Industrial Value Fund I, L.P.

**Department:** Commercial Development

Date: December 4, 2025

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve the Chief Executive Officer or designee to execute a Facility Lease Agreement with DCT Industrial Value Fund I, L.P. for the logistic facility located at 1100 North Royal Lane for a 20-year term.

#### **BACKGROUND:**

Fund

- This Facility Lease will generate initial rent income of \$115,000 per year.
- The Facility Lease contains rent escalations throughout the 20-year term. Rent escalations occur every five years at a rate of 3% per year, compounded annually.
- DCT Industrial Value Fund I, L.P. ("Prologis") has committed to investing approximately \$1.84M in capital improvements to upgrade the building.

**Project Number** 

#### **ADDITIONAL INFORMATION:**

Attachments: None	
Approvals	
John Brookby, Vice President - Commercial Development	Approved - 11/19/2025
Tracy Barker, Vice President - Procurement and Materials Management	Approved - 11/19/2025
Tamela Burks Lee, Vice President - Business Development	Approved - 11/20/2025
Abel Palacios, Vice President - Finance	Approved - 11/20/2025
Elaine Rodriguez, General Counsel - Legal	Approved - 11/20/2025
Christopher McLaughlin, Chief Executive Officer	New -



#### Executive Compensation Committee Meeting Tuesday, December 2, 2025 12:50 PM

#### **AGENDA**

1. Approve the Minutes of the Executive Compensation Committee Meeting of March 7, 2025.

#### **CLOSED SEESSION**

- 1. In accordance with provisions of Section 551.074 of the Texas Government Code, a closed session will be held to discuss the qualifications or performance of identifiable Board employees, to wit:
  - a. Review and Evaluate the Performance of the Chief Executive Officer
  - b. Review and Evaluate the Performance of the Director of Audit Services

#### **EXECUTIVE COMPENSATION COMMITTEE**

#### **Action Items for Consideration**

Maruchy Cantu	E-1.	Approve a Management Incentive Compensation Payment for Fiscal Year 2025 for the Director of Audit Services.
Maruchy Cantu	E-2.	Approve a Salary Adjustment for the Director of Audit Services.
Maruchy Cantu	E-3.	Approve Fiscal Year 2026 Incentive Compensation Program Goals for the Director of Audit Services.
Maruchy Cantu	E-4.	Approve a Management Incentive Compensation Payment for Fiscal Year 2025 for the Chief Executive Officer.
Maruchy Cantu	E-5.	Approve a Salary Adjustment for the Chief Executive Officer.
Maruchy Cantu	E-6.	Approve Fiscal Year 2026 Management Incentive Compensation Program Goals for the Chief Executive Officer.

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

<b>Subject:</b> Fisc Services	al Year 2025 Mana	agement Incentive Comper	nsation Payment for the Director of Audit
Department:	Administration		
Amount:	7 ta	Revise	ed Amount:
			RNATIONAL AIRPORT BOARD for Fiscal Year 2025 for the Director of Audit
BACKGROUND:			
Services.	ment is based on man		compensation payment for the Director of Audit n program performance for Fiscal Year 2025, which is
BUSINESS DEVI	ELOPMENT INFORM	ATION:	
<ul> <li>Not Appli</li> </ul>	cable		
ADDITIONAL INI	FORMATION:		
Not Appli	cable		
Fund		Project Number	External Funding Source
Attachments:	None		
		-	Chair, Board of Directors

Official Board Action - Action Resolution No.:

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

Subject: Merit Increase for the Department: Administration	Director of Audit Services	
mount: Revised Amount:		
BE IT RESOLVED BY THE DAI Approve a Salary Adjustment for		RNATIONAL AIRPORT BOARD ces.
BACKGROUND:		
<ul> <li>The Airport Board approves a Director of Audit Services.</li> <li>The increase is based on performance.</li> </ul>		ase, effective December, 2025, for the
BUSINESS DEVELOPMENT INFORM	ATION:	
<ul> <li>Not Applicable</li> </ul>		
ADDITIONAL INFORMATION:		
Not Applicable		
Fund	Project Number	External Funding Source
Attachments: None		
	_	Chair, Board of Directors
	_	Chair, Board of Dire

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

Subject: Fiscal Year 2026 Incentive Compensation Program Goals for the Director of Audit Services

**Department:** Administration

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve Fiscal Year 2026 Incentive Compensation Program Goals for the Director of Audit Services.

#### **BACKGROUND:**

- The goals are to complete approved core projects/activities listed in the Annual Plan, provide quarterly reports for the three listed areas in the Annual Plan, complete Fiscal Year 2026 initiatives, reduce days between the audit exit conference and final report issuance, and complete additional projects.
- The percent of the target pool and the percent of target paid amount are included in the attached "Payout Matrix."

#### **BUSINESS DEVELOPMENT INFORMATION:**

Not Applicable

#### **ADDITIONAL INFORMATION:**

Not Applicable

Fund	Project Number	External Funding Source
Attachments:	2026 Director of Audit Services Goals	
		Chair, Board of Director

# DFW International Airport Director of Audit Services Incentive Compensation Program FY 2026 Payout Matrix

	% of Target Pool	% of Target Pay Out
Complete Approved Core Projects/Activities Listed in the Annual Plan (1)	30%	
Complete 9 core projects/activities listed		75%
Complete 10 core projects/activities listed		100%
Complete 11 core projects/activities listed		125%
Procurement Assistance/Collaboration Initiative (2)	10%	
Assisting the Procurement and Materials Management department through training, establishing a presence within the Procurement department's regular meetings and walk-along validation of the Procurement department's digitization initiative (Phase 1).		100%
Provide Quarterly Reports for the Four Listed Areas within the Approved Annual Plan (3)	20%	
Complete 15 quarterly reports		75%
Complete 16 quarterly reports		100%
Complete FY 2026 Initiatives (4)	30%	
Complete 3 initiatives		75%
Complete 4 initiatives		100%
Complete 5 initiatives		125%
Complete Additional Projects (5)	10%	
Complete 5 additional projects		75%
Complete 6 additional projects		100%
Complete 8 additional projects		125%

- (1) Approved core projects/activities listed in the annual plan:
  - Investment Controls and Compliance
  - Implementation of Cyber Security Improvement Road Map
  - Airport Asset Tracking System (Hexagon)
  - Business Travel and Expenditures
  - American Airlines Reimbursements
  - Cashless Parking Controls

- IT Procurement Reviews
- Contract Reviews (IT Contracts, Contract Renewals, Marketplace Purchase Reviews)
- Ethics Matters (Management of Airport Anonymous Hotline)
- Board of Directors Consulting
- Management Consulting
- (2) For the past several years Audit Services has performed continuous reporting of the Airport's awarded contracts and other various procurement activities. Through our continuous reviews, we have been able to develop a firm understanding of procurement operations and challenges. This understanding has been utilized on numerous occasions to assist the department, when requested, in their development of new processes and procedures. Our goal for FY2026 will be to Assist the Procurement and Materials Management department through training, establishing a presence within the Procurement department's regular meetings and walk-along validation of the Procurement department's digitization initiative (Phase 1). Our efforts will be accomplished through the following:
  - Train 90% of Contract Administrators on the common audit issues identified in contract language, contract enforcement and invoicing (by September 30<sup>th</sup>, 2026).
  - Attend Procurement department monthly meetings to provide updates on outstanding audit issues that have been identified in quarterly reports (updates on specific meetings will be provided as a section within our quarterly reports).
  - A walk-along validation of the Procurement Phase 1 digitization initiative implementation (Audit Services will provide bi-annual reports to the Board on the validation results).
- (3) The four listed areas for quarterly reporting, approved within the annual plan:
  - Procurement/Travel Card Transactions
  - Contract Assessments
  - IT Controls and Process Consulting Assistance
  - Concessions Revenue Analytical Review

#### (4) FY 2026 initiatives:

- Internal Quality Assurance Improvement Program
- Artificial Intelligence Assessment for Contract Review
- System/Queries User Guide
- External Auditor Assistance
- Updated Risk Assessment FY2026

- (5) Complete additional projects from the following categories:
  - Employee Overtime
  - Revenue Agreements and Ground Transportation Charges (Concessions Compliance Audits)

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

<b>Subject:</b> Fiscal Year 202 <b>Department:</b> Administrat	5 Management Incentive Compen ion	sation Payment for the CEO				
Amount: Revised Amount:						
	E DALLAS FORT WORTH INTE	RNATIONAL AIRPORT BOARD for Fiscal Year 2025 for the Chief Executive				
BACKGROUND:						
<ul> <li>The Airport Board appr Officer.</li> </ul>	oves a% of base pay incentive c	compensation payment for the Chief Executive				
<ul> <li>This payment is based attached.</li> </ul>	on management incentive compensatior	n program performance for Fiscal Year 2025, which is				
BUSINESS DEVELOPMENT I	NFORMATION:					
<ul> <li>Not Applicable</li> </ul>						
ADDITIONAL INFORMATION:						
<ul> <li>Not Applicable</li> </ul>						
Fund	Project Number	External Funding Source				
Attachments: None						
	-	Chair, Board of Directors				

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

O minities						
Subject: Merit Increase for the	Chief Executive Officer					
<b>Department:</b> Administration						
Amount: Revised Amount:						
E IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD						
Approve a Salary Adjustment fo	r the Chief Executive Officer					
BACKGROUND:						
<ul> <li>The Airport Board approves a Executive Officer.</li> </ul>	% merit base pay increa	se, effective December, 2025, for the Chief				
<ul> <li>This increase is based on per</li> </ul>	formance for Fiscal Year 2025.					
BUSINESS DEVELOPMENT INFORM	MATION:					
Not Applicable						
ADDITIONAL INFORMATION:						
Not Applicable						
Fund	Project Number	External Funding Source				
Attachments: None						
	_	Chair, Board of Directors				
		Chair, board of Directors				

Date: December 4, 2025 Executive Compensation Committee

**Resolution No.:** 

Subject: Fiscal Year 2026 Management Incentive Compensation Program Goals for the Chief

**Executive Officer** 

**Department:** Administration

Amount: Revised Amount:

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

Approve Fiscal Year 2026 Management Incentive Compensation Program Goals for the Chief Executive Officer.

#### **BACKGROUND:**

- The FY 2026 Goals and Initiatives for each Key Result: (business performance, customer satisfaction, operational excellence, employee engagement, community impact and safe, secure and resilient) are included on the attached Management Incentive Compensation Matrix.
- Also included are the percent of the target pool and the percent of target paid percentages.

#### **BUSINESS DEVELOPMENT INFORMATION:**

Not Applicable

#### ADDITIONAL INFORMATION:

· Not Applicable

Fund	Project Number	External Funding Source				
Attachments:	FY 26 Incentive Comp Plan	Comp Plan				
		Chair, Board of Directors				

Fiscal Year 2026 Management Incentive Compensation Program Goals for the Chief Executive Officer

Official Board Action - Action Resolution No.:

## DFW International Airport FY 2026 Incentive Compensation Matrix

	Percent of		-			
	Target	Levels to be Achieved		nieved		
Key Performance Indicator	Pool	75%	100%	125%	Notes	
Business Performance						
Achieve higher DFWCC Net Revenues (Budget = \$304.4M)	25%	\$309.4	\$314.4	\$319.4	In millions; excludes use of contingency outside of rate base and budget amendments, and revenue sharing adjustments from budget.	
Achieve lower Airline Cost (Budget = \$756.6M)	25%	\$751.6	\$744.1	\$736.6	In millions; excludes use of contingency outside of rate base and budget amendments, and revenue sharing adjustments from budget. Net debt service cannot be more that \$7.5M of the savings.	
Customer Experience					_	
Achieve DFW survey overall satisfaction score.	5%	4.32	4.42	4.45	Excludes Terminal C	
Achieve DFW survey cleanliness & condition score.	10%	4.48	4.54	4.57	Excludes Terminal C	
Operational Excellence					_	
Achieve percent of waste diverted from landfills.	5%	19.0%	20.0%	21.0%	Excludes construction waste.	
Safe, Secure and Resilient						
Achieve average DFW Safe Driver Program score using telematics system for tracking safety performance.	10%	90%	94%	97%	Assumes telematics on 72% of DFW vehicles	
Employee Experience					_	
Achieve percent of Managers completing Managing Transformed class in FY26 (3-day class / two year program).	10%	40%	50%	60%	Equates to 99, 132 and 165 managers to be trained during year based on current manager list of 329 managers.	
Strategic Imperatives/Initiatives		l .	I.	J.		
Achieve Strategic Imperatives	10%	7 of 10	8 of 10	10 of 10		
Total	100%					

## DFW International Airport FY 2026 Incentive Compensation Matrix

### **Key Strategic Imperatives / Initiatives**

### Target

1	Complete construction of a sensory room in Terminal D and have it open for customer use.	Complete
2	Complete AI user training for 95% of salaried employees identified to take the training.	Complete
3	Complete Phase 1 of PMM/BDD Digitization Initiative (PBDI).	Complete
4	Update the Strategic Plan and issue a new FY26-FY30 report given the significant changes that occurred in FY 2025 including the new Terminal F.	Complete
5	Develop a comprehensive implementation plan to remove the control plazas at the Airport's north and south entrances, ensuring completion alights with the Terminal F Phase 2 timeline.	Complete
6	Complete a new Terminal Maintenance Agreement and transition the maintenance of Terminal A and the High C gates from AA to DFW.	Complete
7	Complete an inventory of the most manually intensive processes by department and establish the percentage of processes that should be optimized through automation to be digitized by FY30 as a Strategic Plan KPI.	Complete
8	Solicit and award a contract for a single bus operator for all bus operations as recommended in the long term Transportation Plan.	Complete
9	Solicit and award a contract for a CRDC operator.	Complete
#	Complete Phase 1 deployment of D3 including the implementation of the schedule optimizer and reblancer engine.	Complete